



Mark A. Hackel  
County Executive

# FINANCE DEPARTMENT PURCHASING DIVISION

120 N. MAIN ST., 2nd Floor, Mount Clemens, Michigan 48043  
Phone: (586) 469-5255 Fax: 586-469-6612  
www.MacombCountyMi.gov/Purchasing

Stephen Smigiel, CPA  
Finance Director

Larry Lee  
Purchasing Manager

January 23, 2019

Signature Ford  
1960 E. Main  
Owosso, MI

ATTN: Bill Campbell

RE: Award of Bid #21-18 – Ford Vehicles – Model Year 2019

Dear Mr. Campbell:

Please be advised that a bid award for Bid 21-18 – Model year 2019 has been approved to Signature Ford for the following vehicles:

Utility AWD 3.3L V6 Direct Inj FFV, 136 MPH 99B/44U	\$ 31,544.00
Utility AWD 3.0 L V6 EcoBoost, 148 MPH 99C/44U	\$ 35,356.00
Utility AWD 3.3L V6 Direct Inj Hybrid Eng, 136MPH 99W/44B	\$ 34,659.00
F150 XL 100A Reg Cab 8 Ft Box F1C 4x2	\$ 19,823.00
F150 XL 100 A Reg Cab 8 Ft Box F1E 4x4	\$ 22,923.00
F150 XL 100A Super Cab 6.5 Ft Box X1C 4x2	\$ 21,363.00
F150 XL 100A Super Cab 6.5 Ft Box X1E 4x4	\$ 23,591.00
F250 Reg Cab 8 Ft Box 142 WB 4x2 F2A/600a	\$ 22,411.00
F250 Reg Cab 8 Ft Box 142 WB 4x4 F2B/600a	\$ 24,864.00
F250 Reg Cab 8 Ft Box 142 WB 4x4 F2B/600a 6.7L Diesel Eng	\$ 32,649.00
F250 SuperCab 6 3/4 Ft Short Box 148 WB 4x2 X2A/600a	\$ 23,860.00
F250 SuperCab 6 3/4 Ft Short Box 148 WB 4x4 F2B/600a	\$ 26,312.00
F250 Crew Cab SuperCab 8 Ft Box 164 WB 4x2 X2A/600a T.5	\$ 24,036.00
F250 Crew Cab SuperCab 8 Ft Box 164 WB 4x4 X2B/600a T.8	\$ 26,497.00
F250 Crew Cab 6 3/4 Ft Short Box 160 WB 4x2 W2A/600a	\$ 24,966.00
F250 Crew Cab 6 3/4 Ft. Short Box 160 WB 4x4 W2B/600a	\$ 27,423.00
F250 Crew Cab 8 Ft Box 176 WB 4x2 W2A/600a	\$ 25,141.00
F250 Crew Cab 8 Ft Box 176 WB 4x4 W2B/600a	\$ 27,603.00
F350 SRW Reg Cab 8 Ft. Box 142 WB 4x2	\$ 23,838.00
F350 SRW Reg Cab 8 Ft. Box 142 WB 4x4	\$ 26,295.00
F350 SRW Reg Cab 8 Ft Box 142 WB 4x4 6.7L Diesel	\$ 34,080.00
F350 SRW SuperCab 6 3/4 Ft Short Box 148 WB 4x2	\$ 25,891.00
F350 SRW SuperCab 6 3/4 Ft Short Box 148 WB 4x4	\$ 28,348.00
F350 SRW SuperCab 8 Ft Box 164 WB 4x2	\$ 26,066.00
F350 SRW SuperCab 8 Ft Box 164 WB 4x4	\$ 28,523.00
F350 SRW Crew Cab 6 3/4 Ft Box 160 WB 4x2	\$ 26,997.00



