| Ann Arbor Transportation Authority Report of Operations - Unaudited For the Four Months Ended January 31, 2013 |  |  |  |  | Comparison to Prior Year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: | 1/31/2013 | 1/31/2013 | Favorable | Percent | 1/31/2012 Favorable <br> Year to Date (Unfavorable) |  | Percent |
|  | Year to Date | Year to Date | (Unfavorable) |  |  |  |  |
|  | Budget | Actual | Variance |  | Actual | Variance |  |
| Passenger Revenue | \$962,504 | \$796,473 | (\$166,031) | -17.2\% 1 | \$764,649 | \$31,824 | 4.2\% |
| Subcontracted Revenue | 409,601 | 481,321 | 71,720 | 17.5\% 2 | 201,431 | 279,890 | 139.0\% |
| Special Fares (EMU,UofM,go!Pass) | 941,569 | 877,798 | $(63,771)$ | -6.8\% 3 | 866,062 | 11,736 | 1.4\% |
| Interest, Advertising and Other | 75,332 | 86,799 | 11,467 | 15.2\% | 37,908 | 48,891 | 129.0\% |
| Local Property Tax Revenue | 3,089,332 | 3,089,332 | 0 | 0.0\% | 3,080,000 | 9,332 | 0.3\% |
| Purchase of Service Agreements | 528,630 | 540,337 | 11,707 | 2.2\% | 425,244 | 115,093 | 27.1\% |
| State Operating Assistance | 2,708,849 | 2,654,936 | $(53,913)$ | -2.0\% 4 | 2,577,831 | 77,105 | 3.0\% |
| Federal Operating Assistance | 1,374,557 | 1,272,704 | $(101,853)$ | -7.4\% 5 | 817,166 | 455,538 | 55.7\% |
| Total Revenues | 10,090,374 | 9,799,700 | $(290,674)$ | -2.9\% | 8,770,291 | 1,029,409 | 11.7\% |
| Expenses: |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Operator Wages | 2,262,977 | 2,264,226 | $(1,249)$ | -0.1\% | 2,126,412 | $(137,814)$ | -6.5\% |
| Other Wages | 1,876,953 | 1,841,857 | 35,096 | 1.9\% 6 | 1,639,146 | $(202,711)$ | -12.4\% |
| Total Wages | 4,139,930 | 4,106,083 | 33,847 | 0.8\% | 3,765,558 | $(340,525)$ | -9.0\% |
| Fringe Benefits: |  |  |  |  |  |  |  |
| Payroll Taxes | 284,173 | 270,352 | 13,821 | 4.9\% | 252,484 | $(17,868)$ | -7.1\% |
| Pension | 272,454 | 248,896 | 23,558 | 8.6\% 6 | 241,562 | $(7,334)$ | -3.0\% |
| Medical Insurance | 740,346 | 732,680 | 7,666 | 1.0\% 7 | 635,343 | $(97,337)$ | -15.3\% |
| Post-Retirement Benefits \& HCSP | 124,273 | 118,458 | 5,815 | 4.7\% | 108,477 | $(9,981)$ | -9.2\% |
| Other Fringe Benefits | 275,794 | 266,092 | 9,702 | 3.5\% | 242,177 | $(23,915)$ | -9.9\% |
| Total Fringe Benefits | 1,697,040 | 1,636,478 | 60,562 | 3.6\% | 1,480,043 | $(156,435)$ | -10.6\% |
| Purchased Services: |  |  |  |  |  |  |  |
| Contracted Maintenance | 159,632 | 113,044 | 46,588 | 29.2\% 8 | 92,667 | $(20,377)$ | -22.0\% |
| Consulting Fees | 65,626 | 15,103 | 50,523 | 77.0\% 9 | 141,315 | 126,212 | 89.3\% |
| Security Services | 96,496 | 88,043 | 8,453 | 8.8\% | 64,123 | $(23,920)$ | -37.3\% |
| Mobility Management | 0 | 0 | 0 | 0.0\% | 83,236 | 83,236 | 100.0\% |
| Other Purchased Services A | 210,478 | 171,903 | 38,575 | 18.3\% 10 | 248,671 | 76,768 | 30.9\% |
| Total Purchased Services | 532,232 | 388,093 | 144,139 | 27.1\% | 630,012 | 241,919 | 38.4\% |
| Materials and Supplies: |  |  |  |  |  |  |  |
| Diesel Fuel and Gasoline | 667,000 | 699,108 | $(32,108)$ | -4.8\% 11 | 657,019 | $(42,089)$ | -6.4\% |
