



STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management & Budget
525 W. Allegan Street Lansing, MI 48933
P.O. Box 30026 Lansing, MI 48909

NOTICE OF CONTRACT

NOTICE OF CONTRACT NO. **071B7700090**

between
THE STATE OF MICHIGAN
and

CONTRACTOR	AIS Construction Equipment Corp.
	56555 Pontiac Trail
	New Hudson, MI 48165
	Jeff Ely
	517-204-2127
	jely@aisequip.com
*****0905	

STATE	Program Manager	Scott Poyer	MDOT
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	Contract Administrator	Yvon Dufour	DTMB
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CONTRACT SUMMARY			
DESCRIPTION: Construction Equipment PURCHASE & RENTAL.			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
1/13/2017	1/12/2021	2, one year	
PAYMENT TERMS		DELIVERY TIMEFRAME	
45 Days		30 to 60 days (120 days max)	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
☐ P-card ☐ Direct Voucher (DV) ☐ Other			☒ Yes ☐ No
MINIMUM DELIVERY REQUIREMENTS			
MISCELLANEOUS INFORMATION			
ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION		\$7,000,000.00	

CONTRACT # 071B7700090 - AWARDED SPECIFICATIONS FOR PURCHASE

Spec #	EQUIPMENT SPECIFICATION	EQUIPMENT CATEGORY	EQUIPMENT MAKE & MODEL:	Quoted Price (Includes Delivery to Customer)	Hourly rate for training (per Schedule A, Statement of Work, section A.,3.3)	All Set-Up Fees, Including Attachments
18	C67-008T-16 Trailer	Trailer	Felling FT-14	\$ 7,164.00	\$ 100.00	Included
19	C67-20T LP-16 Trailer	Trailer	Felling FT-40-2LP	\$ 18,905.00	\$ 100.00	Included
31	C-62-0101RB-16 Loader, 4 Wheel drive 2.25 Cubic Yard Minimum Capacity	Loader	JOHN DEERE 524K II			
32	38-0201HD.06 Loader, 4 Wheel drive, Articulated, 3.0 CY Min. Capacity	Loader	JOHN DEERE 624K II	\$ 135,955.00	\$ 100.00	Included
				\$ 171,980.00	\$ 100.00	Included

