

November 21, 2022

City of Ann Arbor Attn: CJ Stegink 4251 Stone School Road Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 180000001107 Bid:

2023 Ford F450 Reg. Cab 4x4 Chassis w/Dump Body * Unit #6527

\$109,547.00 ea

<u>Standard Service Contract</u>: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000 miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: December 23rd, 2022,

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell Government & Fleet Sales

DRAFT PRICING COLORS AND OPTIONS MAY CHANGE 2023 F-450 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab **Major Standard Equipment**

MECHANICAL

- Brakes Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
- 7.3L 2V DEVCT NA PFI V8 Gas (F-450/F-550)
- Transmission Ten-Speed Automatic Transmission with
- Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow

EXTERIOR

- Bumper front, black painted
- Doors
- Two (Regular Cab only)
- Four (SuperCab/Crew Cab only)
 Fender vents front
- Front License Plate Bracket
- Fuel Tank
- 40 gallon aft axle (F-350 DRW/F-450/F-550)
- Glass solar-tinted
- Grille black painted
- Manual Locking Hubs (4x4)
- Scuff plates front, color-coordinated
- Splash Guards/Mud Flaps Front (F-450/550 only)
- "Three Blink" Lane change signal
- Tow hooks front (2)
- Trailer wiring 7 wire harness w/relays, blunt cut & labeled
- Tires 225/70Rx19.5G BSW A/P
- Wheels
- Manual Locking Hubs (4x4)
- Windshield Wipers intermittent
- INTERIOR/COMFORT

• 2.3" Productivity Screen in IP Cluster Instrumentation Center -

Multifunction switch message center display with Ice Blue® Lighting

- 12V Powerpoint, auxiliary
- Air conditioning single-zone, manual
- Air conditioning vents black w/chrome ring and knob
- · Cabin Air Particulate Filter
- Convenience
- Coat hooks, LH/RH color-coordinated
- Dash top tray
- Dome lamp LH/RH door activated & I/P switch operated w/delay
- Handles, grab driver & front-passenger
- Handles, roof ride front-passenger (also over rear-doors on Crew Cab)
- Map lights dual (front and rear w/Crew Cab)
- 12V Powerpoint, auxiliary
- Door-trim armrest/grab handle and reflector
- Floor covering black, full length vinyl
- Gauges and Meters Fuel, Transmission Temperature,
- EngineCoolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
- Headliner color-coordinated cloth
- Instrument panel color-coordinated w/dual glove boxes, four
- (4) air registers w/positive shut-off and powerpoint
- Instrumentation Center
- 2.3" LCD Productivity Screen in IP Cluster
- Mirror rearview 11.5" day/night
- Outside Temperature Display
- Seats Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar - driver's side), front center-seat w/integrated restraint

- · Steering damper
- Steering power
- Steering wheel black urethane with tilt and telescoping
- steering wheel/column; includes three (3) button message control • Sun visors - color-coordinated vinyl, driver w/pocket,
- passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches 6 located in Overhead Console
- Window Rear, fixed
- SAFETY/SECURITY
- AdvanceTrac[®] with RSC[®] (Roll Stability Control[™])
- Airbags
- Driver and Passenger frontal and side airbag/curtain
- Passenger side airbag deactivation switch
- · Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Headlamps Quad beam jewel effect halogen
- Lamps LED Roof marker/clearance
- Mirrors manually telescoping two-way fold trailer tow with manual glass
- · Safety Belts
- Belt-Minder® (front safety belt reminder) chime and
- flashing warning lights on I/P if belts not buckled
- Color-coordinated safety belts w/height adjustment
- (frontoutboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System (PATS
- SOS Post-Crash Alert SystemTM
- Stationary Elevated Idle Control (SEIC)
- · Underhood service light
- DRIVER ASSIST
- AutoLamp Auto On/Off Headlamps
- FordPass[™] Connect 4G Wi-Fi Modem
- 4G LTE Wi-Fi hotspot connects up to 10 devices1
- Remotely start, lock and unlock vehicle2
- Schedule specific times to remotely start vehicle2
- Locate parked vehicle2
- Check vehicle status2
- SYNC®
- Enhanced Voice Recognition Communication and

- 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel - 220

• Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel

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Entertainment

911 Assist®

FUNCTIONAL

Alternators:

· Hood release

• Horn - dual electric

· Springs, rear auxiliary

Stabilizer bars – front & rear

AMP

engine)

- 4.2" LCD Center Stack screen

- 7.3L 2 Valve Gas - 240 AMP

Shock absorbers – heavy-duty gas

Smart-Charging USB-C port - one (1)

• Audio - AM/FM stereo (four (4) speakers)

- AppLink®

| 16,500# GVWR, 9,930 PAYLOAD Reg. Cab 145 WB, CA 60" 16,500# ([] Base Price (F4G/650a) 4x2 | | YLOAD ,465.00 |
|--|-----------------|-------------------------|
| [x] Base Price (F4H/650a) 4x4 | | ,082.00 |
| 16,500# GVWR, 9,820 PAYLOAD Reg. Cab WB 169, CA 84" 16,500# 6 | WWD 0 490 DA | VIOAD |
| [] Base Price (F4G/650a) 4x2 | | ,628.00 |
| [] Base Price (F4H/650a) 4x4 | | ,241.00 |
| | | |
| 16,500# GVWR, 9,670 PAYLOAD Reg. Cab 193 WB, CA 108" 16,500# | | |
| [] Base Price (F4G/650a) 4x2 | | ,782.00 |
| [] Base Price (F4H/650a) 4x4 | \$51 | ,394.00 |
| 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# | GVWR, 9,250 PA | YLOAD |
| [] Base Price (F4G/650a) 4x2 | \$48 | ,940.00 |
| [] Base Price (F4H/650a) 4x4 | \$51 | ,552.00 |
| 16,500# GVWR, 9,650 PAYLOAD SuperCab WB 168, CA 60", 16,500# GVW | VR, 9,300 PAYLC | DAD |
| [] Base Price (X4G/650a) 4x2 | \$50. | ,532.00 |
| [] Base Price (X4H/650a) 4x4 | \$52 | ,691.00 |
| 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# | GVWR 9130 PA | YLOAD |
| [] Base Price (X4G/650a) $4x2$ | | ,690.00 |
| Base Price (X4H/650a) 4x4 | | 844.00 |
| 16,500# GVWR, 9,440 PAYLOAD Crew Cab WB 179, CA 60", 16,500# | CHUND O ORO DA | VIOAD |
| [] Base Price (W4G/650a) 4x2 | | ,304.00 |
| [] Base Price (W4H/650a) 4x4 | | ,467.00 |
| | | , |
| 16,500# GVWR, 9,360 PAYLOAD Crew Cab WB 203, CA 84", 16,500# | | |
| [] Base Price (W4G/650a) 4x2 | | ,467.00 |
| [] Base Price (W4H/650a) 4x4 | \$54, | ,621.00 |
| | | Price |
| Available Standard Options | Option Re | g.&Super/CrewCab |
| [] 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto. | 99T/44G | 9,325.00 |
| [] Engine Block Heater | 41H | 100.00 |
| [] Seats, 40/20/40 Split Bench Cloth | 1S | 100.00/315.00 |
| [] Seat, Vinyl 40/Mini-Console/40 (Regular Cab only) | LS | 355.00 |
| [] Seats, Cloth 40/Mini-Console/40 | 4S | 515.00/615.00 |
| [] LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the rear & 2 A/S tires on the front, Option Spare is A/S | TGM | 190.00 |
| [x] LT225/70Rx19.5G BSW Max Traction-4x4 only, Continent | al. TGK | 215.00 |
| Incl. 4-traction tires on the rear & 2 traction tires on the fro | | |
| [] 6-Ton Hydraulic Jack | 61J | 55.00 |
| [x] Spare Tire & Wheel-Includes 6-ton Hydraulic Jack | 512 | 350.00 |
| [] Stainless Steel Wheel Cover | 945 | 380.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes | 86C | 250.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes | 86D | 250.00 |
| [] Operator Commanded Regeneration (OCR) (6.7L Diesel Only) | | 250.00 |
| [] Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only) | 41A | 250.00 |
| [x] Transmission Power Take-Off Provision | 62R | 280.00 |

