Ann Arbor Area Transportation Authority
Financial Report of Operations - Unaudited
For the Five Months Ended February 29, 2016

| For the Five Months Ended February 29, 2016 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2/29/2016 <br> Year to Date | 2/29/2016 Year to Date | Favorable (Unfavorable) |  | 2/28/2015 Year to Date | Favorable (Unfavorable) |  |
| Revenues: | Budget | Actual | Variance | Percent | Actual | Variance | Percent |
| Passenger Revenue | \$960,995 | \$904,679 | $(\$ 56,316)$ | -5.9\% 1 | \$923,891 | (\$19,212) | -2.1\% |
| Subcontracted Revenue | 717,522 | 745,506 | 27,984 | 3.9\% 1 | 720,878 | 24,628 | 3.4\% |
| Special Fares (EMU,UofM,go!Pass) | 993,518 | 943,254 | $(50,264)$ | -5.1\% 1 | 950,928 | $(7,674)$ | -0.8\% |
| Advertising, Interest, and Other | 124,620 | 134,999 | 10,379 | 8.3\% | 123,830 | 11,169 | 9.0\% |
| Local Property Tax Revenue | 5,738,650 | 5,738,285 | (365) | 0.0\% 2 | 5,668,160 | 70,125 | 1.2\% |
| Purchase of Service Agreements | 562,427 | 554,535 | $(7,892)$ | -1.4\% | 382,318 | 172,217 | 45.0\% |
| State Operating Assistance | 4,899,269 | 4,473,242 | $(426,027)$ | -8.7\% 3 | 4,094,617 | 378,625 | 9.2\% |
| Federal Operating Assistance | 2,039,805 | 2,050,054 | 10,249 | 0.5\% | 1,858,592 | 191,462 | 10.3\% |
| Total Revenues | 16,036,806 | 15,544,554 | $(492,252)$ | -3.1\% | 14,723,214 | 821,340 | 5.6\% |
| Expenses: |  |  |  |  |  |  |  |
| Operations Wages | 4,237,093 | 4,176,490 | 60,603 | 1.4\% | 3,680,773 | $(495,717)$ | -13.5\% |
| Maintenance Wages | 1,166,609 | 1,088,233 | 78,376 | 6.7\% | 918,240 | $(169,993)$ | -18.5\% |
| Administrative Wages | 1,293,267 | 1,223,814 | 69,453 | 5.4\% | 1,134,724 | $(89,090)$ | -7.9\% |
| Total Wages | 6,696,969 | 6,488,537 | 208,432 | 3.1\% 4 | 5,733,737 | $(754,800)$ | -13.2\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 526,069 | 478,999 | 47,070 | 8.9\% | 419,765 | $(59,234)$ | -14.1\% |
| Pension | 538,557 | 479,682 | 58,875 | 10.9\% | 420,202 | $(59,480)$ | -14.2\% |
| Medical Insurance | 1,181,127 | 1,130,327 | 50,800 | 4.3\% | 991,745 | $(138,582)$ | -14.0\% |
| Post-Retirement Benefits \& HCSP | 206,776 | 192,745 | 14,031 | 6.8\% | 166,390 | $(26,355)$ | -15.8\% |
| Other Fringe Benefits | 401,042 | 383,368 | 17,674 | 4.4\% | 422,623 | 39,255 | 9.3\% |
| Fringe Benefits | 2,853,571 | 2,665,121 | 188,450 | 6.6\% 5 | 2,420,725 | $(244,396)$ | -10.1\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 293,195 | 199,613 | 93,582 | 31.9\% 6 | 241,881 | 42,268 | 17.5\% |
| Consulting Fees | 105,060 | 54,556 | 50,504 | 48.1\% 6 | 87,562 | 33,006 | 37.7\% |
| Security Services | 143,200 | 143,253 | (53) | 0.0\% | 112,074 | $(31,179)$ | -27.8\% |
| Other Purchased Services A | 341,256 | 272,679 | 68,577 | 20.1\% | 351,567 | 78,888 | 22.4\% |
| Purchased Services | 882,711 | 670,101 | 212,610 | 24.1\% | 793,084 | 122,983 | 15.5\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 824,460 | 475,681 | 348,779 | 42.3\% 7 | 709,713 | 234,032 | 33.0\% |
| Fuel Futures (Gains) or Losses | 0 | 228,724 | $(228,724)$ | 100.0\% 7 | 155,295 | $(73,429)$ | -47.3\% |
| Bus Parts | 365,080 | 316,522 | 48,558 | 13.3\% | 274,083 | $(42,439)$ | -15.5\% |
| Printing | 90,435 | 34,909 | 55,526 | 61.4\% 8 | 70,205 | 35,296 | 50.3\% |
| Other Materials and Supplies B | 511,010 | 494,888 | 16,122 | 3.2\% | 309,378 | $(185,510)$ | -60.0\% |
| Materials and Supplies | 1,790,985 | 1,550,724 | 240,261 | 13.4\% | 1,518,674 | $(32,050)$ | -2.1\% |
| Utilities C | 255,865 | 181,229 | 74,636 | 29.2\% 9 | 290,260 | 109,031 | 37.6\% |
| Casualty \& Liability Insurance | 322,915 | 287,414 | 35,501 | 11.0\% | 263,404 | $(24,010)$ | -9.1\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| ARide and Good as Gold | 1,132,032 | 1,292,113 | $(160,081)$ | -14.1\% 10 | 1,297,128 | 5,015 | 0.4\% |
| Night Ride | 234,610 | 228,416 | 6,194 | 2.6\% | 231,134 | 2,718 | 1.2\% |
| Air Ride | 469,022 | 515,702 | $(46,680)$ | -10.0\% | 512,774 | $(2,928)$ | -0.6\% |
| WWAVE, Northfield, MyRide, GRH | 613,100 | 577,436 | 35,664 | 5.8\% | 608,640 | 31,204 | 5.1\% |
| Purchased Transportation | 2,448,764 | 2,613,667 | $(164,903)$ | -6.7\% | 2,649,676 | 36,009 | 1.4\% |
| Other Expenses D | 286,265 | 201,344 | 84,921 | 29.7\% | 200,944 | (400) | -0.2\% |
| Local Depreciation | 124,165 | 169,750 | $(45,585)$ | -36.7\% 11 | 123,750 | $(46,000)$ | -37.2\% |
| Total Expenses | 15,662,210 | 14,827,887 | 834,323 | 5.3\% | 13,994,254 | $(833,633)$ | -6.0\% |
| Gain (Loss) from Operations | \$374,596 | \$716,667 | \$342,071 |  | \$728,960 | $(12,293)$ |  |