Catalog Pricing For Purchase

Item #	EQUIPMENT MAKE & MODEL:	Equipment Category	Description	List Price	Disc %	Net Price (Includes Delivery to Customer)	Set-Up Fees
1	Deere 450K	CRAWLER DOZERS	Canopy(5025), Long Track(1045), 16" ModSvc(4550)C-Frame(7015), FT4 (0940) - see Notes A & B	\$105,701	25.0%	\$79,276	Included
2	Deere 450K LGP	CRAWLER DOZERS	Canopy(5025), LGP(1075), 24" ModSvc(4570),C-Frame(7015) FT4(0940) - See Notes A&B	\$109,083	24.5%	\$82,358	Included
3	Deere 550K	CRAWLER DOZERS	Canopy(5025), Extra LT(1053), 18" ModSvc(4560),C-Frame(7015), FT4(0940) - See Notes A&B	\$132,564	25.5%	\$98,760	Included
4	Deere 550K LGP	CRAWLER DOZERS	Canopy(5025), LGP(1073), 24" ModSvc(4570),C-Frame(7015), FT4(0940) - See Notes A&B	\$138,031	25.5%	\$102,833	Included
5	Deere 650K	CRAWLER DOZERS	Canopy(5025), Extra LT(1055), 18" ModSvc(4563),C-Frame(7015), FT4(0940) - See Notes A&B	\$159,608	26.5%	\$117,312	Included
6	Deere 650K LGP	CRAWLER DOZERS	Canopy(5025), LGP(1075), 24" ModSvc(4570)C-Frame(7015), FT4(0940) - See Notes A&B	\$165,357	21.5%	\$129,805	Included
7	Deere 700K ROPS	CRAWLER DOZERS	Canopy(5025), Extra LT(1055), 22" ModSvc(4555), FT4(0940), 126" Blade(7078), Note B	\$191,888	28.0%	\$138,159	Included
8	Deere 700K LGP ROPS	CRAWLER DOZERS	Canopy(5025), LGP(1075), 30" ModSvc(4590), FT4(0940), 144" Blade(7098), Note B	\$195,261	28.0%	\$140,588	Included
9	Deere 750K	CRAWLER DOZERS	Canopy(5025), Extra LT(1020), 22" ModSvc(4535), FT(4940), 130" Blade(7075),3Funct(7745), Note B	\$296,849	27.0%	\$216,700	Included
10	Deere 850K	CRAWLER DOZERS	CAB(5085), LT(1020), 24" ModSvc(4535), FT4(0940), 146" Blade(7055),3Funct(7745), Note B	\$400,515	27.5%	\$290,373	Included
11	Deere 1050K	CRAWLER DOZERS	CAB(STD), 24" ExtremeSvc(4502), FT4(0940), 156" Semi-U Blade(7048), Note B	\$770,003	25.5%	\$573,652	Included
12	Dozer Options		See Schedule E2 - Pricing Sheets (Dozers)				
13	Deere 210LEP	TRACTOR LOADER	Canopy(2025), 4WD(3085), 1.12 Cu Yd(7635), Note B	\$97,939	33.0%	\$65,619	Included
14	Deere 210L	TRACTOR LOADER	Canopy(2025), 4WD(3085), 1.12 Cu Yd(7635), Note B	\$103,277	33.0%	\$69,196	Included
15	Deere 310L EP	BACKHOE	Canopy(2015), Std Stick(6010), 2Lever(5225), 2WD(3035), Galaxy 19.5L-24 & 12.5/80-18(4446), 1.11(7635) Cu Yd, 24 "(5554), 450CwT(84250, Note B	\$106,635	43.5%	\$60,249	Included
16	Deere 310L	BACKHOE	Canopy(2015), Std Stick(6010), 2Lever(5225), FT4(1065), 2WD(3035), Galaxy 19.5L-24 & 12.5/80-18(4446), 1.11 Cu Yd(7635), 24 "(5554), 450CwT(8425), Note B	\$114,175	44.0%	\$63,938	Included
17	Deere 310SL	BACKHOE	Canopy(2015), Std Stick(6010), 2Lever(5225), FT4(1065), 2WD(3035), Galaxy 19.5L-24 & 12.5/80-18(4446), 1.3 Cu Yd(7645), 24 "(5656), 450CwT(8425), Note B	\$121,023	43.0%	\$68,983	Included
18	Deere 310SL HL	BACKHOE	Canopy(2015),Ext. Stick(6020), Pilot(5285), FT4(1065), 4WD(3065), Galaxy 19.5L-24 & 12.5/80-18(4464), 1.3 Cu Yd(7645), 24 "(5656), 450CwT(8425), Note B	\$146,445	45.0%	\$80,545	Included
19	Deere 315SL	BACKHOE	Cab(2035), Std Stick(6010), 2Lever(5225), FT4(1065), 2WD(3035), 3 Funct Dual(7075), Galaxy 19.5L-24 & 12.5/80-18(4446), 1.3 Cu Yd(7645), 24 "(5656), 450CwT(8425), Note B	\$136,281	45.0%	\$74,955	Included
20	Deere 410L	BACKHOE	Canopy(2015), Std Stick(6010), 2Lever(5225), FT4(1065), 4WD(3065), Galaxy 21L-24 & 12.5/80-18(4466), 1.3 Cu Yd(7645), 24 "(5656), 450CwT(8425), Note B	\$146,881	39.5%	\$88,863	Included
21	Deere 710L	BACKHOE	Canopy(2015), Std Stick(6010), 2Lever(5225), FT4(1065), 2WD(3035), Dual Batt(8675), Galaxy 21L-28 & 12.5/80-18(4442), 1.87 Cu Yd(7680), 24 "(5696), 600CwT(8480),AuxHyd 2Way - no plumbing(6240) Note B	\$200,019	40.5%	\$119,011	Included
22	Tractor Loader/Backhoe Options		See Schedule E3 - Pricing Sheets (Tractor Loaders & Backhoes)				
23	Deere 344K W/CAB	WHEEL LOADERS	Cab w A/C(8422), IT4(0914), GY17.5-25 SGL(4372), 1.5 CM PO(8583), Note B	\$164,427	32.5%	\$110,988	Included
24	Deere 444K	WHEEL LOADERS	Canopy(8415), FT4(0924),100Amp(1211), 17.5R25 SingleStar(9706), RearCtWt(8220), Bkt from Price pages, Note B	\$171,214	36.0%	\$109,577	Included