| [x] Axle, Limited Slip | X4N/X4L/X8L | 360.00 |
|--|---------------|---------------------|
| [] Privacy Glass with Heated Backlight/Rear Window Defrost | 43B/924 | 90.00 |
| (Requires Power Equipment 90L/54K) | | |
| [] Utility Lighting System (LED Side-mirror Spotlights Require | <u>es</u> 63A | 160.00 |
| <u>Power Equipment Group 90L/54K)</u> | | |
| [] Speed Control | 525 | 235.00 |
| [] XL Decor Group (Chrome front bumper) | 17F | 220.00 |
| [] XL Value Pkg (Chrome front bumper & Cruise Control) | 96V | 395.00 |
| [] Daytime running Lights | 942 | 45.00 |
| [] Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only) | | 325.00 |
| [] Dual Alternator 397 amp (6.7L Diesel Only) | 67B | 115.00 |
| [x] Dual Batteries (78 Amp.) (Gas Engine Only) | 86M | 210.00 |
| [] 110V/400W Outlet (Includes Dual Alternators 397 amp (67 | | 290.00 |
| [] Upfitter Interface Module | 18A | 295.00 |
| [] Fuel Tank-26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle | | 125.00 |
| [] Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Ga | | 625.00 |
| [] Keys Extra (Regular) \$75.00 x = | Sig | 75.00 |
| [] Keys Extra (With Power Group) \$220.00 x _= | Sig | 220.00 ea |
| [] Trailer Tow Package High Capacity-Req.6.7L Diesel & | 535 | 1,080.00 |
| 4.30 LS Rear Axle, has after market trailer brake wiring kit | t, | |
| No brake controller included, Increases GCWR on diesel | | |
| engine from 26,000# to 28,000# | | |
| [] 15,000# GVWR Package-From 16,500# GVWR | 68D | 50.00 |
| [] 16,000# GVWR Package-From 16,500# GVWR | 68L | 50.00 |
| [] Low Deflection Package-recommended for rear-biased | 86S | 110.00 |
| loading, such as wreckers/retriever application, N/A with 14 | | |
| [] Cab Steps-Black Molded | 18B | 320.00/445.00 |
| [] Extra HD Front End Suspension – GAWR 7,500 lbs | 67P | 285.00 |
| [] Extra Heavy Suspension Package(N/A 67H or 473) | 67X | 125.00 |
| [] Suspension Package, Heavy Service(N/A 67X or 473) | 67H | 125.00 |
| [x] <u>Snow Plow Prep Package (7.3L Gas Engine)</u> (Includes | | 575.00 |
| Dual Batteries (86M), and Dual Alternators 397 amp (67B) | | |
| Not Available w/Option Codes 67H or 67X Suspension Pa | | |
| [] <u>Snow Plow Prep Package (6.7L Diesel Engine)</u> | 473 | 250.00 |
| [x] Exterior Back up Alarm | 76C | 140.00 |
| [x] Rearview Camera Prep Kit for Box Delete (Includes L | oose 872 | <mark>415.00</mark> |
| Camera and Wiring Bundle) | | 000.00 |
| [] Audible Lane Departure Warning with Pre-Collision Assist | | 230.00 |
| Automatic Emergency Braking and Forward Collision Warr | • | |
| [] 360-Degree Dual Beacon LED Warning Strobes-Amber | 91S | 675.00 |
| [x] Wheel Well Liners, Front | 61L | 180.00 |
| [] Ambulance Prep Package(6.7L Diesel Engine Only) | 47A | 1205.00 |

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Total Price \$<u>54,467.00</u> ea

Colors for F-450

| Exterior Colors | Inter | <u>ior Steel (Grey)</u> |
|--------------------------------|-------|-------------------------|
| Race Red | [PQ] | [] |
| Antimatter Blue Metallic | [HX] | [] |
| Iconic Silver Metallic | [JS] | [] |
| Agate Black | [UM] | [] |
| Oxford White | [Z1] | [] |
| Carbonized Gray Metallic | [M7] | [] |
| Stone Gray | [D1] | [] |
| Atlas Blue Metallic | [B3] | [] |
| SPECIAL PAINT | | |
| School Bus Yellow Add \$660.00 | [BY] | [x] |
| Omaha Orange Add \$660.00 | [MB] | [] |
| Green Gem Add \$660.00 | [W6] | [] |



September 29, 2022

City of Ann Arbor 4251 Stone School Road, Ann Arbor, MI 48108 Attn: CJ Stegink, ph: (734) 646-1846 HQ0003289

Equipment Quotation

Parks Department

Chassis information: 2023 Ford F450, Reg Cab, DRW, 4x4, 60" CA, gas engine, auto trans, OEM camera, brake controller & upfitter switches

| Install | Crysteel 9' S-Tipper Dump Body including the following: |
|---------|--|
| | 108" length, 87" inside width, 96" outside width (3-4 yard capacity) |
| | Front: 10 ga. 201 stainless steel, 40" high |
| | Sides: 12 ga. 201 stainless steel, fold-down sides including rubber bumper stops, 14" high |
| | Tailgate: 10 ga. 201 stainless steel, 3-panel, 22" high, double-acting, quick-release handle |
| | Floor: 3/16" AR450 floor |
| | Understructure: 7 ga. A1011 7" Western-style crossmemberless understructure |
| | 1/4 straight integral full-width cabshield 10 ga. 201 stainless steel, 9" x 35" flame-cut window in bulkhead |
| | Boxed top rail |
| | Square rear corner posts with integral tarp hooks, banjo chain slots & single 6" oval cut-out for STT lights |
| | Install two (2) shovel holders on bulkhead |
| Install | Crysteel Lo-Boy full-subframe scissor hoist with body prop including the following: |
| | Model LB510 with double-acting hydraulics, 50-degree dump angle |
| | Capacity: 9.8 tons |
| Install | Manual Tarp System including the following: |
| | Hand-crank style, mounted at the cabshield with mesh tarp material and rear tarp hooks |
| Install | Central Hydraulic System to operate dump hoist, auger and spinner including the following: |
| | Muncie PTO with direct-mount gear pump, includes overspeed protection for PTO |
| | 25-gal stainless steel hydraulic tank, 25-micron tank-mounted filter, tank filled with AW-32 hydraulic oil |
| | Ball valve shut-off on supply line |
| Install | Rexroth 3m4-12 control valve with unloader with the following sections: |
| | Open Center "Unloader" Lateral Inlet (3,000 PSI) |
| | DA On-Off Hoist w/ 500 PSI A port LS relief (15 GPM) |
| | SA EPC Spinner w/ 2,000 PSI B port LS relief (8 GPM) |
| | SA EPC Conveyor w/ 2,000 PSI B port LS relief (15 GPM) |
| | Two (2) 15' valve extension cables |
| | Stainless steel 16" valve enclosure with removable lid on side of chassis frame |
| | Electric controls for the hoist in-cab |
| Install | Rexroth CS620 Electric Spreader Controller operating in manual mode including pause & blast features |
| | Stainless steel pipe hydraulic lines to rear for spreader |
| | Stainless steel quick couplers for spreader with dust caps and plugs |
| | All necessary hoses and fittings |
| Install | Monroe model MS966-RF-GB Undertailgate Spreader including the following: |
| | Type 201 stainless steel construction, unpainted |
| | 7 ga. trough and ${\cal V}''$ endplates, stainless steel inner tailgate shields |
| | 5:1 gear box with direct-mounted motor |
| | |



6" auger with reverse-flighting and 4" flight spacing for center-left discharge Trough-hung self-leveling spinner with 18" poly spinner disc Spinner motor includes a seal-saver kit with grease zerk Full-top and bottom opening Stainless steel hydraulic quick couplers for auger and spinner circuits **Custom Lighting & Electrical including the following:** Install Chassis upfitter switches for warning lights & work light Eight (8) SoundOff mPower (mo. EMPS2SMS3A) amber-only flashers flush-mounted: Two (2) in chassis grille (on separate switch) Four (4) on cabshield, two front-facing & two side-facing Two (2) at top of rear pillar, one each side One (1) SoundOff Pinnacle (mo. EPL7PDAC) amber-only mini lightbar on cabshield bracket with guard Two (2) SoundOff 6" oval LED S/T/T in bottom cut-out of rear pillar, one each side One (1) Maxxima 4" LED spreader work light mounted at rear of dump Body-up light, in-cab with installed proximity switch LED body clearance lights and reflectors Betts junction box at rear of dump Backup alarm Remount factory backup camera at rear **Rear Hitch Assembly including the following:** Install 34" steel mounting plate Heavy-duty "D" rings for safety chains PH20 Pintle hook - 20-ton rated with multi-drill holes OEM STT lights mounted alongside of hitch plate 7-way flat-pin RV plug Electric brake controller (to come with chassis/confirmed at chassis order) Western 8'6" MVP3 Steel V-plow including the following: Install Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring Receiver kit & UltraMount2 system Install WeatherTech Floor Liners (mo. 4410541V) Install Luverne Grip-Step running boards on both sides (mos. 415060 & 401721) Install Mudflaps before and after drive tires Paint Dump underbody, hoist and rear hitch painted Black

Undertailgate Spreader pricing: \$6,090.00 Plow pricing: \$8,780.00 Above total installed, non-stainless painted pricing: \$55,080.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment. Crysteel Dump & Hoist offers a 5-year factory warranty, 100% of defective material and/or workmanship for first the 3 years, followed by 50% for years 4 & 5.

