

City of Ann Arbor

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Legislation Details (With Text)

File #: 12-1152 Version: 2 Name: 11/19/2012 Amerinet-3yrAgreement

Type: Resolution Status: Passed

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Title: Resolution to Approve a Purchase Order to AmeriNet for 3-Year Network Equipment Maintenance and

Support Agreement FY2013-FY2015 (\$137,756.73)

Sponsors:

Indexes:

Code sections:

Attachments: 1. City of Ann Arbor Extreme Support 2015

| Date | Ver. | Action By | Action | Result |
|------------|------|--------------|----------|--------|
| 11/19/2012 | 2 | City Council | Approved | Pass |

Resolution to Approve a Purchase Order to AmeriNet for 3-Year Network Equipment Maintenance and Support Agreement FY2013-FY2015 (\$137,756.73)

Attached for your review and action is a resolution authorizing the creation of a purchase order to AmeriNet in the amount of \$137,756.73 for 3 years of maintenance and support of the City's Extreme Networks' network switches for FY2013- FY2015.

Over 100 Extreme Networks' network switches are used throughout the City to support the City's voice and data infrastructure. AmeriNet was awarded ITB-4112, issued in July 2010, for the purchase and annual maintenance of the Extreme Networks' network switches. Shortly after that, AmeriNet was named a Platinum Partner with Extreme and as such offers the deepest discounts.

Amerinet continues to be the best source for provision of maintenance and support to the City. Amerinet is the preferred supplier of Extreme Network Equipment and is provided discounted pricing by Extreme Networks directly and provides discounted pricing via REMC Cooperative.

Executing a new 3-year Extreme Networks' maintenance and support agreement, in lieu of separate 1-year agreements, saves the City \$16,803.33, or 11%, over a 3-year timeframe. This 3-year agreement can be funded through available funds in the FY2013 IT Fund. It is imperative to maintain this agreement with AmeriNet to receive Extreme Network maintenance and support to minimize downtime for the City's voice and data infrastructure.

AmeriNet received Human Rights and Living Wage compliance approval on April 23, 2012.

Prepared by: Russell Hanshue, Infrastructure Services Manager, IT Service Unit Reviewed by: Tom Crawford, CFO and Financial Services Area Administrator

Approved by: Steven D. Powers, City Administrator

Whereas, AmeriNet was awarded ITB-4112 in July 2010 for the purchase and annual maintenance of Extreme Networks network switches:

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Whereas, AmeriNet and was named a Platinum Partner by Extreme Networks and designated a Best Source:

Whereas, Establishing a new 3-year Extreme Networks maintenance and support agreement for the City's Extreme Networks' switches will minimize downtime to the City's voice and data infrastructure and save the City an additional \$16,803.33, or 11%, over a 3-year timeframe under the preferred supplier discounted pricing available from Amerinet as a Platinum Partner of Extreme Networks;

Whereas, AmeriNet received Human Rights and Living Wage compliance approval on April 23, 2012; and

Whereas, Sufficient funding for the 3-year Extreme Networks maintenance and support fee for the Extreme Network switches is available in the FY2013 Information Technology Services Unit budget;

RESOLVED, That City Council approve a purchase order with AmeriNet in the amount of \$137,756.73; and

RESOLVED, That the City Administrator be authorized to take all necessary actions to implement this Resolution regardless of fiscal year.