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F350 SRW Crew Cab 6 3/4 Ft Box 160 WB 4x4	\$29,458.00
F350 SRW Crew Cab 8 Ft Box 176 WB 4x2	\$27,173.00
F350 SRW Crew Cab 8 Ft Box 176 WB 4x4	\$29,630.00
F350 SRW Chassis Reg Cab 145 WB CA 60 4x2	\$24,094.00
F350 SRW Chassis Reg Cab 145 WB CA 60 4x4	\$27,165.00
F350 SRW Chassis SuperCab 168 WB CA 60 4x2	\$26,098.00
F350 SRW Chassis SuperCab 168 WB CA 60 4x4	\$29,170.00
F350 SRW Chassis Crew Cab 179 WB CA 60 4x2	\$26,858.00
F350 SRW Chassis Crew Cab 179 WB CA 60 4x4	\$29,929.00
F450 DRW Chassis Payload Reg Cab 145 WB CA 60 4x2	\$29,092.00
F450 DRW Chassis Payload Reg Cab 145 WB CA 60 4x4	\$32,442.00
F450 DRW Chassis Payload Reg Cab 169 WB CA 84 4x2	\$30,051.00
F450 DRW Chassis Payload Reg Cab 169 WB CA 84 4x4	\$32,596.00
F450 DRW Chassis Payload Reg Cab 193 WB CA 108 4x2	\$30,204.00
F450 DRW Chassis Payload Reg Cab 193 WB CA 108 4x4	\$32,750.00
F450 DRW Chassis Payload Reg Cab 205 WB CA 120 4x2	\$30,362.00
F450 DRW Chassis Payload Reg Cab 205 WB CA 120 4x4	\$32,903.00
F450 DRW Chassis Payload SuperCab 168 CA 60 WB 4x2	\$31,907.00
F450 DRW Chassis Payload SuperCab 168 WB CA 60 4x4	\$34,979.00
F450 DRW Chassis Payload SuperCab 192 WB CA 84 4x2	\$32,061.00
F450 DRW Chassis Payload SuperCab 192 WB CA 84 4x4	\$35,132.00
F450 DRW Chassis Payload Crew Cab 179 WB CA 60 4x2	\$32,661.00
F450 DRW Chassis Payload CrewCab 179 WB CA 60 4x4	\$35,733.00
F450 DRW Chassis Payload CrewCab 203 WB CA 84 4x2	\$32,819.00
F450 DRW Chassis Payload CrewCab 203 WB CA 84 4x4	\$35,886.00
F550 DRW Chassis Payload Reg Cab 145 WB CA 60 4x2	\$30,863.00
F550 DRW Chassis Payload Reg Cab 145 WB CA 60 4x4	\$33,412.00
F550 DRW Chassis Payload Reg Cab 169 WB CA 84 4x2	\$31,017.00
F550 DRW Chassis Payload Reg Cab 169 WB CA 84 4x4	\$33,561.00
F550 DRW Chassis Payload Reg Cab 193 WB CA 108 4x2	\$31,170.00
F550 DRW Chassis Payload Reg Cab 193 WB CA 108 4x4	\$33,714.00
F550 DRW Chassis Payload Reg Cab 205 WB CA 120 4x2	\$31,323.00
F550 DRW Chassis Payload Reg Cab 205 WB CA 120 4x4	\$33,872.00
F550 DRW Chassis Payload SuperCab 168 WB CA 60 4x2	\$32,873.00
F550 DRW Chassis Payload SuperCab 168 WB CA 60 4x4	\$35,944.00
F550 DRW Chassis Payload SuperCab 192 WB CA 84 4x2	\$33,026.00
F550 DRW Chassis Payload SuperCab 192 WB CA 84 4x4	\$36,098.00
F550 DRW Chassis Payload Crew Cab 179 WB CA 60 4x2	\$33,627.00
F550 DRW Chassis Payload Crew Cab 179 WB CA 60 4x4	\$36,698.00
F550 DRW Chassis Payload Crew Cab 203 WB CA 84 4x2	\$33,780.00
F550 DRW Chassis Payload Crew Cab 203 WB CA 84 4x4	\$36,856.00