| Fuel Futures (Gains) or Losses | 0 | $(30,555)$ | 30,555 | 100.0\% 11 | $(104,924)$ | $(74,369)$ | 70.9\% |
| Bus Parts | 203,888 | 265,135 | $(61,247)$ | -30.0\% 12 | 171,681 | $(93,454)$ | -54.4\% |
| Printing | 65,746 | 12,776 | 52,970 | 80.6\% 13 | 28,458 | 15,682 | 55.1\% |
| Other Materials and Supplies B | 371,530 | 276,484 | 95,046 | 25.6\% 13 | 257,006 | $(19,478)$ | -7.6\% |
| Total Materials and Supplies | 1,308,164 | 1,222,948 | 85,216 | 6.5\% | 1,009,240 | $(213,708)$ |  |
| Utilities C | 164,191 | 130,873 | 33,318 | 20.3\% | 136,302 | 5,429 | 4.0\% |
| Casualty \& Liability Insurance | 180,664 | 161,263 | 19,401 | 10.7\% | 137,248 | $(24,015)$ | -17.5\% |
| Purchased Transportation: |  |  |  |  |  |  |  |
| Aride and Good as Gold | 1,112,941 | 969,003 | 143,938 | 12.9\% 14 | 1,033,345 | 64,342 | 6.2\% |
| Night Ride | 183,264 | 207,276 | $(24,012)$ | -13.1\% 15 | 113,420 | $(93,856)$ | -82.8\% |
| Air Ride | 376,380 | 378,244 | $(1,864)$ | -0.5\% | 0 | $(378,244)$ | -100.0\% |
| WWAVE, Northfield and Mobility Mgm | 800,046 | 774,838 | 25,208 | 3.2\% | 419,750 | $(355,088)$ | -84.6\% |
| Total Purchased Transportation | 2,096,251 | 1,951,117 | 145,134 | 6.9\% | 1,566,515 | $(384,602)$ | -24.6\% |
| Other Expenditires D | 202,664 | 111,171 | 91,493 | 45.1\% 16 | 165,469 | 54,298 | 32.8\% |
| Local Depreciation | 63,332 | 63,332 |  | 0.0\% | 65,000 | 1,668 | 2.6\% |
| Total Expenses | 10,384,468 | 9,771,358 | 613,110 | 5.9\% | 8,955,387 | $(815,971)$ | -9.1\% |
| Gain (Loss) from Operations | $(\$ 294,094)$ | \$28,342 | \$322,436 |  | (\$185,096) | 213,438 |  |
| Variances: | Detail of Budget Variances - Positive (Negative): |  |  |  |  |  |  |
|  | January Year to Date |  |  |  |  | January ear to Date |  |
| A: Other Purchased Services Variances: |  |  |  | C: Utilities Variances: |  |  |  |
| Management \& Agency Fees | (\$1,146) |  |  | Natural |  | 20,085 |  |
| Physical Exam Fees | 3,485 |  |  | Electricity |  | 4,751 |  |
| Legal Fees | 4,702 |  |  | Water |  | 3,681 |  |
| Auditing Fees | 0 |  |  | Telephon |  | 4,801 |  |
| Collection Fees | 125 |  |  |  |  | 33,318 |  |
| IT Services | (372) |  |  |  |  |  |  |
| Custodial Services | 6,688 |  |  | D: Other Expenses Variances: |  |  |  |
| Internet Services | 20,658 |  |  | Uniform | xpense | 13,659 |  |
| Towing | $(2,766)$ |  |  | Postage |  | 3,971 |  |
| Admin Fee - Benefit Source | 7,201 |  |  | Dues and Subscriptions |  | 3,814 |  |
|  | 38,575 |  |  | Conference and Travel |  | 5,385 |  |
| B: Other Materials and Supplies Variances: |  |  |  | Media costs |  | 46,677 |  |
|  |  |  |  | Employee Developmen |  | 11,880 |  |
| Lubricants | 55,480 |  |  | Recruitment and Hiring |  | 326 |  |
| Tires, Tubes and Wheels | 25,132 |  |  | Equipment Rental |  | 5,781 |  |
| Tools and Equipment | 2,175 |  |  |  |  | 91,493 |  |
| Equipment Repair | 996 |  |  |  |  |  |  |
| Other Materials and Supplies | 9,653 |  |  |  |  |  |  |
| Computer Software | 1,610 |  |  |  |  |  |  |
|  | 95,046 |  |  |  |  |  |  |

