

## FEE PROPOSAL FORM

# COPY

City of Ann Arbor – RFP #21-16  
Public Works On-Call Construction Services

Respondent's Name: E.T. MACKENZIE COMPANY

Append Hourly Billing Rates for equipment and laborers. The list below is a general guideline for the type of equipment that may be required under this contract. The respondent shall provide a comprehensive rate list of equipment that can be provided.

- Small Excavator – Less than 40,000 lb operating weight
- Medium Excavator – Between 40,000 lb and 75,000 lb operating weight
- Large Excavator – Greater Than 75,000 lb operating weight
  
- Rubber Tire Backhoe Loader
  
- Skid Steer
  
- Small Wheel Loader – Less than 30,000 lb operating weight
- Large Wheel Loader – Greater than 30,000 lb operating weight
  
- Small Bulldozer – Less than 105 HP
- Large Bulldozer – Greater than 105 HP
  
- Compaction Equipment
  - Smooth and Sheepsfoot Self-Propelled Compactors
  - Plate Compactor
  - Jumping Jack Compactor
  
- Generators – Various Sizes 3.5 kW to 100 kW
  
- Pumps with hose – 2" to 6" Electric and Gas
  
- Trucks
  - Gravel Train
  - Short Double
  - Lead
  - Tri-Axle
  - Tractor with Lowboy
  - Vector Truck
  - CCTV Truck
  
- Miscellaneous Equipment
  - Excavation Sheeting



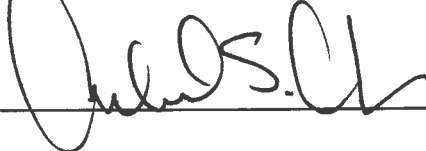
information such as invoices, proposals, etc. shall be submitted to support the subcontractors pricing and markup.

If repair parts, materials or rental equipment are required, an additional markup of no greater than 15% shall be added to those costs.

The term of the contract is through June 30, 2023 with an optional extension for up to two (2) additional years. It shall be understood that the submitted hourly rates are to be honored over the term of the contract. If the contract is extended, a onetime cost escalator of no more than 3% may be added to the submitted rates. A written request from the Contractor at the end of the original contract period will be required to consider any rate adjustments.

The undersigned hereby declares that they have carefully examined the conditions of this request for proposal and will provide the services as specified for the prices set for in this proposal.

Representative's Name: Michael S. Marks President

Signature:  Date: 05.26.2021

Firm Name: E.T. MACKENZIE COMPANY

Address: 6400 JACKSON ROAD

City: ANN ARBOR State: MI Zip: 48103

Telephone Number: 734.761.5050

Email: jniemi@mackenzieco.com



E.T. MacKenzie Company  
 City of Ann Arbor RFP# 21-16; Public Works On-Call Construction Services  
 Time and Material Fee Schedule



