

PROPOSAL FORM
Mid-Michigan Water Bulk Chemical Consortium 2021/2022 RFP

Note: This form may be completed using MS Word®

Provide the following business and contact information:

Legal Name: Graymont Western Lime Inc		Federal ID or Social Security Number: 39-0700260
Address: 215 N Main Street, Suite # 200		State of Incorporation Wisconsin
City: West Bend	State & Zip: WI 53095	Primary E-Mail: saleswl@graymont.com
Type of Organization: <input checked="" type="checkbox"/> X_ Corporation <input type="checkbox"/> LLC <input type="checkbox"/> LLP <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> Partnership <input type="checkbox"/> S-Corporation <input type="checkbox"/> Other (Explain)		
Office Phone: 262-338-4024	Alternate Office Phone: 1800-433-0036	Office Fax: 262-334-2874
Primary Contact: Biju Daniel	Contact Phone: 262-338-4024	Contact Fax:
Contact Mobile: 262-707-0228	Contact E-Mail: bdaniel@graymont.com	Website URL: www.graymont.com

Provide responses to the following questions:

How many years has your firm been in business under the present ownership?	13 yrs
Have you done business with the Board of Water and Light? Or any other consortium entity? If so, furnish specifics.	Yes
Have you done business with the City of Lansing? If so, furnish specifics.	Yes
Have you ever defaulted on a contract or been involved in litigation with the Board of Water and Light or the City of Lansing or any other consortium entity? If so, furnish specifics.	No
Have you ever defaulted on a contract or been involved in litigation or pending litigation or claims with any other client in the past five years? If so, furnish specifics.	No
List any relationships between your firm's staff and any current BWL or other consortium entity employee.	No
Specify your background, training, experience, credentials and other factors which qualify you to perform the work described in the Scope of Work included in this Request for Proposal.	Manufacturer & Supplier of High Calcium Quicklime.
List at least three (3) references for similar work you have performed for other clients. Include Client name, contact name, title and phone number.	City of Appleton Water, WI 920-997-4200 City of Plainfield Water, MI 616-364-7174 City of Elgin Water, IL 847-931-6169
List subcontractors that you plan to use on this project (including trucking services). Required Field.	Trucker: Cordes Trucking

PROPOSAL FORM
Mid-Michigan Water Bulk Chemical Consortium 2021/2022 RFP

Indicate any exceptions to the enclosed Terms and Conditions for Chemicals from participating consortium entities.	Nil
Include any additional information you may deem helpful in evaluating your proposal.	

The undersigned Bidder hereby acknowledges receipt of the following addenda:

Addendum No.	Date	Enter addenda numbers and received dates if applicable
01	2/23	
02	2/24	


Activity	Unit Pricing
Sodium Hypochlorite Chemical: Demurrage:	 \$ _____ / gal \$ _____ / hour *first 4 hours free
Hydrofluosilic Acid Chemical in minimum 40,000 lbs. shipments: Chemical in minimum 30,000 lbs. shipments: Chemical split between multiple locations in minimum 40,000 lbs. shipments: Demurrage:	 \$ _____ / ton \$ _____ / ton \$ _____ / ton \$ _____ / hour *first 4 hours free
Ferric Chloride Dry Chemical: Liquid Chemical: Demurrage:	 \$ _____ / ton \$ _____ / ton \$ _____ / hour *first 4 hours free
Pebble Quick Lime Chemical: Demurrage:	 \$ <u>143.50</u> / ton \$ <u>95.00</u> / hour *first 4 hours free
Product meets quality specifications in the Scope of Work?	Yes <input checked="" type="checkbox"/> No _____ If No, explain (use additional pages if needed):

PROPOSAL FORM
Mid-Michigan Water Bulk Chemical Consortium 2021/2022 RFP

<p>Able to meet delivery requirements for each municipality included in the Scope of Work? Including but not limited to delivery days of week, hours, load size, unloading requirements. If vendor has a minimum delivery different from that above, note it here.</p>	<p style="text-align: right;">Yes <u>x</u> No _____</p> <p>If No, explain (use additional pages if needed):</p>
<p>Able to provide insurance requirements and other requirements as included for each municipality? This must be substantiated before contract award.</p>	<p style="text-align: right;">Yes <u>x</u> No _____</p> <p>If No, explain (use additional pages if needed):</p>
<p>Please note any exceptions taken, if any. Use additional pages if needed).</p>	

The undersigned Bidder states that this proposal is made in conformity with the Proposal Documents and agrees that, in the event of any discrepancies or differences between any conditions of their proposal and the Proposal Documents, the provisions of the latter shall prevail. No verbal or written agreements or understandings considered or entered into prior to signing of a contract in the form of a purchase order, shall be binding after the signing of the contract unless incorporated in the contract.

The undersigned Bidder certifies that this proposal is made in good faith, without collusion or connection with any other person or persons submitting proposals for the work.

Company Name: Graymont Western Lime Inc
Signature: 
Name: Biju Daniel
Title: VP Sales & Distribution
Date: 2/25/2021

END OF PROPOSAL FORM

