



# STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget  
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
P.O. BOX 30026 LANSING, MICHIGAN 48909

## CONTRACT CHANGE NOTICE

Change Notice Number 11  
to  
Contract Number MA18000000787

|                           |                                  |                       |                                  |
|---------------------------|----------------------------------|-----------------------|----------------------------------|
| <b>CURRENT CONTRACTOR</b> | Compass Minerals America Inc     | <b>NEW CONTRACTOR</b> | Compass Minerals America Inc     |
|                           | 9900 West 10th Street, Suite 600 |                       | 9900 West 10th Street, Suite 600 |
|                           | Overland KS 66210                |                       | Overland KS 66210                |
|                           | Joel Gerdes                      |                       | Jason Fritz                      |
|                           | 913-344-9346                     |                       | 913-344-9106                     |
|                           | gerdesj@compassminerals.com      |                       | fritzj@compassminerals.com       |
| CV0058576                 | CV0058576                        |                       |                                  |

| STATE CONTACTS         |         |      |                               |                 |
|------------------------|---------|------|-------------------------------|-----------------|
| <b>Program Manager</b> | Various | MDOT | <b>Contract Administrator</b> |                 |
|                        |         |      |                               | Katie McFarland |
|                        |         |      |                               | DTMB            |
|                        |         |      | 517-930-6814                  |                 |
|                        |         |      | mcfarlandk1@michigan.gov      |                 |

| CONTRACT SUMMARY   |                                |   |                               |
|--|--------------------------------|---|-------------------------------|
| Bulk Salt, Early Fill & Seasonal Back-Up-Statewide   |                                |   |                               |
| <b>INITIAL EFFECTIVE DATE</b>  | <b>INITIAL EXPIRATION DATE</b> | <b>INITIAL AVAILABLE OPTIONS</b>                                    | <b>EXPIRATION DATE BEFORE</b> |
| September 1, 2018  | August 31, 2023                | 5, 1 Year   | August 31, 2024               |
| <b>PAYMENT TERMS</b>   |                                | <b>DELIVERY TIMEFRAME</b>   |                               |
| NET 45   |                                | See Section 3.1 Delivery and Acceptance.                            |                               |
| <b>ALTERNATE PAYMENT OPTIONS</b>   |                                | <b>EXTENDED PURCHASING</b>  |                               |
| <input type="checkbox"/> P-Card <input type="checkbox"/> Direct Voucher (PRC) <input type="checkbox"/> Other |                                | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |                               |
| <b>MINIMUM DELIVERY REQUIREMENTS</b>   |                                |   |                               |
|  |                                |   |                               |

| DESCRIPTION OF CHANGE NOTICE        |                               |   |                     |                   |
|-------------------------------------|-------------------------------|---|---------------------|-------------------|
| OPTION                              | LENGTH OF OPTION              | EXTENSION                                 | LENGTH OF EXTENSION | REVISED EXP. DATE |
| <input checked="" type="checkbox"/> | 1 Year                        | <input type="checkbox"/>                  |                     | August 31, 2025   |
| <b>CURRENT VALUE</b>                | <b>VALUE OF CHANGE NOTICE</b> | <b>ESTIMATED AGGREGATE CONTRACT VALUE</b> |                     |                   |
| \$87,074,412.80                     | \$10,000,000.00               | \$97,074,412.80                           |                     |                   |

**DESCRIPTION**

Effective June 3, 2024, this contract is exercising the second option year and is increased by \$10,000,000.00. The revised contract expiration date is August 31, 2025.

The following amendments are also incorporated:

- The Program Managers are changed to Carl Fedders and James Roath.

All other terms, conditions, specifications, and pricing remain the same. Per contractor and agency agreement, and DTMB Central Procurement approval.

**Program Managers  
for  
Multi-Agency and Statewide Contracts**

| AGENCY | NAME         | PHONE        | EMAIL                 |
|--------|--------------|--------------|-----------------------|
| MDOT   | Carl Fedders | 517-335-6776 | FeddersC@michigan.gov |
| MDOT   | James Roath  | 517-230-5361 | RoathJ1@michigan.gov  |

|                      |            |            |        |              |   |                         |     |   |               |                      |         |                       |   |  |
|----------------------|------------|------------|--------|--------------|---|-------------------------|-----|---|---------------|----------------------|---------|-----------------------|---|--|
| 82                   | Bay        | Saginaw    | MDOT   | Saginaw West | 1459 South Graham M-52, Saginaw, MI               | (989) 781-2310          | Yes | Early: Monday through Thursday between 6:00 am and 2:30 pm<br>Seasonal: Monday through Friday between 6:00 am and 2:30 pm | 1,000         | \$54.21              | Compass | \$54,210.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 83                   | Bay        | Saginaw    | MDOT   | Saginaw East | 3502 E. Washington Ave, Saginaw, MI               | (989) 755-1197          | Yes | Early: Monday through Thursday between 6:00 am and 2:30 pm<br>Seasonal: Monday through Friday between 6:00 am and 2:30 pm | 2,000         | \$54.21              | Compass | \$108,420.00          | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 84                   | Bay        | Sanilac    | County | Sandusky     | 195 Campbell Rd., Sandusky, MI                    | (810) 648-2185          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 300           | \$62.73              | Compass | \$18,819.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 85                   | Bay        | Sanilac    | County | Brown City   | 2411 Peck Rd., Brown City, MI                     | (810) 648-2185          | No  | Monday through Friday between 7:00 am and 3:30 pm   | 200           | \$62.73              | Compass | \$12,546.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 86                   | Bay        | Sanilac    | County | Cedardale    | 5505 N. Ruth Rd., Deckerville, MI                 | (810) 648-2185          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 150           | \$62.73              | Compass | \$9,409.50            | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 87                   | Bay        | Sanilac    | County | Croswell     | 5530 Lancaster, Croswell, MI                      | (810) 648-2185          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 200           | \$62.73              | Compass | \$12,546.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 88                   | Bay        | Sanilac    | County | Snover       | Shabbona, 4087 N. Decker Rd., Snover, MI          | (810) 648-2185          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 250           | \$62.73              | Compass | \$15,682.50           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 89                   | Bay        | Shiawassee | County | Corunna      | 701 W. Corunna Ave., Corunna, MI                  | (989) 743-2228          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 500           | \$62.33              | Compass | \$31,165.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 90                   | Bay        | Shiawassee | County | Perry        | Lansing Rd in Perry, MI (1 mile east of M52)      | (989) 743-2228          | Yes | Monday through Friday between 7:00 am and 3:30 pm   | 500           | \$62.33              | Compass | \$31,165.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 91                   | Bay        | St.Clair   | MDOT   | Blue Water   | Blue Water Bridge, 2900 Lewis Dr., Port Huron, MI | (810) 984-4482          | Yes | Monday through Friday between 7:00 am and 3:00 pm   | 300           | \$57.47              | Compass | \$17,241.00           | MDOT Bay Region Crews<br>3502 E. Washington,<br>Saginaw, MI, 48601                                | Mike Metiva<br>MetivaM@michigan.gov<br>989-754-0784 ext. 255 |
| 92                   | University | Clinton    | County | St. Johns    | 3536 S. BR 127, St. Johns, MI 48879               | (989) 224-3274 Ext. 234 | Yes | Monday through Thursday between 6:00 am and 2:30 pm   | 2,500         | \$61.99              | Compass | \$154,975.00          | Lansing Transportation Service Center<br>2700 Port Lansing Rd,<br>Lansing, MI 48906               | Elizabeth Jorae<br>JoraeE@michigan.gov<br>517-335-3754       |
| 93                   | University | Monroe     | MDOT   | Dundee       | 4756 Ann Arbor Road Dundee, 48131                 | (517) 403-3591          | Yes | Monday through Friday between 7:00 am and 3:00 pm   | 100           | \$57.58              | Compass | \$5,758.00            | Brighton Transportation Service Center<br>10321 E Grand River Ave,<br>Ste 500, Brighton, MI 48116 | Connie Grantham<br>Granthamc1@michigan.gov<br>947-233-8570   |
| 94                   | University | Monroe     | MDOT   | Carleton     | 10399 Telegraph Road Carleton, 48117              | (517) 539- 2249         | Yes | Monday through Friday between 7:00 am and 3:00 pm   | 1,500         | \$57.58              | Compass | \$86,370.00           | Brighton Transportation Service Center<br>10321 E Grand River Ave,<br>Ste 500, Brighton, MI 48116 | Connie Grantham<br>Granthamc1@michigan.gov<br>947-233-8570   |
| 95                   | University | Monroe     | MDOT   | Erie         | 12075 Telegraph Road Erie, 48133                  | (517) 539- 2249         | Yes | Monday through Friday between 7:00 am and 3:00 pm   | 1,500         | \$57.58              | Compass | \$86,370.00           | Brighton Transportation Service Center<br>10321 E Grand River Ave,<br>Ste 500, Brighton, MI 48116 | Connie Grantham<br>Granthamc1@michigan.gov<br>947-233-8570   |
| <b>Total Tonnage</b> |            |            |        |              |   |                         |     |   | <b>87,050</b> | <b>Total Tonnage</b> |         | <b>\$6,484,234.00</b> |   |  |

## MiDEAL and STATE AGENCY DROP POINTS: 2024/2025 Road Salt

| Region     | Item | County | Type   | Name                         | Drop Point Address        | City     | State | Zip   | Phone          | Seasonal Fill Tonnage | Seasonal Fill Low Price | Seasonal Fill Low Bidder | Seasonal Extended Total Price | Email                    |
|------------|------|--------|--------|------------------------------|---------------------------|----------|-------|-------|----------------|-----------------------|-------------------------|--------------------------|-------------------------------|--------------------------|
| 1-Superior | 1    | Alger  | MiDEAL | MUNISING, CITY OF            | Industrial Park Dr. Lot 9 | Munising | MI    | 49862 | (906) 387-2095 | 700                   | \$72.12                 | Compass                  | \$50,484.00                   | clerk@cityofmunising.org |
| 1-Superior | 2    | Alger  | MiDEAL | ALGER COUNTY ROAD COMMISSION | E9264 M-28                | Munising | MI    | 49862 | (906) 387-2042 | 300                   | \$72.12                 | Compass                  | \$21,636.00                   | acrc@jamadots.com        |

