| Ann Arbor Area Transportation Authority Report of Operations - Unaudited <br> For the One Month Ended October 31, 2013 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | $\begin{aligned} & \text { 10/31/2013 } \\ & \text { Year to Date } \\ & \text { Budget } \end{aligned}$ | $\begin{gathered} 10 / 31 / 2013 \\ \text { Year to Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Favorable (Unfavorable) Variance | Percent | 10/31/2012 Year to Date Actual | Favorable (Unfavorable) Variance | Percent |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Passenger Revenue | \$223,432 | \$226,624 | \$3,192 | 1.4\% | \$192,653 | \$33,971 | 17.6\% |
| Subcontracted Revenue | 120,478 | 126,585 | 6,107 | 5.1\% | 118,329 | 8,256 | 7.0\% |
| Special Fares (EMU,UofM,go!Pass) | 226,199 | 228,118 | 1,919 | 0.8\% | 188,177 | 39,941 | 21.2\% |
| Interest, Advertising and Other | 6,357 | 7,789 | 1,432 | 22.5\% | 10,878 | $(3,089)$ | -28.4\% |
| Local Property Tax Revenue | 819,916 | 819,916 | 0 | 0.0\% | 772,333 | 47,583 | 6.2\% |
| Purchase of Service Agreements | 108,479 | 89,698 | $(18,781)$ | -17.3\% 1 | 139,384 | $(49,686)$ | -35.6\% |
| State Operating Assistance | 763,046 | 764,930 | 1,884 | 0.2\% | 701,090 | 63,840 | 9.1\% |
| Federal Operating Assistance | 355,235 | 355,235 | 0 | 0.0\% | 295,233 | 60,002 | 20.3\% |
| Total Revenues | 2,623,142 | 2,618,895 | $(4,247)$ | -0.2\% | 2,418,077 | 200,818 | 8.3\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 605,642 | 596,599 | 9,043 | 1.5\% 2 | 574,122 | $(22,477)$ | -3.9\% |
| Other Wages | 508,550 | 493,275 | 15,275 | 3.0\% 2 | 463,261 | $(30,014)$ | -6.5\% |
| Total Wages | 1,114,192 | 1,089,874 | 24,318 | 2.2\% 2 | 1,037,383 | $(52,491)$ | -5.1\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 75,501 | 67,518 | 7,983 | 10.6\% | 69,347 | 1,829 | 2.6\% |
| Pension | 69,981 | 65,858 | 4,123 | 5.9\% | 64,072 | $(1,786)$ | -2.8\% |
| Medical Insurance | 207,630 | 208,076 | (446) | -0.2\% | 178,596 | $(29,480)$ | -16.5\% |
| Post-Retirement Benefits \& HCSP | 32,685 | 30,617 | 2,068 | 6.3\% | 29,702 | (915) | -3.1\% |
| Other Fringe Benefits | 73,445 | 68,586 | 4,859 | 6.6\% | 67,394 | $(1,192)$ | -1.8\% |
| Total Fringe Benefits | 459,242 | 440,655 | 18,587 | 4.0\% | 409,111 | $(31,544)$ | -7.7\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 12,976 | 6,756 | 6,220 | 47.9\% 3 | 3,460 | $(3,296)$ | -95.3\% |
| Consulting Fees | 20,018 | 15,840 | 4,178 | 20.9\% | 844 | $(14,996)$ | -1776.8\% |
| Security Services | 25,041 | 16,304 | 8,737 | 34.9\% | 16,142 | (162) | -1.0\% |
| Other Purchased Services A | 35,317 | 20,658 | 14,659 | 41.5\% 3 | 14,336 | $(6,322)$ | -44.1\% |
| Total Purchased Services | 93,352 | 59,558 | 33,794 | 36.2\% 3 | 34,782 | $(24,776)$ | -71.2\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 187,800 | 178,398 | 9,402 | 5.0\% 4 | 194,708 | 16,310 | 8.4\% |