Payment Terms:Net 30. Pricing effective for 30 days.FOB:City of Ann ArborDelivery:240-300 days ARO, depending on chassis arrival

Thank you for the opportunity to quote.

Respectfully submitted by, Jon Luea/Brian Bouwman



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If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

DRAFT PRICING COLORS AND OPTIONS MAY CHANGE 2023 F-450 DRW-Chassis Cab **Reg.** Cab, SuperCab, Crew Cab **Major Standard Equipment**

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- 12V Powerpoint, auxiliary
- Door-trim armrest/grab handle and reflector
- Floor covering black, full length vinyl
- Gauges and Meters Fuel, Transmission Temperature,
- EngineCoolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and
- Tachometer • Headliner - color-coordinated cloth
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- Locate parked vehicle2
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6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220

• Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel

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- 4.2" LCD Center Stack screen

- 7.3L 2 Valve Gas - 240 AMP

• Shock absorbers - heavy-duty gas

• Stabilizer bars - front & rear

- AppLink®
- Smart-Charging USB-C port one (1)

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FUNCTIONAL

AMP

engine)

Alternators:

Hood release

• Horn - dual electric

Springs, rear auxiliary

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| | | |
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| [] Base Price (F4G/650a) 4x2 | | 48,628.00 |
| [] Base Price (F4H/650a) 4x4 | \$ | 51,241.00 |
| 16,500# GVWR, 9,670 PAYLOAD Reg. Cab 193 WB, CA 108" 16,500# 6 | | DAVIOAD |
| | | 48,782.00 |
| [] Base Price (F4G/650a) 4x2 | | , |
| [] Base Price (F4H/650a) 4x4 | 9: | 51,394.00 |
| 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,570 PAYLOAD REG. CAB P | GVWR, 9,250 | PAYLOAD |
| [] Base Price (F4G/650a) 4x2 | \$4 | 48,940.00 |
| [] Base Price (F4H/650a) 4x4 | \$ | 51,552.00 |
| 16,500# GVWR, 9,650 PAYLOAD SuperCab WB 168, CA 60", 16,500# GVW | 7P 0 300 PAN | |
| [] Base Price (X4G/650a) 4x2 | | 50,532.00 |
| [] Base Price (X4H/650a) 4x4 | | 52,691.00 |
| [] Dase I file (A411/050a) 4A4 | ψ. | 52,071.00 |
| 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,450 PAYLOAD SuperCab WB 192, CA 84", 16,500 PAYLOAD SUperCab WB 192, 16,500 PAYLOAD SUperCab WB 192,500 PAYLOAD SUperCab WB 100 PAYLOAD SUperCab WB 192,500 PAYLOAD SUperCab WB 192,500 PAYLOA | | |
| [] Base Price (X4G/650a) 4x2 | | 50,690.00 |
| [] Base Price (X4H/650a) 4x4 | \$ | 53,844.00 |
| 16,500# GVWR, 9,440 PAYLOAD Crew Cab WB 179, CA 60", 16,500# 6 | GVWR. 9.080 |) PAYLOAD |
| [] Base Price (W4G/650a) $4x2$ | | 51,304.00 |
| [] Base Price (W4H/650a) 4x4 | | 54,467.00 |
| | 4 | |
| 16,500# GVWR, 9,360 PAYLOAD Crew Cab WB 203, CA 84", 16,500# (| GVWR, 9,010 |) PAYLOAD |
| [] Base Price (W4G/650a) 4x2 | \$ | 51,467.00 |
| [] Base Price (W4H/650a) 4x4 | \$ | 54,621.00 |
| | | |
| Available Standard Ontions | Ontion | Price Pag & Supar/CrawCab |
| | Option 99T/44G | Reg.&Super/CrewCab 9,325.00 |
| | 41H | 100.00 |
| [] Engine Block Heater [] Seats, 40/20/40 Split Bench Cloth | 1S | 100.00/315.00 |
| | LS | 355.00 |
| [] Seat, Vinyl 40/Mini-Console/40 (Regular Cab only) | 4S | 515.00/615.00 |
| [] Seats, Cloth 40/Mini-Console/40 [x] LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the re | | 190.00 |
| & 2 A/S tires on the front, Option Spare is A/S | | |
| | TGK | 215.00 |
| Incl. 4-traction tires on the rear & 2 traction tires on the front- | | |
| [] 6-Ton Hydraulic Jack | 61J | 55.00 |
| [x] Spare Tire & Wheel-Includes 6-ton Hydraulic Jack | 512 | 350.00 |
| [] Stainless Steel Wheel Cover | 945 | 380.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes | 86C | 250.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes | 86D | 250.00 |
| [] Operator Commanded Regeneration (OCR) (6.7L Diesel Only) | | 250.00 |
| [] Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only) | 41A | 250.00 |
| [] Transmission Power Take-Off Provision | 62R | 280.00 |
| | | |

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| x] Axle, Limited Slip | (4N/X4L/X8L | 360.00 |
|---|--------------|------------|
|] Privacy Glass with Heated Backlight/Rear Window Defrost | 43B/924 | 90.00 |
| (Requires Power Equipment 90L/54K) | 102/02 | |
| 1 Utility Lighting System (LED Side-mirror Spotlights Require | s 63A | 160.00 |
| Power Equipment Group 90L/54K) | | |
|] Speed Control | 525 | 235.00 |
|] XL Decor Group (Chrome front bumper) | 17F | 220.00 |
|] <u>XL Value Pkg</u> (Chrome front bumper & Cruise Control) | 96V | 395.00 |
|] Daytime running Lights | 942 | 45.00 |
|] Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only) | 67B/86M | 325.00 |
|] Dual Alternator 397 amp (6.7L Diesel Only) | 67B | 115.00 |
| x] Dual Batteries (78 Amp.) (Gas Engine Only) | 86M | 210.00 |
| 1 110V/400W Outlet (Includes Dual Alternators 397 amp (67E | | 290.00 |
| Upfitter Interface Module | 18A | 295.00 |
| Fuel Tank- 26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle t | | 125.00 |
| Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal | | 625.00 |
| 1 Keys Extra (Regular) $75.00 \text{ x}_{}$ = | Sig | 75.00 |
|] Keys Extra (With Power Group) \$220.00 x _= | Sig | 220.00 ea |
|] Trailer Tow Package High Capacity- Req.6.7L Diesel & | 535 | 1,080.00 |
| 4.30 LS Rear Axle , has after market trailer brake wiring kit, | 000 | ., |
| No brake controller included, Increases GCWR on diesel | | |
| engine from 26,000# to 28,000# | | |
| 1 15,000# GVWR Package-From 16,500# GVWR | 68D | 50.00 |
| 1 16,000# GVWR Package-From 16,500# GVWR | 68L | 50.00 |
|] Low Deflection Package-recommended for rear-biased | 86S | 110.00 |
| loading, such as wreckers/retriever application, N/A with 14 | | |
| Cab Steps-Black Molded | 18B | 320.00/445 |
| Extra HD Front End Suspension – GAWR 7,500 lbs | 67P | 285.00 |
| Extra Heavy Suspension Package(N/A 67H or 473) | 67X | 125.00 |
|] Suspension Package, Heavy Service(N/A 67X or 473) | 67H | 125.00 |
| | 473/86M/67B | 575.00 |
| Dual Batteries (86M), and Dual Alternators 397 amp (67B). | | |
| Not Available w/Option Codes 67H or 67X Suspension Page | | |
|] Snow Plow Prep Package (6.7L Diesel Engine) | 473 | 250.00 |
| x] Exterior Back up Alarm | 76C | 140.00 |
| x] Rearview Camera Prep Kit for Box Delete (Includes Lo | | 415.00 |
| Camera and Wiring Bundle) | | |
|] Audible Lane Departure Warning with Pre-Collision Assist v | vith 60C/94P | 230.00 |
| Automatic Emergency Braking and Forward Collision Warning | | 200100 |
| 360-Degree Dual Beacon LED Warning Strobes-Amber | 91S | 675.00 |
| x] Wheel Well Liners, Front | 61L | 180.00 |
|] Ambulance Prep Package(6.7L Diesel Engine Only) | 47A | 1205.00 |
| | 1173 | 1200.00 |

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Total Price \$<u>50,970.00</u> ea

