



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180:

(2) 2024 Ford F250 Regular Cab 4x4 Pickup 8' Box in Silver	\$49,490.00 ea
Total Delivered Price	\$98,980.00
2294, 6264 Replacement	

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

2024 F-250 Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - F-250/F-350 – 6.8L 2V DEVCT NA PFI V8 Gas
- Transmission
 - TorqShift®-G ten-speed automatic w/ Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas)
- Fuel Tanks
 - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) – NA 176" Wheelbase
 - 48 Gallon (Gas Engine) – 176" Wheelbase
 - 48 Gallon (Diesel Engine) – 176" Wheelbase

EXTERIOR

- Bumpers – front & rear, black painted
- Daytime Running Lamps
- Fender vents – front
- Front Box Step and Rear Bumper Step
- Glass – solar-tinted
- Grille – black painted
- Handles – door & tailgate, black
- Jack
 - 3-Ton mechanical (250/350 SRW)
- Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke® Diesel engine only)
- Tailgate – Removable w/key lock
- "Three-Blink" lane change signal
- Tires
 - LT245/75Rx17E BSW A/S
- Tow hooks – front, two (2)
- 2.5" Built Ford Tough® Trailer Hitch Receiver
- Trailer Sway Control
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
- Wheels
 - F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel & carrier
- Windshield wipers – intermittent

INTERIOR/COMFORT

- 4.2" LCD Productivity Screen: includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- Air conditioning – manual, single zone
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Instrumentation – Multi-function switch message center
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Overhead console w/dual storage bins and map lights
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows; power door-locks w/backlit switches & accessory delay; power tailgate lock

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Rear View Camera
- Remote keyless entry
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System (incl. side-curtain airbags)
- Securilock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control

FORD CO-PILOT360™ TECHNOLOGY

- AutoLamp (Auto On/Off Headlamps)
- Cruise Control
- Hill Start Assist
- FUNCTIONAL
- Audio – AM/FM stereo/MP3 Player (four (4))
- Alternator – 157 AMP
- Battery
 - Gas engine – 750-CCA, 78-AH, single
 - Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine)
- FordPass Connect™ (5G)
 - 5G Wi-Fi hotspot connects up to 10 devices 1
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Rear axle – Non-Limited-Slip (F-250 and F-350)
- SYNC® 4
 - 8" LCD Capacitive Touchscreen with Swipe Capability
 - Wireless Phone Connection
 - Cloud
 - AppLink® w/App Catalog
 - 911 Assist®
 - Apple CarPlay® and Android Auto™ Compatibility – Digital Owner's Manual
 - Trailer Brake Controller (incl. Smart Trailer Tow Connector)

9950# GVWR Regular Cab 8 Ft. Box, 142"WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (F2A/600a), (T.4)	\$43,478.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F2B/600a), (T.6)	\$45,965.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (X2A/600a)	\$45,565.00
<input type="checkbox"/>	Base Price 4x4 (X2B/600a), (T.7)	\$48,097.00

10000# GVWR SuperCab 8 Ft. Box, 164"WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (X2A/600a), (T.5)	\$45,746.00
<input type="checkbox"/>	Base Price 4x4 (X2B/600a) (T.8)	\$48,278.00

10000# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (W2A/600a)	\$46,684.00
<input type="checkbox"/>	Base Price 4x4 (W2B/600a)	\$49,211.00

10000# GVWR Crew Cab 8 Ft. Box, 176" WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (W2A/600a)	\$46,864.00
<input type="checkbox"/>	Base Price 4x4 (W2B/600a)	\$49,400.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G 9995.00
<input type="checkbox"/>	CNG/LPG Fuel Capable Engine (Gas Engine Only)	98F 315.00
<input type="checkbox"/>	Engine Block Heater	41H 100.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater	41A 250.00
<input checked="" type="checkbox"/>	Seats, 40/20/40 Split Bench Vinyl	AS Standard
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl High Back Buckets	LS 355.00
<input type="checkbox"/>	Seats, Cloth High Back Buckets	4S 515.00/615.00
<input type="checkbox"/>	Interior Work Surface (40/20/40 Cloth or Vinyl Seats Only)	52S 140.00
<input type="checkbox"/>	Tires, LT245/75Rx17E All-Terrain (5)	TBM 165.00
<input type="checkbox"/>	Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K 250.00
<input type="checkbox"/>	Powercode Remote Start System	76S 250.00
<input type="checkbox"/>	Power Sliding Window (Includes Privacy Glass with Heated Backlight/Rear Window Defrost Super and Crew Cab Only)	435/43B/924 435.00
<input type="checkbox"/>	Dual Alternators 410 amp	67B 115.00
<input type="checkbox"/>	Alternator 250 amp (6.8L Gas Only)	67E 85.00
<input checked="" type="checkbox"/>	Dual Batteries (68 Amp.) (Gas Engines Only, Includes Dual Alternators 410 amp)	86M/67B 325.00
<input type="checkbox"/>	Pro Power Onboard – 2KW (Includes Dual Batteries 86M)	43K/86M 1195.00
<input checked="" type="checkbox"/>	110V/400W Outlet	43C 175.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __ =	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __ =	Sig 220.00 ea
<input type="checkbox"/>	Transmission Power Take-Off Provision (6.7L Diesel Only)	62R 280.00
<input checked="" type="checkbox"/>	Cab Steps Molded Black	18B 320.00/445.00
<input checked="" type="checkbox"/>	Roof Clearance Lights	592 80.00
<input type="checkbox"/>	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G 375.00
<input checked="" type="checkbox"/>	Upfitter Switches (6) located in overhead console)	66S 165.00
<input type="checkbox"/>	Ford Pro Upfit Integration System	18A 400.00

<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A with 67H)	473	250.00
<input type="checkbox"/>	Camper Package	471	160.00
<input type="checkbox"/>	Snow Plow/Camper Package	47B	305.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
<input type="checkbox"/>	Payload Upgrade Package	68U	100.00
	(Not Available Regular Cab 4x2 F2A)		
<input type="checkbox"/>	XL Chrome Pkg. (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & BoxLink with Brackets and 4 Premium Locking Cleats)	96V	225.00
<input type="checkbox"/>	XL Drivers Assist Pkg. (Automatic High Beam, Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	96D	730.00
<input checked="" type="checkbox"/>	4x4 Off-Road Pkg (Includes. Skid Plates, E-Locking Axle, and Tires, (5) LT245/75Rx17E All-Terrain)	17X/X3E/TBM	1090.00
<input type="checkbox"/>	Tow Technology Pkg. (360-Degree Camera Package, Driver Assist Package, Lane Departure Warning (XL only), Pro Trailer Backup Assist™, Pro Trailer Hitch Assist™, and Trailer Reverse Guidance)	52T/874/96D	2785.00
<input type="checkbox"/>	360-Degree Camera Package (Driver Assist Package, 360-Degree Camera System (Incl. Picture in Picture capability), Center High-Mounted Stop Lamp (CHMSL) Camera, Wired Aux Trailer Camera Compatibility, BLIS with Cross-Traffic Alert / BLIS with Trailer Coverage, LED Center High-Mounted Stop Lamp (CHMSL), Rear Parking Sensors, and Reverse Sensing System w/ Reverse Brake Assist)	874/96D	1880.00
<input type="checkbox"/>	Axle, Electronic Locking	X3_	430.00
<input type="checkbox"/>	Drop in Plastic Bedliner	85L	350.00
<input checked="" type="checkbox"/>	Tough Bed(Spray-in-bedliner)	85S	595.00
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
<input type="checkbox"/>	Splash Guards/Mud Flaps	61S/62S	130.00
<input type="checkbox"/>	Wheel Well Liner (Front)	61L	180.00
<input checked="" type="checkbox"/>	Wheel Well Liner Front and Rear	61N	325.00
<input checked="" type="checkbox"/>	Exterior Backup Alarm	76C	140.00
<input checked="" type="checkbox"/>	LED Box Light (Not Available with LED Warning Strobes)	91S) 66L	60.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	650.00

Total Price \$49,490.00 ea

Colors for F-250

Exterior Colors

Interior Steel (Grey)

Race Red	[PQ]	[]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[X]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Darkened Bronze Metallic	[LJ]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]



August 21, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180:

(1) 2024 Ford Expedition 4x4 SSV in Black **\$54,207.00 ea**
362 Replacement

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

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Government & Fleet Sales

Replacing 362

Macomb# 53-17 P.2

2024 Expedition 4-Door and Expedition MAX 4x2 (U1F) (K1F MAX) & 4x4 (U1G) (K1G MAX) SSV Major Standard Equipment

MECHANICAL

- Engine – 3.5L EcoBoost® V6
- Four-Wheel Disc Brakes with Anti-Lock Brake System
- Transmission – 10-Speed Automatic Transmission with SelectShift® Capability

EXTERIOR

- Acoustic-Laminate Windshield
- Active Grille Shutters
- Beltline Molding – Polished Stainless Steel
- Bumpers – Body Color Painted Upper / Dark Carbonized Gray Lower with Silver Molded-in-Color Rear Bumper Skid Plate and Trailer Hitch Cover
- Configurable Daytime Running Lamps (DRL)
- Door Handles – Body Color
- Easy Fuel® Capless Fuel Filler
- Exhaust – Single
- Grille – Twin Spar
- Liftgate with Liftglass – Manual
- Privacy Glass – Second Row, Third Row and Liftgate
- Roof-Rack Side Rails – Black
- Skid Plates – 4x4 Only
- Tailgate Appliqué – Painted
- Taillamps – Incandescent with Metalized Bezel
- Tires

- 265/70R17 All-Terrain (A/T) OWL
- Wheels – 17" Steel
- Windshield Wipers – Intermittent Front and Rear INTERIOR/COMFORT
- Cargo Bin
- Climate Control

- Cabin Particulate Air Filter
- Dual-Zone Automatic Temperature Control (DEATC)
- Rear Auxiliary Manual Controls – Second and Third Rows
- Coat Hooks (4) – Second Row (2), Third Row (2)
- Beverage Holders (15) – Front Row, six (6), Second Row, six (6), Third Row, three (3)

- Fixed Foot Pedals
- Floor Covering – Vinyl
- Grab Handles – Front Row, Second Row Pillar and Headliner Mounted
- Lighting

- Front Overhead Console Mounted Map Lights
- Illuminated Entry System with Courtesy Lamp Delay
- Rear Cargo Area Light
- Second and Third Row Dome Lights
- Overhead Console with Sunglass Storage
- Powerpoints (12V) – four (4)
- Front row; one (1) in center stack, one (1) in front center console main bin
- Second row; one (1) in rear section of center console
- Rear Cargo Area; one (1)

- Rear Cargo Area – Cargo Management System
- Scuff Plates – Molded-in-Color (Front and Rear)
- Seats (Refer to the Color & Trim Availability section for additional information)

- Five (5) – Passenger
- Front Row – Cloth Captain's Chairs
- Front Row – 8-way Power Driver Seat and 4-way Manual Passenger
- Second Row – Vinyl
- Second Row – 40/20/40 CenterSlide® (Folds Flat) with Manual Recline 1 Included in STX Package