|            |    |           |        |   |                                      |               |    |       |                |       |         |         |             |                                      |
|------------|----|-----------|--------|---|--------------------------------------|---------------|----|-------|----------------|-------|---------|---------|-------------|--------------------------------------|
| 1-Superior | 3  | Alger     | MiDEAL | ALGER COUNTY ROAD COMMISSION                  | N3284 M-67                           | Limestone     | MI | 49851 | (906) 387-2042 | 250   | \$72.12 | Compass | \$18,030.00 | acrcc@jamadots.com                   |
| 1-Superior | 4  | Alger     | MiDEAL | ALGER COUNTY ROAD COMMISSION                  | E16662 Lowder Road                   | Grand Marais  | MI | 49839 | (906) 387-2042 | 50    | \$72.12 | Compass | \$3,606.00  | acrcc@jamadots.com                   |
| 1-Superior | 5  | Delta     | MiDEAL | ESCANABA, CITY OF                             | 1715 Sheridan Road                   | Escanaba      | MI | 49829 | (906) 786-1842 | 700   | \$63.68 | Compass | \$44,576.00 | wtaavola@escanaba.org                |
| 1-Superior | 6  | Delta     | MiDEAL | GLADSTONE, CITY OF                            | 30 Michigan Avenue                   | Gladstone     | MI | 49837 | (906) 428-9577 | 150   | \$63.68 | Compass | \$9,552.00  | BLund@gladstonemi.obl                |
| 1-Superior | 7  | Delta     | MiDEAL | OSF HEALTHCARE ST. FRANCIS HOSP AND MED GROUP | 3401 Ludington                       | Escanaba      | MI | 49829 | (906) 786-5707 | 100   | \$63.68 | Compass | \$6,368.00  | kevin.w.madalinski@osfhealthcare.org |
| 1-Superior | 8  | Delta     | MiDEAL | DELTA COUNTY ROAD COMMISSION                  | 9931 Y.25 Lane                       | Rapid River   | MI | 49878 | (906) 786-3200 | 500   | \$63.68 | Compass | \$31,840.00 | jody@deltacr.org                     |
| 1-Superior | 9  | Delta     | MiDEAL | DELTA COUNTY ROAD COMMISSION                  | 3000 32nd Ave. North                 | Escanaba      | MI | 49829 | (906) 786-3200 | 1,200 | \$63.68 | Compass | \$76,416.00 | jody@deltacr.org                     |
| 1-Superior | 10 | Dickinson | MiDEAL | DICKINSON COUNTY ROAD COMMISSION              | Lincoln Street                       | Quinnesec     | MI | 49876 | (906) 774-1588 | 250   | \$70.02 | Compass | \$17,505.00 | mberger@dickinsoncra.com             |
| 1-Superior | 11 | Dickinson | MiDEAL | DICKINSON COUNTY ROAD COMMISSION              | W6370 M69                            | Felch         | MI | 49831 | (906) 774-1588 | 200   | \$70.02 | Compass | \$14,004.00 | mberger@dickinsoncra.com             |
| 1-Superior | 12 | Dickinson | MiDEAL | KINGSFORD, CITY OF                            | 1500 Carter Drivd                    | Kingsford     | MI | 49802 | (906) 774-3070 | 250   | \$70.02 | Compass | \$17,505.00 | dpwsupt@kingsfordmi.gov              |
| 1-Superior | 13 | Dickinson | MiDEAL | IRON MOUNTAIN, CITY OF                        | 125 N. Stephenson Avenue             | Iron Mountain | MI | 49801 | (906) 774-8530 | 1,000 | \$70.02 | Compass | \$70,020.00 | chieffo@cityofironmountain.com       |
| 1-Superior | 14 | Dickinson | MiDEAL | NORWAY, CITY OF                               | 400 10th Ave                         | Norway        | MI | 49870 | (906) 563-9641 | 500   | \$70.02 | Compass | \$35,010.00 | water@norwaymi.gov                   |
| 1-Superior | 15 | Gogebic   | MiDEAL | IRONWOOD, CITY OF                             | 200 Penokee Rd                       | Ironwood      | MI | 49938 | (906) 932-5050 | 200   | \$98.50 | Compass | \$19,700.00 | maher@ironwoodmi.gov                 |
| 1-Superior | 16 | Iron      | MiDEAL | IRON RIVER, CITY OF                           | 1701 Washington Ave                  | Iron River    | MI | 49935 | (906) 265-4719 | 50    | \$80.89 | Compass | \$4,044.50  | citymanager@ironriver.org            |
| 1-Superior | 17 | Iron      | MiDEAL | CASPIAN CITY                                  | Caspian Ave. Remondini Park          | Caspian       | MI | 49915 | (906) 265-2514 | 50    | \$80.89 | Compass | \$4,044.50  | manager@caspiancity.org              |
| 1-Superior | 18 | Iron      | MiDEAL | GAASTRA, CITY OF                              | 9 Valley                             | Gaastra       | MI | 49927 | (906) 265-3822 | 50    | \$80.89 | Compass | \$4,044.50  | gaastrac@fast-air.net                |
| 1-Superior | 19 | Marquette | MiDEAL | MARQUETTE, CITY OF                            | 1100 Wright St                       | Marquette     | MI | 49855 | (906) 225-8983 | 600   | \$88.50 | Compass | \$53,100.00 | bbarnard@marquettemi.gov             |
| 1-Superior | 20 | Marquette | MiDEAL | MARQUETTE COUNTY ROAD COMMISSION              | Co. Rd. 550                          | Big Bay       | MI | 49808 | (906) 486-4491 | 350   | \$88.50 | Compass | \$30,975.00 | rolsen@marqroad.org                  |
| 1-Superior | 21 | Marquette | MiDEAL | MARQUETTE COUNTY ROAD COMMISSION              | Marshall Dr. N of M35 or Co. Rd. ELA | Gwinn         | MI | 49849 | (906) 486-4491 | 500   | \$88.50 | Compass | \$44,250.00 | rolsen@marqroad.org                  |
| 1-Superior | 22 | Marquette | MiDEAL | MARQUETTE COUNTY ROAD COMMISSION              | 1610 N Second St                     | Ishpeming     | MI | 49849 | (906) 486-4491 | 600   | \$88.50 | Compass | \$53,100.00 | rolsen@marqroad.org                  |
| 1-Superior | 23 | Marquette | MiDEAL | MARQUETTE COUNTY ROAD COMMISSION              | Co Rd LO                             | Republic      | MI | 49879 | (906) 486-4491 | 50    | \$88.50 | Compass | \$4,425.00  | rolsen@marqroad.org                  |
| 1-Superior | 24 | Marquette | MiDEAL | MARQUETTE COUNTY ROAD COMMISSION              | Town Hall Rd.                        | Skandia       | MI | 49885 | (906) 486-4491 | 200   | \$88.50 | Compass | \$17,700.00 | rolsen@marqroad.org                  |
| 1-Superior | 25 | Marquette | MiDEAL | NEGAUNEE, CITY OF                             | 600 Cherry Street                    | Negaunee      | MI | 49866 | (906) 475-9991 | 250   | \$88.50 | Compass | \$22,125.00 | mdaavettila@cityofnegaunee.com       |
| 1-Superior | 26 | Marquette | MiDEAL | ISHPEMING, CITY OF                            | Lakeshore Drive Carson Rd            | Ishpeming     | MI | 49849 | (906) 250-0979 | 400   | \$88.50 | Compass | \$35,400.00 | dpwforeman@ishpemingcity.org         |
| 1-Superior | 27 | Marquette | MiDEAL | NORTHERN MICHIGAN UNIVERSITY                  | 2073 Sugar Loaf Ave                  | Marquette     | MI | 49855 | (906) 227-1172 | 50    | \$88.50 | Compass | \$4,425.00  | purchase@nmu.edu                     |
| 1-Superior | 28 | Menominee | MiDEAL | MENOMINEE COUNTY ROAD COMMISSION              | 3224 10th Street                     | Menominee     | MI | 49858 | (906) 753-6914 | 150   | \$72.49 | Compass | \$10,873.50 | dcass@menomineecrc.com               |
| 1-Superior | 29 | Menominee | MiDEAL | MENOMINEE COUNTY ROAD COMMISSION              | W3850 US 2 & 41                      | Powers        | MI | 49874 | (906) 753-6914 | 150   | \$72.49 | Compass | \$10,873.50 | dcass@menomineecrc.com               |
| 1-Superior | 30 | Menominee | MiDEAL | MENOMINEE COUNTY ROAD COMMISSION              | W5416 Belgiumtown Road               | Stephenson    | MI | 49887 | (906) 753-6914 | 150   | \$72.49 | Compass | \$10,873.50 | dcass@menomineecrc.com               |
| 1-Superior | 31 | Menominee | MiDEAL | HANNAHVILLE INDIAN COMMUNITY                  | W300 NO 39TH RD                      | WILSON        | MI | 49896 | (906) 723-2650 | 150   | \$72.49 | Compass | \$10,873.50 | cjanofsk@hannahville.org             |
| 1-Superior | 32 | Menominee | MiDEAL | MENOMINEE, CITY OF                            | 808 OGDEN STREET                     | MARINETTE     | MI | 54143 | (906) 290-4448 | 1,000 | \$72.49 | Compass | \$72,490.00 | mkrah@menomineemi.gov                |

|            |    |                |        |   |                             |                |    |       |                |       |          |         |              |                                  |
|------------|----|----------------|--------|---|-----------------------------|----------------|----|-------|----------------|-------|----------|---------|--------------|----------------------------------|
| 1-Superior | 33 | Ontonagon      | MiDEAL | Ontonagon County Road Commission                      | 5650 North M-64             | Bergland       | MI | 49910 | (906) 884-2332 | 100   | \$100.94 | Compass | \$10,094.00  | rdehut@ontoroads.org             |
| 1-Superior | 34 | Ontonagon      | MiDEAL | Ontonagon County Road Commission                      | 5237 West M-28              | Bruce Crossing | MI | 49912 | (906) 884-2332 | 100   | \$100.94 | Compass | \$10,094.00  | rdehut@ontoroads.org             |
| 1-Superior | 35 | Ontonagon      | MiDEAL | Ontonagon County Road Commission                      | 1202 Adventure Ave          | Mass City      | MI | 49948 | (906) 884-2332 | 100   | \$100.94 | Compass | \$10,094.00  | rdehut@ontoroads.org             |
| 1-Superior | 36 | Ontonagon      | MiDEAL | Ontonagon County Road Commission                      | 1300 Rockland Road          | Ontonagon      | MI | 49953 | (906) 884-2332 | 100   | \$100.94 | Compass | \$10,094.00  | rdehut@ontoroads.org             |
| 1-Superior | 37 | Schoolcraft    | MiDEAL | MANISTIQUE, CITY OF                                   | 300 N Maple Street          | Manistique     | MI | 49854 | (906) 450-2060 | 200   | \$75.73  | Compass | \$15,146.00  | nickbosanic@yahoo.com            |
| 1-Superior | 38 | Schoolcraft    | MiDEAL | SCHOOLCRAFT COUNTY ROAD COMMISSION                    | 332N East Road              | Manistique     | MI | 49854 | (906) 341-5634 | 500   | \$75.73  | Compass | \$37,865.00  | manager@schoolcraftroads.org     |
| 1-Superior | 39 | Schoolcraft    | MiDEAL | SCHOOLCRAFT COUNTY ROAD COMMISSION                    | Railroad Street             | Seney          | MI | 49883 | (906) 341-5634 | 150   | \$75.73  | Compass | \$11,359.50  | manager@schoolcraftroads.org     |
| 2-North    | 40 | Alpena         | AGENCY | DMVA Alpena Combat Readiness Training Center - AGENCY | 5884 A Street               | Alpena         | MI | 49707 | (517) 481-7655 | 50    | \$69.51  | Compass | \$3,475.50   | pawlakg@michigan.gov             |
| 2-North    | 41 | Alpena         | MiDEAL | ALPENNA COMMUNITY COLLEGE                             | 750 Woodward Avenue         | Alpena         | MI | 49707 | (989) 358-7202 | 50    | \$69.51  | Compass | \$3,475.50   | konicczk@alpenacc.edu            |
| 2-North    | 42 | Alpena         | MiDEAL | ALPENNA, CITY OF                                      | 1001 Long Lake Avenue       | Alpena         | MI | 49707 | (989) 354-1721 | 800   | \$69.51  | Compass | \$55,608.00  | annas@ALPENNA.MI.US              |
| 2-North    | 43 | Antrim         | MiDEAL | BELLAIRE, VILLAGE OF                                  | 489 S.Court Street          | Bellaire       | MI | 49615 | (231) 533-6414 | 50    | \$74.97  | Compass | \$3,748.50   | dpwdirector@bellairemichigan.com |
| 2-North    | 44 | Antrim         | MiDEAL | ANTRIM COUNTY ROAD COMMISSION                         | 319 E. Lincoln Street       | Mancelona      | MI | 49659 | (231) 587-8521 | 200   | \$74.97  | Compass | \$14,994.00  | jharp@antrimcrc.org              |
| 2-North    | 45 | Antrim         | MiDEAL | ANTRIM COUNTY ROAD COMMISSION                         | 1762 S. Main St. (M-88)     | Central Lake   | MI | 49622 | (231) 587-8521 | 200   | \$74.97  | Compass | \$14,994.00  | jharp@antrimcrc.org              |
| 2-North    | 46 | Antrim         | MiDEAL | ANTRIM COUNTY ROAD COMMISSION                         | 13796 Winters Road          | Kewadin        | MI | 49648 | (231) 587-8521 | 100   | \$74.97  | Compass | \$7,497.00   | jharp@antrimcrc.org              |
| 2-North    | 47 | Charlevoix     | MiDEAL | CHARLEVOIX, CITY OF                                   | 401 West Carpenter          | CHarlevoix     | MI | 49720 | (231) 547-3276 | 100   | \$74.47  | Compass | \$7,447.00   | chxdpw@sbcglobal.net             |
| 2-North    | 48 | Charlevoix     | MiDEAL | BOYNE CITY  | 1031 Robinson St            | Boyne City     | MI | 49712 | (231) 582-0375 | 200   | \$74.47  | Compass | \$14,894.00  | maintenance@boynecity.com        |
| 2-North    | 49 | Charlevoix     | MiDEAL | CHARLEVOIX COUNTY ROAD COMMISSION                     | 1251 BOYNE AVENUE           | BOYNE CITY     | MI | 49712 | (231) 582-7330 | 2,000 | \$74.47  | Compass | \$148,940.00 | purchasing@chxroads.org          |
| 2-North    | 50 | Charlevoix     | MiDEAL | CHARLEVOIX COUNTY ROAD COMMISSION                     | 11705 SHAW ROAD             | CHARLEVOIX     | MI | 49720 | (231) 582-7330 | 2,000 | \$74.47  | Compass | \$148,940.00 | purchasing@chxroads.org          |
| 2-North    | 51 | Cheboygan      | MiDEAL | CHEBOYGAN COUNTY ROAD COMMISSION                      | 729 North Main Street       | Cheboygan      | MI | 49721 | (231) 238-7775 | 1,500 | \$74.94  | Compass | \$112,410.00 | clerk@chcrc.com                  |
| 2-North    | 52 | Cheboygan      | MiDEAL | CHEBOYGAN COUNTY ROAD COMMISSION                      | 5302 South Straits Hwy      | Indian River   | MI | 49749 | (231) 238-7775 | 1,500 | \$74.94  | Compass | \$112,410.00 | clerk@chcrc.com                  |
| 2-North    | 53 | Cheboygan      | MiDEAL | CHEBOYGAN COUNTY ROAD COMMISSION                      | 3998 South Black River Road | Onaway         | MI | 49765 | (231) 238-7775 | 550   | \$74.94  | Compass | \$41,217.00  | clerk@chcrc.com                  |
| 2-North    | 54 | Emmet          | MiDEAL | HARBOR SPRINGS, CITY OF                               | 204 E Fairview St           | Harbor Springs | MI | 49740 | (231) 526-2104 | 350   | \$76.98  | Compass | \$26,943.00  | water@cityofharborsprings.com    |
| 2-North    | 55 | Emmet          | MiDEAL | EMMET COUNTY ROAD COMMISSION                          | 2265 East Hathaway Road     | Harbor Springs | MI | 49740 | (231) 347-8142 | 1,400 | \$76.98  | Compass | \$107,772.00 | bshank@emmetcrc.org              |
| 2-North    | 56 | Emmet          | MiDEAL | EMMET COUNTY ROAD COMMISSION                          | 6227 East Levering Road     | Levering       | MI | 49755 | (231) 347-8142 | 800   | \$76.98  | Compass | \$61,584.00  | bshank@emmetcrc.org              |
| 2-North    | 57 | Emmet          | MiDEAL | PETOSKEY, CITY OF                                     | 110 WEST SHERIDAN           | PETOSKEY       | MI | 49770 | (231) 347-2500 | 2,000 | \$76.98  | Compass | \$153,960.00 | MROBBINS@PETOSKEY.US             |
| 2-North    | 58 | Emmet          | MiDEAL | MACKINAW CITY   | 605 Pond Street             | Mackinaw City  | MI | 49701 | (231) 436-5537 | 100   | \$76.98  | Compass | \$7,698.00   | Bboesel@mackinawcity.org         |
| 2-North    | 59 | Emmet          | MiDEAL | PETOSKEY PUBLIC SCHOOLS                               | 1008 Franklin st.           | Petoskey       | MI | 49770 | (231) 348-2344 | 150   | \$76.98  | Compass | \$11,547.00  | griffin.rt.m@northmen.org        |
| 2-North    | 60 | Grand Traverse | MiDEAL | TRAVERSE CITY, CITY OF                                | 625 Woodmere Ave.           | Traverse City  | MI | 49686 | (231) 922-4900 | 300   | \$74.96  | Compass | \$22,488.00  | mjones2@traverscitymi.gov        |
| 2-North    | 61 | Grand Traverse | MiDEAL | NORTHWESTERN MICHIGAN COLLEGE                         | 1861 College Drive          | TRAVERSE CITY  | MI | 49686 | (231) 995-1130 | 50    | \$74.96  | Compass | \$3,748.00   | dloeffler@nmc.edu                |
| 2-North    | 62 | Grand Traverse | MiDEAL | GRAND TRAVERSE COUNTY ROAD COMMISSION                 | 1881 LaFranier              | Traverse City  | MI | 49696 | (231) 922-4848 | 1,400 | \$74.96  | Compass | \$104,944.00 | pmasserant@gtcrc.org             |