Colors for F-450

| Exterior Colors | Inte | rior Steel (Grey) |
|--------------------------------|------|-------------------|
| Race Red | [PQ] | [] |
| Antimatter Blue Metallic | [HX] | [] |
| Iconic Silver Metallic | [JS] | [] |
| Agate Black | [UM] | [] |
| Oxford White | [Z1] | [] |
| Carbonized Gray Metallic | [M7] | [] |
| Stone Gray | [D1] | [] |
| Atlas Blue Metallic | [B3] | [] |
| SPECIAL PAINT | | |
| School Bus Yellow Add \$660.00 | [BY] | [x] |
| Omaha Orange Add \$660.00 | [MB] | [] |
| Green Gem Add \$660.00 | [W6] | [] |



September 29, 2022

City of Ann Arbor 4251 Stone School Road, Ann Arbor, MI 48108 Attn: CJ Stegink, ph: (734) 646-1846 **Hqo003278**

Equipment Quotation

Signs & Signals Department

Chassis information: 2023 Ford F450, Reg Cab, DRW, 4x2, 60" CA, gas engine, auto trans, OEM camera, brake controller & upfitter switches

| Install | Crysteel 9' S-Tipper Dump Body including the following: |
|---------|--|
| | 108" length, 87" inside width, 96" outside width (3-4 yard capacity) |
| | Front: 10 ga. 201 stainless steel, 40" high |
| | Sides: 12 ga. 201 stainless steel, fold-down sides including rubber bumper stops, 14" high |
| | Tailgate: 10 ga. 201 stainless steel, 3-panel, 22" high, double-acting, quick-release handle |
| | Floor: 3/16" AR450 floor |
| | Understructure: 7 ga. A1011 7" Western-style crossmemberless understructure |
| | 1/4 straight integral full-width cabshield 10 ga. 201 stainless steel, 9" x 35" flame-cut window in bulkhead |
| | Boxed top rail |
| | Square rear corner posts with integral tarp hooks, banjo chain slots & single 6" oval cut-out for STT lights |
| | Install two (2) shovel holders on bulkhead |
| Install | Crysteel Lo-Boy full-subframe scissor hoist with body prop including the following: |
| | Model LB510 with double-acting hydraulics, 50-degree dump angle |
| | Capacity: 9.8 tons |
| | 12-volt power pack with push-button hand-held control in cab |
| Install | Manual Tarp System including the following: |
| | Hand-crank style, mounted at the cabshield with mesh tarp material and rear tarp hooks |
| Install | Custom Lighting & Electrical including the following: |
| | Chassis upfitter switches for warning lights |
| | Eight (8) SoundOff mPower (mo. EMPS2SMS3A) amber-only flashers flush-mounted: |
| | Two (2) in chassis grille |
| | Four (4) on cabshield, two front-facing & two side-facing |
| | Two (2) at top of rear pillar, one each side |
| | One (1) SoundOff Pinnacle (mo. EPL7PDAC) amber-only mini lightbar on cabshield bracket with guard |
| | Two (2) SoundOff 6" oval LED S/T/T in bottom cut-out of rear pillar, one each side |
| | Body-up light, in-cab with installed proximity switch |
| | LED body clearance lights and reflectors |
| | Betts junction box at rear of dump |
| | Backup alarm |
| | Remount factory backup camera at rear |
| Install | Rear Hitch Assembly including the following: |
| | ¾" steel mounting plate |
| | Heavy-duty "D" rings for safety chains |
| | PH20 Pintle hook – 20-ton rated with multi-drill holes |
| | OEM STT lights mounted alongside of hitch plate |



7-way flat-pin RV plug

Electric brake controller (to come with chassis/confirmed at chassis order)

Install WeatherTech Floor Liners (mo. 4410541V)

Install Luverne Grip-Step running boards on both sides (mos. 415060 & 401721)

Install Mudflaps before and after drive tires

Paint Dump underbody, hoist and rear hitch painted Black

Above installed, non-stainless painted pricing: \$29,080.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment. Crysteel Dump & Hoist offers a 5-year factory warranty, 100% of defective material and/or workmanship for first the 3 years, followed by 50% for years 4 & 5.

Payment Terms:Net 30. Pricing effective for 30 days.FOB:City of Ann ArborDelivery:60 days after chassis arrival

Thank you for the opportunity to quote.

Respectfully submitted by, Jon Luea/Brian Bouwman



November 21, 2022

City of Ann Arbor Attn: CJ Stegink 4251 Stone School Road Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 180000001107 Bid:

2023 Ford F450 Reg. Cab 4x4 Chassis w/Service Body * Unit #6263

\$101,172.00 ea

<u>Standard Service Contract</u>: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000 miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: December 23rd, 2022.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

<u>Payment requirements:</u> All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell Government & Fleet Sales

DRAFT PRICING COLORS AND OPTIONS MAY CHANGE 2023 F-450 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab **Major Standard Equipment**

MECHANICAL

- Brakes Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
- 7.3L 2V DEVCT NA PFI V8 Gas (F-450/F-550)

• Transmission - Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep

Sand/Snow

- EXTERIOR
- Bumper front, black painted
- Doors
- Two (Regular Cab only)
- Four (SuperCab/Crew Cab only)
- Fender vents front
- Front License Plate Bracket
- Fuel Tank
- 40 gallon aft axle (F-350 DRW/F-450/F-550)
- Glass solar-tinted
- Grille black painted
- Manual Locking Hubs (4x4)
- · Scuff plates front, color-coordinated
- Splash Guards/Mud Flaps Front (F-450/550 only)
- "Three Blink" Lane change signal
- Tow hooks front (2)
- Trailer wiring 7 wire harness w/relays, blunt cut & labeled Tires 225/70Rx19.5G BSW A/P
- Wheels
- F-450 & F-550 19.5" Argent Painted Steel
- Manual Locking Hubs (4x4)
- Windshield Wipers intermittent

INTERIOR/COMFORT

• 2.3" Productivity Screen in IP Cluster Instrumentation Center -Multifunction switch message center display with Ice Blue® Lighting

- 12V Powerpoint, auxiliary
- Air conditioning single-zone, manual
- Air conditioning vents black w/chrome ring and knob
- · Cabin Air Particulate Filter
- Convenience
- Coat hooks, LH/RH color-coordinated
- Dash top tray
- Dome lamp LH/RH door activated & I/P switch operated w/delay
- Handles, grab driver & front-passenger
- Handles, roof ride front-passenger (also over rear-doors on Crew Cab)
- Map lights dual (front and rear w/Crew Cab)
- 12V Powerpoint, auxiliary
- Door-trim armrest/grab handle and reflector
- Floor covering black, full length vinyl
- Gauges and Meters Fuel, Transmission Temperature,
- EngineCoolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and
- Tachometer
- Headliner color-coordinated cloth
- Instrument panel color-coordinated w/dual glove boxes, four (4) air registers w/positive shut-off and powerpoint
- Instrumentation Center
- 2.3" LCD Productivity Screen in IP Cluster
- Mirror rearview 11.5" day/night
- Outside Temperature Display

• Seats - Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar - driver's side), front center-seat w/integrated restraint

- · Steering damper
- Steering power
- Steering wheel black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control • Sun visors - color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead • Upfitter switches - 6 located in Overhead Console
- Window Rear, fixed
- SAFETY/SECURITY
- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
- Driver and Passenger frontal and side airbag/curtain
- Passenger side airbag deactivation switch
- · Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Headlamps Quad beam jewel effect halogen
- Lamps LED Roof marker/clearance
- Mirrors manually telescoping two-way fold trailer tow with manual glass
- · Safety Belts
- Belt-Minder® (front safety belt reminder) chime and
- flashing warning lights on I/P if belts not buckled
- Color-coordinated safety belts w/height adjustment
- (frontoutboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System (PATS
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)
- Underhood service light
- DRIVER ASSIST
- AutoLamp Auto On/Off Headlamps
- FordPass[™] Connect 4G Wi-Fi Modem
- 4G LTE Wi-Fi hotspot connects up to 10 devices1
- Remotely start, lock and unlock vehicle2
- Schedule specific times to remotely start vehicle2
- Locate parked vehicle2
- Check vehicle status2
- SYNC®
- Enhanced Voice Recognition Communication and

- 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel - 220

• Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel

1 | Page

Entertainment

- 911 Assist®
- 4.2" LCD Center Stack screen
- AppLink®
- Smart-Charging USB-C port one (1)

• Audio - AM/FM stereo (four (4) speakers)

- FUNCTIONAL
- Alternators:

• Hood release • Horn - dual electric

AMF

engine)