- Shifter
- Steering Column Mounted
- Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Passenger)
- Steering Column
- Manual Tilt/Telescoping
- Steering Wheel – Leather-Wrapped
- Audio and Cruise Controls
- Five-way Control Pads

- Storage
- Bins, Third Row
- Glove Box
- Underfloor Storage
- USB Ports:
- Smart Charging Multimedia USB Ports, First and Second
- First Row – Two (2) "A"
- First Row – One (1) "A" and one (1) "C"
- Second Row – Two (2) "C" in the back side of the center floor console

- Windows, Power – Front One-Touch Up/Down Feature

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
- First Row: Driver and Passenger Dual Stage and Front-Seat Mounted Side Impact
- All Rows: Safety Canopy® Side-Curtain with Rollover Sensor
- Cargo Protector
- Center High-Mounted Stop Lamp (CHMSL)

- Day/Night Rearview Mirror
- Door Locks
- Power
- Autolock/Autounlock
- Child-Safety Rear
- Electronic Stability Control
- Front Row Head Restraints – 2-way Manually Adjustable • Headlamps
- LED Reflector with Black Bezel
- Wiper Activated

• **Fleet Only Note: Not compatible with radio equipment that operates in the 39- 46 MHz frequency range (VHF Low Band – Channels 1-9)**

- Individual Tire Pressure Monitoring System (iTPMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on all Second Row and Third Row Outboard Side Seating Positions
- Mirrors, Sideview – Manual-Folding, Power and Heated Glass, Security Approach Lamps and Molded-in Color Black Caps

- MyKey®
- Perimeter Alarm (includes Securilock Passive Anti Theft System (PATS))
- Personal Safety System™³
- Rear Window Defroster and Washer
- Safety Belts

- Front Row – Belt-Minder® (Front Safety Belt Reminder)
- Front Row – Adjustable Height
- Second and Third Rows – Outboard and Center Seat Shoulder
- Rear Seat Occupant Alert (RSOA)
- SOS Post-Crash Alert System™

FORD CO-PILOT360™ TECHNOLOGY

- BLIS® (Blind Spot Information System) with Cross-Traffic Alert
- Ford Co-Pilot360™

- Auto High-Beam Headlamps
- Rear Cross Traffic Braking
- Cruise Control
- Lane-Keeping System
- Lane-Keeping Alert
- Lane-Keeping Aid
- Driver Alert
- Pre-Collision Assist with Automatic Emergency Braking
- Forward Collision Warning
- Dynamic Brake Support
- Rear View Camera
- Rear Parking Sensors

- Headlamps
- Autolamp (Automatic On/Off)
- Hill Descent Control™ (4x4 Only)
- Hill Start Assist
- Post-Collision Braking
- Trailer Sway Control

FUNCTIONAL

- Audio
- SiriusXM® with
- Auto Stop-Start Technology
- ControlTrac with eLSD (3.73 Electronic Limited Slip Differential)
- Electric Power-Assisted Steering (EPAS)
- Connected Navigation (1-Year Trial)
- FordPass™ Connect
- 4G LTE Wi-Fi hotspot connects up to 10 devices
- Remotely start, lock and unlock vehicle
- Schedule specific times to remotely start vehicle
- Locate parked vehicle
- Check vehicle

- Front and Rear Independent Suspension

- Instrument Panel Cluster
- 8" Productivity Screen
- Analog and Digital Display
- Message Center
- Outside Temperature Display
- Trip Computer
- Keyless Entry
- Integrated Key Transmitter – Two (2)
- SYNC® 47 with Enhanced Voice Recognition
- 12" LCD Capacitive Touchscreen with Swipe Capability — Wireless Phone Connection
- Cloud Connected
- AppLink® w/ App Catalog
- 911 Assist®
- Wireless Apple CarPlay® and Android Auto™ Compatibility
- Digital Owners Manual
- Conversational Voice Command Recognition
- Trailer Tow Prep Pack – Class IV (Trailer Tow Connector, 4- pin/7-pin wiring, Class IV trailer hitch receiver)

4WD EXPEDITION INCLUDES

- Intelligent 4WD

<input type="checkbox"/>	4x2 Expedition Base Price	U1F/102A	\$48,594.00
<input checked="" type="checkbox"/>	4x4 Expedition Base Price	U1G/102A	\$51,757.00
<input type="checkbox"/>	4x2 Expedition MAX Base Price	K1F/102A	\$51,277.00
<input type="checkbox"/>	4x4 Expedition MAX Base Price	K1G/102A	\$54,259.00

<u>Available in:</u>	<u>Interior Ebony (LH)</u>
Agate Black	[UM] <input checked="" type="checkbox"/>
Oxford White	[YZ] <input type="checkbox"/>
Iconic Silver Metallic	[JS] <input type="checkbox"/>
Wild Green Metallic	[FC] <input type="checkbox"/>
Race Red	[PQ] <input type="checkbox"/>
Jewel Red Metallic (Add \$495.00)	[C9] <input type="checkbox"/>

<u>Available Options:</u>	<u>Option</u>	<u>Price</u>
<input checked="" type="checkbox"/> HEAVY DUTY TRAILER TOW PACKAGE	536	995.00

Includes:

- Class IV trailer Hitch receiver
- 26MM Engine Radiator
- Wheels 18" Machined-Faced Aluminum w/Magnetic Painted Pockets
(Not Included with Expedition Max)
- Two-Speed Automatic 4WD (4x4 Only) with Neutral Towing Capability
- Integrated trailer brake controller
- Pro Trailer Backup Assist™
- Rear View Camera – Digital
- Reverse Brake Assist

<input type="checkbox"/> Wheels 18" Machined-Faced Aluminum w/Magnetic Painted Pockets	64X	475.00
<input type="checkbox"/> Daytime Running Lights (Non-Configurable)	942	45.00
<input type="checkbox"/> Engine Block Heater	41H	100.00
<input type="checkbox"/> License Plate Bracket	153	N/C
<input checked="" type="checkbox"/> Running Boards	18B	405.00
<input type="checkbox"/> Remote Starter	SIG	575.00
<input type="checkbox"/> Seats, 2nd Row 40/20/40 Bench, Cloth	21B	110.00
<input type="checkbox"/> Seats, 3rd Row 60/40 PowerFold (Folds Flat)	87P	815.00
<input checked="" type="checkbox"/> Dual Spot Lamps	MM2	1050.00
<input type="checkbox"/> Dual Spot Lamps LED	MM2	1400.00
<input type="checkbox"/> Single Spot Lamp	MM1	525.00
<input type="checkbox"/> Single Spot Lamp LED	MM1	700.00

Total Price \$ 54,207.00 ea



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180

2023 Ford Mustang Mach E CR1 AWD

\$59,530.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

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If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

MECHANICAL

- Battery – 72kWh Usable Capacity Standard Range High-Voltage
- Electric Drive — Primary Electric Motor (Rear)
 - Transmission – Single-Speed
- Electric Parking Brake (Includes Auto Hold)
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)

EXTERIOR

- Active Grille Shutters
- Black Molded-in-Color
 - Front Grille Applique Insert
 - Front/Rear Door Cladding
 - Front/Rear Wheel Lip Moldings
 - Rocker Panel
- Black Upper Window Molding with High Gloss Black Beltline Molding
- Configurable Daytime Running Lamps (DRL)
- Front Door Grabber Handle
- Front/Rear Fascia – Body-Color Upper / Black Molded-in-Color Lower with Front Body Color Insert
- Liftgate – Manual
- Rear Spoiler – Black Painted
- Sharkfin Roof-Mounted Antenna (4G, GPS)
- Taillamps – LED with Sequential Turn Signals
- Tires
 - 225/60R18 All-Season (A/S) BSW
 - Tire Inflator and Sealant Kit (located under load floor)
- Wheels
 - 18" Carbonized Gray-Painted Aluminum
 - Wheel Center Cap – Brushed Aluminum with High Gloss Black Pony Graphic ● Windshield – Laminated Glass
- Windshield Wiper De-Icer
- Wipers
 - Windshield – Variable-Intermittent/Continuous
 - Rear Window – Fixed-Intermittent/Continuous

INTERIOR/COMFORT

- Center Floor Console with Pedestal Armrest
- Climate Control
 - Cabin Particulate Air Filter
 - Dual-Zone Electronic Automatic Temperature Control (DEATC)
 - Second Row Air Registers
- Beverage Holders – Four (4), two (2) front, two (2) rear
- Driver's Side Footrest
- Floor Mats, Front and Rear – Carpet
- Front Door Scuff Plates – Black MIC with Pony Graphic
- Grab Handles – Driver and Front Passenger. Second Row – two (2), includes Coat Hooks.
- Instrument Panel
 - 10.2" Digital Cluster Screen
 - Message Center
 - Outside Temperature Display
 - Trip Computer
- Lighting
 - Front Map Lights
 - Illuminated Entry System with Courtesy Lamp Delay
 - Rear Cargo Area Light
 - Second Row Dome Light
- Map Pocket – Driver and Front Passenger Seat Back
- Powerpoints (12V) – Front Console, one (1); Cargo Area one (1)
- Rotary Gear Shift Dial
- Seats
 - ActiveXTM Seating Material
 - Five Passenger
 - 8-Way Power Driver (Fore/Aft, Up/Down, Power Lumbar, Power Recline)
 - 4-Way Manual Front Passenger (Fore/Aft with Manual Recline)
 - Second Row 60/40 Split-Fold-Flat, Fold-Down Center Armrest with Beverage Holders – two (2)
 - Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Front Passenger)
 - Steering Column – Manual Tilt/Telescoping
 - Steering Wheel
 - Soft Vinyl Wrapped
 - Steering Wheel Mounted Controls 1 The standard Front and Rear Carpet Floor Mats are deleted when the Interior Protection Package is selected
 - Storage

— Front Row: Under the Pedestal Center Console Armrest, Stowage Bins on front doors, Glove Box, Open Media Bin, Overhead Console with Sunglasses Storage

— Cargo Area: Adjustable load floor, power cord storage integrated under load floor

- Windows, Power
 - Global Open/Close
 - One-Touch Up/Down Feature (Front and Rear)

SAFETY/SECURITY

- AdvanceTrac™
- Advanced Security Pack – Includes SecuriLock® Passive Anti-Theft System (PATS) and Inclination / Intrusion Sensors
- Airbags
 - Driver and Front Row Passenger Dual-Stage
 - Driver Knee
 - Front-Seat Mounted Side-Impact
 - Rear-Seat Mounted Side-Impact
 - Side Curtain ● Auto-Dimming Rearview Mirror
- Center High-Mounted Stop Lamp (CHMSL)
- Door Locks
 - Autolock/Autounlock
 - Child-Safety Rear, Power
 - E-Latch with Push-button to open doors
 - Power Lock/Unlock
- Electronic Stability Control
- Electronic Traction Control
- Headlamps
 - Courtesy Delay
 - LED Reflector
 - Wiper-Activated
- Head Restraints
 - Two-Way Manually Adjustable Driver and Front-Passenger
 - Two-Way Manually Adjustable Second Row (Center Head Restraint only; Outboard are fixed position.)
- Hooks
 - Cargo Tie-Down – Two (2)
- Individual Tire Pressure Monitoring System (iTMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on Rear Outboard Seat Positions
- Mirrors, Sideview – Heated Power Glass, Manual-Fold, LED Turn Signals, Pony Projection Lamp and Black Painted Caps
- MyKey®
- Rear-Window Defroster and Washer
- Safety Belts
 - Front and Second Row – Belt-Minder® (Safety Belt Reminder)
 - Front Row Height Adjustable
 - Second Row Outboard and Center Seat Shoulder
 - Three-Point Safety Belts on all (5) Seating Positions ● SOS Post-Crash Alert System™

