## PRIMARY SERVICES

- Collection of Solid Waste
- Residential and Commercial Recycling (Material Recovery)
- Compost Collection
- Responsible for Waste/Recycling Transfer station

FINANCIAL SUMMARY					
	Actual		Projected		
	FY2017	FY2018	FY2019	FY2020	FY2021
	(\$ Mil.)				
Revenue:					
Solid Waste Millage	\$ 12.3	\$ 12.6	\$ 13.1	\$ 13.4	\$ 13.7
Recycling Processing Credit	1.1	0.8	0.3	-	-
Waste Collection - Commercial	2.6	2.7	2.6	2.8	2.8
All Other	0.5	0.6	0.9	1.2	1.2
Total Revenue	\$ 16.5	\$ 16.7	\$ 16.9	\$ 17.4	\$ 17.7
Expense:					
Waste	\$ 6.4	\$ 6.0	\$ 6.0	\$ 6.4	\$ 6.3
Material Recovery	6.6	5.9	5.8	5.9	5.8
Compost	1.3	1.2	1.1	1.5	1.4
Depreciation	0.9	0.9	0.9	0.9	0.9
All Other	2.7	4.7	3.2	3.1	3.4
Total Expense	\$ 17.9	\$ 18.7	\$ 17.0	\$ 17.8	\$ 17.8
Net	\$ (1.4)	\$ (2.0)	\$ (0.1)	\$ (0.4)	\$ (0.1)
Unrestricted Fund balance (net position)	\$ 11.4	\$ 9.4	\$ 9.3	\$ 8.9	\$ 8.8

## **OBSERVATIONS ABOUT ABOVE FINANCIALS:**

- FY 19 21 Recycle Revenue is reduced due to market volatility and increasing regulation.
- FY 20 21 All Other Revenue reflects increased interest projections.
- FY 17 FY 18 Waste and Material Recovery reflect increased TS/MRF Operations & Repairs
- FY 20 21 Waste increase reflects one-time site clean-up & capital efforts.
- FY 17 All Other Expenses include one-time professional services, GASB, & Landfill Liab Adjust.
- FY 18 All Other Expenses reflects one-time (\$3.0M) OPEB and ongoing GASB Adjustments.
- All Other Category includes Customer Service, Sustainability, Administration, IT & MSC costs.
- FY 21 All Other Expenses reflects increased one-time capital costs.

## CHALLENGES/OPPORTUNITIES IN OPERATING THIS BUSINESS

- Long-term revenues do not support expansion of programs.
- Need Resolution to long-term operations of the MRF/Transfer station.
- Expired Service Contracts
- Aged Fleet
- Addition of 800-1,000 service stops.
- Expansion of multi-families utilization of existing recycling program

• Landfill Maintenance

FUND BALANCE (Net Position)	FY 2018
	(\$ Mils.)
6/30/18 - Total Fund Balance (Net Position)	\$ 22.1
Less:	
Restricted - Capital Assets	(12.5)
Restricted - Capital Repair & Replacement Fund	-
Restricted - Landfill reserve	(0.2)
Unrestricted at June 30, 2018	9.4
Less: Minimum Balance Requirement - 25% Oper Ex	(4.3)
Available Fund Balance	5.2
Known Risk	
<ul> <li>Implementation of SWRMP Recommendations</li> </ul>	
<ul> <li>MRF/Transfer Station Facility Repairs</li> </ul>	
Additional Collection Stops Waste/Recycle/Compost	
MRF Status	
Landfill Closure	