|         |    |                |        |  |   |                |    |       |                |       |         |         |              |                                     |
|---------|----|----------------|--------|--|---|----------------|----|-------|----------------|-------|---------|---------|--------------|-------------------------------------|
| 2-North | 63 | Grand Traverse | MiDEAL | GRAND TRAVERSE COUNTY ROAD COMMISSION        | 1471 East M 113                           | Kingsley       | MI | 49649 | (231) 922-4848 | 1,400 | \$74.96 | Compass | \$104,944.00 | pmasserant@gtrcc.org                |
| 2-North | 64 | Kalkaska       | MiDEAL | KALKASKA COUNTY ROAD COMMISSION              | 1049 Island Lake Road                     | Kalkaska       | MI | 49646 | (231) 258-2242 | 2,000 | \$73.47 | Compass | \$146,940.00 | jroot@kalkaskaroad.org              |
| 2-North | 65 | Montmorency    | MiDEAL | MONTMORENCY COUNTY ROAD COMMISSION           | 11445 M-32W                               | Atlanta        | MI | 49709 | (989) 785-3334 | 800   | \$71.78 | Compass | \$57,424.00  | todd@mccroads.com                   |
| 2-North | 66 | Ogemaw         | MiDEAL | WEST BRANCH, CITY OF                         | 403 S FIRST ST                            | WEST BRANCH    | MI | 48661 | (989) 345-0500 | 200   | \$69.07 | Compass | \$13,814.00  | publicworks@westbranch.com          |
| 2-North | 67 | Ogemaw         | MiDEAL | OGEMAW COUNTY ROAD COMMISSION                | 1250 S. M-33                              | West Branch    | MI | 48661 | (989) 345-2240 | 800   | \$69.07 | Compass | \$55,256.00  | patreinke@ogemawcrc.org             |
| 2-North | 68 | Otsego         | MiDEAL | GAYLORD, CITY OF                             | 102 East Seventh Street                   | Gaylord        | MI | 49735 | (989) 732-4060 | 1,400 | \$72.47 | Compass | \$101,458.00 | molskij@cityofgaylord.org           |
| 2-North | 69 | Otsego         | MiDEAL | OTSEGO COUNTY ROAD COMMISSION                | 669 WEST MCCOY                            | GAYLORD        | MI | 49735 | (989) 732-5202 | 500   | \$72.47 | Compass | \$36,235.00  | harrierk@ocrc-mi.org                |
| 2-North | 70 | Presque Isle   | MiDEAL | PRESQUE ISLE COUNTY ROAD COMMISSION          | 657 South Bradley Hwy                     | Rogers City    | MI | 49779 | (989) 734-2216 | 900   | \$71.97 | Compass | \$64,773.00  | dkowalski@piroad.com                |
| 2-North | 71 | Presque Isle   | MiDEAL | PRESQUE ISLE COUNTY ROAD COMMISSION          | 19916 M-68                                | Onaway         | MI | 49759 | (989) 734-2216 | 400   | \$71.97 | Compass | \$28,788.00  | dkowalski@piroad.com                |
| 2-North | 72 | Presque Isle   | MiDEAL | PRESQUE ISLE COUNTY ROAD COMMISSION          | 11472 Michigan Ave                        | Posen          | MI | 49776 | (989) 734-2216 | 400   | \$71.97 | Compass | \$28,788.00  | dkowalski@piroad.com                |
| 2-North | 73 | Presque Isle   | MiDEAL | ROGERS CITY, CITY OF                         | 1221 RIVERVIEW                            | ROGERS CITY    | MI | 49779 | (989) 734-2191 | 50    | \$71.97 | Compass | \$3,598.50   | tkoss@rogerscity.com                |
| 2-North | 74 | Roscommon      | MiDEAL | ROSCOMMON COUNTY ROAD COMMISSION             | 820 E. West Branch Rd.                    | Prudenville    | MI | 48651 | (989) 366-0333 | 2,900 | \$68.82 | Compass | \$199,578.00 | saxtonr@roscommoncrc.com            |
| 2-North | 75 | Roscommon      | MiDEAL | ROSCOMMON COUNTY ROAD COMMISSION             | 1772 S. Loxley Rd.                        | Houghton Lake  | MI | 48629 | (989) 366-0333 | 150   | \$68.82 | Compass | \$10,323.00  | saxtonr@roscommoncrc.com            |
| 2-North | 76 | Roscommon      | MiDEAL | ROSCOMMON COUNTY ROAD COMMISSION             | 601 S. Main St.                           | Roscommon      | MI | 48653 | (989) 366-0333 | 50    | \$68.82 | Compass | \$3,441.00   | saxtonr@roscommoncrc.com            |
| 3-Grand | 77 | Kent           | MiDEAL | KENT CITY, VILLAGE OF                        | 300 Spring Street                         | Kent City      | MI | 49330 | (616) 678-7232 | 50    | \$85.32 | Compass | \$4,266.00   | vk.clerk@kentcitymi.org             |
| 3-Grand | 78 | Lake           | MiDEAL | LAKE COUNTY ROAD COMMISSION                  | 1180 Michigan Ave.                        | Baldwin        | MI | 49304 | (231) 745-4666 | 1,000 | \$71.76 | Compass | \$71,760.00  | lwilliams@lcr-roads.com             |
| 3-Grand | 79 | Mason          | MiDEAL | LUDINGTON, CITY OF                           | 975 W. First St.                          | Ludington      | MI | 49431 | (231) 843-2873 | 800   | \$67.07 | Compass | \$53,656.00  | alarr@ci.ludington.mi.us            |
| 3-Grand | 80 | Mason          | MiDEAL | MASON COUNTY ROAD COMMISSION                 | 510 E State St                            | Scottville     | MI | 49454 | (231) 757-2882 | 800   | \$67.07 | Compass | \$53,656.00  | swessels@masoncountyroads.com       |
| 3-Grand | 81 | Muskegon       | AGENCY | MDOC-E C BROOKS CORRECTIONAL FACILITY-AGENCY | 2500 S. Sheridan Drive-AGENCY             | Muskegon       | MI | 49444 | (231) 773-9200 | 50    | \$58.40 | Compass | \$2,920.00   | babcock2@michigan.gov               |
| 3-Grand | 82 | Muskegon       | MiDEAL | MUSKEGON, CITY OF                            | 1350 E. Keating                           | Muskegon       | MI | 49442 | (231) 724-4100 | 2,500 | \$58.40 | Compass | \$146,000.00 | vern.berndt@shorelinecity.com       |
| 3-Grand | 83 | Muskegon       | MiDEAL | NORTON SHORES, CITY OF                       | 1174 E Mt Garfield                        | Muskegon       | MI | 49441 | (231) 798-4391 | 1,800 | \$58.40 | Compass | \$105,120.00 | rpavlich@nortonshores.org           |
| 3-Grand | 84 | Muskegon       | MiDEAL | NORTH MUSKEGON, CITY OF                      | 2701 Celery Lane                          | North Muskegon | MI | 49445 | (231) 744-1621 | 350   | \$58.40 | Compass | \$20,440.00  | mdisselkoen@cityofnorthmuskegon.com |
| 3-Grand | 85 | Muskegon       | MiDEAL | ROOSEVELT PARK, CITY OF                      | 1572 GARRISON                             | ROOSEVELT PARK | MI | 49441 | (616) 550-1006 | 100   | \$58.40 | Compass | \$5,840.00   | bvanhoeven@rooseveltpark.org        |
| 3-Grand | 86 | Muskegon       | MiDEAL | RAVENNA, VILLAGE OF                          | 12090 Crockery Creek Drive                | Ravenna        | MI | 49451 | (231) 853-2360 | 100   | \$58.40 | Compass | \$5,840.00   | vrvavclerk@gmail.com                |
| 3-Grand | 87 | Muskegon       | MiDEAL | MUSKEGON COUNTY ROAD COMMISSION              | 7100 Whitehall Rd                         | Whitehall      | MI | 49461 | (231) 788-7254 | 5,000 | \$58.40 | Compass | \$292,000.00 | anichols@muskegoncountyroads.org    |
| 3-Grand | 88 | Muskegon       | MiDEAL | MUSKEGON COUNTY ROAD COMMISSION              | 7700 E Apple Ave (M46)                    | Muskegon       | MI | 49442 | (231) 788-7254 | 7,000 | \$58.40 | Compass | \$408,800.00 | anichols@muskegoncountyroads.org    |
| 3-Grand | 89 | Muskegon       | MiDEAL | FRUITPORT, VILLAGE OF                        | 45 N 2ND Avenue                           | Fruitport      | MI | 49415 | (231) 865-3577 | 50    | \$58.40 | Compass | \$2,920.00   | ann@fruitportvillage.org            |
| 3-Grand | 90 | Muskegon       | MiDEAL | MUSKEGON HEIGHTS, CITY OF                    | 3124 WOOD ST                              | MUSKEGON HTS,  | MI | 49444 | (231) 288-0769 | 400   | \$58.40 | Compass | \$23,360.00  | aclements@muskegonheights.us        |
| 3-Grand | 91 | Newaygo        | MiDEAL | NEWAYGO COUNTY ROAD COMMISSION               | White Cloud Facility 935 E. One Mile Road | White Cloud    | MI | 49349 | (231)689-6682  | 6,000 | \$67.34 | Compass | \$404,040.00 | khewitt@newaygoroads.org            |
| 3-Grand | 92 | Newaygo        | MiDEAL | NEWAYGO COUNTY ROAD COMMISSION               | Newaygo Facility 8527 S. Mundy            | Newaygo        | MI | 49337 | (231)689-6682  | 1,000 | \$67.34 | Compass | \$67,340.00  | khewitt@newaygoroads.org            |
| 3-Grand | 93 | Oceana         | MiDEAL | OCEANA COUNTY ROAD COMMISSION                | 3501 W. Polk Rd                           | Hart           | MI | 49420 | (231) 873-4226 | 4,300 | \$66.71 | Compass | \$286,853.00 | jbalkema@oceanacrc.org              |