7.3L 2 Valve Gas - 240 AMP

• Shock absorbers - heavy-duty gas

Stabilizer bars – front & rear

· Springs, rear auxiliary

| 16,500# GVWR, 9,930 PAYLOAD Reg. Cab 145 WB, CA 60" 16,500# GV | VWR, 9,610 PAYL \$48,4 | |
|--|---|---|
| [x] Base Price (F4H/650a) 4x4 | \$51,08 | |
| 16,500# GVWR, 9,820 PAYLOAD Reg. Cab WB 169, CA 84" 16,500# G ^v [] Base Price (F4G/650a) 4x2 [] Base Price (F4H/650a) 4x4 | VWR, 9,480 PAYL \$48,62 \$51,24 | 28.00 |
| 16,500# GVWR, 9,670 PAYLOAD Reg. Cab 193 WB, CA 108" 16,500# G [] Base Price (F4G/650a) 4x2 [] Base Price (F4H/650a) 4x4 | \$48,78 \$51,39 | 82.00 94.00 |
| 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# G [] Base Price (F4G/650a) 4x2 [] Base Price (F4H/650a) 4x4 | \$48,94 \$51,5 | 40.00 52.00 |
| 16,500# GVWR, 9,650 PAYLOAD SuperCab WB 168, CA 60", 16,500# GVWI [] Base Price (X4G/650a) 4x2 [] Base Price (X4H/650a) 4x4 | \$50,53 \$52,61 | 32.00 91.00 |
| 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# G [] Base Price (X4G/650a) 4x2 [] Base Price (X4H/650a) 4x4 | \$50,6 \$53,8 | 90.00 44.00 |
| 16,500# GVWR, 9,440 PAYLOAD Crew Cab WB 179, CA 60", 16,500# C [] Base Price (W4G/650a) 4x2 [] Base Price (W4H/650a) 4x4 | GVWR, 9,080 PAYI \$51,3 \$54,4 | 04.00 |
| 16,500# GVWR, 9,360 PAYLOAD Crew Cab WB 203, CA 84", 16,500# C [] Base Price (W4G/650a) 4x2 [] Base Price (W4H/650a) 4x4 | GVWR, 9,010 PAYI \$51,4 \$54,6 | 67.00 21.00 |
| [] 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto. [] Engine Block Heater [] Seats, 40/20/40 Split Bench Cloth [] Seats, 40/20/40 Split Bench Cloth [] Seats, Vinyl 40/Mini-Console/40 (Regular Cab only) [] Seats, Cloth 40/Mini-Console/40 [] LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the rear & 2 A/S tires on the front, Option Spare is A/S | 99T/44G 41H 1S LS 4S TGM | Price 9,325.00 100.00 100.00/315.00 355.00 515.00/615.00 190.00 |
| [x] LT225/70Rx19.5G BSW Max Traction-4x4 only, Continenta Incl. 4-traction tires on the rear & 2 traction tires on the fro [] 6-Ton Hydraulic Jack [x] Spare Tire & Wheel-Includes 6-ton Hydraulic Jack | al, TGK nt- 61J 512 | 215.00 55.00 350.00 |
| [] Stainless Steel Wheel Cover [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes [] Operator Commanded Regeneration (OCR) (6.7L Diesel Only) [] Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only) [] Transmission Power Take-Off Provision | 945 86C 86D | 380.00 250.00 250.00 250.00 250.00 280.00 |

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| [x] Axle, Limited Slip | | X4N/X4L/X | <mark>(8L 360.00</mark> |
|---|-------------------------------------|-------------------|-------------------------|
| [] Privacy Glass with Heated Back | light/Rear Window Defrost | 43B/924 | 90.00 |
| (Requires Power Equipment 9 | <u>0L/54K)</u> | | |
| [] Utility Lighting System (LED Side | e-mirror Spotlights Requires | 63A | 160.00 |
| Power Equipment Group 90L/ | 54K) | | |
| [] Speed Control | | 525 | 235.00 |
| [] XL Decor Group (Chrome front | bumper) | 17F | 220.00 |
| [] XL Value Pkg (Chrome front bu | mper & Cruise Control) | 96V | 395.00 |
| [] Daytime running Lights | | 942 | 45.00 |
| [] Dual Alternator 397 amp w/Dual | Batteries (7.3L Gas Only) | 67B/86M | 325.00 |
| [] Dual Alternator 397 amp (6.7L D | iesel Only) | 67B | 115.00 |
| [x] Dual Batteries (78 Amp.) (Ga | s Engine Only) | 86M | 210.00 |
| [] 110V/400W Outlet (Includes Dua | al Alternators 397 amp (67B)) | 43C/67B | 290.00 |
| [] Upfitter Interface Module | | 18A | 295.00 |
| [] Fuel Tank-26.5 Gallon Mid-Ship | -Replaces 40 gal. aft-axle tanl | k 65M | 125.00 |
| [] Fuel Tank-Dual Diesel (Adds 26 | 5.5 Gal. Mid-Ship to the 40 Gal.Af | t.) 65C | 625.00 |
| [] Keys Extra (Regular) \$75.00 x _ | _ = | Sig | 75.00 |
| [] Keys Extra (With Power Group) | \$220.00 x _= | Sig | 220.00 ea |
| [] Trailer Tow Package High Capa | city-Req.6.7L Diesel & | 535 | 1,080.00 |
| 4.30 LS Rear Axle, has after ma | arket trailer brake wiring kit, | | |
| No brake controller included, Inc | reases GCWR on diesel | | |
| engine from 26,000# to 28,000# | | | |
| [] 15,000# GVWR Package-From | | 68D | 50.00 |
| [] 16,000# GVWR Package-From | 16,500# GVWR | 68L | 50.00 |
| [] Low Deflection Package-recomr | | 86S | 110.00 |
| loading, such as wreckers/retrie | ver application, N/A with 141" | | |
| [] Cab Steps-Black Molded | | 18B | 320.00/445.00 |
| [] Extra HD Front End Suspension | – GAWR 7,500 lbs | 67P | 285.00 |
| [] Extra Heavy Suspension Package | | 67X | 125.00 |
| [] Suspension Package, Heavy Se | | 67H | 125.00 |
| [x] <u>Snow Plow Prep Package (7.</u> | | 473/86M/67B | 575.00 |
| Dual Batteries (86M), and Dual | | | |
| Not Available w/Option Codes 6 | 37H or 67X Suspension Packa | <mark>ges)</mark> | |
| [] Snow Plow Prep Package (6.7 | <u>L Diesel Engine)</u> | 473 | 250.00 |
| [x] Exterior Back up Alarm | | 76C | <mark>140.00</mark> |
| [x] Rearview Camera Prep Kit fo | or Box Delete (Includes Loos | e 872 | <mark>415.00</mark> |
| Camera and Wiring Bundle) | | | |
| [] Audible Lane Departure Warning | | | 230.00 |
| Automatic Emergency Braking a | and Forward Collision Warning | | |
| [] 360-Degree Dual Beacon LED \ | Narning Strobes-Amber | 91S | 675.00 |
| [x] Wheel Well Liners, Front | | 61L | <mark>180.00</mark> |
| [] Ambulance Prep Package(6.7L | Diesel Engine Only) | 47A | 1205.00 |

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Total Price \$<u>53,527.00</u> ea

Colors for F-450

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| Exterior Colors | Inter | <u>ior Steel (Grey)</u> |
|--------------------------------|-------|-------------------------|
| Race Red | [PQ] | [] |
| Antimatter Blue Metallic | [HX] | [] |
| Iconic Silver Metallic | [JS] | [x] |
| Agate Black | [UM] | [] |
| Oxford White | [Z1] | [] |
| Carbonized Gray Metallic | [M7] | [] |
| Stone Gray | [D1] | [] |
| Atlas Blue Metallic | [B3] | [] |
| SPECIAL PAINT | | |
| School Bus Yellow Add \$660.00 | [BY] | [] |
| Omaha Orange Add \$660.00 | [MB] | [] |
| Green Gem Add \$660.00 | [VV6] | [] |



October 11, 2022

City of Ann Arbor 4251 Stone School Road, Ann Arbor, MI 48108 Attn: CJ Stegink, ph: (734) 646-1846 HQ0003303

Equipment Quotation

Parks Department

Chassis information: 2023 Ford F450, Reg Cab, DRW, 4x4, 60" CA, gas engine, auto trans, OEM camera (loose), brake controller, backup alarm & upfitter switches