FORD CO-PILOT360™ TECHNOLOGY

- Audible Vehicle Alert System (Alerts Pedestrians)
- Ford Co-Pilot360™ 2.0
 - Auto High-Beam Headlamps
 - BLIS® (Blind Spot Information System) with Cross-Traffic Alert
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Aid
 - Driver Alert
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
 - Dynamic Brake Support
 - Post-Collision Braking
 - Rear Parking Sensors
 - Rear View Camera
 - Reverse Brake Assist
 - Rain-Sensing Wipers (Front Only)
 - Ford Co-Pilot360™ Active 2.02
 - BlueCruise with
 - Intelligent Adaptive Cruise Control
 - Stop-and-Go
 - Speed Sign Recognition
 - 360-Degree Camera with Split View and Front Washer
 - Evasive Steering Assist
 - Intersection Assist
 - Connected Built-In Navigation with 3 Years of Service, EV Trip Planner, Pinch-to-Zoom Capability, Live Traffic, Predictive Destinations and Route Guidance

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

Note: On Select only – 360-Degree Camera with Split View and Front Washer and BlueCruise features are included with a 90-day free trial period. The customer has the option to purchase continued activation (18B). Please refer to Select Equipment Group page, option (18B), for further information.

- Forward Sensing System
- Headlamps – Autolamp (Automatic On/Off)

FUNCTIONAL

- 4-Door Intelligent Access (Lock/Unlock) with Push-Button Start and SecuriCode® Keyless Entry Keypad
- Audio
 - AM/FM Stereo
 - Six (6) Speakers
 - Media Bin, Open
 - MP3 Capable
 - Speed-Compensated Volume
 - SiriusXM® with 360L
- Super Categories / Live Sports Categories
- "For You" Recommendations
- SiriusXM Listener Profiles
- Charge Capability
 - SAE J1772 CCS (Combo Connector System) Charge Port capable of charging³ on 120V, 240V and Direct Current (DC Fast Charge)⁴
 - AC Charging: Up to 10.5kW with 48 Amps capability — DC Charging: Up to 150kW capability
 - LED Charge Status Indicator on Charge Port with Courtesy Illumination
- Charge Management
 - Ability to adjust and schedule charging along with intergration to FordPass Connect™
- Compass (Direction Symbols)
- Electric Power-Assisted Steering (EPAS)
- Enhanced Memory – Save settings for Driver Display, Radio, Navigation and Driver Assistance Technologies

- FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Enables FordPass App Features
 - FordPass App Features: Remotely start, lock and unlock vehicle⁶
 - Locate parked vehicle
 - Check vehicle current state of charge and set departure times⁶
 - Schedule times to charge your vehicle and set charge level notifications
 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug & Charge
 - Phone As A Key
- Front and Rear Stabilizer Bar
- Frunk – Drainable • Regenerative Braking System
- SYNC® 4A with Enhanced Voice Recognition
 - 15.5" LCD Capacitive Touchscreen with Swipe Capability
 - Wireless Phone Connection
 - Cloud Connected
 - AppLink® w/ App Catalog
 - 911® Assist
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual
 - Adaptive Dashcards
 - Personal Profiles
 - Conversational Voice Command Recognition
- Three Selectable Drive Modes (Engage, Whisper, Unbridled) and One Pedal Driving Mode — EcoCoach (efficient driving assistant) – available with Engage mode
- USB Ports, First and Second Rows – One (1) "A" and one (1) "C" in each row • Transmission Oil Cooler
- Universal Garage Door Opener (UGDO)
- Wireless Charging Pad

Base Price Select

<input type="checkbox"/>	Mach-E Select Rear Wheel Drive K1R/100A/994/44A	\$44,795.00
<input type="checkbox"/>	Mach-E Select All Wheel Drive K1S/100A/994/44A	\$47,795.00

SELECT Options

	<u>Code</u>	<u>Price</u>
<input type="checkbox"/> <u>BlueCruise 1.3 Feature</u>	18B	2100.00
• 3-Years Free		
<input type="checkbox"/> <u>Comfort Package Lite</u>	67F	1500.00
• Heated Front Row Seats		
• Heated Steering Wheel		
• Memory – Driver's Seat and Sideview Power-Folding Mirrors		
<input type="checkbox"/> <u>Interior Protection Package</u>	17P	240.00
• Cargo Area Protector		
• Floor Liners, Front and Rear (Deletes Carpeted Floor Mats)		
<input type="checkbox"/> Daytime Running Lights, non-configurable	942	45.00
<input type="checkbox"/> Mobile Charging Cord	18D	500.00

Total Price \$ _____ ea

Color and Trim Availability on Select Trim Only

		<u>Interior Color</u>
<u>Exterior Colors</u>		<u>Black Onyx (SJ)</u>
Shadow Black	[G1]	[]
Spacer White Metallic	[A3]	[]
Grabber Blue Metallic	[AE]	[]
Vapor Blue Metallic	[K1]	[]
Carbonized Gray Metallic	[M7]	[]
Extra Cost Paint(add \$495.00)		
Rapid Red Metallic Tint Clearcoat	[RR]	[]
Extra Cost Paint(add \$795.00)		

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

Star White Tri-Coat Metallic

[AZ]

[]

Base Price California Route 1

[X] Mach-E CR1 All Wheel Drive K2S/200A/99U/44A \$58,795.00

ALL SELECT SERIES EQUIPMENT PLUS:

MECHANICAL

- 91kWh Usable Capacity Extended Range High-Voltage Battery
- Electric Drive
 - Dual eMotor (Front/Rear) (eAWD)
 - Single Speed Transmission

EXTERIOR

- Black-Painted
 - Front/Rear Door Cladding
 - Front/Rear Wheel Lip Moldings
- California Route 1 Badge
- Front Fascia – Body-Color Upper / Black-Painted Lower with Front Body Color Insert
- Panoramic Fixed-Glass Roof with Infrared Reflective (IRR) Windshield

- Wheels – 18" High Gloss Black-Painted Aluminum with Low Gloss Black Aero Cover

INTERIOR/COMFORT

- Cargo Area Cover
- Heated Front Row Seats
- Heated Steering Wheel

SAFETY/SECURITY

- Mirrors, Sideview – Power-Folding with Power and Heated Glass, LED Turn Signal Indicators, Pony Projection Lamp and Black Painted Caps

FUNCTIONAL

- DC Charging: Up to 150kW capability on Extended Range Battery
- Memory – Driver's Seat and Sideview Power-Folding Mirrors

<input type="checkbox"/> <u>BlueCruise 1.3 Feature</u>	18B	2100.00
• 3-Years Free		
<input checked="" type="checkbox"/> <u>Interior Protection Package</u>	17P	240.00
• Cargo Area Protector		
• Floor Liners, Front and Rear (Deletes Carpeted Floor Mats)		
<input type="checkbox"/> Daytime Running Lights, non-configurable	942	45.00
<input type="checkbox"/> Mobile Charging Cord	18D	500.00

Total Price \$ _____ ea

Color and Trim Availability on California Route 1 Trim Only

<u>Exterior Colors</u>	[]	<u>Interior Color</u>
		<u>Black Onyx (SJ)</u>
Shadow Black	[G1]	[]
Spacer White Metallic	[A3]	[]
Grabber Blue Metallic	[AE]	[]
Vapor Blue Metallic	[K1]	[]
Carbonized Gray Metallic	[M7]	[]
Extra Cost Paint(add \$495.00)		
Rapid Red Metallic Tint Clearcoat	[RR]	[X]
Extra Cost Paint(add \$795.00)		
Star White Tri-Coat Metallic	[AZ]	[]

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

Base Price Premium (72kWh Usable Standard Range Battery)

<input type="checkbox"/>	Mach-E Premium Rear Wheel Drive K3R/300A/99M/44A	\$48,795.00
<input type="checkbox"/>	Mach-E Premium All Wheel Drive K3S/300A/99S/44A	\$51,975.00

Base Price Premium (91kWh Usable Extended Range Battery)

<input type="checkbox"/>	Mach-E Premium Rear Wheel Drive K3R/300A/997/44A	\$55,795.00
<input type="checkbox"/>	Mach-E Premium All Wheel Drive K3S/300A/99U/44A	\$58,795.00

ALL SELECT SERIES EQUIPMENT PLUS:

MECHANICAL

- 72kWh Usable Capacity Standard Range High-Voltage Battery

EXTERIOR

- Black Painted
- Front/Rear Door Cladding
- Front/Rear Wheel Lip Moldings
- Front Fascia – Body-Color Upper / Black-Painted Lower with Front Body Color Insert
- Front Grille Applique Insert, Black Painted
- Panoramic Fixed-Glass Roof with Infrared Reflective (IRR) Windshield
- Tires – 225/55R19 All-Season (A/S) BSW
- Wheels – 19” Machined-Face Aluminum with High Gloss Black-Painted Pockets

INTERIOR/COMFORT

- Ambient Lighting – Multi-Color
- Front Door Scuff Plates – Aluminum Inserts with Pony Graphic and Unique Lettering
- Seats

- Perforated ActiveX™ Seating Material
- 8-Way Power Passenger Fore/Aft, Up/Down, Power Lumbar, Power Recline)

SAFETY/SECURITY

- Headlamps – LED Projector with LED Signature Lighting
- Head Restraints – Four-Way Manually Adjustable Driver and Front-Passenger
- Mirrors, Sideview – Power-Folding with Power and Heated Glass, LED Turn Signal Indicators, Pony Projection Lamp and Black Painted Caps

FUNCTIONAL

- Audio
- B&O® Sound System by Bang & Olufsen®, 10 Speakers including Subwoofer

PACKAGES

- Comfort Package
- Cargo Area Cover
- Power Liftgate
- Heated Front Row Seats
- Heated Steering Wheel
- Memory – Driver’s Seat and Sideview Power-Folding Mirrors

SELECT Options

		<u>Code</u>	<u>Price</u>
<input type="checkbox"/>	<u>BlueCruise 1.3 Feature</u>	18B	2100.00
	• 3-Years Free		
<input type="checkbox"/>	<u>Interior Protection Package</u>	17P	240.00
	• Cargo Area Protector		
	• Floor Liners, Front and Rear (Deletes Carpeted Floor Mats)		
<input type="checkbox"/>	<u>Mustang Nite Pony Package (Not available with 70kWh Battery)</u>	55R	800.00
	• 19” Hi-Gloss Painted Black Wheels		
	• Badge – “Mach-E X” w/ Painted Black Outline (RWD), “Mach-E 4X” w/ Painted Black Outline (AWD)		
	• Grille Pony w/ Painted Black Outline		
	• Wheel Center Caps – Painted Black w/ Bright Pony Graphic		
<input type="checkbox"/>	Daytime Running Lights	942	45.00
<input type="checkbox"/>	Mobile Charging Cord	18D	500.00

