Michigan Department of Treasury 1012 (Rev. 5-07) Application for Industrial Facilities Tax Exemption Certificate RECTO

Issued under authority of Public Act 198 of 1974, as amended. Filing is mandatory.

INSTRUCTIONS: File the original and two copies of this form and the required attachments (three complete sets) with the Gerk of the local government unit. The State Tax Commission (STC) requires two complete sets (one original and one copy). One copy is retained by the clerk. If you have any questions regarding the completion of this form or would like to request an informational packet, call (517)

373-3272.						
To be completed by Clerk	of Local Government Unit					
Signature of Clerk	▶ Date received by Local Unit					
► Application Number	Jse Only ▶ Date Received by STC					
APPLICANT INFORMATION All boxes must be completed.						
▶ 1a. Company Name (Applicant must be the occupant/operator of the facility) Arbor Networks, Inc.	▶ 1b. Standard Industrial Classification (SIC) Code - Sec. 2(10) (4 or 6 Digit Code) 541519					
► 1c. Facility Address (City, State, ZIP Code) (real and/or personal property location) 2727 South State Street	► 1d. City/Township/Village (indicate which) City of Ann Arbor Te. County Washtenaw County					
▶ 2. Type of Approval Requested	▶ 3a. School District where facility is located ▶ 3b. School Code					
New (Sec. 2(4)) Speculative Building (Sec. 3(8)) Rehabilitation (Sec. 3(1))	Ann Arbor Public Schools 81010 4. Amount of years requested for exemption (1-12 Years)					
Research and Development (Sec. 2(9))	7					
5. Per section 5, the application shall contain or be accompanied by a general descriptinature and extent of the restoration, replacement, or construction to be undertaken, a dimore room is needed.	on of the facility and a general description of the proposed use of the facility, the general descriptive list of the equipment that will be part of the facility. Attach additional page(s) if					
Arbor Networks is expanding the Ann Arbor office and data	lab facility to accomodate additional new hires and					
equipment to work on several new projects.						
	£4.077.090.00					
6a. Cost of land and building improvements (excluding cost of land) * Attach list of improvements and associated costs.	Real Property Costs					
* Also attach a copy of building permit if project has already begun. 6b. Cost of machinery, equipment, furniture and fixtures	φ 1,000,001.00					
* Attach itemized listing with month, day and year of beginning of insi	▶ \$8,673,981.00					
* Round Costs to Nearest Dollar	Total of Real & Personal Costs					
7. Indicate the time schedule for start and finish of construction and equipment installat certificate unless otherwise approved by the STC.						
Begin Date (M/D/Y) Real Property Improvements 3/1/11	End Date (M/D/Y) 12/31/11					
Personal Property Improvements 3/1/11	12/31/12					
▶ 8. Are State Education Taxes reduced or abated by the Michigan Economic Develop	oment Corporation (MEDC)? If yes, applicant must attach a signed MEDC Letter of					
Commitment to receive this exemption. Yes No	▶ 10. No. of new jobs at this facility expected to create within 2 years of completion.					
 ▶ 9. No. of existing jobs at this facility that will be retained as a result of this project. 78 	20					
11. Rehabilitation applications only: Complete a, b and c of this section. You must attac obsolescence statement for property. The Taxable Value (TV) data below must be as o	h the assessor's statement of SEV for the entire plant terrabilitation distinct and f December 31 of the year prior to the rehabilitation.					
a. TV of Real Property (excluding land) b. TV of Personal Property (excluding inventory)						
c. Total TV						
▶ 12a. Check the type of District the facility is located in: X	itation District					
▶ 12b. Date district was established by local government unit (contact local unit)	▶ 12c. Is this application for a speculative building (Sec. 3(8))?					
	Yes X No					

APPLICANT CERTIFICATION - complete all boxes.

The undersigned, authorized officer of the company making this application certifies that, to the best of his/her knowledge, no information contained herein or in the attachments hereto is false in any way and that all are truly descriptive of the industrial property for which this application is being submitted.