|         |     |         |        |                                |                         |                   |    |       |                |       |         |         |              |                                 |
|---------|-----|---------|--------|--------------------------------|-------------------------|-------------------|----|-------|----------------|-------|---------|---------|--------------|---------------------------------|
| 3-Grand | 94  | Oceana  | MiDEAL | OCEANA COUNTY ROAD COMMISSION  | 100 W. M20              | Shelby            | MI | 49455 | (231) 873-4226 | 3,000 | \$66.71 | Compass | \$200,130.00 | jbalkema@oceanacrc.org          |
| 3-Grand | 95  | Osceola | MiDEAL | REED CITY, CITY OF             | 505 E. Lincoln Ave      | Reed City         | MI | 49677 | (231) 832-2245 | 50    | \$65.97 | Compass | \$3,298.50   | rrehkopf@reedcity.org           |
| 3-Grand | 96  | Osceola | MiDEAL | EVART, CITY OF                 | 5468 110th Avenue       | Ewart             | MI | 49631 | (231) 734-2181 | 150   | \$65.97 | Compass | \$9,895.50   | chris.mulken@evart.org          |
| 3-Grand | 97  | Osceola | MiDEAL | OSCEOLA COUNTY ROAD COMMISSION | 4737 Makwa Dr           | Hersey            | MI | 49639 | (231) 832-5171 | 1,200 | \$65.97 | Compass | \$79,164.00  | finance.osceolacrc@gmail.com    |
| 3-Grand | 98  | Osceola | MiDEAL | OSCEOLA COUNTY ROAD COMMISSION | 13353 20 Mile Rd        | Tustin            | MI | 49688 | (231) 832-5171 | 1,200 | \$65.97 | Compass | \$79,164.00  | finance.osceolacrc@gmail.com    |
| 3-Grand | 99  | Ottawa  | MiDEAL | HUDSONVILLE, CITY OF           | 5713 Balsam Dr          | Hudsonville       | MI | 49426 | (616) 970-1083 | 700   | \$63.28 | Compass | \$44,296.00  | RMiller@Hudsonville.org         |
| 3-Grand | 100 | Ottawa  | MiDEAL | SPRING LAKE, VILLAGE OF        | 210 S. Buchanan         | Spring Lake       | MI | 49456 | (616) 502-2162 | 150   | \$63.28 | Compass | \$9,492.00   | kbotbyl@springlaketwp.org       |
| 3-Grand | 101 | Ottawa  | MiDEAL | ZEELAND, CITY OF               | 600 East Roosevelt      | Zeeland           | MI | 49464 | (616) 886-9134 | 200   | \$63.28 | Compass | \$12,656.00  | mschreur@ci.zeeland.mi.us       |
| 3-Grand | 102 | Ottawa  | MiDEAL | OTTAWA COUNTY                  | 12220 Fillmore          | West Olive        | MI | 49460 | (616) 738-4891 | 100   | \$63.28 | Compass | \$6,328.00   | amoser@miottawa.org             |
| 3-Grand | 103 | Ottawa  | MiDEAL | COOPERSVILLE, CITY OF          | 115 W RANDALL ST        | COOPERSVILLE      | MI | 49404 | (616) 997-9731 | 200   | \$63.28 | Compass | \$12,656.00  | bbuist@cityofcoopersville.com   |
| 3-Grand | 104 | Ottawa  | MiDEAL | HOLLAND COMMUNITY HOSPITAL     | 602 Michigan Ave        | Holland           | MI | 49423 | (616) 394-3144 | 50    | \$63.28 | Compass | \$3,164.00   | mbiles@hollandhospital.org      |
| 3-Grand | 105 | Ottawa  | MiDEAL | OTTAWA COUNTY ROAD COMMISSION  | 14110 Lakeshore Drive   | Grand Haven       | MI | 49417 | (616) 850-7223 | 3,700 | \$63.28 | Compass | \$234,136.00 | khildebrand@ottawacorc.com      |
| 3-Grand | 106 | Ottawa  | MiDEAL | OTTAWA COUNTY ROAD COMMISSION  | 475 - 68th Avenue N.    | Coopersville      | MI | 49404 | (616) 850-7223 | 2,700 | \$63.28 | Compass | \$170,856.00 | khildebrand@ottawacorc.com      |
| 3-Grand | 107 | Ottawa  | MiDEAL | OTTAWA COUNTY ROAD COMMISSION  | 12150 Ransom Street     | Holland           | MI | 49424 | (616) 850-7223 | 6,900 | \$63.28 | Compass | \$436,632.00 | khildebrand@ottawacorc.com      |
| 3-Grand | 108 | Ottawa  | MiDEAL | OTTAWA COUNTY ROAD COMMISSION  | 2500 Marcan Avenue      | Jenison           | MI | 49428 | (616) 850-7223 | 4,700 | \$63.28 | Compass | \$297,416.00 | khildebrand@ottawacorc.com      |
| 3-Grand | 109 | Ottawa  | MiDEAL | GRAND HAVEN, CITY OF           | 1120 Jackson            | Grand Haven       | MI | 49417 | (616) 847-3493 | 550   | \$63.28 | Compass | \$34,804.00  | dgajdos@grandhaven.org          |
| 4-Bay   | 110 | Bay     | MiDEAL | DELTA COLLEGE                  | 1961 Delta Rd           | University Center | MI | 48710 | (989) 686-9228 | 150   | \$58.98 | Compass | \$8,847.00   | jonathanfoco@delta.edu          |
| 4-Bay   | 111 | Bay     | MiDEAL | AUBURN, CITY OF                | 113 E. Elm Street       | Auburn            | MI | 48611 | (989) 450-6884 | 100   | \$58.98 | Compass | \$5,898.00   | dhaag@auburnmi.org              |
| 4-Bay   | 112 | Bay     | MiDEAL | ESSEXVILLE, CITY OF            | 1500 Pine St            | Essexville        | MI | 48732 | (989) 893-7192 | 50    | \$58.98 | Compass | \$2,949.00   | dpwsupt@essexville.org          |
| 4-Bay   | 113 | Bay     | MiDEAL | PINCONNING, CITY OF            | 1383 E Pinconning Rd    | Pinconning        | MI | 48650 | (989) 879-2360 | 50    | \$58.98 | Compass | \$2,949.00   | lakinr@cityofpinconningmi.gov   |
| 4-Bay   | 114 | Bay     | MiDEAL | BAY CITY, CITY OF              | 406 Andre st            | Bay City          | MI | 48706 | (989) 894-8115 | 250   | \$58.98 | Compass | \$14,745.00  | citypurchasing@baycitymi.org    |
| 4-Bay   | 115 | Clare   | MiDEAL | CLARE COUNTY ROAD COMMISSION   | 3900 E. Mannsiding Road | Harrison          | MI | 48625 | (989) 539-2151 | 500   | \$66.42 | Compass | \$33,210.00  | adminassist@clarecra.com        |
| 4-Bay   | 116 | Clare   | MiDEAL | FARWELL, VILLAGE OF            | 202 W. Fifth St         | Clare             | MI | 48617 | (989) 588-9926 | 50    | \$66.42 | Compass | \$3,321.00   | farwelldpw@villageoffarwell.org |
| 4-Bay   | 117 | Clare   | MiDEAL | MID MICHIGAN COMMUNITY COLLEGE | 1375 S. Clare Ave.      | Harrison          | MI | 48625 | (989) 386-6654 | 50    | \$66.42 | Compass | \$3,321.00   | dladler@midmich.edu             |
| 4-Bay   | 118 | Clare   | MiDEAL | CLARE, CITY OF                 | 601 W Fifth Street      | Clare             | MI | 48617 | (989) 386-7541 | 150   | \$66.42 | Compass | \$9,963.00   | lpotter@cityofclare.gov         |
| 4-Bay   | 119 | Genesee | MiDEAL | CARMAN-AINSWORTH COMM SCHOOLS  | 4068 JIMBO DR.          | BURTON            | MI | 48529 | (810) 591-8247 | 150   | \$66.66 | Compass | \$9,999.00   | bstroup@carmanainsworth.org     |
| 4-Bay   | 120 | Genesee | MiDEAL | MT. MORRIS, CITY OF            | 720 Hughes St           | Mt. Morris        | MI | 48458 | (810) 686-8380 | 50    | \$66.66 | Compass | \$3,333.00   | dpw@cityofmtmorris.org          |
| 4-Bay   | 121 | Genesee | MiDEAL | CLIO, CITY OF                  | 109 Center St           | Clio              | MI | 48420 | (810) 686-5850 | 200   | \$66.66 | Compass | \$13,332.00  | clioexec@yahoo.com              |
| 4-Bay   | 122 | Genesee | MiDEAL | MOTT COMMUNITY COLLEGE         | 1401 E Court St         | Flint             | MI | 48503 | (810) 762-0203 | 200   | \$66.66 | Compass | \$13,332.00  | kimberly.dolejsi@mcc.edu        |
| 4-Bay   | 123 | Genesee | MiDEAL | Clio Area School District      | 2242 VIENNA RD          | CLIO              | MI | 48420 | (810) 591-7477 | 100   | \$66.66 | Compass | \$6,666.00   | cschiebel@clioschools.org       |
| 4-Bay   | 124 | Genesee | MiDEAL | DAVISON, CITY OF               | 408 Dayton Street       | Davison           | MI | 48423 | (810) 653-2191 | 250   | \$66.66 | Compass | \$16,665.00  | ttietz@cityofdavison.org        |
| 4-Bay   | 125 | Genesee | MiDEAL | FENTON AREA PUBLIC SCHOOLS     | 3200 Donaldson Dr.      | Fenton            | MI | 48430 | (810) 591-8908 | 300   | \$66.66 | Compass | \$19,998.00  | tkauffman@fentonschools.org     |
| 4-Bay   | 126 | Gladwin | MiDEAL | GLADWIN, CITY OF               | 201 South State Street  | Gladwin           | MI | 48624 | (989) 426-9231 | 250   | \$65.45 | Compass | \$16,362.50  | clerk@gladwin.org               |

