



Legislation Details (With Text)

File #: 18-0958 **Version:** 1 **Name:** 6/18/18 Resolution to Approve a Purchase Order to AmeriNet of Michigan, Inc. for 3-Year Network Equipment Maintenance and Support Agreement FY2019-FY2021 (\$219,453.46)

Type: Resolution **Status:** Passed

File created: 6/18/2018 **In control:** City Council

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Title: Resolution to Approve a Purchase Order to AmeriNet of Michigan, Inc. for 3-Year Network Equipment Maintenance and Support FY2019-FY2021 (\$219,453.46)

Sponsors:

Indexes:

Code sections:

Attachments: 1. Amerinet Best Source-SFP.pdf, 2. Amerinet City of Ann Arbor Extreme Networks 2018 (3) Year Support Renewal Quote 6-5-2018.pdf, 3. Discount Letter for City of Ann Arbor.pdf

Date	Ver.	Action By	Action	Result
6/18/2018	1	City Council	Approved	Pass

Resolution to Approve a Purchase Order to AmeriNet of Michigan, Inc. for 3-Year Network Equipment Maintenance and Support FY2019-FY2021 (\$219,453.46)

Attached for your review and action is a resolution authorizing the creation of a purchase order to AmeriNet of Michigan, Inc. in the amount of \$219,453.46 for 3 years of maintenance and support of the City’s core and edge network switches for FY2019- FY2021.

Fiscal/Budget Impact: This expenditure is planned for and budgeted in the FY2019, will be budgeted in the FY2020 and FY2021 Information Technology Services Fund budget.

Extreme Networks’ network switches and management software are used throughout the City to support the City’s network. AmeriNet of Michigan, Inc. obtains a Platinum Partner level with Extreme and as such offers discounted pricing.

AmeriNet of Michigan, Inc. continues to be the best source for provision of maintenance and support to the City. AmeriNet of Michigan, Inc. is the preferred supplier of Extreme Network Equipment and is provided discounted pricing by Extreme Networks directly and provides discounted pricing.

Agreeing to a new 3-year Extreme Networks’ maintenance and support term, in lieu of separate 1-year terms, saves the City over \$9,000.00 per year. This 3-year term can be funded through available funds in the FY2019 IT Fund. It is important to maintain this arrangement with AmeriNet of Michigan, Inc. to receive Extreme Network maintenance and support to minimize downtime for the City’s voice and data infrastructure.

AmeriNet of Michigan, Inc. complies with the requirements of the City’s Non-discrimination and Living Wage ordinances.

Prepared by: David Harris, Sr. Network Lead, IT Service Unit
Reviewed by: Tom Shewchuk, Information Technology Services Director
Tom Crawford, Financial Services Area Administrator and CFO
Approved by: Howard S. Lazarus, City Administrator

Whereas, AmeriNet of Michigan, Inc. was awarded ITB-4112 in July 2010 for the original purchase and annual maintenance of Extreme Networks network switches;

Whereas, AmeriNet of Michigan, Inc. and was named a Platinum Partner by Extreme Networks and designated a Best Source;

Whereas, Agreeing to a new 3-year Extreme Networks maintenance and support term with AmeriNet of Michigan, Inc. for the City's Extreme Networks' switches will minimize downtime to the City's voice and data infrastructure and save the City an additional \$9,000.00 per year, under the preferred supplier discounted pricing available from AmeriNet of Michigan, Inc. as a Platinum Partner of Extreme Networks;

Whereas, AmeriNet of Michigan, Inc. complies with the requirements of the City's Non-discrimination and Living Wage Ordinances; and

Whereas, Sufficient funding for such 3-year Extreme Networks maintenance and support term for the Extreme Network switches is available in the FY2019 Information Technology Services Unit budget and will be budgeted in subsequent fiscal years;

RESOLVED, That City Council approve a purchase order with AmeriNet of Michigan, Inc. in the amount of \$219,453.46; and

RESOLVED, That the City Administrator be authorized to take all necessary actions to implement this Resolution regardless of fiscal year.