

PROPOSAL SUMMARY

Project: RFP #18-27, Water Meter Replacement
 Proposal Date: Thursday, October 18, 2018

Water Meter Supply														
			Aclara Technologies LLC				Kamstrup				Utility Metering Solutions LLC		Utility Sales Agency	
Meter Size	Quantity	Unit	Badger E-Series Ultrasonic Poly to 1", Stainless 1.5" & 2"		Badger E-Series Ultrasonic All Stainless Steel		Kamstrup Ultrasonic Poly to 1", Stainless 1.5" & 2"		Kamstrup Ultrasonic w/ Integrated MTU		Neptune T-10 PD to 2"		Honeywell	
5/8" Meter	2,400	Each	\$ 87.37	\$ 209,688.00	\$ 113.68	\$ 272,832.00	\$ 106.95	\$ 256,680.00	\$ 202.81	\$ 486,744.00	\$ 86.58	\$ 207,792.00	\$ 195.74	\$ 469,776.00
5/8" x 3/4" Meter	19,200	Each	\$ 87.37	\$ 1,677,504.00	\$ 110.53	\$ 2,122,176.00	\$ 106.95	\$ 2,053,440.00	\$ 219.73	\$ 4,218,816.00	\$ 86.58	\$ 1,662,336.00	\$ 195.74	\$ 3,758,208.00
3/4" Short Meter	600	Each	\$ 97.89	\$ 58,734.00	\$ 125.26	\$ 75,156.00	\$ 106.95	\$ 64,170.00	\$ 219.73	\$ 131,838.00	\$ 103.58	\$ 62,148.00	\$ 212.74	\$ 127,644.00
3/4" Meter	550	Each	\$ 105.26	\$ 57,893.00	\$ 133.68	\$ 73,524.00	\$ 106.95	\$ 58,822.50	\$ 219.73	\$ 120,851.50	\$ 103.58	\$ 56,969.00	\$ 218.74	\$ 120,307.00
3/4" x 1" Meter	600	Each	\$ 105.26	\$ 63,156.00	\$ 133.68	\$ 80,208.00	\$ 106.95	\$ 64,170.00	\$ 219.73	\$ 131,838.00	\$ 103.58	\$ 62,148.00	\$ 219.74	\$ 131,844.00
1" Meter	1,750	Each	\$ 121.05	\$ 211,837.50	\$ 147.37	\$ 257,897.50	\$ 285.89	\$ 500,307.50	\$ 315.56	\$ 552,230.00	\$ 133.17	\$ 233,047.50	\$ 246.74	\$ 431,795.00
1-1/2" Meter	900	Each	\$ 357.89	\$ 322,101.00	\$ 357.89	\$ 322,101.00	\$ 423.20	\$ 380,880.00	\$ 597.44	\$ 537,696.00	\$ 386.52	\$ 347,868.00	\$ 953.55	\$ 858,195.00
2" Meter	650	Each	\$ 470.53	\$ 305,844.50	\$ 470.53	\$ 305,844.50	\$ 799.11	\$ 519,421.50	\$ 766.56	\$ 498,264.00	\$ 510.20	\$ 331,630.00	\$ 953.55	\$ 619,807.50
Total				\$ 2,906,758.00		\$ 3,509,739.00		\$ 3,897,891.50		\$ 6,678,277.50		\$ 2,963,938.50		\$ 6,517,576.50

AMI System														
Aclara 3400 MTU	26,650	Each	\$ 80.00	\$ 2,132,000.00	\$ 80.00	\$ 2,132,000.00	\$ 102.50	\$ 2,731,625.00			\$ 122.02	\$ 3,251,833.00	\$ 102.50	\$ 2,731,625.00
Aclara Network Upgrades	1	LS	\$ 200,660.00	\$ 200,660.00	\$ 200,660.00	\$ 200,660.00	\$ 219,460.00	\$ 219,460.00			\$ 261,261.90	\$ 261,261.90	\$ 219,460.00	\$ 219,460.00
Alternate Network	1	LS							\$ 239,000.00	\$ 239,000.00				
Total				\$ 2,332,660.00		\$ 2,332,660.00		\$ 2,951,085.00		\$ 239,000.00		\$ 3,513,094.90		\$ 2,951,085.00