Model / Equipment Type		Rental Rate	Unit of Measure	Rental Note
<b>*** Excavators ***</b>				
CAT 385 / 390 Hydraulic Excavator	Operated Rate	\$ 425.00	/ HR	
CAT 375 Hydraulic Excavator	Operated Rate	\$ 395.00	/ HR	
CAT 350 Hydraulic Excavator	Operated Rate	\$ 345.00	/ HR	
CAT 349 / 345 Hydraulic Excavator	Operated Rate	\$ 345.00	/ HR	
CAT 336 / 330 Hydraulic Excavator	Operated Rate	\$ 295.00	/ HR	
CAT 336 / 330 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 335.00	/ HR	
CAT 336 / 330 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 455.00	/ HR	
CAT 336 / 330 Hydraulic Excavator	Operated Rate w/ Hydraulic Shear and Crusher	\$ 465.00	/ HR	
CAT 329 / 325 Hydraulic Excavator	Operated Rate	\$ 245.00	/ HR	
CAT 329 / 325 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 285.00	/ HR	
CAT 329 / 325 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 405.00	/ HR	
CAT 321 / 320 Hydraulic Excavator	Operated Rate	\$ 215.00	/ HR	
CAT 321 / 320 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 255.00	/ HR	
CAT 321 / 320 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 375.00	/ HR	
CAT M318 Hydraulic Excavator	Operated Rate	\$ 220.00	/ HR	
CAT M318 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 260.00	/ HR	
CAT M318 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 285.00	/ HR	
CAT 314 Hydraulic Excavator	Operated Rate	\$ 215.00	/ HR	
CAT 314 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 255.00	/ HR	
CAT 314 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 375.00	/ HR	
CAT 215 Hydraulic Excavator	Operated Rate	\$ 205.00	/ HR	
CAT 215 Hydraulic Excavator	Operated Rate w/ Hoepac	\$ 245.00	/ HR	
CAT 215 Hydraulic Excavator	Operated Rate w/ Breaker	\$ 285.00	/ HR	
<b>*** Rubber Tire Backhoes ***</b>				
CAT Rubber Tired Backhoe (Various Models)	Operated Rate	\$ 155.00	/ HR	
CAT Rubber Tired Backhoe (Various Models)	Operated Rate w/ Hoepac	\$ 195.00	/ HR	
CAT Rubber Tired Backhoe (Various Models)	Operated Rate w/ Breaker	\$ 215.00	/ HR	
CAT Rubber Tired Backhoe (Various Models)	Operated Rate w/ Sweeper	\$ 185.00	/ HR	
<b>*** Front End Loaders ***</b>				
CAT 980 Front End Loader	Operated Rate	\$ 265.00	/ HR	
CAT 966 Front End Loader	Operated Rate	\$ 235.00	/ HR	
CAT 950 Front End Loader	Operated Rate	\$ 215.00	/ HR	
CAT 938 Front End Loader	Operated Rate	\$ 210.00	/ HR	
CAT TH83 Telehandler	Operated Rate	\$ 185.00	/ HR	
Skid Steer Front End Loader (Various Models)	Operated Rate	\$ 165.00	/ HR	
<b>*** Bulldozers ***</b>				
CAT D8R Dozer	Operated Rate	\$ 285.00	/ HR	(1)
CAT D8R Dozer	Operated Rate w/ Ripper	\$ 320.00	/ HR	(1)
CAT D6 Dozer (Various Models)	Operated Rate	\$ 250.00	/ HR	(1)
CAT D4 Dozer (Various Models)	Operated Rate	\$ 160.00	/ HR	(1)
<b>*** Scrapers ***</b>				
CAT Challenger Tractor w/ Double Pan Scrapers	Operated Rate	\$ 375.00	/ HR	(1)
CAT Challenger Tractor w/ Single Pan Scraper	Operated Rate	\$ 365.00	/ HR	(1)
CAT 615E Pan Scraper	Operated Rate	\$ 295.00	/ HR	(1)
John Deere Tractor w/ Double Pan Scrapers	Operated Rate	\$ 320.00	/ HR	(1)
John Deere Tractor w/ Single Pan Scraper	Operated Rate	\$ 310.00	/ HR	(1)
<b>*** Off-Road Trucks ***</b>				
CAT 730 Off-Road Truck	Operated Rate	\$ 320.00	/ HR	
<b>*** On-Road Trucks ***</b>				
Gravel Train	Operated Rate	\$ 175.00	/ HR	
Short Double	Operated Rate	\$ 175.00	/ HR	
Lead	Operated Rate	\$ 145.00	/ HR	
Tri-Axle	Operated Rate	\$ 145.00	/ HR	
Tandem	Operated Rate	\$ 145.00	/ HR	
Tractor	Operated Rate w/ 100 TN Lowboy	\$ 305.00	/ HR	



E.T. MacKenzie Company  
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 Time and Material Fee Schedule



Model / Equipment Type			Rental Rate	Unit of Measure	Rental Note
Tractor	Operated Rate	w/ 60 TN Lowboy	\$ 190.00	/ HR	
Tractor	Operated Rate	w/ 50 TN Lowboy	\$ 180.00	/ HR	
Tractor	Operated Rate	w/ 25 TN Lowboy	\$ 155.00	/ HR	
Tractor	Operated Rate	w/ 10 TN Lowboy	\$ 150.00	/ HR	
Tractor	Operated Rate	w/ Flatbed Trailer	\$ 130.00	/ HR	
Tandem Water Truck	Operated Rate		\$ 195.00	/ HR	
Vactor Truck	Operated Rate		\$ 300.00	/ HR	
Drill Rig	Operated Rate		\$ 295.00	/ HR	
<b>*** Motor Graders ***</b>					
CAT 14H Motor Grader	Operated Rate		\$ 240.00	/ HR	(1)
CAT 143H Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
CAT 12G Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
Champion D680 Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
Champion D740 Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
John Deere 770 Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
John Deere 670 Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
Gallion T500 Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
Austin Western Motor Grader	Operated Rate		\$ 230.00	/ HR	(1)
<b>*** Cranes ***</b>					
American 110 TN Crane	Operated Rate		\$ 415.00	/ HR	
Link Belt 82 TN Truck Crane	Operated Rate		\$ 315.00	/ HR	
Bucyrus Erie Hydraulic 60 TN Crane	Operated Rate		\$ 285.00	/ HR	
NW 41 Crawler Crane	Operated Rate		\$ 215.00	/ HR	
Boom Truck	Operated Rate		\$ 195.00	/ HR	
Sheeting Driver / Extractor			\$ 1,255.00	/ DY	
Delmag Piling Hammer and Leads			\$ 1,655.00	/ DY	
<b>*** Compaction Equipment ***</b>					
CAT 815B Sheepsfoot Compactor			\$ 295.00	/ HR	
Heister Sheepsfoot Compactor			\$ 220.00	/ HR	
8' Sheepsfoot, Self-Propelled Compactor			\$ 220.00	/ HR	
8' Smooth Drum, Self Propelled Roller			\$ 220.00	/ HR	
6' Sheepsfoot, Self-Propelled Compactor			\$ 195.00	/ HR	
6' Smooth Drum, Self Propelled Roller			\$ 195.00	/ HR	
Plate Compactor			\$ 205.00	/ DY	
Jumping Jack Compactor			\$ 205.00	/ DY	
<b>*** Generators ***</b>					
125 kW Generator			\$ 1,250.00	/ DY	(2)
60 kW Generator			\$ 1,000.00	/ DY	(2)
40 kW Generator			\$ 900.00	/ DY	(2)
20 kW Generator			\$ 700.00	/ DY	(2)
17 kW Generator			\$ 575.00	/ DY	(2)
3.5 - 6.5 kW Generator			\$ 200.00	/ DY	(2)
Light Plant			\$ 395.00	/ DY	(2)
<b>*** Pumping Equipment ***</b>					
3" Electric Pump		w/ 50' of Discharge Hose	\$ 225.00	/ DY	
2" Electric Pump		w/ 50' of Discharge Hose	\$ 200.00	/ DY	
3" Gas Pump		w/ 50' of Discharge Hose	\$ 200.00	/ DY	
6" Diesel Pump		w/ 50' of Discharge Hose	\$ 750.00	/ DY	
2" Grout Pump			\$ 375.00	/ DY	
4" Grout Pump			\$ 650.00	/ DY	
<b>*** Miscellaneous Equipment ***</b>					
Street Sweeper w/ Water and Pickup Capability	Operated Rate		\$ 300.00	/ HR	
48" Mini-Mill, Including Loader	Operated Rate		\$ 415.00	/ HR	
Trencher, Ditch Witch	Operated Rate		\$ 295.00	/ HR	
Trencher, Vermeer	Operated Rate		\$ 185.00	/ HR	
Chipper	Operated Rate		\$ 315.00	/ HR	