RKI 9' Service Body including the following: Install RKI Model S60DW94 Service Body, 108" long x 94" wide x 44" high Standard height body "S" series 20" compartment depth, 54" load area and 29" floor line 12-gauge treadplate floor 14-gauge galvanneal steel construction Double panel doors with 14-gauge galvanneal outer panel and 18-gauge galvanneal inner panel Spring-loaded detachable door retainers on vertical doors Heavy-duty removable chain supports on horizontal doors 3/16" A50 high strength steel formed crossmembers at front and rear of body 10-gauge high strength steel formed intermediate crossmembers 3 full-length 14-gauge formed "hat" channel longitudinals for full length floor support Stainless steel integral rod door hinge pins Stainless steel pillow blocks with self-lubricating bushings Stainless steel paddle latches Body fully undercoated Streetside Compartments: Front Vertical: 44" H x 34" W x 20" D Horizontal: 21" H x 50" W x 20" D Rear Vertical: 44" H x 24" W x 20" D **Curbside Compartments:** Front Vertical: 44" H x 34" W x 20" D Horizontal: 21" H x 50" W x 20" D Rear Vertical: 44" H x 24" W x 20" D Curbside Horizontal includes slide-out (mo. SLFSLD5020) Drawer Assembly (mo. DS34W141) mounted in streetside and curbside front verticals including: 1 each 3" high, 4 each 6" high and 1 each 9" high, 250 lb. capacity drawers Drawers are slotted for dividers on 2" centers, 5 dividers furnished per drawer Drawer assembly to be painted white Compartment shelving is removable and adjustable with 16-gauge galvanneal steel shelves Tailgate is 11-1/2" high with one-hand opening and slam close, center release stainless steel latch Rear body lighting includes the following: Light boxes mounted at rear for recessed lights on rear of body LED stop/turn/taillights and back up lights mounted in boxes Flush mount LED marker light kit 1



Window louvered grille (mo. WG54) with strobe light brackets (mo. STRBMNTRCT) for mini lightbar Rear bumper recessed for ¾" heavy-duty hitch assembly including the following:

12" treadplate step bumper (mo. BPRPHRTP94C) welded to rear of body with receiver recess Heavy-duty $\frac{3}{4}$ " D-rings for safety chains

2" Reese-style receiver tube

7-way flat-pin RV plug

Install Grab handles mounted at rear

Install Shovel holder vertical bracket on interior of streetside cargo space wall

Install Ladder rack (mo. 1501250) for service body

Install Material Basket on streetside top compartment, punched, with spacers under, 100"W x 12"H x 16"D

Install Honda 5000-watt gas generator (mo. EB5000X3AN) mounted on top front of curbside compartment wired to GFI outlet at the rear of curbside compartment

Install 5-gallon wire-form water cooler rack (mo. 5201007) mounted on compartment top, behind generator

Install Vise-mount horizontal receiver on curbside end of bumper

Install Custom Lighting & Electrical including the following:

Chassis upfitter switches for warning lights & work lights

One (1) SoundOff Pinnacle (mo. EPL7PDAC) amber-only mini lightbar on window grille

Four (4) SoundOff mPower (mo. EMPS2SMS3A) amber-only flashers flush-mounted:

Two (2) in chassis grille

Two (2) at top of rear of body, one each side

Two (2) ECCO (mo. EW2451) LED work lights with handles, rear-facing on window grille, one each side

Backup alarm (to come with chassis/confirmed at chassis order)

Electric brake controller (to come with chassis/confirmed at chassis order)

Remount OEM camera at rear

Install Western 8'6" MVP3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring Receiver kit & UltraMount2 system

- Install WeatherTech Floor Liners (mo. 4410541V)
- Install Luverne Grip-Step running boards on both sides (mos. 415060 & 401721)

Install Spray-on liner protectant on cargo area of service body including floor, sides, front bulkhead, compartment tops, tailgate interior, top lip of tailgate and rear bumper

Install Mudflaps behind rear tires

Paint Service body, window grille and bumper to painted one-color Gray to match cab Paint rear hitch assembly Black in color

Plow pricing: \$8,780.00 ea.

Above total equipment installed & painted pricing: \$47,645.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms:Net 30. Pricing effective for 30 days.FOB:City of Ann ArborDelivery:240 days ARO, depending on chassis arrival

Thank you for the opportunity to quote.

Respectfully submitted by, Jon Luea/Brian Bouwman



November 21, 2022

City of Ann Arbor Attn: CJ Stegink 4251 Stone School Road Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 180000001107 Bid:

2023 Ford F450 Reg. Cab 4x4 Chassis w/Service Body * Unit #3295

\$99,782.00 ea

<u>Standard Service Contract</u>: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000 miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: December 23rd, 2022.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

DRAFT PRICING COLORS AND OPTIONS MAY CHANGE 2023 F-450 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab **Major Standard Equipment**

MECHANICAL

- Brakes Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 7.3L 2V DEVCT NA PFI V8 Gas (F-450/F-550)
- Transmission Ten-Speed Automatic Transmission with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep

Sand/Snow

- EXTERIOR
- Bumper front, black painted
- Doors
- Two (Regular Cab only)
- Four (SuperCab/Crew Cab only)
- Fender vents front
- Front License Plate Bracket
- Fuel Tank
- 40 gallon aft axle (F-350 DRW/F-450/F-550)
- Glass solar-tinted
- Grille black painted
- Manual Locking Hubs (4x4)
- Scuff plates front, color-coordinated
- Splash Guards/Mud Flaps Front (F-450/550 only)
- "Three Blink" Lane change signal
- Tow hooks front (2)
- Trailer wiring 7 wire harness w/relays, blunt cut & labeled
 Tires 225/70Rx19.5G BSW A/P
- Wheels
- F-450 & F-550 19.5" Argent Painted Steel
- Manual Locking Hubs (4x4)
- Windshield Wipers intermittent

INTERIOR/COMFORT

• 2.3" Productivity Screen in IP Cluster Instrumentation Center -Multifunction switch message center display with Ice Blue® Lighting

- 12V Powerpoint, auxiliary
- Air conditioning single-zone, manual
- Air conditioning vents black w/chrome ring and knob
- · Cabin Air Particulate Filter
- Convenience
- Coat hooks, LH/RH color-coordinated
- Dash top tray

- Dome lamp - LH/RH door activated & I/P switch operated w/delay

- Handles, grab driver & front-passenger
- Handles, roof ride front-passenger (also over rear-doors on Crew Cab)
- Map lights dual (front and rear w/Crew Cab)
- 12V Powerpoint, auxiliary
- Door-trim armrest/grab handle and reflector
- Floor covering black, full length vinyl
- Gauges and Meters Fuel, Transmission Temperature,
- EngineCoolant Temperature, Oil Pressure (Gas engine) and Turbo (Diesel engine) Gauges; Speedometer, Odometer and Tachometer
- Headliner color-coordinated cloth
- Instrument panel color-coordinated w/dual glove boxes, four
- (4) air registers w/positive shut-off and powerpoint
- Instrumentation Center
- 2.3" LCD Productivity Screen in IP Cluster
- Mirror rearview 11.5" day/night
- Outside Temperature Display
- Seats Front, HD vinyl, 40/20/40 split bench with center armrest, cupholder and storage (manual lumbar - driver's side), front center-seat w/integrated restraint

- Steering damper
- Steering power
- Steering wheel black urethane with tilt and telescoping
- steering wheel/column; includes three (3) button message control • Sun visors - color-coordinated vinyl, driver w/pocket,
- passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches 6 located in Overhead Console
- Window Rear, fixed
- SAFETY/SECURITY
- AdvanceTrac® with RSC® (Roll Stability ControlTM)
- Airbags
- Driver and Passenger frontal and side airbag/curtain
- Passenger side airbag deactivation switch
- · Child tethers (Regular Cab front-passenger and all rear-seating positions)
- Headlamps Quad beam jewel effect halogen
- Lamps LED Roof marker/clearance
- Mirrors manually telescoping two-way fold trailer tow with manual glass
- Safety Belts
- Belt-Minder® (front safety belt reminder) chime and
- flashing warning lights on I/P if belts not buckled
- Color-coordinated safety belts w/height adjustment
- (frontoutboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- · SecuriLock® Passive Anti-Theft System (PATS
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control (SEIC)
- Underhood service light
- DRIVER ASSIST
- AutoLamp Auto On/Off Headlamps
 FordPass™ Connect 4G Wi-Fi Modem
- 4G LTE Wi-Fi hotspot connects up to 10 devices1
- Remotely start, lock and unlock vehicle2
- Schedule specific times to remotely start vehicle2
- Locate parked vehicle2
- Check vehicle status2
- SYNC®
- Enhanced Voice Recognition Communication and