| Fuel Futures (Gains) or Losses | 0 | 2,499 | $(2,499)$ | 100.0\% 4 | $(24,314)$ | $(26,813)$ | 110.3\% |
| Bus Parts | 58,405 | 62,382 | $(3,977)$ | -6.8\% | 83,403 | 21,021 | 25.2\% |
| Printing | 19,486 | 7,184 | 12,302 | 63.1\% 5 | 4,033 | $(3,151)$ | -78.1\% |
| Other Materials and Supplies B | 87,659 | 68,648 | 19,011 | 21.7\% 5 | 59,738 | $(8,910)$ | -14.9\% |
| Total Materials and Supplies | 353,350 | 319,111 | 34,239 | 9.7\% | 317,568 | $(1,543)$ |  |
| Utilities C | 28,194 | 20,451 | 7,743 | 27.5\% 6 | 18,836 | $(1,615)$ | -8.6\% |
| Casualty \& Liability Insurance | 51,166 | 54,272 | $(3,106)$ | -6.1\% | 42,543 | $(11,729)$ | -27.6\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 276,721 | 284,334 | $(7,613)$ | -2.8\% | 262,429 | $(21,905)$ | -8.3\% |
| Night Ride | 55,922 | 47,368 | 8,554 | 15.3\% | 53,588 | 6,220 | 11.6\% |
| Air Ride | 96,032 | 94,860 | 1,172 | 1.2\% | 94,860 | 0 | 0.0\% |
| WWAVE, Northfield and Guar Ride | 87,312 | 84,314 | 2,998 | 3.4\% | 89,683 | 5,369 | 6.0\% |
| Total Purchased Transportation | 515,987 | 510,876 | 5,111 | 1.0\% | 500,560 | $(10,316)$ | -2.1\% |
| Other Expenses D | 65,449 | 45,036 | 20,413 | 31.2\% 7 | 36,776 | $(8,260)$ | -22.5\% |
| Local Depreciation | 12,333 | 12,333 | 0 | 0.0\% | 15,833 | 3,500 | 22.1\% |
| Total Expenses | 2,693,265 | 2,552,166 | 141,099 | 5.2\% | 2,413,392 | $(138,774)$ | -5.8\% |
| Gain (Loss) from Operations | $(\$ 70,123)$ | \$66,729 | \$136,852 |  | \$4,685 | 62,044 |  |

Variances:

|  | Detail of Budget Variances - Positive (Negative): |  | October Year to Date |
| :---: | :---: | :---: | :---: |
|  | October Year to Date |  |  |
| A: Other Purchased Services Variances: |  | C: Utilities Variances: |  |
| Management \& Agency Fees | \$1,979 | Natural Gas | 1,558 |
| Physical Exam Fees | 1,478 | Electricity | 4,691 |
| Legal Fees | 4,166 | Water | 716 |
| Auditing Fees | 0 | Telephone | 778 |
| Collection Fees | 3 |  | 7,743 |
| IT Services | (469) |  |  |
| Custodial Services | 3,243 | D: Other Expenses Variances: |  |
| Internet Services | 2,782 | Uniform Expense | 1,655 |
| Towing | 0 | Postage | 1,470 |
| Admin Fee - Benefit Source | 1,477 | Dues and Subscriptions | 731 |
|  | 14,659 | Conference and Travel | 1,386 |
|  |  | Media costs | 9,886 |
|  |  | Employee Development | 3,343 |
|  |  | Recruitment and Hiring | 0 |
| B: Other Materials and Supplies Variances: |  | Equipment Rental | 1,942 |
| Lubricants | 129 |  | 20,413 |
| Tires, Tubes and Wheels | 5,541 |  |  |
| Tools and Equipment | 1,151 |  |  |
| Equipment Repair | 127 |  |  |
| Other Materials and Supplies | 9,579 |  |  |
| Computer Software | 2,484 |  |  |
|  | 19,011 |  |  |

