



August 22, 2017

Ann Arbor Water Treatment Plant
919 Sunset Road
Ann Arbor, MI 48103

Attn: Emily Schlanderer
(eschlanderer@a2gov.org)

Re: Willett Pump Hydraulic Unit
Proposal #082217

Emily:

We have enclosed our proposal for the replacement Willett Pump Hydraulic Unit as discussed.

Please call to discuss any details.

Yours truly,

Charles W. Lovelace

Enclosure



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Attn: Emily Schlanderer
(eschlanderer@a2gov.org)

Re: Willett Pump Hydraulic Unit
Proposal #082217

Emily:

Universal Filtration & Pumping Solutions, Inc. (called the "Seller") proposes to furnish the equipment and services specified herein in accordance with the terms and conditions stated herein only. This equipment is furnished for installation by others.

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SCOPE OF SUPPLY WITH PRICING

<u>Item</u>	<u>Qty.</u>	<u>Description</u>	
1	1	Replacement Hydraulic Unit for existing Willett Pump Model 14/250/28B. Hydraulic Power Pack to suit existing Willett Pump Model 14/250/28B. The Willett Pump is powered by a conduct hydraulic power pack using a variable displacement axial piston pump driven by 50hp motor. An inline water cooler is also fitted to cool the hydraulic oil. The new power pack would include an Electrical Change Over facility, replacing the old Mechanical Changeover. (Customer to provide hydraulic hoses between pump and power unit).	\$45,940

PRICES ARE F.O.B. DELIVERED, ANN ARBOR

II SERVICES

No onsite services are included in the equipment prices shown.

Onsite services can be supplied at the following rate:

On-Site:

Monday through Friday: \$125 per hour (\$1,000 per 8-hour day)

All service calls are a minimum 6 hour charge.

Travel Time: \$60 per hour

(Charges start 2 ½ hours prior to flight departure through 2 ½ hours after flight arrival).

Travel Expenses:

Air flight, auto rental, meals, lodging, parking, tolls, etc.: Billed at actual cost.

Auto mileage billed at current rate of \$0.54/mile.

Terms of Payment: Net 30 Days



III TERMS OF PAYMENT

Upon Delivery, Net 30 days

IV QUOTATION VALIDITY

The pricing of equipment and services offered in this quotation is firm for thirty (30) days from proposal date.

V DELIVERY

14-16 weeks

VI WARRANTY

The equipment described in this proposal is warranted to be free of mechanical defects and workmanship for 12 months from delivery.



**VII EXCLUSIONS AND/OR MATERIALS AND SERVICES PROVIDED
 BY BUYER
 (Unless specifically delineated herein)**

1. Taxes, special fees, and licenses.
2. Lubricants, oils, fuels, plant water, potable water, process air, and electrical power.
3. On-loading, Off-loading at jobsite.
4. Tools, foundations, grout, grating, platforms, stairs, ladders, handrails, and similar miscellaneous items.
5. Back charges, additions, or deletions will not be accepted by Universal Filtration & Pumping Solutions, Inc. unless previously approved in writing.
6. Should equipment supplied by Universal Filtration & Pumping Solutions, Inc. be directed to a storage facility, the cost associated therewith shall be paid by others.
7. No process performance guarantees are implied, stated, or offered in this proposal.
8. Neither party shall be liable to the other for any indirect, special, punitive, exemplary or consequential damages for lost production, lost revenue, lost product, lost profits, lost business or business interruptions, regardless of the sole, joint and/or concurrent negligence of either party, and each party releases the other in this regard.