



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>3000067523352.1</b>	Sales Rep	Jessica Murray
<b>Total</b>	<b>\$46,743.21</b>	Phone	(800) 456-3355, 6179055
Customer #	6030972	Email	Jessica_Murray@Dell.com
Quoted On	Aug. 24, 2020	<b>Billing To</b>	ACCOUNTS PAYABLE
Expires by	Sep. 23, 2020		CITY OF ANN ARBOR
Deal ID	18875910		PO BOX 8647
			301 EAST HURON ST
			ANN ARBOR, MI 48107-8647

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Jessica Murray

### Shipping Group

Shipping To	Shipping Method
JASON MCKINLEY ANN ARBOR, MICHIGAN 301 E HURON ST ANN ARBOR, MICHIGAN ANN ARBOR, MI 48104 (734) 794-6550	Standard Delivery

Product	Unit Price	Qty	Subtotal
Havis Docking Station 600 Series DS-DELL-602 with Power Supply - docking station - VGA, HDMI	\$411.93	9	\$3,707.37
5-YR NETCLOUD MOBILE ESSENTIALS PLAN, ADVANCED PLAN, AND IBR900 ROUTER WITH WIFI	\$1,691.43	9	\$15,222.87
PANORAMA 5G 5-1 DOME FOR CRADLEPOINT BLK	\$280.79	9	\$2,527.11
Dell Latitude 7220	\$2,767.73	9	\$24,909.57

<b>Dell Rigid Handle for Latitude 7212 11.6 inch Rugged Tablet</b>	<b>\$41.81</b>	<b>9</b>	<b>\$376.29</b>
			<hr/>
	<b>Subtotal:</b>		<b>\$46,743.21</b>
	<b>Shipping:</b>		<b>\$0.00</b>
	<b>Non-Taxable Amount:</b>		<b>\$46,743.21</b>
	<b>Taxable Amount:</b>		<b>\$0.00</b>
	<b>Estimated Tax:</b>		<b>\$0.00</b>
			<hr/>
	<b>Total:</b>		<b>\$46,743.21</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

## Shipping Group Details

### Shipping To

JASON MCKINLEY  
ANN ARBOR, MICHIGAN  
301 E HURON ST  
ANN ARBOR, MICHIGAN  
ANN ARBOR, MI 48104  
(734) 794-6550

### Shipping Method

Standard Delivery

<b>Havis Docking Station 600 Series DS-DELL-602 with Power Supply - docking station - VGA, HDMI</b>	<b>\$411.93</b>	<b>Qty 9</b>	<b>Subtotal \$3,707.37</b>
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Estimated delivery if purchased today:  
Sep. 02, 2020  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Havis Docking Station 600 Series DS-DELL-602 with Power Supply - docking station - VGA, HDMI	A8512640	-	9	-

<b>5-YR NETCLOUD MOBILE ESSENTIALS PLAN, ADVANCED PLAN, AND IBR900 ROUTER WITH WIFI</b>	<b>\$1,691.43</b>	<b>Qty 9</b>	<b>Subtotal \$15,222.87</b>
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Estimated delivery if purchased today:  
Sep. 17, 2020  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
5-YR NETCLOUD MOBILE ESSENTIALS PLAN, ADVANCED PLAN, AND IBR900 ROUTER WITH WIFI	AB142406	-	9	-

<b>PANORAMA 5G 5-1 DOME FOR CRADLEPOINT BLK</b>	<b>\$280.79</b>	<b>Qty 9</b>	<b>Subtotal \$2,527.11</b>
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Estimated delivery if purchased today:  
Sep. 02, 2020  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
PANORAMA 5G 5-1 DOME FOR CRADLEPOINT BLK	AB038226	-	9	-

<b>Dell Latitude 7220</b>	<b>\$2,767.73</b>	<b>Qty 9</b>	<b>Subtotal \$24,909.57</b>
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Estimated delivery if purchased today:  
Sep. 25, 2020  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Dell Latitude 7220 Rugged, CTO	210-ATEF	-	9	-
8th Generation Intel Core i7-8665U Processor (4 Core,8MB Cache,1.9GHz,15W)	379-BDQU	-	9	-
Win 10 Pro 64 English, French, Spanish	619-AHKN	-	9	-
No Productivity Software	630-AAPK	-	9	-
Intel Core i7-8665U with u-blox NEO-M8 GPS card 16GB Memory	338-BTPS	-	9	-
vPro Technology Advanced Management	631-ACHG	-	9	-
16GB 2133MHz LPDDR3 Memory	370-AFDB	-	9	-