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Transit 150 Low Roof 83.6 E1Z/101A/43E	\$22,197.00
Transit 150 Low Roof 83.6 E1Y/101A/43E	\$22,329.00
Transit 150 Low Roof 83.6 E9Z/101A/43E	\$22,965.00
Transit 150 Low Roof 83.6 E2Y/101A/43E	\$23,100.00
Transit 150 Medium Roof 100.8 E1C/101A	\$24,796.00
Transit 150 Medium Roof 100.8 E1D/101A	\$25,366.00
Transit 150 Medium Roof 100.8 E2C/101A	\$26,310.00
Transit 150 Medium Roof 100.8 E2D/101A	\$26,880.00
Transit 250 Low Roof 83.6 R1Z/101A/43E	\$23,031.00
Transit 250 Low Roof 83.6 R1Y/101A/43E	\$23,163.00
Transit 250 Low Roof 83.6 R2Z/101A/43E	\$23,799.00
Transit 250 Low Roof 83.6 R2Y/101A/43E	\$23,934.00
Transit 250 Medium Roof 100.8 R1C/101A	\$25,630.00
Transit 250 Medium Roof 100.8 R1D/101A	\$26,200.00
Transit 250 Medium Roof 100.8 R2C/101A	\$27,144.00
Transit 250 Medium Roof 100.8 R2D/101A	\$27,714.00
Transit 250 High Roof 110.1 R2X/101A	\$29,031.00
Transit 250 High Roof 110.1 R2U/101A	\$29,601.00
Transit 250 High Roof 110.1 EL 109.4 R3X/101A	\$30,171.00
Transit 250 High Roof 110.1 EL 109.4 R3U/101A	\$30,741.00
Transit 350 Low Roof 83.6 W1Z/101A/43E	\$24,834.00
Transit 350 Low Roof 83.6 W1Y/101A/43E	\$24,965.00
Transit 350 Low Roof 83.6 W2Z/101A/43E	\$25,606.00
Transit 350 Low Roof 83.6 W2Y/101A/43E	\$25,738.00
Transit 350 Medium Roof 100.8 W9C/101A	\$26,727.00
Transit 350 Medium Roof 100.8 W1D/101A	\$27,297.00
Transit 350 Medium Roof 100.8 W2C/101A	\$28,240.00
Transit 350 Medium Roof 100.8 W2D/101A	\$28,810.00
Transit 350 High Roof 110.1 W2X/101A	\$30,127.00
Transit 350 High Roof 110.1 W2U/101A	\$30,697.00
Transit 350 EL High Roof 109.4 W3X/101A	\$31,276.00
Transit 350 EL High Roof 109.4 W3U/101A	\$31,839.00
Transit 150 Low Roof 83.6 K1Z/301A/43E	\$24,361.00
Transit 150 Low Roof 83.6 K1Y/301A/43E	\$24,493.00
Transit 150 Medium Roof 100.8 K1C/301A	\$27,965.00
Transit 350 Low Roof 83.6 12 Passenger X2Z/301A/43E	\$27,912.00
Transit 350 Low Roof 83.6 12 Passenger X2Y/301A/43E	\$28,044.00
Transit 350 Med Roof 100.8 12 Passenger X2C/301A	\$31,516.00
Transit 350 High Roof 110.1 12 Passenger X2X/301A	\$32,788.00
Transit 350 Low Roof 83.6 15 Passenger Seating W.1	\$29,187.00
Transit 350 Low Roof 83.6 15 Passenger X2Z/301A/96P/43E	\$29,202.68
Transit 350 Low Roof 83.6 15 Passenger X2Y/301A/96P/43E	\$29,334.68
Transit 350 Med Roof 100.8 15 Passenger X2C/301A/96P	\$32,806.68
Transit 350 High Roof 110.1 15 Passenger X2X/301A/96P	\$33,797.00



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Transit 350 HD EL High Roof 109.4 15 Passenger U4X/301A	\$33,797.00
Ranger XL 100A Super Cab 126.8 WB 6 Ft Box 4x2	\$21,626.00
Ranger XL 100A Super Cab 126.8 WB 6 Ft Box 4x4	\$23,273.35

This bid was opened and read on December 20, 2018. The prices, by definition of Bid prices are good until through the model year 2019. Enclosed for your reference is a copy of the tabulation sheet.

Signature Ford has agreed to match low bid prices of Vans & Wagons in the 5 categories Varsity was low bidder on.

Thank you for participating in our bid process.

Sincerely,

County of Macomb

A handwritten signature in black ink, appearing to read "Tammara R. Goike".

Tammara R. Goike  
Fleet Manager