Total Price \$ _____ ea

Color and Trim Availability on Premium Trim Only

<u>Exterior Colors</u>		<u>Interior Color</u>
		<u>Black Onyx (MJ)</u>
Shadow Black	[G1]	[]
Spacer White Metallic	[A3]	[]
Grabber Blue Metallic	[AE]	[]
Vapor Blue Metallic	[K1]	[]
Dark Matter Gray Metallic	[HY]	[]
Extra Cost Paint(add \$495.00)		
Rapid Red Metallic Tint Clearcoat	[RR]	[]
Extra Cost Paint(add \$795.00)		

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

Star White Tri-Coat Metallic

[AZ]

[]

Base Price

[] **Mach-E All Wheel Drive GT K4S/100A/99E/44A**

\$61,795.00

GT CONTAINS ALL STANDARD EQUIPMENT PLUS:

MECHANICAL

- 91kWh Usable Capacity Extended Range High-Voltage Battery
- Red Painted Front and Rear Brake Calipers

EXTERIOR

- Front/Rear Fascia – Body-Color Upper / Black-Painted Lower
- GT Series Badges
 - GT Badge on Liftgate
 - Illuminated Front Pony Badge
- Panoramic Fixed-Glass Roof with Infrared Reflective (IRR) Windshield
- Tires – 245/45R20 All-Season (A/S) BSW
- Wheels – 20" Machined-Face Aluminum with High Gloss Black-Painted Pockets and Aero Cover
- Wheelip Moldings – Body-Color Painted

INTERIOR/COMFORT

- Ambient Lighting – Multi-Color
- Front Door Scuff Plates – Metal Inserts with Pony Graphic and GT Lettering
- Instrument Panel – Aluminum Applique
- Seats
 - Sport Style

— ActiveX™ Seating Material with Miko® Insert, Copper Metallic Stitching and Copper Metallic Accent Piping

- Steering Wheel
- Smoked Copper Stitching

SAFETY/SECURITY

- Headlamps – LED Projector with LED Signature Lighting
- Head Restraints – Four-Way Manually Adjustable Driver and Front-Passenger
- Mirrors, Sideview – Power-Folding with Power and Heated Glass, LED Turn Signal Indicators, Pony Projection Lamp and Black Painted Caps

FUNCTIONAL

- Audio
 - B&O® Sound System by Bang & Olufsen®, 10 Speakers including Subwoofer

PACKAGES

- Comfort Package
 - Power Liftgate
 - Heated Front Row Seats
 - Heated Steering Wheel
 - Memory – Driver's Seat and Sideview Power-Folding Mirrors
 - Cargo Area Cover

SELECT Options

[] **GT Performance Edition**

- Primary Electric Motor (Rear) / Upgraded Secondary Electric Motor (Front) with Enhanced Performance
- 91kWh Usable Capacity Extended Range High-Voltage Battery
- 20" Machined-Face Aluminum Wheels with High Gloss Ebony Black-Painted Pockets
- Ford Performance Front Seats – Performance Gray ActiveX™ Seating Material with Unique Miko® Perforated Reflective Insert and Metallic Stitch
- Front Row Head Restraints – Fixed Position
- Instrument Panel – Aluminum Applique with Unique Design
- MagneRide® Damping System

Code

60P/99X

Price

6000.00

[] **BlueCruise 1.3 Feature**

- 3-Years Free

18B

2100.00

[] **Interior Protection Package**

- Cargo Area Protector
- Floor Liners, Front and Rear (Deletes Carpeted Floor Mats)

17P

240.00

[] **Daytime Running Lights, non-configurable**

942

45.00

[] **Mobile Charging Cord**

18D

500.00

Total Price \$ _____ ea

Color and Trim Availability on GT Trim Only

Exterior Colors

Shadow Black	[G1]
Spacer White Metallic	[A3]
Grabber Blue Metallic	[AE]
Vapor Blue Metallic	[K1]
Dark Matter Gray Metallic	[HY]
Extra Cost Paint(add \$495.00)	
Rapid Red Metallic Tint Clearcoat	[RR]

Interior Color

Black Onyx (A1)

[]
[]
[]
[]
[]
[]
[]

Replacing 1058
2023 Ford Mustang Mach-E RWD and AWD
Major Standard Equipment

Extra Cost Paint(add \$795.00)		
Star White Tri-Coat Metallic	[AZ]	[]



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180:

(1) 2024 Ford F250 Regular Cab 4x2 Pickup 8' Box in Silver \$46,323.00 ea
4271 Replacement

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2024 F-250 Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - F-250/F-350 – 6.8L 2V DEVCT NA PFI V8 Gas
- Transmission
 - TorqShift®-G ten-speed automatic w/ Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas)
- Fuel Tanks
 - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) – NA 176" Wheelbase
 - 48 Gallon (Gas Engine) – 176" Wheelbase
 - 48 Gallon (Diesel Engine) – 176" Wheelbase

EXTERIOR

- Bumpers – front & rear, black painted
 - Daytime Running Lamps
 - Fender vents – front
 - Front Box Step and Rear Bumper Step
 - Glass – solar-tinted
 - Grille – black painted
 - Handles – door & tailgate, black
 - Jack
 - 3-Ton mechanical (250/350 SRW)
 - Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
 - Operator Commanded Regeneration (OCR) (6.7L Power Stroke® Diesel engine only)
 - Tailgate – Removable w/key lock
 - "Three-Blink" lane change signal
 - Tires
 - LT245/75Rx17E BSW A/S
 - Tow hooks – front, two (2)
 - 2.5" Built Ford Tough® Trailer Hitch Receiver
 - Trailer Sway Control
 - Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
 - Wheels
 - F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel & carrier
 - Windshield wipers – intermittent
- ### INTERIOR/COMFORT
- 4.2" LCD Productivity Screen: includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
 - Air conditioning – manual, single zone
 - Cabin Air Particulate Filter
 - Door-trim – armrest/grab handle & reflector
 - Floor covering – Black, full length vinyl
 - Instrumentation – Multi-function switch message center
 - Mirror – rearview 11.5" day/night
 - Outside Temperature Display
 - Overhead console w/dual storage bins and map lights
 - Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows; power door-locks w/backlit switches & accessory delay; power tailgate lock

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Rear View Camera
- Remote keyless entry
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control

FORD CO-PILOT360™ TECHNOLOGY

- AutoLamp (Auto On/Off Headlamps)
 - Cruise Control
 - Hill Start Assist
- ### FUNCTIONAL
- Audio – AM/FM stereo/MP3 Player (four (4))
 - Alternator – 157 AMP
 - Battery
 - Gas engine – 750-CCA, 78-AH, single
 - Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine)
 - FordPass Connect™ (5G)
 - 5G Wi-Fi hotspot connects up to 10 devices 1
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status

- Rear axle – Non-Limited-Slip (F-250 and F-350)
- SYNC® 4
 - 8" LCD Capacitive Touchscreen with Swipe Capability
 - Wireless Phone Connection
 - Cloud
 - AppLink® w/App Catalog
 - 911 Assist®
 - Apple CarPlay® and Android Auto™ Compatibility – Digital Owner's Manual
 - Trailer Brake Controller (incl. Smart Trailer Tow Connector)

9950# GVWR Regular Cab 8 Ft. Box, 142"WB, 10000# GVWR

<input checked="" type="checkbox"/>	Base Price 4x2 (F2A/600a), (T.4)	\$43,478.00
<input type="checkbox"/>	Base Price 4x4 (F2B/600a), (T.6)	\$45,965.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (X2A/600a)	\$45,565.00
<input type="checkbox"/>	Base Price 4x4 (X2B/600a), (T.7)	\$48,097.00

10000# GVWR SuperCab 8 Ft. Box, 164"WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (X2A/600a), (T.5)	\$45,746.00
<input type="checkbox"/>	Base Price 4x4 (X2B/600a) (T.8)	\$48,278.00

10000# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (W2A/600a)	\$46,684.00
<input type="checkbox"/>	Base Price 4x4 (W2B/600a)	\$49,211.00

10000# GVWR Crew Cab 8 Ft. Box, 176" WB, 10000# GVWR

<input type="checkbox"/>	Base Price 4x2 (W2A/600a)	\$46,864.00
<input type="checkbox"/>	Base Price 4x4 (W2B/600a)	\$49,400.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G 9995.00
<input type="checkbox"/>	CNG/LPG Fuel Capable Engine (Gas Engine Only)	98F 315.00
<input type="checkbox"/>	Engine Block Heater	41H 100.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater	41A 250.00
<input checked="" type="checkbox"/>	Seats, 40/20/40 Split Bench Vinyl	AS Standard
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl High Back Buckets	LS 355.00
<input type="checkbox"/>	Seats, Cloth High Back Buckets	4S 515.00/615.00
<input type="checkbox"/>	Interior Work Surface (40/20/40 Cloth or Vinyl Seats Only)	52S 140.00
<input checked="" type="checkbox"/>	Tires, LT245/75Rx17E All-Terrain (5)	TBM 165.00
<input type="checkbox"/>	Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K 250.00
<input type="checkbox"/>	Powercode Remote Start System	76S 250.00
<input type="checkbox"/>	Power Sliding Window (Includes Privacy Glass with Heated 435/43B/924 Backlight/Rear Window Defrost Super and Crew Cab Only)	435.00
<input type="checkbox"/>	Dual Alternators 410 amp	67B 115.00
<input type="checkbox"/>	Alternator 250 amp (6.8L Gas Only)	67E 85.00
<input checked="" type="checkbox"/>	Dual Batteries (68 Amp.) (Gas Engines Only, Includes Dual Alternators 410 amp)	86M/67B 325.00
<input type="checkbox"/>	Pro Power Onboard – 2KW (Includes Dual Batteries 86M)	43K/86M 1195.00
<input checked="" type="checkbox"/>	110V/400W Outlet	43C 175.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __=	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __=	Sig 220.00 ea
<input type="checkbox"/>	Transmission Power Take-Off Provision (6.7L Diesel Only)	62R 280.00
<input checked="" type="checkbox"/>	Cab Steps Molded Black	18B 320.00/445.00
<input checked="" type="checkbox"/>	Roof Clearance Lights	592 80.00
<input type="checkbox"/>	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G 375.00
<input checked="" type="checkbox"/>	Upfitter Switches (6) located in overhead console)	66S 165.00
<input type="checkbox"/>	Ford Pro Upfit Integration System	18A 400.00

