Quotation/ProForma Invoice

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HACH COMPANY

Headquarters P.O. Box 389 5600 Lindbergh Drive, Loveland, CO 80539-0389

Purchase Orders

PO Box 608

Loveland, CO 80539-0608 **Web Site:** www.hach.com

U.S.A.

Phone: 800-227-4224
Fax: 970-669-2932
Email: orders@hach.com

quotes@hach.com techhelp@hach.com

Export

Phone: 970-669-3050 Fax: 970-461-3939 Email: intl@hach.com Remittance

2207, Collections Center Drive

Chicago, IL 60693

Wire Transfers
Bank of America
231 S. LaSalle St.
Chicago, IL 60604
Account 8765602385
Routing (ABA): 026009593
Swift Code: BOFAUS3N

Quote Number 311757705

Version Number

0

(USE QUOTE Number at time of order to ensure you receive prices quoted).

Customer Ref HACH QUOTE 9/16/11

Second Customer Ref Third Customer Ref

Payment Terms Subject to Credit Review

Currency USD

Freight Terms Prepay And Bill Customer
Ship Method RPS-RPS**FedEx- -Ground

Quote Date 09/15/2011 Expiration Date 09/30/2011

Hach Sales Contact

Customer Number 056056

Quote Contact ROB COON

Phone 734994-2840

Fax

E-Mail rcoon@a2gov.org

Bill-To Account Ship-To Account Deliver-To Account

247912 1081188

CITY OF ANN ARBOR
CITY CONTROLLER

CITY OF ANN ARBOR

PO BOX 8647 100 N 5TH AVE

ANN ARBOR,MI,48107-8647 ANN ARBOR,MI,48104-1478

United States United States

All items below include 19.27% discount

Line	Item No	Description	Quantity	Unit Price	Extended Amount
1.1	LXV423.99.10000	SOLITAX t-line sc/immersion probe 0.001-4000 NTU; wiper;PVC	13	2,497.79	32,471.27
2.1	2983400	KTO: SOLITAX sc PVC WIPER W/sc200	13	3,453.63	44,897.19
3.1	AHA033NPT	PROBE ADAPTER STRAIGHT 1 1/2FNPT	24	95.26	2,286.24

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Merchandise Total: \$79,654.70 Shipping & Handling: \$1,593.09

Total: \$81,247.79

NOTES:

Additional charges may be added for certain heavy/large items shipping to US Destinations.

Your Order Total is \$25,000 or more, please send a confirming purchase order to address or fax number above.

All purchases of Hach Company products and/or services are expressly and without limitation subject to Hach Company's Terms & Conditions of Sale ("Hach TCS"), incorporated herein by reference and published on Hach Company's website at www.hach.com/terms. Hach TCS are incorporated by reference into each of Hach's offers or quotations, order acknowledgments, and invoice and shipping documents. The first of the following acts shall constitute an acceptance of Hach's offer and not a counteroffer and shall create a contract of sale ("Contract") in accordance with the Hach TCS, subject to Hach's final credit approval: (i) Buyer's issuance of a purchase order document against Hach's offer or quotation; (ii) Hach's acknowledgement of Buyer's order; or (iii) commencement of any performance by Hach in response to Buyer's order. Provisions contained in Buyer's purchase documents that materially alter, add to or subtract from the provisions of these Terms and Conditions of Sale shall be null and void and not considered part of the Contract.

Due to International regulations, a U.S. Department of Commerce Export License may be required. Hach reserves the right to approve specific shipping agents. Wooden boxes suitable for ocean shipment are extra. Specify final destination to ensure proper documentation and packing suitable for International transport. In addition, Hach may require: 1). A statement of intended end-use; 2). Certification that the intended end-use does not relate to proliferation of weapons of mass destruction (prohibited nuclear end-use, chemical / biological weapons, missile technology); and 3). Certification that the goods will not be diverted contrary to U.S. law.

PAYMENT TERMS ARE SUBJECT TO CREDIT REVIEW. SALES/USE TAXES ARE SUBJECT TO CHANGE. Taxes will be added at time of order for orders shipping and used in US Destinations, unless valid resale/exemption certificate is provided. Exemption certificate can be sent to the above address or fax number.

Signed:

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 Hach Hydromet
 Hach Flow Products & Services
 Environmental Test Systems (ETS)
 Other Hach Brands

 800-949-3766
 800-368-2723
 800-548-4381
 800-454-0263

 Fax: 970-461-3921
 Fax: 301-874-8459
 Fax: 574-264-4533
 Fax: 970-461-3919