| Ann Arbor Transportation Authority <br> Report of Operations - Unaudited <br> For the Nine Months Ended June 30, 2013 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 6/30/2013 <br> Year to Date Budget | 6/30/2013 Year to Date Actual | Favorable (Unfavorable) Variance | Percent | 6/30/2012 <br> Year to Date Actual | Favorable (Unfavorable) Variance | Percent |
| Passenger Revenue | 2,109,759 | \$1,702,789 | (\$406,970) | -19.3\% 1 | \$1,707,718 | (\$4,929) | -0.3\% |
| Subcontracted Revenue | 937,602 | 1,086,064 | 148,462 | 15.8\% 2 | 591,858 | 494,206 | 83.5\% |
| Special Fares (EMU,UofM,go!Pass) | 2,026,791 | 1,887,446 | $(139,345)$ | -6.9\% 3 | 1,937,504 | $(50,058)$ | -2.6\% |
| Interest, Advertising and Other | 191,997 | 378,403 | 186,406 | 97.1\% 4 | 151,361 | 227,042 | 150.0\% |
| Local Property Tax Revenue | 6,950,997 | 6,950,997 | 0 | 0.0\% | 6,930,000 | 20,997 | 0.3\% |
| Purchase of Service Agreements | 1,216,618 | 1,228,545 | 11,927 | 1.0\% | 1,045,124 | 183,421 | 17.6\% |
| State Operating Assistance | 6,130,530 | 5,867,231 | $(263,299)$ | -4.3\% 5 | 6,412,897 | $(545,666)$ | -8.5\% |
| Federal Operating Assistance | 3,422,422 | 3,443,609 | 21,187 | 0.6\% | 2,274,209 | 1,169,400 | 51.4\% |
| Total Revenues | 22,986,716 | 22,545,084 | $(441,632)$ | -1.9\% | 21,050,671 | 1,494,413 | 7.1\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 5,006,391 | 4,985,723 | 20,668 | 0.4\% | 4,754,342 | $(231,381)$ | -4.9\% |
| Other Wages | 4,116,171 | 4,066,260 | 49,911 | 1.2\% 6 | 3,688,868 | $(377,392)$ | -10.2\% |
| Total Wages | 9,122,562 | 9,051,983 | 70,579 | 0.8\% | 8,443,210 | $(608,773)$ | -7.2\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 671,384 | 651,904 | 19,480 | 2.9\% | 608,157 | $(43,747)$ | -7.2\% |
| Pension | 643,628 | 594,462 | 49,166 | 7.6\% 7 | 564,761 | $(29,701)$ | -5.3\% |
| Medical Insurance | 1,607,871 | 1,647,946 | $(40,075)$ | -2.5\% 7 | 1,436,674 | $(211,272)$ | -14.7\% |
| Post-Retirement Benefits \& HCSP | 279,623 | 270,503 | 9,120 | 3.3\% | 247,167 | $(23,336)$ | -9.4\% |
| Other Fringe Benefits | 634,441 | 593,227 | 41,214 | 6.5\% | 442,463 | $(150,764)$ | -34.1\% |
| Total Fringe Benefits | 3,836,947 | 3,758,042 | 78,905 | 2.1\% | 3,299,222 | $(458,820)$ | -13.9\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 359,172 | 288,060 | 71,112 | 19.8\% 8 | 269,453 | $(18,607)$ | -6.9\% |
| Consulting Fees/Public Relations | 404,586 | 337,977 | 66,609 | 16.5\% 9 | 353,001 | 15,024 | 4.3\% |
| Security Services | 217,116 | 198,467 | 18,649 | 8.6\% | 160,576 | $(37,891)$ | -23.6\% |
| Mobility Management | 0 | 0 | 0 | 0.0\% | 152,589 | 152,589 | 100.0\% |
| Other Purchased Services A | 484,970 | 417,563 | 67,407 | 13.9\% 10 | 631,571 | 214,008 | 33.9\% |
| Total Purchased Services | 1,465,844 | 1,242,067 | 223,777 | 15.3\% | 1,567,190 | 325,123 | 20.7\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 1,469,400 | 1,574,898 | $(105,498)$ | -7.2\% 11 | 1,561,326 | $(13,572)$ | -0.9\% |