Replacing 4271

[]	Snow Plow Prep Package(N/A with 67H)	473	250.00
[]	Camper Package	471	160.00
[]	Snow Plow/Camper Package	47B	305.00
[X]	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
[]	Payload Upgrade Package	68U	100.00
	(Not Available Regular Cab 4x2 F2A)		
[]	XL Chrome Pkg. (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & BoxLink with Brackets and 4 Premium Locking Cleats)	96V	225.00
[]	XL Drivers Assist Pkg. (Automatic High Beam, Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	96D	730.00
[]	4x4 Off-Road Pkg (Includes. Skid Plates, E-Locking Axle, and Tires, (5) LT245/75Rx17E All-Terrain)	17X/X3E/TBM	1090.00
[]	Tow Technology Pkg. (360-Degree Camera Package, Driver Assist Package, Lane Departure Warning (XL only), Pro Trailer Backup Assist™, Pro Trailer Hitch Assist™, and Trailer Reverse Guidance)	52T/874/96D	2785.00
[]	360-Degree Camera Package (Driver Assist Package, 360-Degree Camera System (Incl. Picture in Picture capability), Center High-Mounted Stop Lamp (CHMSL) Camera, Wired Aux Trailer Camera Compatibility, BLIS with Cross-Traffic Alert / BLIS with Trailer Coverage, LED Center High-Mounted Stop Lamp (CHMSL), Rear Parking Sensors, and Reverse Sensing System w/ Reverse Brake Assist)	874/96D	1880.00
[X]	Axle, Electronic Locking	X3	430.00
[]	Drop in Plastic Bedliner	85L	350.00
[X]	Tough Bed(Spray-in-bedliner)	85S	595.00
[]	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
[]	Splash Guards/Mud Flaps	61S/62S	130.00
[]	Wheel Well Liner (Front)	61L	180.00
[X]	Wheel Well Liner Front and Rear	61N	325.00
[X]	Exterior Backup Alarm	76C	140.00
[]	LED Box Light (Not Available with LED Warning Strobes 91S)	66L	60.00
[]	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	650.00

Total Price \$46,323.00 ea

Colors for F-250

Exterior Colors

Interior Steel (Grey)

Race Red	[PQ]	[]
Antimatter Blue Metallic	[HX]	[]
Iconic Silver Metallic	[JS]	[X]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
Darkened Bronze Metallic	[LJ]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]



August 16, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180

(3) 2024 Ford Transit 350 Low Roof 15-Passenger Van in White	\$54,177.00 ea
Total Delivered Price	\$162,531.00

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: Draft TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

Draft Pricing

2024 Transit 350 8, 10, 12, 14 and 15 Passenger Van 9,000# GVWR Major Standard Equipment

POWERTRAIN

- Engine 3.5L PFDi V6 Includes port injection and E-85 Flex-Fuel Capable capability.
- Transmission 10-Speed Automatic Overdrive with SelectShift. Auxiliary Transmission Oil Cooler is Standard.

FUNCTIONAL

- Alternator 250 amp
- Horn – Single-note
- Air Conditioning Front and Rear
- Antenna – Fender Mounted
- AM/FM stereo, 4.0" multifunction display, Bluetooth, and Dual USB ports
- Single AGM Battery – 70 amp-hr
- Brakes – 4-wheel Anti-lock Disc Brakes
- Parking Brake
- FordPass™ Connect / Telematics Essentials
- Instrumentation Tachometer, Fuel Level and Coolant Temperature
- PowerPoint – 12V One is located in the instrument panel and one in center console.
- USB Ports – 5 amps.
- Electric Power Assisted Steering (EPAS)
- Steering Wheel – Power Rack and Pinion
- Steering Wheel – Tilt and Telescoping
- Steering Column Lock
- Front – Independent MacPherson-strut, Stabilizer Bar
- Rear – Leaf Springs, Heavy-duty Gas Shock Absorbers

EXTERIOR

- Body Side Moldings – Carbon Black
- Front License Plate Bracket
- Rear Window Defroster
- Front Bumper – Carbon Black, Body Colored with Lower Valance
- Rear Bumper – Carbon Black, without Integral Step
- 50/50 Hinged Rear Door, 180-degree Opening (Regular Length)
- Sliding Passenger-side Door
- Halogen Headlamps with Autolamp
- Headlamp Courtesy Display
- Center High Mount Stop Lamp (CHMSL)
- Taillamps
- Auxiliary Fuel Port
- Fuel Tank – Capless Fuel Fill, 25 U.S. gallons (midship)
- Honeycomb Mesh Grille with Carbon Black Surround
- Mirrors, Short-Arm, Power Adjusting, Manual-Folding
- Tires 235/65R16C 121/119 R BSW all-season
- Rear Tow Hook
- Wheels – 16" Silver Steel Wheel with Black Hubcap (Standard Front Axle configurations only)
- 16" Silver Steel Wheel with Exposed Lug Nuts (Heavy-Duty Front Axle configurations only)
- Full-size Spare Tire and Wheel
- Rear Window

- Windows All-around

INTERIOR

- Step Well Pads – Black
- Medium Center Console with integrated shifter and a dual cup holder
- Glove Box – Locking
- Rear Cargo Door – Exterior Lock Cylinder
- Power Equipment Group (Power Locks and Windows) with Remote Keyless-Entry
- Floor Covering Vinyl, Front and Rear
- Rearview Mirror
- Front Dome Lamp with Map Lights and Theater Dimming
- Full Rear Compartment Lighting
- Accessory Delay – 30 minutes
- Front Overhead Shelf. Delete
- A-Pillar Assist Handles (Driver and Passenger-side)
- B-Pillar Assist Handle (Passenger-side)
- Headliner – Cloth, Full-length
- Seating Driver and Front-passenger Manual Reclining Bucket Seats with Adjustable Headrest (Includes driver-side and passenger-side inboard armrest)
- Rear Seat(s) Recline and Inboard Armrest. Note: Last Row of Seats do not recline.
- Manual Driver-side Lumbar
- 12-Passenger Seating
- Sun visors

SAFETY/SECURITY

- Autolocking Drive Away with Crash Unlocking
 - AdvanceTrac® w/Roll Stability Control™ (RSC®)
 - Safety Belts – 3-point, All Positions
 - Note: Belt minder is included on the driver and front passenger seat(s).
 - SecuriLock® Passive Anti-Theft System (PATS) with engine immobilizer
 - SOS Post-Crash Alert System
 - Stationary Elevated Idle Control (SEIC)
 - Tire Pressure Monitoring System (TPMS)
 - Driver and Passenger Airbags
 - Safety Canopy® Side-curtain Airbags
- ### FORD CO-PILOT360 TECHNOLOGY
- Forward Collision Warning
 - Hill Start Assist
 - Post-Collision Braking
 - Pre-Collision Assist with Automatic Emergency Braking
 - Side Wind Stabilization
 - Lane-Keeping System
 - Auto High-Beam Headlamps
 - Rear View Camera with Trailer Hitch Assist.
 - Automatic Rain-Sensing Windshield Wipers

Option Included in Base Price: Cruise Control with Message Center (60C)

Base Prices Low Roof (83.6") 12 Passenger Seating (W.2)

<input type="checkbox"/> Transit 350 (X2Y/301A/43E) 148" Long Wheelbase	\$50,007.00
<input type="checkbox"/> Transit 350 (X9Y/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$53,796.00

Base Prices Medium Roof (100.8") 12 Passenger Seating

<input type="checkbox"/> Transit 350 (X2C/301A/43E) 148" Long Wheelbase	\$50,801.00
<input type="checkbox"/> Transit 350 (X9C/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$54,587.00

Base Prices High Roof (110.1") 12 Passenger Seating

<input type="checkbox"/> Transit 350 (X2X/301A/43E) 148" Long Wheelbase	\$51,880.00
<input type="checkbox"/> Transit 350 (X9X/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$55,665.00

Base Prices Low Roof (83.6") 15 Passenger Seating(W.1)

<input checked="" type="checkbox"/> Transit 350 (X2Y/301A/96P/43E) 148" Long Wheelbase	\$52,297.00
<input type="checkbox"/> Transit 350 (X9Y/301A/96P/43E) 148" Long Wheelbase All-Wheel Drive	\$55,083.00

Base Prices Medium Roof (100.8") 15 Passenger Seating

<input type="checkbox"/> Transit 350 (X2C/301A/96P/43E) 148" Long Wheelbase	\$52,091.00
<input type="checkbox"/> Transit 350 (X9C/301A/96P/43E) 148" Long Wheelbase All-Wheel Drive	\$55,877.00

Base Prices High Roof (110.1") 15 Passenger Seating

<input type="checkbox"/> Transit 350 (X2X/301A/96P/43E) 148" Long Wheelbase	\$53,178.00
<input type="checkbox"/> Transit 350 (X9X/301A96P/43E) 148" Long Wheelbase All-Wheel Drive	\$56,955.00

Base Prices Medium Roof (100.8") 8 Passenger Seating

<input type="checkbox"/> Transit 350 (X2C/301A/43E) 148" Long Wheelbase	\$50,506.00
<input type="checkbox"/> Transit 350 (X9C/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$54,293.00

Base Prices High Roof (110.1") 8 Passenger Seating

<input type="checkbox"/> Transit 350 (X2X/301A/43E) 148" Long Wheelbase	\$51,586.00
<input type="checkbox"/> Transit 350 (X9X/301A/43E) 148" Long Wheelbase All-Wheel Drive	\$55,371.00

Base Prices High Roof (109.4"), Dual Rear Wheel 10 Passenger Seating

<input type="checkbox"/> Transit 350 HD EL (U4X/301A/96W) 148" Long Wheelbase	\$52,547.00
<input type="checkbox"/> Transit 350 HD EL (U5X/301A/96W) 148" Long Wheelbase All-Wheel Drive	\$58,108.00

Base Prices High Roof (109.4"), Dual Rear Wheel 14 Passenger Seating

<input type="checkbox"/> Transit 350 HD EL (U4X/301A/96T) 148" Long Wheelbase	\$52,767.00
<input type="checkbox"/> Transit 350 HD EL (U5X/301A/96T) 148" Long Wheelbase All-Wheel Drive	\$58,292.00

Base Prices High Roof (109.4"), Dual Rear Wheel 15 Passenger Seating

<input type="checkbox"/> Transit 350 HD EL (U4X/301A/96P) 148" Long Wheelbase	\$52,841.00
<input type="checkbox"/> Transit 350 HD EL (U5X/301A/96P) 148" Long Wheelbase All-Wheel Drive	\$58,508.00