Variances:
Detail of Budget Variances - Positive (Negative):

## February <br> Year to Date

A: Other Purchased Services Variances:

| Management \& Agency Fees | $\$ 18,604$ |
| :--- | ---: |
| Physical Exam Fees | 3,486 |
| Legal Fees | 12,653 |
| IT Services | 552 |
| Custodial Services | 8,140 |
| Internet Services | 19,371 |
| Towing | 436 |
| Admin Fee - Benefit Source | 5,335 |

B: Other Materials and Supplies Variances:

| Lubricants | 16,042 |
| :--- | ---: |
| Tires, Tubes and Wheels | $(8,761)$ |
| Tools and Equipment | 1,251 |
| Equipment Repair | 3,345 |
| Other Materials and Supplies | 4,245 |
|  | 16,122 |

C: Utilities Variances:

| Natural Gas | 46,150 |
| :--- | ---: |
| Electricity | 21,317 |
| Water | 3,359 |
| Telephone | 3,810 |
|  | 74,636 |

D: Other Expenses Variances:

| Uniform Expense | 14,636 |
| :--- | ---: |
| Postage | 3,532 |
| Dues and Subscriptions | 86 |
| Conference and Travel | 12,175 |
| Media costs | 17,355 |
| Employee Development | 35,324 |
| Wellness \& Appreciation | 5,593 |
| Recruitment and Hiring | $(2,813)$ |
| Equipment Rental | $(967)$ |
|  | 84,921 |