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Model / Equipment Type		Rental Rate	Unit of Measure	Rental Note
Concrete Drop Breaker	Operated Rate	\$ 220.00	/ HR	
Crane Mats		\$ 250.00	/ EA / DY	
Stone Miser		\$ 40.00	/ HR	
Sewer Box		\$ 40.00	/ HR	
Tractor	Operated Rate	\$ 130.00	/ HR	
Tractor	Operated Rate w/ York Rake	\$ 130.00	/ HR	
Tractor	Operated Rate w/ Post Auger	\$ 130.00	/ HR	
Tractor	Operated Rate w/ Seeder	\$ 130.00	/ HR	
Tractor	Operated Rate w/ Clean-Up Rake	\$ 130.00	/ HR	
Tractor	Operated Rate w/ Construction Disk	\$ 270.00	/ HR	
Tractor	Operated Rate w/ Farm Disk	\$ 245.00	/ HR	
Tractor	Operated Rate w/ Spring Tooth	\$ 270.00	/ HR	
Rohn Construction Disk		\$ 765.00	DY	
Large Concrete Saw	Operated Rate	\$ 315.00	/ HR	
Small Concrete Saw	Operated Rate	\$ 245.00	/ HR	
Welder		\$ 300.00	/ DY	
Air Compressor	w/ Small Tools	\$ 425.00	/ DY	
Chain Saw		\$ 200.00	/ DY	
Air Test Equipment		\$ 375.00	/ DY	
Water Test Equipment		\$ 250.00	/ DY	
Steam Cleaner		\$ 300.00	/ DY	
Mulcher		\$ 75.00	/ HR	
Cement Mixer		\$ 150.00	/ DY	
Brush Blower		\$ 200.00	/ DY	
Manhole Truck and Small Tools		\$ 200.00	/ DY	
Manhole Blower		\$ 150.00	/ DY	
Tap Machine		\$ 250.00	/ DY	
Lube Truck		\$ 300.00	/ DY	
Cut-Off Saw		\$ 150.00	/ DY	
Lifting Cables		\$ 150.00	/ DY	
Storage Trailers		\$ 150.00	/ DY	
Fuel Truck		\$ 150.00	/ DY	
Fuel Wagon		\$ 150.00	/ DY	
Pickup Truck		\$ 25.00	HR	
Dump Trailer		\$ 15.00	HR	
<b>*** Labor ***</b>				
Superintendent	w/ Truck	\$ 135.00	/ HR	
Forman	w/ Truck	\$ 135.00	/ HR	
Mechanic	w/ Truck	\$ 145.00	/ HR	
Operator		\$ 90.00	/ HR	
Operator, Overtime		\$ 105.00	/ HR	
Pile Driver		\$ 90.00	/ HR	
Pile Driver, Overtime		\$ 105.00	/ HR	
Pipe Layer		\$ 90.00	/ HR	
Pipe Layer, Overtime		\$ 105.00	/ HR	
Carpenter		\$ 90.00	/ HR	
Carpenter, Overtime		\$ 105.00	/ HR	
Truck Driver		\$ 90.00	/ HR	
Truck Driver, Overtime		\$ 105.00	/ HR	
Laborer		\$ 90.00	/ HR	
Laborer, Overtime		\$ 105.00	/ HR	
Bond(s) as specified in the Contract Documents (\$250,000.00 Annual Bonded Amount)		\$ 5,000.00	/ YEAR	

**Notes:**

(1) With automation, add \$25.00 / HR



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Time and Material Fee Schedule



Model / Equipment Type	Rental Rate	Unit of Measure	Rental Note
<i>(2) A generator day is 24 hours, prices do not include fuel and service</i>			