<u>Available Options</u>	<u>Code</u>	<u>Price</u>
<input type="checkbox"/> 3.5L EcoBoost V-6 Engine	99G/44U	1775.00
<input checked="" type="checkbox"/> Vehicle Maintenance Monitor	61C	45.00
<input type="checkbox"/> Heater, Engine Block	41H	75.00
<input type="checkbox"/> Dual Batteries 70 amp-hr (ea)	63E	295.00
<input type="checkbox"/> Dual Batteries 70 amp-hr (ea) and Dual Alternators 250 Amps (ea)	63E/63C	845.00
(Available only with 3.5L Eco Boost Engine)		
<input checked="" type="checkbox"/> Axle, Limited Slip	X L	325.00
<input type="checkbox"/> HID Headlamps	91A	455.00
<input type="checkbox"/> Auto lamp with Wiper Activated Headlamps	91B	35.00
<input type="checkbox"/> Fog Lamps	55D	105.00
<input type="checkbox"/> Seats Cloth, 2-way manual driver and Passenger Seats	21L/21M	115.00
<input type="checkbox"/> Seats Cloth 10-way power heated driver and Passenger Seats	21Q/21R	875.00
<input type="checkbox"/> Vinyl Sun Visors with Illuminated Vanity Mirror	85C	75.00
<input type="checkbox"/> Front Overhead Shelf	66D	75.00
<input type="checkbox"/> Adaptive Cruise Control	60D	755.00
<input type="checkbox"/> Blind Spot Information System (BLIS)	65A	795.00
<input type="checkbox"/> Enhanced Active Park Assist	94B	895.00
<input type="checkbox"/> 360-Degree Camera with Split-View and Front Washer	61D	1000.00
<input type="checkbox"/> Perimeter Anti-Theft Alarm	59D	155.00
<input type="checkbox"/> Daytime Running Lights	942	45.00
<input type="checkbox"/> Short Arm Non Telescoping Mirrors-Power Heated with Turn Signals	545	160.00
<input checked="" type="checkbox"/> Long Arm Non Telescoping Mirrors-Power	543	65.00
<input type="checkbox"/> Long Arm Non Telescoping Mirrors-Power Heated with Turn Signals	543/544	285.00
<input checked="" type="checkbox"/> Trailer Tow Package-Heavy Duty	53B	485.00
<input type="checkbox"/> Trailer Tow Package w/Integrated Trailer Brake Controller	67D/53B	1215.00
<input checked="" type="checkbox"/> Back Up Alarm	43B	150.00
<input type="checkbox"/> Reverse Sensing System	43R	295.00
<input type="checkbox"/> Keyless-Entry Pad	52C	95.00
<input type="checkbox"/> Remote Start.	68B	495.00
<input type="checkbox"/> 60/40 Hinged Passenger Side Door (Low Roof Only)	59A	N/C
<input checked="" type="checkbox"/> Privacy Glass	92E	500.00
<input type="checkbox"/> Dual-Note Horn	85D	20.00
<input type="checkbox"/> Upfitter Package (High Capacity Upfitter Switches, Large Center Console, Auxiliary Fuse Panel with High Spec Interface Connector, Dual AGM Batteries (63E), and Modified Vehicle Wiring System (53K))	67C	610.00
<input type="checkbox"/> Extended Length Running Boards	68J	655.00
<input checked="" type="checkbox"/> Running Board Passenger side only	68H	310.00
<input type="checkbox"/> (2) Additional Keys w/FOBS	86F	75.00
<input type="checkbox"/> AM/FM Stereo, Bluetooth, Dual USB Ports, SYNC3, and a 4.0 inch Multi-Function display	58V	280.00
<input type="checkbox"/> SYNC 4 with 12-inch Display	58B/61E	930.00
<input type="checkbox"/> SYNC 4 with Sirius XM with 360L, HD Radio, & 12-inch Display	58C/61E	1165.00
<input type="checkbox"/> SYNC 4 with Sirius XM with 360L, HD Radio, Navigation Cruise Control & 12-inch Display	58E/61E/60C	1780.00
<input type="checkbox"/> SYNC 4 with Sirius XM with 360L, HD Radio, Navigation Intelligent Adaptive Cruise Control & 12-inch Display	58F/61E	2050.00

Total Price \$54,177.00 ea

Colors for Transit 350 Passenger Van

<u>Solid</u>	<u>Interior Colors</u>	
<u>Exterior Colors</u>	<u>Pewter (VK/CK)</u>	<u>Charcoal (CB) (Cloth Only)</u>
School Bus Yellow	[BY] []	[]
Race Red	[PQ] []	[]
Oxford White	[YZ] [X]	[]
<u>Extra Cost Paint (add \$200.00)</u>		
Agate Black Metallic	[UM] []	[]
Ingot Silver	[UX] []	[]
Carbonized Gray Metallic	[M7] []	[]
Blue Metallic	[FT] []	[]
Avalanche Gray Metallic	[DR] []	[]
Abyss Gray Metallic	[ME] []	[]
Blue Mist	[MT] []	[]



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180:

(8) 2023 Ford F150 Lightning Pro Super Crew 4x4 Pickup in Silver	\$43,656.00 ea
Total Delivered Price	\$349,248.00
4261, 6299, 8251, 9250, 9252, 9253, 9255, 9256 Replacement	

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

State of Michigan
2023 F-150 SuperCrew Lightning
Pro Series
Major Standard Equipment

MECHANICAL

- 98 kWh Usable Capacity Standard Range High-Voltage Battery
- Dual eMotors
- 4x4
- Brakes – 4-Wheel Disc with ABS
- Class IV Hitch
- Rear eLocking Axle
- Electric Engine Cooling Fan
- Electric Parking Brake (Includes Auto Hold)
- Heavy-Duty Dual Front Shocks
- Jack
- Mega Power Frunk
- Power Up/Down Front Hood
- Selectable Drive Modes: Normal, Sport, Tow/Haul, Off-road
- Springs, Front & Rear – Coil
- Independent rear Suspension, Rear Semi Trailing Arm
- Stabilizer Bar, Front & Rear
- Steering – EPAS Power, Rack-and-Pinion

EXTERIOR

- Bumper Front & Rear – Black
- Front Grille – Carbon Black
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- Large Front Trunk Area
- Fully Boxed Steel Frame
- Handles, Black – Door and Tailgate with Black Bezel
- Hooks – Pickup Box Tie-Down, four (4)
- Hooks – Black Front Tow Hooks (2)
- LED Center High-mounted Stop Lamp
- LED Projector with Dynamic Bending Headlamps
- Spare Tire Carrier – Rear Under Frame
- Spare Tire/Wheel Lock
- Spare Wheel – 18" Aluminum #2
- Tires – 275/65R 18 all-terrain (A/T)
- Wheels – 18" Machined with Black High Gloss Pockets
- Stone Cuffs, Front & Rear
- Tailgate Lift Assist
- Tailgate – removable with key lock
- Trailer Sway Control
- Wipers – Intermittent speed

INTERIOR/COMFORT

- 12" Digital Productivity Screen
- Black Vinyl Floor Covering
- Compass Display in Instrument Cluster
- Cruise Control
- Dual-Zone Electronic Automatic Temperature Control
- Fade-to-Off Interior Lighting
- Grab Handles
 - Front – A-Pillar, Driver and Passenger Side
 - Rear – B-Pillar
- Horn – Dual-Note
- Outside Temperature Display
- Power Door-Locks with Flip Key and integrated Key Transmitter Keyless-Entry (incl. Autolock)
- Power Windows (Front/Rear) – One-touch Up/Down Driver and Passenger Front Windows ● Rear-window with Fixed Privacy Glass
- Rearview Mirror, Auto-Dimming
- Scuff Plate, Driver and Front-Passenger Doors
- Seat, Front
 - Medium Dark Slate Gray Vinyl Bucket with flow-through console and floor shifter
 - 2-Way manual driver/passenger
- Seat, Rear
 - Medium Dark Slate Gray Vinyl
 - 60/40 flip-up split seat with elongated cushion
- Steering Wheel, Black Urethane – Manual Tilt/Telescoping and Manual Locking
- Visor with Driver and Passenger Covered Mirrors

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger Front Airbags
 - Driver and Passenger Seat-Mounted Side Airbags
 - Safety Canopy® Side-Curtain Airbags (1st and 2nd row coverage)
- Audible Vehicle Alert System (Alerts Pedestrians)
- Curve Control
- MyKey®
- Perimeter Alarm
- Seat Belts, Active Restraint System (ARS). Three-point Manual Lap/Shoulder Belts with Height Adjusters, Pretensioners & Energy Mgmt Retractors on Outside Front Positions. Includes Autolock Features for Child Seats
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)

FORD CO-PILOT360™ TECHNOLOGY

- Autolamp – Auto On/Off Headlamps
- Ford Co-Pilot360™ 2.0
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
 - Dynamic Brake Support
 - BLIS® with Cross-Traffic Alert
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Aid
 - Driver Alert
 - Rear View Camera
 - Auto High Beam
 - Reverse Sensing System
 - Reverse Brake Assist
 - Post-Collision Braking

FUNCTIONAL

- FM Stereo (speakers – six (6))
- 2.4kW Exportable Power – 8 120v Outlets, 8 USB Outlets
 - In-Cab: 2 120v, 6 USB
 - In-Bed: 2 120v — Frunk: 4 120v, 2 USB
- FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Enables FordPass App Features
- One Pedal Driving Mode
- Regenerative Braking System
- Mobile Power Cord (120V/240V)
- Vehicle Charge Capability
 - SAE J1772 CCS (Combo Connector System) Charge Port capable of charging² on 120V, 240V and Direct Current (DC Fast Charge)
- FordPass App Features:
 - Remotely start, lock and unlock vehicle⁴
 - Locate parked vehicle
 - Check vehicle current state of charge and set departure times
 - Schedule times to charge your vehicle and set charge level notifications
 - Set preferences with Remote Vehicle Setup
 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug &
 - SYNC® 4 with Enhanced Voice Recognition
 - 12" LCD Capacitive Touchscreen with Swipe Capability
 - Information On Demand Panel
 - Wireless Phone Connection — Cloud Connected
 - AppLink® w/App Catalog
 - 911 Assist®
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual
 - Conversational Voice Command Recognition
 - Connected Built-In Navigation
- Zone Lighting

Replacing 4261, 6299, 8251, 9250, 9252, 9253, 9255, 9256

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 230 Miles EPA Estimated Range

[X] Base Price W1E 4x4 (Dual eMotor – Standard Battery 98 kWh 426hp/775 lb-ft Torque 99L/44L) **\$42,916.00**

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 300 Miles EPA Estimated Range

[] Base Price W1E 4x4 (Dual eMotor – Standard Battery 131 kWh 563hp/775 lb-ft Torque 99V/44L) **\$53,812.00**

Available Options

<u>Option Code</u>	<u>Price</u>
<u>[] PRO SSV (SPECIAL SERVICE VEHICLE) PACKAGE</u>	66S 145.00
<ul style="list-style-type: none"> • Red/White Task Lighting in overhead Console • Seat, Front <ul style="list-style-type: none"> – Police-grade heavy-duty cloth 40/console/40 with reduced bolsters – 8-Way power driver/manual passenger – Built-in steel intrusion plates in both front-seatbacks • Universal Top Tray – Center of I/P for mounting aftermarket equipment 	
<u>[] Max Trailer Towing Package (Included Pro Power Onboard 9.6 kW (479))</u>	53A/479 1895.00
<u>[] Tow Technology Package</u>	17V 1950.00
<ul style="list-style-type: none"> • Forward Sensing System • Pro Trailer Backup Assist • Pro Trailer Hitch Assist • Trailer Brake Controller • Smart Hitch • On-Board Scales • Trailer Reverse Guidance • Includes 360-degree Camera • Mirrors Sideview Manual-folding, Power Glass with Heat, Turn Signal, and Black Skull Caps and LED Sideview-mirror Spotlights. 	
<u>[] Pro Power Onboard Generator – 9.6kW</u>	479 1070.00
<u>[] Mobile Power Cord (120V/240V)</u>	66S 500.00
<u>[X] Spray in Bedliner</u>	96W 595.00
<u>[] Daytime Running Lights</u>	942 45.00
<u>[X] Back up Alarm System</u>	85H 145.00
<u>[] Tailgate Step</u>	63T 375.00
<u>[] Front License Plate Holder</u>	153 N/C

Total Price \$43,656.00 ea

Colors & Trim Availability:

<u>Exterior</u>	<u>Interior</u>
	<u>(Med. Dark Slate Grey)(VS)</u>
Agate Black	(UM) []
Oxford White	(YZ) []
Carbonized Gray	(M7) []
Antimatter Blue	(HX) []
Iconic Silver	(JS) [X]
Stone Gray	(D1) []
Avalanche	(DR) []
Iced Blue Silver	(GP) []

Extra Cost Paint

Rapid Red Metallic Tinted (\$495.00) (D4) []



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180:

(2) 2023 Ford F150 Lightning Pro Super Crew 4x4 Pickup in Silver	\$44,726.00 ea
Total Delivered Price	\$89,452.00
3261, 3297 Replacement	

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

State of Michigan
2023 F-150 SuperCrew Lightning
Pro Series
Major Standard Equipment

MECHANICAL

- 98 kWh Usable Capacity Standard Range High-Voltage Battery
- Dual eMotors
- 4x4
- Brakes – 4-Wheel Disc with ABS
- Class IV Hitch
- Rear eLocking Axle
- Electric Engine Cooling Fan
- Electric Parking Brake (Includes Auto Hold)
- Heavy-Duty Dual Front Shocks
- Jack
- Mega Power Frunk
- Power Up/Down Front Hood
- Selectable Drive Modes: Normal, Sport, Tow/Haul, Off-road
- Springs, Front & Rear – Coil
- Independent rear Suspension, Rear Semi Trailing Arm
- Stabilizer Bar, Front & Rear
- Steering – EPAS Power, Rack-and-Pinion

EXTERIOR

- Bumper Front & Rear – Black
- Front Grille – Carbon Black
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- Large Front Trunk Area
- Fully Boxed Steel Frame
- Handles, Black – Door and Tailgate with Black Bezel
- Hooks – Pickup Box Tie-Down, four (4)
- Hooks – Black Front Tow Hooks (2)
- LED Center High-mounted Stop Lamp
- LED Projector with Dynamic Bending Headlamps
- Spare Tire Carrier – Rear Under Frame
- Spare Tire/Wheel Lock
- Spare Wheel – 18" Aluminum #2
- Tires – 275/65R 18 all-terrain (A/T)
- Wheels – 18" Machined with Black High Gloss Pockets
- Stone Cuffs, Front & Rear
- Tailgate Lift Assist
- Tailgate – removable with key lock
- Trailer Sway Control
- Wipers – Intermittent speed

INTERIOR/COMFORT

- 12" Digital Productivity Screen
- Black Vinyl Floor Covering
- Compass Display in Instrument Cluster
- Cruise Control
- Dual-Zone Electronic Automatic Temperature Control
- Fade-to-Off Interior Lighting
- Grab Handles
 - Front – A-Pillar, Driver and Passenger Side
 - Rear – B-Pillar
- Horn – Dual-Note
- Outside Temperature Display
- Power Door-Locks with Flip Key and integrated Key Transmitter Keyless-Entry (incl. Autolock)
- Power Windows (Front/Rear) – One-touch Up/Down Driver and Passenger Front Windows ● Rear-window with Fixed Privacy Glass
- Rearview Mirror, Auto-Dimming
- Scuff Plate, Driver and Front-Passenger Doors
- Seat, Front
 - Medium Dark Slate Gray Vinyl Bucket with flow-through console and floor shifter
 - 2-Way manual driver/passenger
- Seat, Rear
 - Medium Dark Slate Gray Vinyl
 - 60/40 flip-up split seat with elongated cushion
- Steering Wheel, Black Urethane – Manual Tilt/Telescoping and Manual Locking
- Visor with Driver and Passenger Covered Mirrors

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger Front Airbags
 - Driver and Passenger Seat-Mounted Side Airbags
 - Safety Canopy® Side-Curtain Airbags (1st and 2nd row coverage)
- Audible Vehicle Alert System (Alerts Pedestrians)
- Curve Control
- MyKey®
- Perimeter Alarm
- Seat Belts, Active Restraint System (ARS). Three-point Manual Lap/Shoulder Belts with Height Adjusters, Pretensioners & Energy Mgmt Retractors on Outside Front Positions. Includes Autolock Features for Child Seats
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)
- FORD CO-PILOT360™ TECHNOLOGY**
- Autolamp – Auto On/Off Headlamps
- Ford Co-Pilot360™ 2.0
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
 - Dynamic Brake Support
 - BLIS® with Cross-Traffic Alert
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Aid
 - Driver Alert
 - Rear View Camera
 - Auto High Beam
 - Reverse Sensing System
 - Reverse Brake Assist
 - Post-Collision Braking

FUNCTIONAL

- FM Stereo (speakers – six (6))
- 2.4kW Exportable Power – 8 120v Outlets, 8 USB Outlets
 - In-Cab: 2 120v, 6 USB
 - In-Bed: 2 120v — Frunk: 4 120v, 2 USB
- FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Enables FordPass App Features
- One Pedal Driving Mode
- Regenerative Braking System
- Mobile Power Cord (120V/240V)
- Vehicle Charge Capability
 - SAE J1772 CCS (Combo Connector System) Charge Port capable of charging2 on 120V, 240V and Direct Current (DC Fast Charge)
- FordPass App Features:
 - Remotely start, lock and unlock vehicle4
 - Locate parked vehicle
 - Check vehicle current state of charge and set departure times
 - Schedule times to charge your vehicle and set charge level notifications
 - Set preferences with Remote Vehicle Setup
 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug &
 - SYNC® 4 with Enhanced Voice Recognition
 - 12" LCD Capacitive Touchscreen with Swipe Capability
 - Information On Demand Panel
 - Wireless Phone Connection — Cloud Connected
 - AppLink® w/App Catalog
 - 911 Assist®
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual
 - Conversational Voice Command Recognition
 - Connected Built-In Navigation
- Zone Lighting

Replacing 3261 & 3297

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 230 Miles EPA Estimated Range

Base Price W1E 4x4 (Dual eMotor – Standard Battery 98 kWh 426hp/775 lb-ft Torque 99L/44L) **\$42,916.00**

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 300 Miles EPA Estimated Range

Base Price W1E 4x4 (Dual eMotor – Standard Battery 131 kWh 563hp/775 lb-ft Torque 99V/44L) **\$53,812.00**

Available Options

<u>Available Options</u>	<u>Option Code</u>	<u>Price</u>
<input type="checkbox"/> <u>PRO SSV (SPECIAL SERVICE VEHICLE) PACKAGE</u>	66S	145.00
<ul style="list-style-type: none"> • Red/White Task Lighting in overhead Console • Seat, Front <ul style="list-style-type: none"> – Police-grade heavy-duty cloth 40/console/40 with reduced bolsters – 8-Way power driver/manual passenger – Built-insteel intrusion plates in both front-seatbacks • Universal Top Tray – Center of I/P for mounting aftermarket equipment 		
<input type="checkbox"/> <u>Max Trailer Towing Package (Included Pro Power Onboard 9.6 kW (479))</u>	53A/479	1895.00
<input type="checkbox"/> <u>Tow Technology Package</u>	17V	1950.00
<ul style="list-style-type: none"> • Forward Sensing System • Pro Trailer Backup Assist • Pro Trailer Hitch Assist • Trailer Brake Controller • Smart Hitch • On-Board Scales • Trailer Reverse Guidance • Includes 360-degree Camera • Mirrors Sideview Manual-folding, Power Glass with Heat, Turn Signal, and Black Skull Caps and LED Sideview-mirror Spotlights. 		
<input checked="" type="checkbox"/> Pro Power Onboard Generator – 9.6kW	479	1070.00
<input type="checkbox"/> Mobile Power Cord (120V/240V)	66S	500.00
<input checked="" type="checkbox"/> Spray in Bedliner	96W	595.00
<input type="checkbox"/> Daytime Running Lights	942	45.00
<input checked="" type="checkbox"/> Back up Alarm System	85H	145.00
<input type="checkbox"/> Tailgate Step	63T	375.00
<input type="checkbox"/> Front License Plate Holder	153	N/C

Total Price \$44,726.00 ea

Colors & Trim Availability:

<u>Exterior</u>	<u>Interior</u> <u>(Med. Dark Slate Grey)(VS)</u>
Agate Black	(UM) []
Oxford White	(YZ) []
Carbonized Gray	(M7) []
Antimatter Blue	(HX) []
Iconic Silver	(JS) [X]
Stone Gray	(D1) []
Avalanche	(DR) []
Iced Blue Silver	(GP) []

Extra Cost Paint

Rapid Red Metallic Tinted (\$495.00) (D4) []



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180:

**(1) 2023 Ford F150 Lightning Pro Super Crew 4x4 Pickup in Silver \$43,511.00 ea
8271 Replacement**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

State of Michigan
2023 F-150 SuperCrew Lightning
Pro Series
Major Standard Equipment

MECHANICAL

- 98 kWh Usable Capacity Standard Range High-Voltage Battery
- Dual eMotors
- 4x4
- Brakes – 4-Wheel Disc with ABS
- Class IV Hitch
- Rear eLocking Axle
- Electric Engine Cooling Fan
- Electric Parking Brake (Includes Auto Hold)
- Heavy-Duty Dual Front Shocks
- Jack
- Mega Power Frunk
- Power Up/Down Front Hood
- Selectable Drive Modes: Normal, Sport, Tow/Haul, Off-road
- Springs, Front & Rear – Coil
- Independent rear Suspension, Rear Semi Trailing Arm
- Stabilizer Bar, Front & Rear
- Steering – EPAS Power, Rack-and-Pinion

EXTERIOR

- Bumper Front & Rear – Black
- Front Grille – Carbon Black
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- Large Front Trunk Area
- Fully Boxed Steel Frame
- Handles, Black – Door and Tailgate with Black Bezel
- Hooks – Pickup Box Tie-Down, four (4)
- Hooks – Black Front Tow Hooks (2)
- LED Center High-mounted Stop Lamp
- LED Projector with Dynamic Bending Headlamps
- Spare Tire Carrier – Rear Under Frame
- Spare Tire/Wheel Lock
- Spare Wheel – 18" Aluminum #2
- Tires – 275/65R 18 all-terrain (A/T)
- Wheels – 18" Machined with Black High Gloss Pockets
- Stone Cuffs, Front & Rear
- Tailgate Lift Assist
- Tailgate – removable with key lock
- Trailer Sway Control
- Wipers – Intermittent speed

INTERIOR/COMFORT

- 12" Digital Productivity Screen
- Black Vinyl Floor Covering
- Compass Display in Instrument Cluster
- Cruise Control
- Dual-Zone Electronic Automatic Temperature Control
- Fade-to-Off Interior Lighting
- Grab Handles
 - Front – A-Pillar, Driver and Passenger Side
 - Rear – B-Pillar
- Horn – Dual-Note
- Outside Temperature Display
- Power Door-Locks with Flip Key and integrated Key Transmitter Keyless-Entry (incl. Autolock)
- Power Windows (Front/Rear) – One-touch Up/Down Driver and Passenger Front Windows ● Rear-window with Fixed Privacy Glass
- Rearview Mirror, Auto-Dimming
- Scuff Plate, Driver and Front-Passenger Doors
- Seat, Front
 - Medium Dark Slate Gray Vinyl Bucket with flow-through console and floor shifter
 - 2-Way manual driver/passenger
- Seat, Rear
 - Medium Dark Slate Gray Vinyl
 - 60/40 flip-up split seat with elongated cushion
- Steering Wheel, Black Urethane – Manual Tilt/Telescoping and Manual Locking
- Visor with Driver and Passenger Covered Mirrors