|       |     |          |        |   |                         |                   |    |       |                |       |         |         |              |                               |
|-------|-----|----------|--------|---|-------------------------|-------------------|----|-------|----------------|-------|---------|---------|--------------|-------------------------------|
| 4-Bay | 127 | Gladwin  | MiDEAL | Beaverton, City of                                | 130 W. Saginaw St       | Beaverton         | MI | 48612 | (989) 435-9343 | 150   | \$65.45 | Compass | \$9,817.50   | ssirpilla@beavertonmi.org     |
| 4-Bay | 128 | Gladwin  | MiDEAL | GLADWIN COUNTY ROAD COMMISSION                    | 301 S. State Street     | Gladwin           | MI | 48624 | (989) 426-7441 | 550   | \$65.45 | Compass | \$35,997.50  | jbrushaber@gladwinroads.com   |
| 4-Bay | 129 | Gratiot  | AGENCY | DOC-Central Michigan Correctional Facility-AGENCY | 320 N Hubbard           | St. Louis         | MI | 48847 | (989) 681-8004 | 50    | \$64.10 | Compass | \$3,205.00   | laneya@michigan.gov           |
| 4-Bay | 130 | Gratiot  | MiDEAL | GRATIOT COUNTY ROAD COMMISSION                    | 920 center street       | ithaca            | MI | 48847 | (989) 875-3820 | 800   | \$64.10 | Compass | \$51,280.00  | alison@gratiotroads.org       |
| 4-Bay | 131 | Gratiot  | MiDEAL | ITHACA, CITY OF                                   | 210 S ELM STREET        | ITHACA            | MI | 48847 | (989) 875-3200 | 150   | \$64.10 | Compass | \$9,615.00   | dpw@ithacami.com              |
| 4-Bay | 132 | Gratiot  | MiDEAL | ALMA, CITY OF                                     | 800 Washington          | Alma              | MI | 48801 | (989) 463-9541 | 200   | \$64.10 | Compass | \$12,820.00  | jgoodhall@myalma.org          |
| 4-Bay | 133 | Huron    | MiDEAL | SEBEWAING VILLAGE OF                              | 145 W Main St           | Sebewaing         | MI | 48759 | (989) 551-8950 | 50    | \$62.33 | Compass | \$3,116.50   | dpw@sebewaingmi.gov           |
| 4-Bay | 134 | Huron    | MiDEAL | HURON COUNTY ROAD COMMISSION                      | 9 Ruth Rd               | Harbor Beach      | MI | 48441 | (989) 269-6404 | 350   | \$62.33 | Compass | \$21,815.50  | kdean@hcroads.com             |
| 4-Bay | 135 | Huron    | MiDEAL | HURON COUNTY ROAD COMMISSION                      | 8019 Portland Street    | Port Hope         | MI | 48468 | (989) 269-6404 | 200   | \$62.33 | Compass | \$12,466.00  | kdean@hcroads.com             |
| 4-Bay | 136 | Huron    | MiDEAL | HURON COUNTY ROAD COMMISSION                      | 7405 Weale Rd           | Pigeon            | MI | 48755 | (989) 269-6404 | 800   | \$62.33 | Compass | \$49,864.00  | kdean@hcroads.com             |
| 4-Bay | 137 | Huron    | MiDEAL | HURON COUNTY ROAD COMMISSION                      | 412 S. Hanselman St     | Bad Axe           | MI | 48413 | (989) 269-6404 | 650   | \$62.33 | Compass | \$40,514.50  | kdean@hcroads.com             |
| 4-Bay | 138 | Isabella | MiDEAL | LAKE ISABELLA, VILLAGE OF                         | 201 S. Coldwater Road   | Lake Isabella     | MI | 48893 | (989) 644-8654 | 150   | \$63.72 | Compass | \$9,558.00   | tim@lakeisabellami.org        |
| 4-Bay | 139 | Isabella | MiDEAL | MT. PLEASANT, CITY OF                             | 1303 N. Franklin Street | Mt. Pleasant      | MI | 48858 | (989) 779-5401 | 500   | \$63.72 | Compass | \$31,860.00  | tbow@mt-pleasant.org          |
| 4-Bay | 140 | Isabella | MiDEAL | CENTRAL MICHIGAN UNIVERSITY                       | Bellows                 | Mt Pleasant       | MI | 48859 | (989) 774-3118 | 600   | \$63.72 | Compass | \$38,232.00  | pybus1a@cmich.edu             |
| 4-Bay | 141 | Isabella | MiDEAL | MID MICHIGAN COMMUNITY COLLEGE                    | 2600 S. Summerton Rd    | Mt. Pleasant      | MI | 48858 | (989) 386-6654 | 50    | \$63.72 | Compass | \$3,186.00   | dladler@midmich.edu           |
| 4-Bay | 142 | Isabella | MiDEAL | ISABELLA COUNTY ROAD COMMISSION                   | 2261 E. Remus Rd.       | Mt. Pleasant      | MI | 48858 | (989) 773-7131 | 600   | \$63.72 | Compass | \$38,232.00  | cbrasington@isabellaroads.com |
| 4-Bay | 143 | Isabella | MiDEAL | ISABELLA COUNTY ROAD COMMISSION                   | 5037 W. Airline         | Weidman           | MI | 48893 | (989) 773-7131 | 150   | \$63.72 | Compass | \$9,558.00   | cbrasington@isabellaroads.com |
| 4-Bay | 144 | Isabella | MiDEAL | SHEPHERD, VILLAGE OF                              | 208 W. Boulevard        | Shepherd          | MI | 48883 | (989) 828-5062 | 100   | \$63.72 | Compass | \$6,372.00   | dpwsteve@yahoo.com            |
| 4-Bay | 145 | Isabella | MiDEAL | SAGINAW CHIPPEWA INDIAN TRIBE                     | 6357 E. Broadway        | Mt. Pleasant      | MI | 48858 | (989)775-4185  | 750   | \$63.72 | Compass | \$47,790.00  | Rtolhurst@sagchip.org         |
| 4-Bay | 146 | Isabella | MiDEAL | SAGINAW CHIPPEWA INDIAN TRIBE                     | 7377 E. Tomah Rd        | Mt. Pleasant      | MI | 48858 | (989)775-4185  | 450   | \$63.72 | Compass | \$28,674.00  | Rtolhurst@sagchip.org         |
| 4-Bay | 147 | Lapeer   | MiDEAL | LAPEER COUNTY ROAD COMMISSION                     | 6710 Webster Road       | Imlay City        | MI | 48444 | (810) 664-6272 | 1,200 | \$67.07 | Compass | \$80,484.00  | dgingell@lcrconline.com       |
| 4-Bay | 148 | Lapeer   | MiDEAL | LAPEER COUNTY ROAD COMMISSION                     | 820 Davis Lake Road     | Lapeer            | MI | 48446 | (810) 664-6272 | 1,500 | \$67.07 | Compass | \$100,605.00 | dgingell@lcrconline.com       |
| 4-Bay | 149 | Lapeer   | MiDEAL | LAPEER COUNTY ROAD COMMISSION                     | 5891 Old State Road     | North Branch      | MI | 48461 | (810) 664-6272 | 1,000 | \$67.07 | Compass | \$67,070.00  | dgingell@lcrconline.com       |
| 4-Bay | 150 | Lapeer   | MiDEAL | NORTH BRANCH, VILLAGE OF                          | 4291 MILL STREET        | NORTH BRANCH      | MI | 48461 | (810) 688-3410 | 150   | \$67.07 | Compass | \$10,060.50  | dpw@northbranchvillage.org    |
| 4-Bay | 151 | Lapeer   | MiDEAL | IMLAY, CITY OF                                    | 604 E. First Street     | Imlay City        | MI | 48444 | (810) 724-2135 | 150   | \$67.07 | Compass | \$10,060.50  | eprihs@imlaycity.org          |
| 4-Bay | 152 | Lapeer   | MiDEAL | DRYDEN, VILLAGE OF                                | 5605 Liberty St         | Dryden            | MI | 48428 | (810) 796-2207 | 50    | \$67.07 | Compass | \$3,353.50   | hshroyer@villageofdryden.com  |
| 4-Bay | 153 | Lapeer   | MiDEAL | CLIFFORD, VILLAGE OF                              | 4548 Madison St         | Clifford          | MI | 48727 | (989) 761-7003 | 50    | \$67.07 | Compass | \$3,353.50   | cliffordvillageof@yahoo.com   |
| 4-Bay | 154 | Lapeer   | MiDEAL | LAPEER, CITY OF                                   | 217 Bentley Street      | Lapeer            | MI | 48446 | (810) 664-4711 | 500   | \$67.07 | Compass | \$33,535.00  | rslusher@ci.lapeer.mi.us      |
| 4-Bay | 155 | Lapeer   | MiDEAL | ALMONT, VILLAGE OF                                | 413 Spring Street       | Almont            | MI | 48003 | (810) 798-8528 | 100   | \$67.07 | Compass | \$6,707.00   | btreat@almontvillage.org      |
| 4-Bay | 156 | Midland  | MiDEAL | MIDLAND, CITY OF                                  | 4811 N Saginaw Road     | Midland           | MI | 46840 | (989) 837-3331 | 2,000 | \$60.06 | Compass | \$120,120.00 | cevans@midland-mi.org         |
| 4-Bay | 157 | Midland  | MiDEAL | COLEMAN, CITY OF                                  | 108 Jackson St.         | Coleman           | MI | 48618 | (989) 465-9182 | 150   | \$60.06 | Compass | \$9,009.00   | ecozat@cityofcoleman.org      |
| 4-Bay | 158 | Midland  | MiDEAL | MIDLAND COUNTY ROAD COMMISSION                    | 2334 North Meridian Rd. | Sanford           | MI | 48657 | (989) 687-9060 | 2,250 | \$60.06 | Compass | \$135,135.00 | art@midlandroads.com          |
| 4-Bay | 159 | Saginaw  | MiDEAL | SAGINAW VALLEY STATE UNIVERSITY                   | 7400 Bay Road           | University Center | MI | 48710 | (989) 964-4101 | 100   | \$54.21 | Compass | \$5,421.00   | jmwebb@svsu.edu               |
| 4-Bay | 160 | Saginaw  | MiDEAL | CHESANING, VILLAGE OF                             | 1105 N. Main St         | Chesaning         | MI | 48616 | (989) 845-3800 | 50    | \$54.21 | Compass | \$2,710.50   | dpw@villageofchesaning.org    |