25	Deere 524K	WHEEL LOADERS	Cab(8419), FT4(0924), 100Amp(1211), 20.5R25 L2 Bias(9705), RearCtWt(8220), 2.75 Cyd(8715), Note B	\$185,494	35.0%	\$120,571	Included
26	Deere 544K	WHEEL LOADERS	Cab(8419), FT4(0924), 100Amp(1211), 20.5R25 L2 Bia(9705)s, RearCtWt(8220), 2.75 Cyd(8715), Note B	\$229,594	38.0%	\$142,348	Included
27	Deere 624K	WHEEL LOADERS	Cab w A/C(8422), FT4(0924), 5 Spd(1110), 100Amp(1211), 20.5R25 I Star(9701), RearCtWt(8210), 3.5 Cyd(8750), Note B	\$269,441	38.5%	\$165,706	Included
28	Deere 644K	WHEEL LOADERS	Cab w A/C(8422), FT4(0924), 4 Spd(1110), 100Amp(1211), 23.5R25 I Star(9710), 4.25 Cyd(8760), Note B	\$351,260	36.0%	\$224,806	Included
29	Deere 644K Hybrid	WHEEL LOADERS	Cab w A/C(8422), IT4(0914), 130Amp(1215), 23.5R25 I Star(9710), 4.25 cyd(8760), Note B	\$380,646	39.0%	\$232,194	Included
30	Deere 724K	WHEEL LOADERS	Cab w A/C(8450), FT4(0924), 5 spd w/ lock up(1120), 100Amp(1211), 23.5R25 I Star(9710), 4.75 Cyd(8774), Note B	\$390,968	42.5%	\$224,807	Included
31	Deere 744K	WHEEL LOADERS	Cab w A/C(8450), FT4(0924), 5 Spd w/ Lock up(1120), 100Amp(1211), 26.5R25 I Star(9701), 5.5 Cyd(8872), Note B	\$485,009	39.0%	\$295,855	Included
32	Deere 824K	WHEEL LOADERS	Cab w A/C(8450), FT4(0924), 5 Spd w/Lock up(1120), 130Amp(1215), 26.5R25 I Star(9701), 6.0 Cyd(8904), Note B	\$520,833	38.0%	\$322,916	Included
33	Deere 844K	WHEEL LOADERS	Cab w A/C(8450) FT4(0924), 5 Spd w/Lock up(1120), 130Amp(1215), 29.5R25 I Star(9702), 7.25 Cyd(8933), Note B	\$615,469	40.0%	\$369,281	Included
34	Wheel Loader Options		See Schedule E4 - Pricing Sheets (Wheel Loaders)				
35	Deere 670G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1235), HydPump Disc(1610), Trans Valve Guard(5710), 14.0 FS SGG(4317), Note B	\$358,815	36.5%	\$227,848	Included
36	Deere 672G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1235), HydPump Disc(1610), Trans Valve Guard(5710), 14.0 FS SGG(4317), Note B	\$410,499	37.0%	\$258,614	Included
37	Deere 770G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1225), HydPump Disc(1610), Trans Valve Guard(5710), 14.0 FS SGG(4317), Note B	\$390,571	39.5%	\$236,295	Included
38	Deere 772G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1235), HydPump Disc(1610), Trans Valve Guard(5710), 14.0 FS SGG(4317), Note B	\$450,461	40.0%	\$270,277	Included
39	Deere 870G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1235), HydPump Disc(1610), Trans Valve Guard(5710), 17.5R25 L2(9724), Note B	\$423,292	37.0%	\$266,674	Included
40	Deere 872G	MOTOR GRADERS	Base Cab(5020), FT4(1140), +I Hyd(6520), 130 Amp(1235), HydPump Disc(1610), Trans Valve Guard(5710), 17.5R25 L2(9724), Note B	\$479,251	39.0%	\$292,343	Included
41	Motor Grader Options		See Schedule E5 - Pricing Sheets (Motor Graders)				
42	Deere 75G	EXCAVATORS	Cab(Std), Std Rubber Pads(3265), 6ft11in arm(7060), 24 in(AT395791), Note B	\$136,058	29.5%	\$95,921	Included
43	Deere 85G	EXCAVATORS	Cab(Std), Std Rubber Pads(3265), 6ft11in arm(7060), 24 in(AT395791), Note B	\$142,376	28.5%	\$101,799	Included
44	Deere 130G	EXCAVATORS	Arm(7140), bkt from price sheet, Note B	\$192,828	34.0%	\$127,266	Included
45	Deere 135G	EXCAVATORS	Cab(Std), 24 in Steel Tracks(3200), 9ft11in arm(7160), Boom(6835), bkt from price sheet, Note B	\$221,196	26.0%	\$163,685	Included
46	Deere 160G	EXCAVATORS	Cab(Std), FT4(1095), 28 in Triple Grouser(3250), Boom(6835), 10ft2in Arm(7180), bkt from price sheet, Note B	\$229,109	32.0%	\$155,794	Included
47	Deere 180G	EXCAVATORS	Cab(Std), FT4(1095), 24 in Triple Grouser(3310), Boom(6835), 8ft10in Arm(7115), bkt from price sheet, Note B	\$235,170	29.5%	\$165,795	Included
48	Deere 190GW	EXCAVATORS	Cab(Std), All standard options + Bkt from price sheets, bkt from price sheet, Note B	\$320,138	40.0%	\$192,083	Included
49	Deere 210G	EXCAVATORS	Cab(Std), FT4(1095), 24 in Triple Grouser((3300), Boom(6835), 9ft7in Arm(7160), bkt from price sheet, Note B	\$249,658	31.5%	\$171,016	Included
50	Deere 230GW	EXCAVATORS	Cab(Std), All standard options + Bkt from price sheets, bkt from price sheet, Note B	\$372,963	41.5%	\$218,183	Included
51	Deere 245G	EXCAVATORS	Cab(Std), 28 in Steel Tracks(3325), Heated Air Susp Seat(4130), Boom(6835), 9ft7in arm(7160), bkt from price sheet, Note B	\$289,851	33.0%	\$194,200	Included
52	Deere 250G	EXCAVATORS	Cab(Std), FT4(1095), 32 in Triple Grouser(3350), Heated Air Susp Seat(4130), Boom(6835), 9ft9in Arm(7160), bkt from price sheet, Note B	\$294,836	32.0%	\$200,488	Included
53	Deere 300G	EXCAVATORS	Cab(Std), FT4(1095), 32 in Triple Grouser(3350), Boom(6835), 10ft2in Arm(7160), bkt from price sheet, Note B	\$344,724	31.0%	\$237,860	Included
54	Deere 350G	EXCAVATORS	Cab(Std), FT4(1095), 32 in Triple Grouser(3350), 21' Boom(6835), 13ft1in Arm(7267), bkt from price sheet, Note B	\$408,789	30.5%	\$284,108	Included
55	Deere 470G	EXCAVATORS	Cab(Std), FT4(1095), 36 in Triple Grouser(3350), 23' Boom(6940), 12ft10in Arm(7250), bkt from price sheet, Note B	\$604,239	32.5%	\$407,861	Included
56	Excavator Options		See Schedule E6 - Pricing Sheets (Excavators)				