Water Meter & MTU Replacement														
5/8" Meter	2,400	Each	\$ 139.22	\$ 334,128.00	\$ 139.22	\$ 334,128.00	\$ 69.02	\$ 165,648.00	\$ 69.02	\$ 165,648.00	\$ 87.50	\$ 210,000.00		\$ -
5/8" x 3/4" Meter	19,200	Each	\$ 139.22	\$ 2,673,024.00	\$ 139.22	\$ 2,673,024.00	\$ 69.02	\$ 1,325,184.00	\$ 69.02	\$ 1,325,184.00	\$ 87.50	\$ 1,680,000.00		\$ -
3/4" Short Meter	600	Each	\$ 139.22	\$ 83,532.00	\$ 139.22	\$ 83,532.00	\$ 69.02	\$ 41,412.00	\$ 69.02	\$ 41,412.00	\$ 87.50	\$ 52,500.00		\$ -
3/4" Meter	550	Each	\$ 139.22	\$ 76,571.00	\$ 139.22	\$ 76,571.00	\$ 69.02	\$ 37,961.00	\$ 69.02	\$ 37,961.00	\$ 87.50	\$ 48,125.00		\$ -
3/4" x 1" Meter	600	Each	\$ 139.22	\$ 83,532.00	\$ 139.22	\$ 83,532.00	\$ 92.62	\$ 55,572.00	\$ 92.62	\$ 55,572.00	\$ 87.50	\$ 52,500.00		\$ -
1" Meter	1,750	Each	\$ 139.22	\$ 243,635.00	\$ 139.22	\$ 243,635.00	\$ 69.02	\$ 120,785.00	\$ 69.02	\$ 120,785.00	\$ 87.50	\$ 153,125.00		\$ -
1-1/2" Meter	900	Each	\$ 194.44	\$ 174,996.00	\$ 194.44	\$ 174,996.00	\$ 190.98	\$ 171,882.00	\$ 190.98	\$ 171,882.00	\$ 262.00	\$ 235,800.00		\$ -
2" Meter	650	Each	\$ 194.44	\$ 126,386.00	\$ 194.44	\$ 126,386.00	\$ 201.98	\$ 131,287.00	\$ 201.98	\$ 131,287.00	\$ 262.00	\$ 170,300.00		\$ -
Total				\$ 3,795,804.00		\$ 3,795,804.00		\$ 2,049,731.00		\$ 2,049,731.00		\$ 2,602,350.00		\$ -

Service Line and Cross Connection Survey														
Per Survey	25,700	Each	\$ 27.42	\$ 704,694.00	\$ 27.42	\$ 704,694.00	\$ 4.25	\$ 109,225.00	\$ 4.25	\$ 109,225.00	\$ 3.00	\$ 77,100.00		\$ -
Total				\$ 704,694.00		\$ 704,694.00		\$ 109,225.00		\$ 109,225.00		\$ 77,100.00		\$ -

TOTALS														
Water Meter Supply			\$	2,906,758.00	\$	3,509,739.00	\$	3,897,891.50	\$	6,678,277.50	\$	2,963,938.50	\$	6,517,576.50
AMI System			\$	2,332,660.00	\$	2,332,660.00	\$	2,951,085.00	\$	239,000.00	\$	3,513,094.90	\$	2,951,085.00
Water Meter & MTU Replacement			\$	3,795,804.00	\$	3,795,804.00	\$	2,049,731.00	\$	2,049,731.00	\$	2,602,350.00	\$	-
Service Line and Cross Connection Survey			\$	704,694.00	\$	704,694.00	\$	109,225.00	\$	109,225.00	\$	77,100.00	\$	-
Total			\$	9,739,916.00	\$	10,342,897.00	\$	9,007,932.50	\$	9,076,233.50	\$	9,156,483.40	\$	9,468,661.50

Aclara Technologies LLC selected to supply Badger E-Series Ultrasonic Meters in polymer to 1" and stainless steel for 1.5" & 2". Aclara also selected to upgrade the existing Aclara AMI network and supply Aclara Series 3400 MTUs.

Utility Metering Solutions LLC selected to perform water meter and MTU replacement along with the service line and cross connection surveys.

*Pricing as submitted in response to RFP No. 18-27. Does not reflect final negotiated scope of work and pricing.