It is further certified that the undersigned is familiar with the provisions of P.A. 198 of 1974, as amended, being Sections 207.551 to 207.572, inclusive, of the Michigan Compiled Laws; and to the best of his/her knowledge and belief, (s)he has complied or will be able to comply with all of the requirements

Certificate by the State Tax Comm		ne local unit of government and	d the issuance of an Industrial Facilities Exemption		
13a. Preparer Name	13b. Telephone Number	13c. Fax Number	13d. E-mail Address		
Valerie Christofferson	(734) 527-9141	(734) 761-9062	Valerie@AnnArborUSA.org		
14a. Name of Contact Person	14b. Telephone Number	14c. Fax Number	14d. E-mail Address		
Katie VanHorne	(978) 703-6600	(978) 250-1905	kvanhorne@arbor.net		
▶ 15a. Name of Company Officer (No	Authorized Agents)				
Dan Brosnan, Controller					
15b. Signature of Company Officer (No Authorized Agents)		15c. Fax Number (978) 250-1905	15d. Date /29/11		
▶ 15e. Mailing Address (Street, City, State, ZIP Code)		15f. Telephone Number	15g. E-mail Address		
6 Omni Way, Chelmsford, MA 01824		(978) 703-6600	dbrosnan@arbor.net		
at the Local Unit and those include 16. Action taken by local governme Abatement Approved for After Completion Ye Denied (Include Resolution 16a. Documents Required to be on file Check or Indicate N/A if Not A 1. Notice to the public prior 2. Notice to taxing authoriti	ed with the submittal. nt unit Yrs Real (1-12), Yrs Pers (1 es	16b. The State Tax Comadministratively complete Check or Indicate I 1. Original Appl 2. Resolution e 3. Resolution a 4. Letter of Agre 5. Affidavit of Fe 6. Building Perr 7. Equipment Li	N/A if Not Applicable ication plus attachments, and one complete copy stablishing district oproving/denying application. eement (Signed by local unit and applicant) ees (Signed by local unit and applicant) nit for real improvements if project has already beg est with dates of beginning of installation		
4. Lease Agreement showi		40807.1	puilding resolution and affidavits (if applicable)		
16c. LUCI Code		16d. School Code	<u> </u>		
17. Name of Local Government Body		▶ 18. Date of Resolution	▶ 18. Date of Resolution Approving/Denying this Application		
Attached hereto is an original an		nd all documents listed in 16i	o. I also certify that all documents listed in 16a a		
19a. Signature of Clerk	19b. Name of Clerk		19c. E-mail Address		
19d. Clerk's Mailing Address (Street, Ci	ty, State, ZIP Code)	·			
19e. Telephone Number		19f. Fax Number			
State Tax Commission Rule Number each year will be acted upon by De	er 57: Complete applications appro cember 31. Applications received	oved by the local unit and recei after October 31 may be acted	ved by the State Tax Commission by October 31 upon in the following year.		
ocal Unit: Mail one original and on	e copy of the completed application	on and all required attachments	to:		
tate Tax Commission lichigan Department of Treasury .O. Box 30471 ansing, MI 48909-7971					
For guaranteed receipt by the S	STC, it is recommended that ap	oplications are sent by certif	ied mail.)		

STC USE ONLY						
▶ LUCI Code	▶ Begin Date Real	▶ Begin Date Personal	▶ End Date Real	▶ End Date Personal		

2727 South State Street, Ann Arbor, Michigan

Parcel ID Number: 09-12-04-300-053

Legal Description: PRT OF SW 1/4 OF SEC 4, T3S, R6E, DESC AS COM AT SW COR OF SD SEC 4, TH N 1 DEG 53 MIN W 250 FT, TH N 87 DEG 9 MIN E 51.25 FT, TH N 2 DEG 3 MIN 20 SEC W 614.05 FT FOR POB, TH CONT N 2 DEG 3 MIN 20 SEC W 252.03 FT, TH N 87 DEG 1 MIN E 315.13 FT, TH N 42 DEG 1 MIN E 90.17 FT, TH N 87 DEG 1 MIN E 237.17 FT, TH S 1 DEG 53 MIN E 137.22 FT, TH S 87 DEG 1 MIN W 111.62 FT, TH S 1 DEG 53 MIN E 178.6 FT, TH S 87 DEG 1 MIN W 502.45 FT TO POB. 3.49 AC M/L