Notes:

A - If applicable, blade to be added from John Deere List Price Pages at same discount shown by model.

B - Additional options will have the same discount as listed by model using current John Deere List Price Pages or Attachments for Field Conversion List Price Pages, except for items listed as No other items available for purchase on this contract.

AWARDED SPECIFICATIONS FOR RENTAL

Spec #	EQUIPMENT MAKE & MODEL	EQUIPMENT CATEGORY	Quoted Daily Rental	Quoted Weekly Rental	Quoted Monthly Rental	Delivery													
						1a. Western UP	1b. Central UP	1c. Eastern UP	2. Northwest	3. Northeast	4a. West Central	4b. West Michigan	5. East Central	6. East	7. South Central	8. Southwest	9. Southeast	10. Detroit Metro	
18	C67-08T-16 Trailer - Felling FT-14	Trailer	\$90.00	\$205.00	\$625.00	\$2,500.00	\$2,000.00	\$1,000.00	\$400.00	\$500.00	\$300.00	\$250.00	\$350.00	\$450.00	\$250.00	\$400.00	\$400.00		
19	C67-20T LP-16 Trailer - Felling FT-40-2LP	Trailer	\$210.00	\$585.00	\$1,750.00	\$2,500.00	\$2,000.00	\$1,000.00	\$400.00	\$500.00	\$300.00	\$250.00	\$350.00	\$450.00	\$250.00	\$400.00	\$400.00		
No other items available for rental on this contract.																			

No other items available for rental on this contract.

DELIVERY - Lump sum cost per region (provide delivery cost for each region per Schedule D, Prosperity Regional Map)

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