|       |     |            |        |                                   |                          |             |    |       |                |       |         |         |              |                                   |
|-------|-----|------------|--------|-----------------------------------|--------------------------|-------------|----|-------|----------------|-------|---------|---------|--------------|-----------------------------------|
| 4-Bay | 161 | Saginaw    | MiDEAL | BIRCH RUN, VILLAGE OF             | 12060 Heath Street       | Birch Run   | MI | 48415 | (989) 624-5711 | 100   | \$54.21 | Compass | \$5,421.00   | pmoore@villageofbirchrun.com      |
| 4-Bay | 162 | Saginaw    | MiDEAL | FRANKENMUTH, CITY OF              | 216 W. Schleier          | Frankenmuth | MI | 48734 | (989) 652-3443 | 350   | \$54.21 | Compass | \$18,973.50  | kscherzer@frankenmuthcity.com     |
| 4-Bay | 163 | Saginaw    | MiDEAL | SAGINAW, CITY OF                  | 1435 S. Washington Ave.  | Saginaw     | MI | 48601 | (989) 759-1413 | 1,000 | \$54.21 | Compass | \$54,210.00  | blondon@saginaw-mi.com            |
| 4-Bay | 164 | Saginaw    | MiDEAL | SAGINAW COUNTY ROAD COMMISSION    | 3110 Sheridan Ave.       | Saginaw     | MI | 48601 | (989) 399-3773 | 5,000 | \$54.21 | Compass | \$271,050.00 | borchardd@scrc-mi.org             |
| 4-Bay | 165 | Saginaw    | MiDEAL | SAGINAW COUNTY ROAD COMMISSION    | 330 Cedar St.            | Hemlock     | MI | 48626 | (989) 399-3773 | 1,500 | \$54.21 | Compass | \$81,315.00  | borchardd@scrc-mi.org             |
| 4-Bay | 166 | Saginaw    | MiDEAL | SAGINAW COUNTY ROAD COMMISSION    | 720 Lansing St.          | Chesaning   | MI | 48616 | (989) 399-3773 | 1,500 | \$54.21 | Compass | \$81,315.00  | borchardd@scrc-mi.org             |
| 4-Bay | 167 | Saginaw    | MiDEAL | SAGINAW COUNTY ROAD COMMISSION    | 1777 W. Brady Rd         | Chesaning   | MI | 48616 | (989) 399-3773 | 6,500 | \$54.21 | Compass | \$352,365.00 | borchardd@scrc-mi.org             |
| 4-Bay | 168 | Saginaw    | MiDEAL | Convenant Healthcare              | 600 Irving Ave.          | Saginaw     | MI | 48602 | (989) 583-6130 | 400   | \$54.21 | Compass | \$21,684.00  | TMeyer@chs-mi.com                 |
| 4-Bay | 169 | Saginaw    | MiDEAL | SAGINAW COUNTY ROAD COMMISSION    | 11504 Geddes Rd          | Freeland    | MI | 48623 | (989) 399-3773 | 8,500 | \$54.21 | Compass | \$460,785.00 | borchardd@scrc-mi.org             |
| 4-Bay | 170 | Sanilac    | MiDEAL | Sandusky                          | 320 E. Sanilac           | Sandusky    | MI | 48471 | (810) 648-4444 | 200   | \$62.73 | Compass | \$12,546.00  | dfaber@misandusky.com             |
| 4-Bay | 171 | Sanilac    | MiDEAL | DECKERVILLE, VILLAGE OF           | 3550 Range Line Rd.      | Deckerville | MI | 48427 | (810) 531-5714 | 100   | \$62.73 | Compass | \$6,273.00   | deckervilledpw@gmail.com          |
| 4-Bay | 172 | Sanilac    | MiDEAL | SANILAC COUNTY ROAD COMMISSION    | 195 Campbell St.         | Sandusky    | MI | 48471 | (810) 648-2185 | 150   | \$62.73 | Compass | \$9,409.50   | apalmer@sanilacroads.com          |
| 4-Bay | 173 | Sanilac    | MiDEAL | SANILAC COUNTY ROAD COMMISSION    | 4087 N. Decker Rd.       | Snover      | MI | 48472 | (810) 648-2185 | 150   | \$62.73 | Compass | \$9,409.50   | apalmer@sanilacroads.com          |
| 4-Bay | 174 | Sanilac    | MiDEAL | SANILAC COUNTY ROAD COMMISSION    | 5505 N. Ruth Rd.         | Deckerville | MI | 48427 | (810) 648-2185 | 150   | \$62.73 | Compass | \$9,409.50   | apalmer@sanilacroads.com          |
| 4-Bay | 175 | Sanilac    | MiDEAL | SANILAC COUNTY ROAD COMMISSION    | 5530 Lancaster St,       | Croswell    | MI | 48422 | (810) 648-2185 | 100   | \$62.73 | Compass | \$6,273.00   | apalmer@sanilacroads.com          |
| 4-Bay | 176 | Sanilac    | MiDEAL | SANILAC COUNTY ROAD COMMISSION    | 2411 Peck Rd.            | Brown City  | MI | 48416 | (810) 648-2185 | 100   | \$62.73 | Compass | \$6,273.00   | apalmer@sanilacroads.com          |
| 4-Bay | 177 | Sanilac    | MiDEAL | LEXINGTON, VILLAGE OF             | 7226 Lester St           | Lexington   | MI | 48450 | (810) 359-8536 | 50    | \$62.73 | Compass | \$3,136.50   | dpwmanager@villageoflexington.com |
| 4-Bay | 178 | Sanilac    | MiDEAL | BROWN CITY                        | 7090 Merrill St          | Brown City  | MI | 48416 | (810) 346-2325 | 100   | \$62.73 | Compass | \$6,273.00   | browncty@greatlakes.net           |
| 4-Bay | 179 | Shiawassee | MiDEAL | OWOSSO, CITY OF                   | 522 milwaukee            | owosso      | MI | 48867 | (989) 725-0556 | 1,200 | \$62.33 | Compass | \$74,796.00  | thomas.wheeler@ci.owosso.mi.us    |
| 4-Bay | 180 | Shiawassee | MiDEAL | DURAND, CITY OF                   | 501 Kent St              | Durand      | MI | 48429 | (989) 288-3113 | 50    | \$62.33 | Compass | \$3,116.50   | sfetting@durandmi.com             |
| 4-Bay | 181 | Shiawassee | MiDEAL | DURAND AREA SCHOOLS               | 9573 Monroe Rd.          | Durand      | MI | 48429 | (989) 288-2681 | 50    | \$62.33 | Compass | \$3,116.50   | szanger@durand.k12.mi.us          |
| 4-Bay | 182 | Shiawassee | MiDEAL | PERRY, CITY OF                    | 220 Lamb St              | Perry       | MI | 48872 | (517) 625-4500 | 50    | \$62.33 | Compass | \$3,116.50   | dpw@perry.mi.us                   |
| 4-Bay | 183 | Shiawassee | MiDEAL | LAINGSBURG, CITY OF               | 311 Grand River          | Laingsburg  | MI | 48848 | (517) 651-6101 | 150   | \$62.33 | Compass | \$9,349.50   | dpw@laingsburg.us                 |
| 4-Bay | 184 | Shiawassee | MiDEAL | BYRON, VILLAGE OF                 | 121 N Saginaw St         | Byron       | MI | 48418 | (810) 266-5090 | 50    | \$62.33 | Compass | \$3,116.50   | village@byron.org                 |
| 4-Bay | 185 | Shiawassee | MiDEAL | SHIAWASSEE COUNTY ROAD COMMISSION | 701 W Corunna Ave        | Corunna     | MI | 48817 | (989) 743-2228 | 500   | \$62.33 | Compass | \$31,165.00  | ccannon@shiawasseeroads.com       |
| 4-Bay | 186 | St. Clair  | MiDEAL | PORT HURON, CITY OF               | 1812 Bancroft            | Port Huron  | MI | 48060 | (810) 984-9730 | 2,000 | \$57.47 | Compass | \$114,940.00 | gerstenbergerb@porthuron.org      |
| 4-Bay | 187 | St. Clair  | MiDEAL | ST. CLAIR COUNTY ROAD COMMISSION  | 212 Matteson Street      | Capac       | MI | 48014 | (810) 364-5720 | 2,200 | \$57.47 | Compass | \$126,434.00 | tholzberger@stclaircounty.org     |
| 4-Bay | 188 | St. Clair  | MiDEAL | ST. CLAIR COUNTY ROAD COMMISSION  | 8791 Avoca Road          | Avoca       | MI | 48006 | (810) 364-5720 | 1,800 | \$57.47 | Compass | \$103,446.00 | tholzberger@stclaircounty.org     |
| 4-Bay | 189 | St. Clair  | MiDEAL | ST. CLAIR COUNTY ROAD COMMISSION  | 21 Airport Drive         | St. Clair   | MI | 48079 | (810) 364-5720 | 5,900 | \$57.47 | Compass | \$339,073.00 | tholzberger@stclaircounty.org     |
| 4-Bay | 190 | St. Clair  | MiDEAL | ST. CLAIR COUNTY ROAD COMMISSION  | 1769 South Parker Street | Marine City | MI | 48039 | (810) 364-5720 | 2,200 | \$57.47 | Compass | \$126,434.00 | tholzberger@stclaircounty.org     |
| 4-Bay | 191 | St. Clair  | MiDEAL | ST. CLAIR, CITY OF                | 505 Palmer               | St. Clair   | MI | 48079 | (810) 329-7121 | 250   | \$57.47 | Compass | \$14,367.50  | qbishop@cityofstclair.com         |
| 4-Bay | 192 | St. Clair  | MiDEAL | PORT HURON AREA SCHOOL DISTRICT   | 4035 Dove Rd             | Port Huron  | MI | 48060 | (810) 984-3101 | 500   | \$57.47 | Compass | \$28,735.00  | kpetermel@phasd.us                |
| 4-Bay | 193 | St. Clair  | MiDEAL | MARYSVILLE POLICE DEPT            | 200 East 14th St         | Marysville  | MI | 48040 | (810) 364-6300 | 1,500 | \$57.47 | Compass | \$86,205.00  | tbelow@cityofmarysvillemi.com     |
| 4-Bay | 194 | St. Clair  | MiDEAL | YALE PUBLIC SCHOOLS               | 198 School Drive         | Yale        | MI | 48097 | (810) 387-3231 | 50    | \$57.47 | Compass | \$2,873.50   | jshutko@ypsd.us                   |

