

AAHC - Business Activities

**Financial Statement Highlights
For the Period Ending January 31, 2023**

Below is a summary of the financial activity for AAHC's Business Affiliates for the first seven month of FY23 ending January 31, 2023.

AAHDC	YTD Actual	YTD Budget	YTD Variance
Total Revenue	3,355,276	5,478,907	(2,123,631)
Total Expenses	3,362,560	5,518,736	2,156,176
Total Net Income	(7,284)	(39,829)	32,545

AAHDC - Total Cash & Investments: \$ 1,691,547

AAHDC - Unrestricted Cash: \$ 181,458 \$100,000 of which has been committed for the park purchase and development on Dexter (next to the West Arbor development).

Revenue:

- The revenue for AAHDC is under budget. This is mainly the due to lower-than-budgeted pre-development expenses which are off-set by the associated lower revenue to date. As development related contracts are executed and work is underway the expenses will increase and the associated revenue to pay those expenses will increase

Expenses:

- Total **Administrative Expenses** are over budget. This is mainly due to pre-development expenses (reflected in Consultant expense as well as Operating Transfers Out) all of which were budgeted to a different line item called Affiliated Entities Support in the General Expense section expense line item, which is significantly below budget (as mentioned in the revenue section above).
- Tenant Services Expenses** are higher than budget mainly due to timing differences between actual and budget. Our nonprofit providers invoice after services are rendered.
- General Expenses** are significantly below budget as explained above.

COLONIAL OAKS	YTD Actual	YTD Budget	YTD Variance
Total Revenue	389,573	385,187	4,386
Total Expenses	369,316	365,908	(3,408)
Total Net Income	20,257	19,279	978

Operating Cash Balance: \$13,607

Replacement Reserve Balance: \$55,310

Operating Reserve Balance: \$31,116

Revenue:

- The revenue for the property is slightly over budget. Occupancy for the property is stable.

Expenses:

- Total **Administrative Expenses** overall are right on budget.
- Utility Expenses** overall are in line with budget.
- Maintenance Expenses** overall are in line with budget.
- General Expenses** are in line with budget.

LURIE TERRACE	YTD Actual	YTD Budget	YTD Variance
Total Revenue	861,969	657,674	204,295
Total Expenses	546,101	663,740	117,639
Total Net Income	315,868	(6,066)	321,934
Total NOI	85,868		

YTD Debt Service Coverage Ratio (>1.15): 1.67

Replacement Reserve Balance: \$764,492

Insurance Escrow Balance: \$64,968

Regions MIP Reserve: \$11,396

Residual Receipts Reserve: \$735

Revenue:

- The Revenue for the property is significantly over budget. This is mainly due to unbudgeted grant revenue for the replacement of all of the property's water heaters and LED lighting replacements which were reimbursed by DTE funding. The water heaters were capitalized and will be depreciated over time. The occupancy for the property is stable.

Expenses:

- Administrative Expenses** are below budget mainly due to lower than budgeted administrative salaries.
- Tenant Services Expenses** are lower than budget as due to the support service provider PACE expenses being paid by AAHDC along with the associated grant revenue.
- Utility Expenses** are higher than budget.
- Maintenance Expenses** are below budget mainly as a result of lower contract costs to date than budgeted. We anticipate some of these variances to come in line with budget by year-end.
- General Expenses** are largely in line with budget.
- Financing Expenses** represents the mortgage interest which is lower than budget due to timing differences.
- Non Operating Expenses** represents depreciation which is line with budget.