- 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel - 220

• Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel

1 | Page

Entertainment

- 911 Assist®
- 4.2" LCD Center Stack screen

- 7.3L 2 Valve Gas - 240 AMP

• Shock absorbers - heavy-duty gas

- AppLink®
- Smart-Charging USB-C port one (1)

• Audio - AM/FM stereo (four (4) speakers)

FUNCTIONAL Alternators:

Hood release

• Horn – dual electric

· Springs, rear auxiliary • Stabilizer bars - front & rear

AMP

engine)

| 16,500# GVWR, 9,930 PAYLOAD Reg. Cab 145 WB, CA 60" 16,500# C [] Base Price (F4G/650a) 4x2 | | LOAD 465.00 |
|--|------------------|----------------------------------|
| x Base Price (F4H/650a) 4x4 | , |)82.00 |
| 16,500# GVWR, 9,820 PAYLOAD Reg. Cab WB 169, CA 84" 16,500# C | WWD 0490 DAV | |
| [] Base Price (F4G/650a) 4x2 | | 5 28.00 |
| [] Base Price (F4H/650a) 4x4 | , | 241.00 |
| | , , | |
| 16,500# GVWR, 9,670 PAYLOAD Reg. Cab 193 WB, CA 108" 16,500# | | |
| [] Base Price (F4G/650a) 4x2 | , | 782.00 |
| [] Base Price (F4H/650a) 4x4 | \$51,: | 394.00 |
| 16,500# GVWR, 9,570 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# | GVWR, 9,250 PAY | /LOAD |
| [] Base Price (F4G/650a) 4x2 | \$48,9 | 940.00 |
| [] Base Price (F4H/650a) 4x4 | \$51,5 | 552.00 |
| 16,500# GVWR, 9,650 PAYLOAD SuperCab WB 168, CA 60", 16,500# GVW | /R, 9,300 PAYLOA | AD |
| [] Base Price (X4G/650a) 4x2 | | 532.00 |
| [] Base Price (X4H/650a) 4x4 | \$52, | 691.00 |
| 16,500# GVWR, 9,430 PAYLOAD SuperCab WB 192, CA 84", 16,500# | GVWR 0 130 PAX | |
| [] Base Price (X4G/650a) $4x2$ | | 690.00 |
| [] Base Price (X4H/650a) 4x4 | , | 844.00 |
| | | |
| 16,500# GVWR, 9,440 PAYLOAD Crew Cab WB 179, CA 60", 16,500# | | 304.00 |
| $\begin{bmatrix} 1 & \text{Base Price (W4G/650a) 4x2} \\ \begin{bmatrix} 1 & \text{Base Price (W4U/650a) 4x4} \end{bmatrix}$ | , | 467.00 |
| [] Base Price (W4H/650a) 4x4 | φ υ η, | 407.00 |
| 16,500# GVWR, 9,360 PAYLOAD Crew Cab WB 203, CA 84", 16,500# | GVWR, 9,010 PA | YLOAD |
| [] Base Price (W4G/650a) 4x2 | \$51,4 | 467.00 |
| [] Base Price (W4H/650a) 4x4 | \$54, | 621.00 |
| | | Duine |
| Available Standard Options | Option Reg | <u>Price</u> g.&Super/CrewCab |
| [] 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto. | 99T/44G | 9,325.00 |
| [] Engine Block Heater | 41H | 100.00 |
| [] Seats, 40/20/40 Split Bench Cloth | 1S | 100.00/315.00 |
| [] Seat, Vinyl 40/Mini-Console/40 (Regular Cab only) | LS | 355.00 |
| [] Seats, Cloth 40/Mini-Console/40 | 4S | 515.00/615.00 |
| [] LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the rear | TGM | 190.00 |
| & 2 A/S tires on the front, Option Spare is A/S [x] LT225/70Rx19.5G BSW Max Traction-4x4 only, Continent | | 215.00 |
| Incl. 4-traction tires on the rear & 2 traction tires on the fro | ont- | 210.00 |
| [] 6-Ton Hydraulic Jack | 61J | 55.00 |
| [x] Spare Tire & Wheel-Includes 6-ton Hydraulic Jack | 512 | 350.00 |
| [] Stainless Steel Wheel Cover | 945 | 380.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 15-Minutes | 86C | 250.00 |
| [] Engine Idle Shutdown (avail. w/6.7L diesel Only) 20-Minutes | 86D | 250.00 |
| [] Operator Commanded Regeneration (OCR) (6.7L Diesel Only | | 250.00 |
| [] Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only) | 41A | 250.00 |
| [] Transmission Power Take-Off Provision | 62R | 280.00 |

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| Let 1 Asta Limited Clin | X4N/X4L/X | (81 360 00 | |
|--|-------------|---------------------|--|
| [x] Axle, Limited Slip | | 90.00 | |
| Privacy Glass with Heated Backlight/Rear Window Defrost (Requires Power Equipment 90L/54K) | 43B/924 | 90.00 | |
| [] Utility Lighting System (LED Side-mirror Spotlights <u>Requires</u> | 63A | 160.00 | |
| Power Equipment Group 90L/54K) | 00/1 | 100.00 | |
| [] Speed Control | 525 | 235.00 | |
| [] XL Decor Group (Chrome front bumper) | 17F | 220.00 | |
| [] XL Value Pkg (Chrome front bumper & Cruise Control) | 96V | 395.00 | |
| [] Daytime running Lights | 942 | 45.00 | |
| [] Dual Alternator 397 amp w/Dual Batteries (7.3L Gas Only) | 67B/86M | 325.00 | |
| [] Dual Alternator 397 amp (6.7L Diesel Only) | 67B | 115.00 | |
| [x] Dual Batteries (78 Amp.) (Gas Engine Only) | 86M | 210.00 | |
| [] 110V/400W Outlet (Includes Dual Alternators 397 amp (67B)) | 43C/67B | 290.00 | |
| [] Upfitter Interface Module | 18A | 295.00 | |
| [] Fuel Tank-26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tan | k 65M | 125.00 | |
| [] Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal.Af | ť.) 65C | 625.00 | |
| [] Keys Extra (Regular) \$75.00 x = | Sig | 75.00 | |
| [] Keys Extra (With Power Group) \$220.00 x _= | Sig | 220.00 ea | |
| [] Trailer Tow Package High Capacity-Req.6.7L Diesel & | 535 | 1,080.00 | |
| 4.30 LS Rear Axle, has after market trailer brake wiring kit, | | | |
| No brake controller included, Increases GCWR on diesel | | | |
| engine from 26,000# to 28,000# | | | |
| [] 15,000# GVWR Package-From 16,500# GVWR | 68D | 50.00 | |
| [] 16,000# GVWR Package-From 16,500# GVWR | 68L | 50.00 | |
| [] Low Deflection Package-recommended for rear-biased | 86S | 110.00 | |
| loading, such as wreckers/retriever application, N/A with 141" | | | |
| [] Cab Steps-Black Molded | 18B | 320.00/445.00 | |
| [] Extra HD Front End Suspension – GAWR 7,500 lbs | 67P | 285.00 | |
| [] Extra Heavy Suspension Package(N/A 67H or 473) | 67X | 125.00 | |
| [] Suspension Package, Heavy Service(N/A 67X or 473) | 67H | 125.00 | |
| | 473/86M/67B | 575.00 | |
| Dual Batteries (86M), and Dual Alternators 397 amp (67B). | N | | |
| Not Available w/Option Codes 67H or 67X Suspension Packa | | 050.00 | |
| [] <u>Snow Plow Prep Package (6.7L Diesel Engine)</u> | 473 | 250.00 | |
| [x] Exterior Back up Alarm | 76C | 140.00 | |
| [x] Rearview Camera Prep Kit for Box Delete (Includes Loos | se 872 | <mark>415.00</mark> | |
| Camera and Wiring Bundle) | | 220.00 | |
| [] Audible Lane Departure Warning with Pre-Collision Assist with 60C/94P 230.00 | | | |
| Automatic Emergency Braking and Forward Collision Warning | | 675.00 | |
| [] 360-Degree Dual Beacon LED Warning Strobes-Amber | 91S 61L | 180.00 | |
| [x] Wheel Well Liners, Front [] Ambulance Prep Package(6.7L Diesel Engine Only) | 47A | 1205.00 | |
| [] AIIIDUIAIICE FIEP FACKAGE(0.1 L DIESEI LIIGIILE OIIIY) | | 1200.00 | |

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Total Price \$<u>53,527.00</u> ea