| Fuel Futures (Gains) or Losses | 0 | 29,060 | $(29,060)$ | 100.0\% 11 | $(188,954)$ | $(218,014)$ | 115.4\% |
| Bus Parts | 458,748 | 490,243 | $(31,495)$ | -6.9\% 12 | 392,499 | $(97,744)$ | -24.9\% |
| Printing | 153,203 | 89,622 | 63,581 | 41.5\% 13 | 120,335 | 30,713 | 25.5\% |
| Other Materials and Supplies B | 749,606 | 646,183 | 103,423 | 13.8\% 13 | 667,347 | 21,164 | 3.2\% |
| Total Materials and Supplies | 2,830,957 | 2,830,006 | 951 | 0.0\% | 2,552,553 | $(277,453)$ |  |
| Utilities C | 378,188 | 322,757 | 55,431 | 14.7\% 14 | 322,900 | 143 | 0.0\% |
| Casualty \& Liability Insurance | 406,494 | 436,741 | $(30,247)$ | -7.4\% | 428,101 | $(8,640)$ | -2.0\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 2,471,764 | 2,204,594 | 267,170 | 10.8\% 15 | 2,352,312 | 147,718 | 6.3\% |
| Night Ride | 407,016 | 453,725 | $(46,709)$ | -11.5\% 16 | 301,984 | $(151,741)$ | -50.2\% |
| Air Ride | 835,380 | 839,028 | $(3,648)$ | -0.4\% | 275,400 | $(563,628)$ | -204.7\% |
| WWAVE, Northfield and Mobility Mgmt Total Purchased Transportation | 953,254 | 929,969 | 23,285 | 2.4\% | 945,105 | 15,136 | 1.6\% |
|  | 4,667,414 | 4,427,316 | 240,098 | 5.1\% | 3,874,801 | $(552,515)$ | -14.3\% |
| Other Expenses D | 454,637 | 288,735 | 165,902 | 36.5\% 17 | 422,795 | 134,060 | 31.7\% |
| Local Depreciation | 142,497 | 114,750 | 27,747 | 19.5\% | 146,250 | 31,500 | 21.5\% |
| Total Expenses | 23,305,540 | 22,472,397 | 833,143 | 3.6\% | 21,057,022 | $(1,415,375)$ | -6.7\% |
| Gain (Loss) from Operations | $(\$ 318,824)$ | \$72,687 | \$391,511 |  | $(\$ 6,351)$ | 79,038 |  |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | June Year to Date |  |  |  |  | June Year to Date |  |
| A: Other Purchased Services Variances: |  |  | C: Utilities Variances: |  |  |  |  |
| Management \& Agency Fees | $(\$ 10,063)$ |  |  | Natural |  | 27,930 |  |
| Physical Exam Fees | 3,601 |  |  | Electricity |  | 8,239 |  |
| Legal Fees | 1,181 |  |  | Water |  | 7,419 |  |
| Auditing Fees | $(1,923)$ |  |  | Telephon |  | 11,843 |  |
| Collection Fees | 176 |  |  |  |  | 55,431 |  |
| IT Services | $(1,351)$ |  |  |  |  |  |  |
| Custodial Services | 13,759 |  |  | D: Other Expe | nses Variance |  |  |
| Internet Services | 49,627 |  |  | Uniform | xpense | 25,059 |  |
| Towing | $(3,512)$ |  |  | Postage |  | 9,201 |  |
| Admin Fee - Benefit Source | 15,912 |  |  | Dues and | Subscriptions | 8,621 |  |
|  | 67,407 |  |  | Conferen | ce and Travel | $(13,045)$ |  |
|  |  |  |  | Media co |  | 106,457 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Employe | Development | 23,770 |  |
| Lubricants | 110,242 |  |  | Recruitm | nt and Hiring | (11) |  |
| Tires, Tubes and Wheels | 61,345 |  |  | Equipme | t Rental | 5,850 |  |
| Tools and Equipment | 2,625 |  |  |  |  | 165,902 |  |
| Equipment Repair | 814 |  |  |  |  |  |  |
| Other Materials and Supplies | 25,335 |  |  |  |  |  |  |
| Inventory Allowance | $(100,000)$ |  |  |  |  |  |  |
| Computer Software | 3,062 |  |  |  |  |  |  |
|  | 103,423 |  |  |  |  |  |  |