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
 - Driver and Passenger Front Airbags
 - Driver and Passenger Seat-Mounted Side Airbags
 - Safety Canopy® Side-Curtain Airbags (1st and 2nd row coverage)
- Audible Vehicle Alert System (Alerts Pedestrians)
- Curve Control
- MyKey®
- Perimeter Alarm
- Seat Belts, Active Restraint System (ARS). Three-point Manual Lap/Shoulder Belts with Height Adjusters, Pretensioners & Energy Mgmt Retractors on Outside Front Positions. Includes Autolock Features for Child Seats
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)

FORD CO-PILOT360™ TECHNOLOGY

- Autolamp – Auto On/Off Headlamps
- Ford Co-Pilot360™ 2.0
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
 - Dynamic Brake Support
 - BLIS® with Cross-Traffic Alert
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Aid
 - Driver Alert
 - Rear View Camera
 - Auto High Beam
 - Reverse Sensing System
 - Reverse Brake Assist
 - Post-Collision Braking

FUNCTIONAL

- FM Stereo (speakers – six (6))
- 2.4kW Exportable Power – 8 120v Outlets, 8 USB Outlets
 - In-Cab: 2 120v, 6 USB
 - In-Bed: 2 120v — Frunk: 4 120v, 2 USB
- FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Enables FordPass App Features
- One Pedal Driving Mode
- Regenerative Braking System
- Mobile Power Cord (120V/240V)
- Vehicle Charge Capability
 - SAE J1772 CCS (Combo Connector System) Charge Port capable of charging2 on 120V, 240V and Direct Current (DC Fast Charge)
- FordPass App Features:
 - Remotely start, lock and unlock vehicle4
 - Locate parked vehicle
 - Check vehicle current state of charge and set departure times
 - Schedule times to charge your vehicle and set charge level notifications
 - Set preferences with Remote Vehicle Setup
 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug &
 - SYNC® 4 with Enhanced Voice Recognition
 - 12" LCD Capacitive Touchscreen with Swipe Capability
 - Information On Demand Panel
 - Wireless Phone Connection — Cloud Connected
 - AppLink® w/App Catalog
 - 911 Assist®
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual
 - Conversational Voice Command Recognition
 - Connected Built-In Navigation
- Zone Lighting

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 230 Miles EPA Estimated Range

[X] Base Price W1E 4x4 (Dual eMotor – Standard Battery 98 kWh 426hp/775 lb-ft Torque 99L/44L) **\$42,916.00**

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 300 Miles EPA Estimated Range

[] Base Price W1E 4x4 (Dual eMotor – Standard Battery 131 kWh 563hp/775 lb-ft Torque 99V/44L) **\$53,812.00**

<u>Available Options</u>	<u>Option Code</u>	<u>Price</u>
[] <u>PRO SSV (SPECIAL SERVICE VEHICLE) PACKAGE</u>	66S	145.00
<ul style="list-style-type: none"> • Red/White Task Lighting in overhead Console • Seat, Front <ul style="list-style-type: none"> – Police-grade heavy-duty cloth 40/console/40 with reduced bolsters – 8-Way power driver/manual passenger – Built-insteel intrusion plates in both front-seatbacks • Universal Top Tray – Center of I/P for mounting aftermarket equipment 		
[] <u>Max Trailer Towing Package (Included Pro Power Onboard 9.6 kW (479))</u>	53A/479	1895.00
[] <u>Tow Technology Package</u>	17V	1950.00
<ul style="list-style-type: none"> • Forward Sensing System • Pro Trailer Backup Assist • Pro Trailer Hitch Assist • Trailer Brake Controller • Smart Hitch • On-Board Scales • Trailer Reverse Guidance • Includes 360-degree Camera • Mirrors Sideview Manual-folding, Power Glass with Heat, Turn Signal, and Black Skull Caps and LED Sideview-mirror Spotlights. 		
[] Pro Power Onboard Generator – 9.6kW	479	1070.00
[] Mobile Power Cord (120V/240V)	66S	500.00
[X] <u>Spray in Bedliner</u>	96W	595.00
[] Daytime Running Lights	942	45.00
[] Back up Alarm System	85H	145.00
[] Tailgate Step	63T	375.00
[] Front License Plate Holder	153	N/C

Total Price \$43,511.00 ea

Colors & Trim Availability:

<u>Exterior</u>	<u>Interior</u> <u>(Med. Dark Slate Grey)(VS)</u>
Agate Black	(UM) []
Oxford White	(YZ) []
Carbonized Gray	(M7) []
Antimatter Blue	(HX) []
Iconic Silver	(JS) [X]
Stone Gray	(D1) []
Avalanche	(DR) []
Iced Blue Silver	(GP) []

Extra Cost Paint

Rapid Red Metallic Tinted (\$495.00) (D4) []



August 18, 2023

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180:

**(1) 2023 Ford F150 Lightning Pro Super Crew 4x4 Pickup in Silver \$58,397.00 ea
2280 Replacement**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

State of Michigan
2023 F-150 SuperCrew Lightning
Pro Series
Major Standard Equipment

MECHANICAL

- 98 kWh Usable Capacity Standard Range High-Voltage Battery
- Dual eMotors
- 4x4
- Brakes – 4-Wheel Disc with ABS
- Class IV Hitch
- Rear eLocking Axle
- Electric Engine Cooling Fan
- Electric Parking Brake (Includes Auto Hold)
- Heavy-Duty Dual Front Shocks
- Jack
- Mega Power Frunk
- Power Up/Down Front Hood
- Selectable Drive Modes: Normal, Sport, Tow/Haul, Off-road
- Springs, Front & Rear – Coil
- Independent rear Suspension, Rear Semi Trailing Arm
- Stabilizer Bar, Front & Rear
- Steering – EPAS Power, Rack-and-Pinion

EXTERIOR

- Bumper Front & Rear – Black
- Front Grille – Carbon Black
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- Large Front Trunk Area
- Fully Boxed Steel Frame
- Handles, Black – Door and Tailgate with Black Bezel
- Hooks – Pickup Box Tie-Down, four (4)
- Hooks – Black Front Tow Hooks (2)
- LED Center High-mounted Stop Lamp
- LED Projector with Dynamic Bending Headlamps
- Spare Tire Carrier – Rear Under Frame
- Spare Tire/Wheel Lock
- Spare Wheel – 18" Aluminum #2
- Tires – 275/65R 18 all-terrain (A/T)
- Wheels – 18" Machined with Black High Gloss Pockets
- Stone Cuffs, Front & Rear
- Tailgate Lift Assist
- Tailgate – removable with key lock
- Trailer Sway Control
- Wipers – Intermittent speed

INTERIOR/COMFORT

- 12" Digital Productivity Screen
- Black Vinyl Floor Covering
- Compass Display in Instrument Cluster
- Cruise Control
- Dual-Zone Electronic Automatic Temperature Control
- Fade-to-Off Interior Lighting
- Grab Handles
 - Front – A-Pillar, Driver and Passenger Side
 - Rear – B-Pillar
- Horn – Dual-Note
- Outside Temperature Display
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 - 2-Way manual driver/passenger
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- Visor with Driver and Passenger Covered Mirrors

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- Tire Pressure Monitoring System (TPMS)
- FORD CO-PILOT360™ TECHNOLOGY**
 - Autolamp – Auto On/Off Headlamps
 - Ford Co-Pilot360™ 2.0
 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
 - Pedestrian Detection
 - Forward Collision Warning
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 - Lane-Keeping Aid
 - Driver Alert
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 - Reverse Sensing System
 - Reverse Brake Assist
 - Post-Collision Braking

FUNCTIONAL

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 - In-Cab: 2 120v, 6 USB
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 - FordPass™ Power My Trip
 - Locate & pay for charging
 - Set up Plug &
- SYNC® 4 with Enhanced Voice Recognition
 - 12" LCD Capacitive Touchscreen with Swipe Capability
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 - Wireless Phone Connection — Cloud Connected
 - AppLink® w/App Catalog
 - 911 Assist®
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owner's Manual
 - Conversational Voice Command Recognition
 - Connected Built-In Navigation
- Zone Lighting

Replacing 2280

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 230 Miles EPA Estimated Range

Base Price W1E 4x4 (Dual eMotor – Standard Battery 98 kWh 426hp/775 lb-ft Torque 99L/44L) **\$42,916.00**

Pro Series 110A Crew Cab 5.5 Ft. Box 145" WB, 300 Miles EPA Estimated Range

Base Price W1E 4x4 (Dual eMotor – Standard Battery 131 kWh 563hp/775 lb-ft Torque 99V/44L) **\$53,812.00**

Available Options

<u>Option Code</u>	<u>Price</u>
<input type="checkbox"/> <u>PRO SSV (SPECIAL SERVICE VEHICLE) PACKAGE</u>	66S 145.00
<ul style="list-style-type: none"> • Red/White Task Lighting in overhead Console • Seat, Front <ul style="list-style-type: none"> – Police-grade heavy-duty cloth 40/console/40 with reduced bolsters – 8-Way power driver/manual passenger – Built-in steel intrusion plates in both front-seatbacks • Universal Top Tray – Center of I/P for mounting aftermarket equipment 	
<input checked="" type="checkbox"/> <u>Max Trailer Towing Package (Included Pro Power Onboard 9.6 kW (479))</u>	53A/479 1895.00
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<ul style="list-style-type: none"> • Forward Sensing System • Pro Trailer Backup Assist • Pro Trailer Hitch Assist • Trailer Brake Controller • Smart Hitch • On-Board Scales • Trailer Reverse Guidance • Includes 360-degree Camera • Mirrors Sideview Manual-folding, Power Glass with Heat, Turn Signal, and Black Skull Caps and LED Sideview-mirror Spotlights. 	
<input type="checkbox"/> Pro Power Onboard Generator – 9.6kW	479 1070.00
<input type="checkbox"/> Mobile Power Cord (120V/240V)	66S 500.00
<input checked="" type="checkbox"/> <u>Spray in Bedliner</u>	96W 595.00
<input type="checkbox"/> Daytime Running Lights	942 45.00
<input checked="" type="checkbox"/> <u>Back up Alarm System</u>	85H 145.00
<input type="checkbox"/> Tailgate Step	63T 375.00
<input type="checkbox"/> Front License Plate Holder	153 N/C

Total Price \$58,397.00 ea

Colors & Trim Availability:

<u>Exterior</u>	<u>Interior</u> <u>(Med. Dark Slate Grey)(VS)</u>
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Oxford White	(YZ) []
Carbonized Gray	(M7) []
Antimatter Blue	(HX) []
Iconic Silver	(JS) [X]
Stone Gray	(D1) []
Avalanche	(DR) []
Iced Blue Silver	(GP) []
<u>Extra Cost Paint</u>	
Rapid Red Metallic Tinted (\$495.00)	(D4) []