



2360 Oak Industrial Drive NE . Grand Rapids, Michigan 49505  
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<b>Company:</b>	City of Ann Arbor	<b>Proposal #:</b>	41419
<b>Attn:</b>	Jen Grimes	<b>Date:</b>	6/25/2021
<b>Email:</b>	jgrimes@a2gov.org	<b>Pages:</b>	3
<b>Prepared By:</b>	Don Wallo / Kelli Stuart		
<b>Project:</b>	Liebert UPS and A/C maintenance		



Mideal # 171-18000001133

## LIEBERT UPS AND A/C MAINTENANCE

### Liebert UPS / Power / Battery Services:

- We are the Original Equipment Manufacturer and the experts on Liebert equipment with access to updates and changes, knowledge of engineering specifications, current issues and how to fix them correctly.
  - Our factory trained service force is twice the size of the next largest competitor with over 650 customer engineers and field technicians in the United States alone; everywhere in the US the most knowledgeable engineers and technicians available, will cover you.
  - With the most advanced tooling and instrumentation available, each CE has over \$10,000 in gear with him at all times, so any issue can be resolved in the least amount of time possible.
  - To make sure we get the right part to the right place at the right time, we have the industry's most sophisticated parts logistics system. No matter where you are in the US we also have a parts warehouse close to serve you.
- We maintain and follow all safety and compliance regulations necessary to keep CE's from harm and protect you, our customers from liability. We care about your safety.

### Cooling Services:

- Liebert Service is your only choice for factory direct services on your Liebert Precision Cooling products including; equipment start-ups, preventive maintenance, emergency service, legacy control upgrades, energy efficiency upgrades and site assessments.
- We have the ability to apply the latest technology with the required engineering depth and understanding of the systems and how they operate / integrate into your overall facility. Factory-trained service technicians are the best qualified to set-up, maintain and optimize these systems and controls.

Site #: 136885, City of Ann Arbor, 4251 Stone School Rd., Ann Arbor, MI 48107

Tag #	Description	Model #	Annual PM Qty.	Coverage Type (Coverage Dates)
1340819	SEALED BATTERY	37BP080XR1BNL	2	BASIC 8x5 (1/23/2022) - (1/22/2025)





1340820	MBC/SLIM LN CAB	37MB0800AC61Q	1	ESSENTIAL (1/23/2022) - (1/22/2025)
1581113	NPOWER 65-80	37SA080A0C6EA04	2	ESSENTIAL (1/23/2022) - (1/22/2025)

**Item Sub Total Price: USD \$28,973.70**

**Site #: 62834, City of Ann Arbor, 301 East Huron St., Ann Arbor, MI 48107**

Tag #	Description	Model #	Annual PM Qty.	Coverage Type (Coverage Dates)
1517492	FND DIST CAB	FDC4424SB118895	1	ESSENTIAL (1/23/2022) - (1/22/2025)
1517493	FND DIST CAB	FDC4424SB118895	1	ESSENTIAL (1/23/2022) - (1/22/2025)
1517494	NX 80-120	38SA120A0A00	2	ESSENTIAL (1/23/2022) - (1/22/2025)
1517495	SEALED BATTERY	38BP120XR1BNS	2	BASIC 8x5 (1/23/2022) - (1/22/2025)
1517496	SEALED BATTERY	38BP120XR1BNS	2	BASIC 8x5 (1/23/2022) - (1/22/2025)
1517497	NX BDC 125	FXA12C6NNG6S895	1	ESSENTIAL (1/23/2022) - (1/22/2025)
1521816	DS AIR	DS070KDA0EI357A	2	ESSENTIAL (1/23/2022) - (1/22/2025)
1564481	DS AIR	DS070KDA0EI357A	2	ESSENTIAL (1/23/2022) - (1/22/2025)
*2051710	EXM10-200PERIPH	47MBJ37AC5R1S76	1	ESSENTIAL (4/2/2024) - (1/22/2025)
*2051711	EXM 208V 100	47SA100GAC000TZ	1	ESSENTIAL (4/2/2024) - (1/22/2025)
*2051712	SEALED BATTERY	47BPJWX91L100YQ	1	BASIC 8x5 (4/2/2022) - (1/22/2025)

**\*\*OEM Warranty expires 4/1/24, these three (3) units are prorated.**

**Item Sub Total Price: USD \$61,393.50**

**3-Year Agreement in place, billing Annually.**

**Total price not including tax: USD \$90,367.20**  
*any tax required must be included in customer purchase order*  
**Payment Terms: Net 30 Days**





**Maintenance will be invoiced the following yearly amounts**

**Yr 1 \$27,538.20**

**Yr 2 \$27,538.20**

**Yr 3 \$37,913.48**

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## Terms

Quotation Valid for 45 days. Payment terms are Net 30 Days, subject to approval. All products and services offered are subject to Hedrick standard terms and conditions of sale obtainable at <https://bit.ly/2Nsqr1o>.

Please add any applicable taxes. Please address Purchase Orders to:

**Hedrick Associates  
2360 Oak Industrial Drive NE  
Grand Rapids, Michigan 49505**

Thank you for the opportunity to provide a proposal for this project!

**Don Wallo**  
Hedrick Associates

