


**Purchases \$3.000 to \$9.999.99**

VENDOR INFORMATION

				VENDOR		Great Lakes Chloride Inc		Liquid Calcium Chloride Sales Inc		Suburban Calcium Chloride Sales									
				CONTACT		324 Washington Ave 634 Grand Haven, MI 49417		2715 S Huron Rd Kawkawlin, MI 48631		27055 Trolley Industrial Dr Taylor, MI 48180									
PRODUCT INFORMATION				PHONE		269-664-6904		Zack Gerard 989-684-5860		734-941-5812									
DESCRIPTION (include Manufacturer)		MODEL NUMBER		QTY.		UNIT PRICE		TOTAL		UNIT PRICE		TOTAL		UNIT PRICE		TOTAL			
38% Liquid Calcium Chloride supplied and applied per spec		NA		36,000 gal Three applications		.80 / gallon		\$ 28,800.00		0.622 / gallon		\$ 22,392.00				No Response			
DEPARTMENT INFORMATION																			
COMMENTS AND EXCEPTIONS: (If lowest quote was not selected provide explanation)				F.O.B		Destination		Destination		Destination									
				TERMS															
				DISCOUNTS															
DEPARTMENT				Public Services, Field Operations, Infrastructure, Street Maintenance															
DEPARTMENT CONTACT/PHONE #				Kirk Pennington - 734-794-6350 x 43326															
DATE				5/9/2017															
RECOMMENDED VENDOR				Liquid Calcium Chloride Sales Inc															

**BAY DUST CONTROL, DIV. of
LIQUID CALCIUM CHLORIDE SALES, Inc.
2715 South Huron Road
Kawkawlin, Michigan 48631
Phone (989) 684-5860**

May 2, 2017

Kirk Pennington
City of Ann Arbor
4251 Stone School Road
Ann Arbor, Michigan
48108-9792

Kirk,

We are pleased to enter a quotation for your requirements of 38% LIQUIDOW Calcium Chloride, delivered and applied as directed in Ann Arbor, Michigan:

\$.622 per gallon, delivered and applied

Oxy Chemical Company material.
Price based on 6000-9000 gallon loads.
Standard application rate is 2000 gallons per mile at 20 feet wide.

Sincerely,



Rodney Gerard, Operations Manager
Bay Dust Control, Division of
Liquid Calcium Chloride Sales, Inc.



Office: 269-664-6904
Fax: (888)-325-9976
Mobile: 574-549-2441

Great Lakes Chloride, Inc. • 324 Washington Ave. P.O. Box 634, Grand Haven, MI. 49417

*LIQUIDOW™ Calcium Chloride * Road Stabilization * Dust Control * Concrete Accelerator * Anti/De-icing * Calcium Chloride with BOOST™*

May 3, 2017

City of Ann Arbor
Attn: Kirk Pennington
4251 Stone Rd.
Ann Arbor, MI 48108-9792
734-994-1617

Bid Name: Provision & Application of 38% Calcium Chloride solution to approximately 10 miles of Gravel Roads and Alleys

Sealed Proposal – Due May 12, 2016, 2:00 PM

20,000 (approximately) gallons Calcium Chloride 38% spread, minimum 7,000 gallon loads.

\$0.80 per gallon

Payment method: Net 30 days.

Delivery time: 48 - 72 hours.

Demurrage: \$100 per hour after 2 hours.

Point of origin: Ludington, Michigan

Thank you for the opportunity to quote our product for you.

David Budd, V.P. Product Development & Marketing
Great Lakes Chloride, Inc.
324 Washington Ave., PO Box 634
Grand Haven, MI.49417



CITY OF ANN ARBOR, MICHIGAN

William R. Wheeler Service Center
4251 Stone School Rd., Ann Arbor, Michigan 48108-9792
Phone (734) 994-1617
Fax (734) 994-0742

April 27, 2017

The City of Ann Arbor is requesting quotes for:

Dust Control:

Provision and Application of 38% Calcium Chloride solution to approximately 10 miles of gravel roads and alleys.

- Application rate: 2000 gallons per centerline mile at 20 feet wide.
- Calcium Chloride solution shall be delivered and applied with trucks equipped with approved metering devices and positive shut-off, pressure supplied boom to guarantee the specified uniform rate of application. Boom shall be blown out before entering or crossing paved roads.
- Payment will be by per gallon applied.
- This quote request is for seasonal service May 2017 – September 2017. Total quantity may vary too comply with the needs and financial considerations of the City.

Bid Submission:

Due Date: May 12, 2016, 2:00 P.M.

Respond by Fax (734) 994-0742, Attn: Kirk Pennington. The attached "Living Wage", "Quote" "Contract Compliance" and "Conflict of Interest Disclosure" form must be returned with your quote submission.

Shaw, Linda

From: Shaw, Linda
Sent: Tuesday, May 02, 2017 10:02 AM
To: 'Raymond Gaddis'
Subject: FW: Dust control quote needed
Attachments: dust control quote April 2017.docx

Please complete the attached quote and return it to me by May 15.

Thank you

Linda Shaw

City of Ann Arbor/Public Works
734-794-6350 ext 43313
lshaw@a2gov.org