|              |     |           |        |  |                             |                |    |       |                |       |         |         |              |   |
|--------------|-----|-----------|--------|--|-----------------------------|----------------|----|-------|----------------|-------|---------|---------|--------------|---|
| 4-Bay        | 195 | St. Clair | MiDEAL | ALGONAC, CITY OF                                   | 453 State Street            | Algonac        | MI | 48001 | (810) 794-5451 | 50    | \$57.47 | Compass | \$2,873.50   | dpw@cityofalgonac.org                   |
| 4-Bay        | 196 | St. Clair | MiDEAL | MARINE CITY, CITY OF                               | 514 S. Parker St.           | Marine City    | MI | 48039 | (810) 765-8846 | 150   | \$57.47 | Compass | \$8,620.50   | mitrich@marinecity-mi.org               |
| 5-Southwest  | 197 | Branch    | MiDEAL | QUINCY, VILLAGE OF                                 | 47 Cole Street              | Quincy         | MI | 49082 | (517) 639-9065 | 100   | \$71.79 | Compass | \$7,179.00   | trzecka@quincy-mi.org                   |
| 5-Southwest  | 198 | Branch    | MiDEAL | BRONSON, CITY OF                                   | 207 Industrial              | Bronson        | MI | 49028 | (517) 369-7334 | 100   | \$71.79 | Compass | \$7,179.00   | dpwbronson@hotmail.com                  |
| 5-Southwest  | 199 | Branch    | MiDEAL | COLDWATER, CITY OF                                 | 45 Industrial Ave.          | Coldwater      | MI | 49036 | (517) 279-6910 | 300   | \$71.79 | Compass | \$21,537.00  | bgranger@coldwater.org                  |
| 6-University | 200 | Clinton   | MiDEAL | DEWITT, CITY OF                                    | 907 W Main                  | DeWitt         | MI | 48820 | (517) 669-2441 | 250   | \$61.99 | Compass | \$15,497.50  | dcoss@dewittmi.gov                      |
| 6-University | 201 | Clinton   | MiDEAL | ST. JOHNS, CITY OF                                 | 1000 N. US27 BR             | St. Johns      | MI | 48879 | (989) 224-8944 | 350   | \$61.99 | Compass | \$21,696.50  | jritter@ci.saint-johns.mi.us            |
| 6-University | 202 | Clinton   | MiDEAL | CLINTON COUNTY ROAD COMMISSION                     | 3536 South U.S. Highway 27  | St. Johns      | MI | 48879 | (989) 668-0040 | 2,500 | \$61.99 | Compass | \$154,975.00 | swaina@ccrc-roads.com                   |
| 6-University | 203 | Clinton   | MiDEAL | OVID, CITY OF                                      | 127 N. Gratiot St.          | Ovid           | MI | 48866 | (989) 666-8695 | 50    | \$61.99 | Compass | \$3,099.50   | clerk@ovidmi.org                        |
| 6-University | 204 | Clinton   | MiDEAL | EAST LANSING, CITY OF                              | 1800 East State Road        | East Lansing   | MI | 48823 | (517) 337-9459 | 1,000 | \$61.99 | Compass | \$61,990.00  | rlacass@cityofeastlansing.com           |
| 6-University | 205 | Hillsdale | MiDEAL | HILLSDALE, CITY OF                                 | 149 Waterworks Ave          | Hillsdale      | MI | 49242 | (517) 437-6490 | 1,000 | \$63.85 | Compass | \$63,850.00  | publicservices@cityofhillsdale.org      |
| 6-University | 206 | Hillsdale | MiDEAL | JONESVILLE, CITY OF                                | 111 Ecology Dr.             | Jonesville     | MI | 49250 | (517) 849-2104 | 250   | \$63.85 | Compass | \$15,962.50  | financedirector@jonesville.org          |
| 6-University | 207 | Hillsdale | MiDEAL | Reading, City of                                   | 180 W. Lincoln Street       | Reading        | MI | 49274 | (517) 283-2604 | 50    | \$63.85 | Compass | \$3,192.50   | ct@reading.mi.us                        |
| 6-University | 208 | Hillsdale | MiDEAL | HILLSDALE COUNTY ROAD COMMISSION                   | 1919 Hudson Road            | Hillsdale      | MI | 49242 | (517) 437-4458 | 6,000 | \$63.85 | Compass | \$383,100.00 | bobg@hillsdalecrrc.org                  |
| 6-University | 209 | Hillsdale | MiDEAL | HILLSDALE COUNTY ROAD COMMISSION                   | 123 Wales Street            | Camden         | MI | 49232 | (517) 437-4458 | 650   | \$63.85 | Compass | \$41,502.50  | bobg@hillsdalecrrc.org                  |
| 6-University | 210 | Hillsdale | MiDEAL | HILLSDALE COUNTY ROAD COMMISSION                   | 8640 Jerome Road            | Jerome         | MI | 49249 | (517) 437-4458 | 700   | \$63.85 | Compass | \$44,695.00  | bobg@hillsdalecrrc.org                  |
| 6-University | 211 | Hillsdale | MiDEAL | HILLSDALE COUNTY ROAD COMMISSION                   | 218 Fremont Street          | Litchfield     | MI | 49252 | (517) 437-4458 | 600   | \$63.85 | Compass | \$38,310.00  | bobg@hillsdalecrrc.org                  |
| 6-University | 212 | Hillsdale | MiDEAL | HILLSDALE COUNTY ROAD COMMISSION                   | 426 S. Main Street          | Waldron        | MI | 49288 | (517) 437-4458 | 550   | \$63.85 | Compass | \$35,117.50  | bobg@hillsdalecrrc.org                  |
| 6-University | 213 | Monroe    | MiDEAL | CARLETON VILLAGE OF                                | 620 Pine Street             | Carleton       | MI | 48117 | (734) 654-6255 | 50    | \$57.58 | Compass | \$2,879.00   | adminclerk@carletonmi.org               |
| 6-University | 214 | Monroe    | MiDEAL | JEFFERSON SCHOOLS                                  | 5300 N. Stony Creek Rd.     | Monroe         | MI | 48162 | 734-289-5570   | 50    | \$57.58 | Compass | \$2,879.00   | cwindels@jeffersonschools.org           |
| 6-University | 215 | Monroe    | MiDEAL | MONROE COUNTY ROAD COMMISSION                      | 3498 St. Anthony Road       | Temperance     | MI | 48182 | (734) 240-5109 | 1,000 | \$57.58 | Compass | \$57,580.00  | cfults@mcrc-mi.org                      |
| 6-University | 216 | Monroe    | MiDEAL | MONROE COUNTY ROAD COMMISSION                      | 840 South Telegraph Road    | Monroe         | MI | 48161 | (734) 240-5109 | 3,000 | \$57.58 | Compass | \$172,740.00 | cfults@mcrc-mi.org                      |
| 6-University | 217 | Monroe    | MiDEAL | MONROE COUNTY ROAD COMMISSION                      | 1788 E. Labo Rd.            | Carleton       | MI | 48117 | (734) 240-5109 | 1,000 | \$57.58 | Compass | \$57,580.00  | cfults@mcrc-mi.org                      |
| 6-University | 218 | Monroe    | MiDEAL | SOUTH ROCKWOOD, VILLAGE OF                         | 5676 Carleton-Rockwood Rd.  | South Rockwood | MI | 48179 | (734) 379-3683 | 100   | \$57.58 | Compass | \$5,758.00   | ahightower@villageofsouthrockwoodmi.com |
| 6-University | 219 | Monroe    | MiDEAL | MILAN, CITY OF                                     | 455 Squires Drive           | Milan          | MI | 48160 | (734) 439-1501 | 300   | \$57.58 | Compass | \$17,274.00  | jonf@milanmich.org                      |
| 6-University | 220 | Monroe    | MiDEAL | MONROE COUNTY COMMUNITY COLLEGE                    | 1555 South Raisinville Road | Monroe         | MI | 48161 | (734) 384-4172 | 100   | \$57.58 | Compass | \$5,758.00   | ekehrl@monroeccc.edu                    |
| 6-University | 221 | Monroe    | MiDEAL | DUNDEE, VILLAGE OF                                 | 625 MAIN ST                 | DUNDEE         | MI | 48131 | (734) 529-3430 | 50    | \$57.58 | Compass | \$2,879.00   | rphillips@villageofdundee.net           |
| 6-University | 222 | Washtenaw | AGENCY | MDHHS - CENTER FOR FORENSIC PSYCHIATRY-AGENCY      | 8303 Platt Rd.-AGENCY       | Saline         | MI | 48176 | (734) 295-4544 | 50    | \$53.80 | Compass | \$2,690.00   | roschinskyd@michigan.gov                |
| 6-University | 223 | Washtenaw | AGENCY | DOC-Womens Huron Valley Correction Facility-AGENCY | 3201 Bemis Road             | Ypsilanti      | MI | 48197 | (734) 572-9594 | 150   | \$53.80 | Compass | \$8,070.00   | kotziank@michigan.gov                   |
| 6-University | 224 | Washtenaw | MiDEAL | MANCHESTER, VILLAGE OF                             | 214 N. Macomb               | Manchester     | MI | 48158 | (734) 428-7877 | 200   | \$53.80 | Compass | \$10,760.00  | bjones@vil-manchester.org               |
| 6-University | 225 | Washtenaw | MiDEAL | WASHTENAW COMMUNITY COLLEGE                        | 4800 E. Huron River Drive   | Ann Arbor      | MI | 48105 | (734) 973-3553 | 350   | \$53.80 | Compass | \$18,830.00  | dharriso1@wccnet.edu                    |
| 6-University | 226 | Washtenaw | MiDEAL | ANN ARBOR PUBLIC SCHOOLS                           | 601 W Stadium Blvd          | Ann Arbor      | MI | 48104 | (734) 646-0812 | 900   | \$53.80 | Compass | \$48,420.00  | stronga@aaps.k12.mi.us                  |
| 6-University | 227 | Washtenaw | MiDEAL | Loch Alpine Sanitary Authority                     | 8875 Dexter - Chelsea Road  | Dexter         | MI | 48130 | (888) 269-1059 | 250   | \$53.80 | Compass | \$13,450.00  | LASAbilling@LASAwater.org               |

|              |     |           |        |                                  |                           |               |    |       |                |       |         |         |              |                                     |
|--------------|-----|-----------|--------|----------------------------------|---------------------------|---------------|----|-------|----------------|-------|---------|---------|--------------|-------------------------------------|
| 6-University | 228 | Washtenaw | MiDEAL | WASHTENAW COUNTY ROAD COMMISSION | 555 North Zeeb Road       | Ann Arbor     | MI | 48103 | (734) 761-1500 | 5,000 | \$53.80 | Compass | \$269,000.00 | lapea@wcroads.org                   |
| 6-University | 229 | Washtenaw | MiDEAL | WASHTENAW COUNTY ROAD COMMISSION | 5250 West Michigan Avenue | Ypsilanti     | MI | 48197 | (734) 761-1500 | 3,000 | \$53.80 | Compass | \$161,400.00 | lapea@wcroads.org                   |
| 6-University | 230 | Washtenaw | MiDEAL | WASHTENAW COUNTY ROAD COMMISSION | 630 W. Middle Street      | Chelsea       | MI | 48118 | (734) 761-1500 | 600   | \$53.80 | Compass | \$32,280.00  | lapea@wcroads.org                   |
| 6-University | 231 | Washtenaw | MiDEAL | WASHTENAW COUNTY ROAD COMMISSION | 219 N. Ann Arbor Street   | Manchester    | MI | 48158 | (734) 761-1500 | 600   | \$53.80 | Compass | \$32,280.00  | lapea@wcroads.org                   |
| 6-University | 232 | Washtenaw | MiDEAL | WASHTENAW COUNTY ROAD COMMISSION | 1222 E N Territorial Rd   | Whitmore Lake | MI | 48189 | (734) 761-1500 | 2,000 | \$53.80 | Compass | \$107,600.00 | lapea@wcroads.org                   |
| 6-University | 233 | Washtenaw | MiDEAL | SAINT JOSEPH MERCY HEALTH SYSTEM | 5337 McAuley Drive        | Ypsilanti     | MI | 48197 | (734) 712-3769 | 450   | \$53.80 | Compass | \$24,210.00  | Stephanie.k.warner@stjoeshealth.org |
| 6-University | 234 | Washtenaw | MiDEAL | Ypsilanti Community Schools      | 527 Tyler Rd              | Ypsilanti     | MI | 48198 | (734)221-1190  | 200   | \$53.80 | Compass | \$10,760.00  | arose@ycschools.us                  |
| 6-University | 235 | Washtenaw | MiDEAL | MICHIGAN, UNIVERSITY OF          | 2550 Draper Rd            | Ann Arbor     | MI | 48109 | (734) 936-1592 | 2,200 | \$53.80 | Compass | \$118,360.00 | alscott@umich.edu                   |
| 6-University | 236 | Washtenaw | MiDEAL | ANN ARBOR, CITY OF               | 4251 Stone School Road    | Ann Arbor     | MI | 48108 | (734) 794-6500 | 4,000 | \$53.80 | Compass | \$215,200.00 | CSpencer@a2gov.org                  |
| 6-University | 237 | Washtenaw | MiDEAL | DEXTER, VILLAGE OF               | 3600 Central              | Dexter        | MI | 48130 | (734) 426-8530 | 400   | \$53.80 | Compass | \$21,520.00  | Kaugustine@dextermi.gov             |
| 6-University | 238 | Washtenaw | MiDEAL | CHELSEA, CITY OF                 | 440 W North St            | Chelsea       | MI | 48118 | (734) 216-1252 | 400   | \$53.80 | Compass | \$21,520.00  | dbollinger@city-chelsea.org         |