M.2 512GB PCIe NVMe Class 40 Solid State Drive	400-BGWO	-	9	-
11.6", FHD (1920 x 1080), 1000 Nit Outdoor-Readable, AG/AS/AP, Glove-Capable Touchscreen	391-BEVG	-	9	-
Intel Wi-Fi AX200 Driver with Bluetooth	555-BFIW	-	9	-
Intel AX200 Wireless Card Rugged	555-BFJX	-	9	-
DW5821E Snapdragon X20 4G/LTE Wireless WAN card for AT&T (Windows 10)	556-BCDX	-	9	-
Dell WWAN Bracket Bar for Rugged	575-BCBR	-	9	-
2-cell (34Wh) 3-Year Limited Hardware Warranty Lithium Ion Primary Battery	451-BCIK	-	9	-
45 Watt AC Adapter	450-AEHK	-	9	-
No Security Software	650-AAJS	-	9	-
No Media	620-AAOH	-	9	-
US Power Cord	537-BBBL	-	9	-
Latitude Rugged 7220 Getting Started Guide	340-COCF	-	9	-
US Order	332-1286	-	9	-
No Carrying Case	460-BBEX	-	9	-
2-cell (34wh) 3-Year Limited Hardware Warranty Lithium Ion Secondary Battery	451-BCDI	-	9	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	9	-
Custom Configuration	817-BBBB	-	9	-
System Regulatory Label	389-DRXP	-	9	-
Regulatory Label (WWAN)	389-DRXR	-	9	-
Windows 10 Additional Software	658-BEPO	-	9	-
Shipping Material, Shuttle	340-AQMD	-	9	-
Directship Info Mod	340-CKTD	-	9	-
No Option Included	340-ACQQ	-	9	-
No Mouse	570-AADK	-	9	-
No Removable CD/DVD Drive	429-AATO	-	9	-
ENERGY STAR Qualified	387-BBNJ	-	9	-
BTO Standard shipment Air	800-BBGF	-	9	-
No UPC Label	389-BDCE	-	9	-
5 MP HD IR webcam /8 MP rear camera with Flash and Dual Microphone	319-BBHH	-	9	-
WLAN/WWAN Chassis No NFC	321-BEZE	-	9	-
Mini Serial Port	325-BDNX	-	9	-
No Option Included	340-ACQQ	-	9	-
Limited Security Options (FPR, Contacted SC)	461-AAHF	-	9	-
No AutoPilot	340-CKSZ	-	9	-
No Removable CD/DVD Drive	429-AATO	-	9	-
Connector for I/O Expansion	750-ABNN	-	9	-
ProSupport Plus: Next Business Day Onsite, 2 Year Extended	804-0512	-	9	-
ProSupport Plus: Next Business Day Onsite, 3 Years	804-0513	-	9	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	9	-

Dell Limited Hardware Warranty Initial Year	997-6988	-	9	-
ProSupport Plus: Accidental Damage Service, 5 Years	997-7015	-	9	-
ProSupport Plus: Keep Your Hard Drive, 5 Years	997-7016	-	9	-
ProSupport Plus: 7x24 Technical Support, 5 Years	997-7038	-	9	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	9	-

			<b>Qty</b>	<b>Subtotal</b>
<b>Dell Rigid Handle for Latitude 7212 11.6 inch Rugged Tablet</b>	<b>\$41.81</b>		<b>9</b>	<b>\$376.29</b>

Estimated delivery if purchased today:  
Aug. 31, 2020  
Contract # C000000181093  
Customer Agreement # MHEC-07012015

Description	SKU	Unit Price	Qty	Subtotal
Kit - Rigid Handle for Latitude Rugged Tablet	460-BDBM	-	9	-

<b>Subtotal:</b>	<b>\$46,743.21</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$46,743.21</b>

# Important Notes

## Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm)

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringspecificterms](http://www.dell.com/offeringspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

**^Dell Business Credit (DBC):**

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Customer agrees to accept delivery of its order within a reasonable amount of time from when the order is shipped.