



Legislation Details (With Text)

**File #:** 18-0959      **Version:** 1      **Name:** 6/18/18 Resolution to Approve Purchase of Palo Alto Firewall maintenance and support from Amerinet (\$126,745.86)

**Type:** Resolution      **Status:** Passed

**File created:** 6/18/2018      **In control:** City Council

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**Enactment date:** 6/18/2018      **Enactment #:** R-18-229

**Title:** Resolution to Approve Purchase of Palo Alto Firewall Maintenance and Support from AmeriNet of Michigan, Inc. (\$126,745.86) (GSA contract GS-35F-0511T)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Amerinet City of Ann Arbor Palo Alto Networks 2018 (3) Year Support Renewal Quote 5-11-2018.pdf, 2. DEALERS\_PALOALTONETWORKS\_GS-35F-0511T.XLS, 3. tcs\_general\_GS-35F-0511T.pdf

Date	Ver.	Action By	Action	Result
6/18/2018	1	City Council	Approved	Pass

Resolution to Approve Purchase of Palo Alto Firewall Maintenance and Support from AmeriNet of Michigan, Inc. (\$126,745.86) (GSA contract GS-35F-0511T)

Attached for your review and action is a resolution authorizing a purchase of maintenance and support for the City’s Palo Alto firewall from AmeriNet of Michigan, Inc. for \$126,745.86.

Budget/Fiscal Impact: Funding for the Palo Alto Firewall maintenance and support is available in the FY2019 Information Technology Services Unit budget.

The Palo Alto firewall provides protection for the City network from cyber security threats, viruses, malware, etc. Although no network is 100% safe from cyber security attacks, these new firewalls provide dynamic advanced services and are critical components in our network.

The Palo Alto Firewall is constantly updating definition files to keep our network safe from the threats. Without this maintenance, the firewall would not stay up to date on definition files and put the City network at risk.

Prepared by: David Harris, Networking Lead, IT Service Unit  
Reviewed by: Tom Shewchuk, IT Director  
Reviewed by: Tom Crawford, Financial Services Area Administrator and CFO  
Approved by: Howard S. Lazarus, City Administrator

Whereas, AmeriNet of Michigan, Inc. (“AmeriNet”) was chosen for the purchase of the Palo Alto Firewall equipment and is a Palo Alto reseller;

Whereas, AmeriNet and the City of Ann Arbor IT department have a long standing relationship and they have a local presence. AmeriNet is an Authorized Dealer for Palo Alto and is listed as such by EC America, Inc. who holds the GSA contract (GS-35F-0511T), which this purchase would be based

on;

Whereas, The firewall equipment is a critical piece of infrastructure, significantly aides in protecting the City from cyber security attacks, and is a leader in the 2016 Gartner Magic Quadrant;

Whereas, AmeriNet complies with the requirements of the City's Non-Discrimination and Living Wage ordinances; and

Whereas, Sufficient funding for the Palo Alto firewall network equipment is available in the FY2019 Information Technology Services Unit budget;

RESOLVED, That City Council approve a purchase of Palo Alto Firewall maintenance and support from AmeriNet of Michigan, Inc. in the amount of \$126,745.86 in accordance with the attached quote; and

RESOLVED, That the City Administrator be authorized to take all necessary actions to implement this Resolution regardless of fiscal year.