|                      |     |           |        |                                    |                        |                  |    |       |                |                |         |                       |                        |                                    |
|----------------------|-----|-----------|--------|------------------------------------|------------------------|------------------|----|-------|----------------|----------------|---------|-----------------------|------------------------|------------------------------------|
| 6-University         | 239 | Washtenaw | MiDEAL | WASHTENAW INTER SCHOOL DISTRICT    | 3090 Judd Rd           | Milan            | MI | 48160 | (734) 994-8100 | 100            | \$53.80 | Compass               | \$5,380.00             | bmarcel@washtenawisd.org           |
| 6-University         | 240 | Washtenaw | MiDEAL | Lincoln Consolidated Schools       | 7901 Willis Road       | Ypsilanti        | MI | 48197 | (734) 484-7039 | 250            | \$53.80 | Compass               | \$13,450.00            | bongiornop@lincolnk12.org          |
| 6-University         | 241 | Washtenaw | MiDEAL | YPSILANTI, CITY OF                 | 1215 Huron River Drive | Ypsilanti        | MI | 48197 | (734) 483-1421 | 800            | \$53.80 | Compass               | \$43,040.00            | dcanter@cityofypsilanti.com        |
| 6-University         | 242 | Washtenaw | MiDEAL | SALINE, CITY OF                    | 1234 Tefft Ct          | Saline           | MI | 48176 | (734) 429-5624 | 150            | \$53.80 | Compass               | \$8,070.00             | panderson@cityofsaline.org         |
| 6-University         | 243 | Washtenaw | MiDEAL | DEXTER COMMUNITY SCHOOLS           | 2200 N Parker Rd       | Dexter           | MI | 48130 | (734) 424-4100 | 150            | \$53.80 | Compass               | \$8,070.00             | wahrd@dexterschools.org            |
| 7-Metro              | 244 | Macomb    | AGENCY | DMVA - Selfridge Air Base - AGENCY | Selfridge Air Base     | Mount Clemens    | MI | 48043 | (517) 481-7655 | 600            | \$56.57 | Compass               | \$33,942.00            | pawlakg@michigan.gov               |
| 7-Metro              | 245 | Macomb    | MiDEAL | MT. CLEMENS, CITY OF               | 95 ELDREDGE            | MOUNT CLEMENS    | MI | 48043 | (586) 469-6800 | 1,000          | \$56.57 | Compass               | \$56,570.00            | igroulx@mountclemens.gov           |
| 7-Metro              | 246 | Macomb    | MiDEAL | LANSE CREUSE PUBLIC SCHOOLS        | 24400 FV Pankow Blvd   | Clinton Twp      | MI | 48036 | (586) 783-6550 | 500            | \$56.57 | Compass               | \$28,285.00            | brinkka@lc-ps.org                  |
| 7-Metro              | 247 | Macomb    | MiDEAL | RICHMOND, CITY OF                  | 69129 Beebe Street     | Richmond         | MI | 48062 | (586) 727-7575 | 500            | \$56.57 | Compass               | \$28,285.00            | jgoetzinger@cityofrichmond.net     |
| 7-Metro              | 248 | Macomb    | MiDEAL | WARREN CONSOLIDATED SCHOOLS        | 31950 Mound Rd.        | Warren           | MI | 48092 | (586) 825-2400 | 1,000          | \$56.57 | Compass               | \$56,570.00            | JLettang@wcskids.net               |
| 7-Metro              | 249 | Macomb    | MiDEAL | ROMEO VILLAGE OF                   | 70350 Powell Road      | Armada           | MI | 48005 | (586) 752-2684 | 450            | \$56.57 | Compass               | \$25,456.50            | dpw@villageofromeo.org             |
| 7-Metro              | 250 | Macomb    | MiDEAL | UTICA COMMUNITY SCHOOLS            | 6600 18 Mile Road      | Sterling Heights | MI | 48314 | (586) 797-1196 | 1,800          | \$56.57 | Compass               | \$101,826.00           | Katherine.Beck@UticaK12.org        |
| 7-Metro              | 251 | Macomb    | MiDEAL | UTICA COMMUNITY SCHOOLS            | 47250 Shelby Road      | Utica            | MI | 48317 | (586) 797-1196 | 300            | \$56.57 | Compass               | \$16,971.00            | Katherine.Beck@UticaK12.org        |
| 7-Metro              | 252 | Macomb    | MiDEAL | UTICA, CITY OF                     | 7001 Moscone           | Utica            | MI | 48317 | (586) 731-6110 | 400            | \$56.57 | Compass               | \$22,628.00            | dpwsupt@cityofutica.org            |
| 7-Metro              | 253 | Macomb    | MiDEAL | WARREN WOODS PUBLIC SCHOOLS        | 14846 Martin Rd        | Warren           | MI | 48088 | (586) 439-4401 | 200            | \$56.57 | Compass               | \$11,314.00            | ncassabon@waw.misd.net             |
| 7-Metro              | 254 | Macomb    | MiDEAL | MACOMB TOWNSHIP                    | 51650 Card Road        | Macomb           | MI | 48042 | (586) 992-0710 | 50             | \$56.57 | Compass               | \$2,828.50             | smiths@macomb-mi.gov               |
| 7-Metro              | 255 | Macomb    | MiDEAL | MACOMB COMMUNITY COLLEGE           | 14500 E 12 Mile Rd     | Warren           | MI | 48088 | (586) 445-7308 | 200            | \$56.57 | Compass               | \$11,314.00            | costellod@macomb.edu               |
| 7-Metro              | 256 | Macomb    | MiDEAL | MACOMB COMMUNITY COLLEGE           | 44575 Garfield Rd      | Clinton Township | MI | 48038 | (586) 445-7308 | 200            | \$56.57 | Compass               | \$11,314.00            | costellod@macomb.edu               |
| 7-Metro              | 257 | Macomb    | MiDEAL | ARMADA, VILLAGE OF                 | 73300 Floral Street    | Armada           | MI | 48005 | (586) 784-9151 | 150            | \$56.57 | Compass               | \$8,485.50             | dwagner@villageofarmada.org        |
| 7-Metro              | 258 | Macomb    | MiDEAL | CENTER LINE PUBLIC SCHOOLS         | 23901 Lawrence         | Center Line      | MI | 48015 | (586) 510-2090 | 100            | \$56.57 | Compass               | \$5,657.00             | andersonc@clps.org                 |
| 7-Metro              | 259 | Macomb    | MiDEAL | MACOMB COUNTY ROAD COMMISSION      | 12990 31 Mile Rd       | Washington       | MI | 48096 | (586) 791-3348 | 4,000          | \$56.57 | Compass               | \$226,280.00           | Jderowski@RCMCWeb.org              |
| 7-Metro              | 260 | Macomb    | MiDEAL | MACOMB COUNTY ROAD COMMISSION      | 58270 William Street   | New Haven        | MI | 48048 | (586) 791-3348 | 5,000          | \$56.57 | Compass               | \$282,850.00           | Jderowski@RCMCWeb.org              |
| 7-Metro              | 261 | Macomb    | MiDEAL | MACOMB COUNTY ROAD COMMISSION      | 34592 Nova             | Clinton Twp      | MI | 48035 | (586) 791-3348 | 6,000          | \$56.57 | Compass               | \$339,420.00           | Jderowski@RCMCWeb.org              |
| 7-Metro              | 262 | Macomb    | MiDEAL | MACOMB COUNTY ROAD COMMISSION      | 51235 Napi Drive       | Shelby Twp       | MI | 48315 | (586) 791-3348 | 4,000          | \$56.57 | Compass               | \$226,280.00           | Jderowski@RCMCWeb.org              |
| 7-Metro              | 263 | Macomb    | MiDEAL | MACOMB COUNTY ROAD COMMISSION      | 27483 Mound            | Warren           | MI | 48092 | (586) 791-3348 | 4,000          | \$56.57 | Compass               | \$226,280.00           | Jderowski@RCMCWeb.org              |
| 7-Metro              | 264 | Macomb    | MiDEAL | CLINTON CHARTER TOWNSHIP           | 23200 Zuckero Dr.      | Clinton Township | MI | 48038 | (586) 719-2150 | 100            | \$56.57 | Compass               | \$5,657.00             | s.kleinfeld@clintontownship-mi.gov |
| 7-Metro              | 265 | Macomb    | MiDEAL | FRASER, CITY OF                    | 31250 Kendall          | Fraser           | MI | 48026 | (586) 293-2001 | 500            | \$56.57 | Compass               | \$28,285.00            | dpwsupervisor@micityoffraser.com   |
| 7-Metro              | 266 | Macomb    | MiDEAL | ROSEVILLE PUBLIC SCHOOLS           | 18975 Church Street    | Roseville        | MI | 48066 | (586) 445-5523 | 200            | \$56.57 | Compass               | \$11,314.00            | lgrayson@roseville.k12.mi.us       |
| 7-Metro              | 267 | Macomb    | MiDEAL | NEW BALTIMORE, CITY OF             | 35389 Cricklewood      | New Baltimore    | MI | 48047 | (586) 725-2151 | 800            | \$56.57 | Compass               | \$45,256.00            | mshinska@cityofnewbaltimore.org    |
| <b>Total Tonnage</b> |     |           |        |                                    |                        |                  |    |       |                | <b>235,350</b> |         | <b>Total Extended</b> | <b>\$14,555,637.50</b> |                                    |

**FOR SEASONAL BACKUP ONLY:**

A carrying fee of \$10.00 per ton to store, cover and screen (if necessary) any salt that has not been ordered by August 31, 2025. It is understood that carryover salt will be delivered by September 30, 2025 at which time invoicing for salt tonnages and handling fees will occur.

This is a 1 time fee per ton - not per month

# STATE OF MICHIGAN

Contract No. 171-18000000787

Bulk Salt, Early Fill & Seasonal Back-Up

## SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MIDEAL members.

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| Requirement  |
| <b>1. Specifications</b>   |
| <b>1.1 The Contractor must provide the following:</b>  |
| See Schedules B & C.   |
| <b>1.2 Quality Assurance</b>   |
| The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. <a href="http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html">http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html</a> |
| <b>1.3 Delivery and Acceptance</b>   |
| <b>1.3.1 Time Frames</b>   |
| <b><u>EMERGENCY PREPAREDNESS</u></b>   |
| In instances of extreme weather conditions, the State of Michigan, then MIDEAL members must be serviced first, before other customers.   |
| <b><u>EARLY FILL &amp; SEASONAL BACK-UP DELIVERIES</u></b>   |
| a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan.   |
| b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)          |
| c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside   |

clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

#### **EARLY FILL TIMEFRAMES**

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31<sup>st</sup> of each contract year. MDOT early fill road salt can be delivered starting October 1<sup>st</sup>. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1<sup>st</sup>. MiDEAL members early fill road salt can be delivered starting September 1<sup>st</sup>. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31<sup>st</sup> of each contract year. If delivery orders do not occur by October 1<sup>st</sup>, the October 31<sup>st</sup> delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

#### **SEASONAL BACK-UP TIMEFRAMES**

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

#### **1.3.2 Delivery Tickets**

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15<sup>th</sup> and September 30<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15<sup>th</sup> of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1<sup>st</sup> and February 15<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1<sup>st</sup> of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery

ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

#### **1.3.3 Inconsistent Deliveries**

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

#### **1.3.4 Conveyor Deliveries**

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

#### **1.3.5 Delivery Term**

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

#### **1.3.6 Trucking**

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

#### **1.3.7 Deductions**

##### **EARLY FILL & SEASONAL BACK-UP DEDUCTIONS**

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.
- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare

weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.

- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

**EARLY FILL ONLY DEDUCTIONS**

- g. For each drop point that does not receive their total early fill salt quantity by October 31<sup>st</sup> of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

**SEASONAL BACK-UP ONLY DEDUCTIONS**

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

**1.4 Proposal Pricing**

**1.4.1 Pricing**

Contractors selected for the Pre - Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

**EARLY FILL & SEASONAL BACK-UP**

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

**MOST FAVORED CUSTOMER**

The State, or any participating MIDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity



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| <p>expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.</p>   |
| <p><b>1.4.2 Tax Excluded from Price</b></p>  |
| <p>a. <b>Sales Tax:</b> The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.</p>  |
| <p>b. <b>Federal Excise Tax:</b> The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.</p> |
| <p><b>2.0 Packaging</b></p>  |
| <p>Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.</p>   |
| <p><b>2.1 Training</b></p>   |
| <p>The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.</p>  |
| <p><b>2.2 Reporting</b></p>  |
| <p>The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.</p>   |
| <p><b>2.3 Meetings</b></p>   |
| <p>The Contractor must attend the following meetings:</p>  |
| <p>a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.</p>   |
| <p>b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.</p>  |
| <p><b>3. Staffing</b></p>  |
| <p><b>3.1 Contractor Representative</b></p>  |
| <p>Doug Dyer: dyerd@compassminerals.com, 913-344-9346</p>  |
| <p>Written: Doug Dyer<br/>9900 West 10th Street, Suite 600<br/>Overland, KS 66210</p>  |
| <p>The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.</p>  |

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| <b>3.2 Customer Service Toll-Free Number</b>   |
| The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>913-344-9346</u> |
| <b>3.3 Disclosure of Subcontractors</b>  |
| The Contractor will utilize the following State of Michigan approved subcontractors:<br>Contractor must complete the following if applicable:  |
| The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities.   |
| The relationship of the subcontractor to the Contractor.   |
| Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship.  |
| A complete description of the Contract Activities that will be performed or provided by the subcontractor.   |
| <b>4. Pricing</b>  |
| <b>4.1 Price Term</b>  |
| Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.  |
| <b>4.2 Electronic Catalog</b>  |
| To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.  |
| <b>5. Ordering</b>   |
| <b>5.1 Authorizing Document</b>  |
| The appropriate authorizing document for the Contract will be Delivery Orders.   |
| <b>6. Invoice and Payment</b>  |
| <b>6.1 Invoice Requirements</b>  |
| All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.   |
| <b>7.0 Payment Methods</b>   |
| The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.  |
| Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 <i>et seq.</i> , within 45 days after receipt.  |

MICHIGAN DEPARTMENT OF TRANSPORTATION  
SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent ..... 95.00 %

Gradation:

| <u>Sieve size</u> | <u>Percent passing</u> |
|-------------------|------------------------|
| 1/2 inch .....    | 100 %                  |
| 3/8 inch .....    | 95 - 100 %             |
| No. 4 .....       | 90 % maximum           |
| No. 8 .....       | 60 % maximum           |
| No. 30 .....      | 15 % maximum           |

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, [http://www.michigan.gov/mdot/0,4616,7-151-9622\\_11044\\_11367-207980--,00.htm](http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.htm)

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

## SCHEDULE C

# MDOT Regional Service Areas and Facilities

