

**NEGOTIATED FEE SUMMARY**

Project: RFP #18-27, Water Meter Replacement  
 Proposal Date: Thursday, October 18, 2018

Water Meter Supply						
			Aclara Technologies LLC		Utility Metering Solutions LLC	
Meter Size	Quantity	Unit	Badger E-Series Ultrasonic Poly to 1", Stainless 1.5" & 2"			
5/8" Meter	2,400	Each	\$ 87.37	\$ 209,688.00		
5/8" x 3/4" Meter	19,200	Each	\$ 87.37	\$ 1,677,504.00		
3/4" Short Meter	600	Each	\$ 97.89	\$ 58,734.00		
3/4" Meter	550	Each	\$ 105.26	\$ 57,893.00		
3/4" x 1" Meter	600	Each	\$ 105.26	\$ 63,156.00		
1" Meter	1,750	Each	\$ 121.05	\$ 211,837.50		
1-1/2" Meter	900	Each	\$ 357.89	\$ 322,101.00		
2" Meter	650	Each	\$ 470.53	\$ 305,844.50		
<b>Total</b>				<b>\$ 2,906,758.00</b>		<b>\$ -</b>

AMI System						
Aclara 3400 MTU	26,650	Each	\$ 80.00	\$ 2,132,000.00		
Aclara Network Upgrades	1	LS	\$ 123,660.00	\$ 123,660.00		
AclaraONE Software & Servers	1	LS	\$ 42,000.00	\$ 42,000.00		
<b>Total</b>				<b>\$ 2,297,660.00</b>		<b>\$ -</b>

Water Meter & MTU Replacement						
5/8" Meter	2,400	Each			\$ 87.50	\$ 210,000.00
5/8" x 3/4" Meter	19,200	Each			\$ 87.50	\$ 1,680,000.00
3/4" Short Meter	600	Each			\$ 87.50	\$ 52,500.00
3/4" Meter	550	Each			\$ 87.50	\$ 48,125.00
3/4" x 1" Meter	600	Each			\$ 87.50	\$ 52,500.00
1" Meter	1,750	Each			\$ 87.50	\$ 153,125.00
1-1/2" Meter	900	Each			\$ 262.00	\$ 235,800.00
2" Meter	650	Each			\$ 262.00	\$ 170,300.00
<b>Total</b>				<b>\$ -</b>		<b>\$ 2,602,350.00</b>

Project Management Services						
Project Initiation and Setup	1	LS			\$ 124,000.00	\$ 124,000.00
Project Management Services	26,650	LS			\$ 8.30	\$ 221,195.00
Installation Services Mobilization	1	LS			\$ 5,000.00	\$ 5,000.00
<b>Total</b>				<b>\$ -</b>		<b>\$ 350,195.00</b>

Service Line and Cross Connection Survey						
Per Survey	25,700	Each			\$ 4.00	\$ 102,800.00
<b>Total</b>				<b>\$ -</b>		<b>\$ 102,800.00</b>

TOTALS						
Water Meter Supply				\$ 2,906,758.00	\$ -	
AMI System				\$ 2,297,660.00	\$ -	
Water Meter & MTU Replacement				\$ -	\$ 2,602,350.00	
Project Management Services					\$ 350,195.00	
Service Line and Cross Connection Survey				\$ -	\$ 102,800.00	
<b>Total</b>				<b>\$ 5,204,418.00</b>	<b>\$ 3,055,345.00</b>	

Aclara Technologies LLC selected to supply Badger E-Series Ultrasonic Meters in polymer to 1" and stainless steel for 1.5" & 2".  
 Aclara also selected to upgrade the existing Aclara AMI network and supply Aclara Series 3400 MTUs.  
 Utility Metering Solutions LLC selected to perform water meter and MTU replacement along with the service line and cross connection surveys.