Matthews, Paul

From: Sent: To: Subject: Wooden, Daniel Tuesday, December 18, 2018 11:31 AM Matthews, Paul FW: 2018 Utility Bid (ITB No. 4554)

From: Fisher, Tom <Tom.Fisher@coreandmain.com> Sent: Tuesday, December 18, 2018 10:42 AM To: Wooden, Daniel <DCWooden@a2gov.org> Subject: 2018 Utility Bid (ITB No. 4554)

Dan

Attached is the pricing guidelines as per our conversation. Please call me with any questions.

Following is our commitment on pricing as per ITB No. 4554.

Group 1 Ductile Iron Fitting

Pricing firm until 6-30-2020 for all items listed and 25% off manufactures current list price at time of purchase for fittings not listed.

Group 2 Ductile Iron Mechanical Joint Restraint Glands

Pricing firm until 12-1-2019 for all items listed and 25% off manufactures current list price at time of purchase for fittings not listed.

ALL items will be 25% off manufactures current list price at time of purchase from 12-1-19 to 6-30-20.

Group 3 Ductile Iron Pipe

Price firm until 12-31-2019 for all items listed.

All items listed are subject to 10% increase between 1-1-2020 and 6-30-2020.

Group 4 Fire Hydrants

Pricing firm until 12-1-2019 for all items listed and 10% off manufactures current list price at time of purchase for items not listed.

All items are subject to a 10% increase between 12-1-2019 & 6-30-2020.

Group 5 Gate Valves

Pricing firm until 12-1-2019 for all items listed and 25% off manufactures current list price at time of purchase for items not listed.

All items are subject to a 10% increase between 12-1-2019 & 6-30-2020.

Group 6 Curb and Gate Boxes

Pricing firm until 6-30-2020 for all items listed and 25% off manufactures current list price at time of purchase for fittings not listed.

Group 7 Extended Range Couplings

Pricing firm until 6-30-2020 for all items listed and 25% off manufactures current list price at time of purchase for fittings not listed.

Group 8 Copper Pipe

Pricing firm for 30 days from bid date or until C&M must pull pricing due to volatility of copper

pricing.

Pricing after bid date may be 5% added to C&M current cost at time of purchase.

Group 9 Brass Fittings

Pricing firm until 12-1-2019 for all items listed and 25% off manufactures current list price at time of purchase for items not listed.

All items are subject to a 10% increase between 12-1-2019 & 6-30-2020.

Group 10 Water Meter Accessories

Pricing firm until 12-1-2019 for all items listed and 25% off manufactures current list price at time of purchase for items not listed.

All items are subject to a 10% increase between 12-1-2019 & 6-30-2020.

Group 11 Castings

Pricing firm until 12-1-2019 for all items listed and 25% off manufactures current list price at time of purchase for items not listed.

All items are subject to a 10% increase between 12-1-2019 & 6-30-2020.

Group 12 Traverse City Fire Hydrant Parts

Pricing firm until 12-1-2019 for all items listed and 10% off manufactures current list price at time of purchase for items not listed.

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