Colors for F-450

| Exterior Colors | Inter | <u>rior Steel (Grey)</u> |
|--|--|--|
| Race Red | [PQ] | [] |
| Antimatter Blue Metallic | [HX] | [] |
| Iconic Silver Metallic | [JS] | [x] |
| Agate Black | [UM] | [] |
| Oxford White | [Z1] | [] |
| Carbonized Gray Metallic | [M7] | [] |
| Stone Gray | [D1] | [] |
| Atlas Blue Metallic | [B3] | [] |
| SPECIAL PAINT | | |
| School Bus Yellow Add \$660.00 | [BY] | [] |
| Omaha Orange Add \$660.00 | [MB] | [] |
| Green Gem Add \$660.00 | [W6] | [] |
| Iconic Silver Metallic Agate Black Oxford White Carbonized Gray Metallic Stone Gray Atlas Blue Metallic SPECIAL PAINT School Bus Yellow Add \$660.00 Omaha Orange Add \$660.00 | [JS] [UM] [Z1] [M7] [D1] [B3] [BY] [MB] | [X] [] [] [] [] [] [] [] [] [] |



October 11, 2022

City of Ann Arbor 4251 Stone School Road, Ann Arbor, MI 48108 Attn: CJ Stegink, ph: (734) 646-1846 **HQ0003299**

Equipment Quotation

Water Department

Chassis information: 2023 Ford F450, Reg Cab, DRW, 4x4, 60" CA, gas engine, auto trans, OEM camera (loose), brake controller, backup alarm & upfitter switches

RKI 9' Service Body including the following: Install RKI Model S60DW94 Service Body, 108" long x 94" wide x 44" high Standard height body "S" series 20" compartment depth, 54" load area and 29" floor line 12-gauge treadplate floor 14-gauge galvanneal steel construction Double panel doors with 14-gauge galvanneal outer panel and 18-gauge galvanneal inner panel Spring-loaded detachable door retainers on vertical doors Heavy-duty removable chain supports on horizontal doors 3/16" A50 high strength steel formed crossmembers at front and rear of body 10-gauge high strength steel formed intermediate crossmembers 3 full-length 14-gauge formed "hat" channel longitudinals for full length floor support Stainless steel integral rod door hinge pins Stainless steel pillow blocks with self-lubricating bushings Stainless steel paddle latches Body fully undercoated Streetside Compartments: Front Vertical: 44" H x 34" W x 20" D Horizontal: 21" H x 50" W x 20" D Rear Vertical: 44" H x 24" W x 20" D Curbside Compartments: Front Vertical: 44" H x 34" W x 20" D Horizontal: 21" H x 50" W x 20" D Rear Vertical: 44" H x 24" W x 20" D Curbside Horizontal includes slide-out (mo. SLFSLD5020) Drawer Assembly (mo. DS34W141) mounted in streetside and curbside front verticals including: 1 each 3" high, 4 each 6" high and 1 each 9" high, 250 lb. capacity drawers Drawers are slotted for dividers on 2" centers, 5 dividers furnished per drawer Drawer assembly to be painted white Compartment shelving is removable and adjustable with 16-gauge galvanneal steel shelves Tailgate is 11-1/2" high with one-hand opening and slam close, center release stainless steel latch Rear body lighting includes the following: Light boxes mounted at rear for recessed lights on rear of body LED stop/turn/taillights and back up lights mounted in boxes Flush mount LED marker light kit



Window louvered grille (mo. WG54) with strobe light brackets (mo. STRBMNTRCT) for mini lightbar Rear bumper recessed for ¾" heavy-duty hitch assembly including the following:

12" treadplate step bumper (mo. BPRPHRTP94C) welded to rear of body with receiver recess Heavy-duty ¾" D-rings for safety chains

2" Reese-style receiver tube

7-way flat-pin RV plug

Install Grab handles mounted at rear

Install Shovel holder vertical bracket on interior of streetside cargo space wall

Install Two (2) sets of 3-hooks on interior of curbside cargo space wall for water key storage

- Install Four (4) latching conduit tubes mounted on compartment tops, two each side
- Install Honda 5000-watt gas generator (mo. EB5000X3AN) mounted on top front of streetside compartment wired to GFI outlet at the rear of curbside compartment

Install 5-gallon wire-form water cooler rack (mo. 5201007) mounted on top front of curbside compartment

Install Vise-mount horizontal receiver on curbside end of bumper

Install Custom Lighting & Electrical including the following:

Chassis upfitter switches for warning lights & work lights

- One (1) SoundOff Pinnacle (mo. EPL7PDAC) amber-only mini lightbar on window grille
- One (1) Maxxima Traffic Advisor (mo. M20401Y & M50920) 48" mounted window grille, in-cab control

Four (4) SoundOff mPower (mo. EMPS2SMS3A) amber-only flashers flush-mounted:

- Two (2) in chassis grille
- Two (2) at top of rear of body, one each side

Two (2) ECCO (mo. EW2451) LED work lights with handles, rear-facing on window grille, one each side Backup alarm (to come with chassis/confirmed at chassis order)

Electric brake controller (to come with chassis/confirmed at chassis order)

Remount OEM camera at rear

- Install Western 8'6" MVP3 Steel V-plow including the following: Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring Receiver kit & UltraMount2 system
- Install WeatherTech Floor Liners (mo. 4410541V)
- Install Luverne Grip-Step running boards on both sides (mos. 415060 & 401721)
- Install Spray-on liner protectant on cargo area of service body including floor, sides, front bulkhead, compartment tops, tailgate interior, top lip of tailgate and rear bumper
- Install Mudflaps behind rear tires
- Paint Service body, window grille and bumper to painted one-color Gray to match cab Paint rear hitch assembly Black in color

Plow pricing: \$8,780.00 ea.

Above total equipment installed & painted pricing: \$46,255.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms:Net 30. Pricing effective for 30 days.FOB:City of Ann ArborDelivery:240-days ARO, depending on chassis arrival

Thank you for the opportunity to quote.

Respectfully submitted by, Jon Luea/Brian Bouwman



November 21, 2022

City of Ann Arbor Attn: CJ Stegink 4251 Stone School Road Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2023 Vehicle State of Michigan Contract# 071B7700180 Bid:

(3) 2023 Ford F250 Regular Cab 4x4 Pickup 8' Box in Silver \$49,390.00 ea Total Delivered Price \$148,170.00 * Unit #4270, 6268, 6289 \$148,170.00

<u>Standard Service Contract</u>: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000 miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: December 23rd, 2022.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell Government & Fleet Sales

DRAFT PRICING COLORS AND OPTIONS MAY CHANGE 2023 F-250 Reg. Cab, SuperCab, Crew Cab **Major Standard Equipment**

- MECHANICAL Brakes Four-Wheel Disc Anti-lock Brake System (ABS) Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel) • Transmission TorqShift®-G six-speed automatic w/SelectShift®
- Fuel Tanks
- 29 Gallon (Diesel Engine) 142"or 148" Wheelbase
 34 Gallon (Diesel Engine) 160" or 164" Wheelbase
 34 Gallon (Gas Engine) NA 176" Wheelbase
 48 Gallon (Gas Engine) 176" Wheelbase

- 48 Gallon (Diesel Engine) 176" Wheelbase
- EXTERIOR
- Bumpers front & rear, black painted
- Doors
- Two (Regular Cab only)
- Four (SuperCab/Crew Cab only)
- Front License Plate Bracket
- Fender vents front
- Front License Plate Bracket
- Glass solar-tinted • Grille - black painted
- Handles door & tailgate, black
- Jack
- 2-Ton mechanical

- Lamps pickup box and cargo area
 Manual Locking Hubs (4x4)
 Moldings tailgate and box-rail
 Pickup box partitionable & stackable
- · Spare tire, wheel, lock & frame mounted carrier
- Splash Guards/Mud Flaps Front (F-450 only)
- Tailgate Removable w/key lock "Three-Blink" lane change signal • Tow hooks - front, two (2)
- Trailer Sway Control
- Trailer Tow Package 7-wire harness w/relays & 7/4 pin connector
- Wheels
- 17" Argent Painted Steel w/painted hub covers/center ornaments
- Manual Locking Hubs (4x4)
 Spare tire, wheel, lock & carrier
- Windshield wipers intermittent

INTERIOR/COMFORT

- 2.3" Productivity Screen in IP Cluster
- Air conditioning manual, single zone
- Cabin Air Particulate Filter
- Convenience
- Coat hooks LH/RH color-coordinated Dash top tray
- Dome Lamp LH/RH door activated & I/P switch operated w/delay
- Handles, grab driver & front-passenger
- Handles, roof ride front-passenger (also over rear-doors on Crew Cab)
 Map lights dual (front and rear w/Crew Cab)
- Powerpoint, auxiliary
- Door-trim armrest/grab handle & reflector
- Floor covering Black, full length vinyl
- Headliner color-coordinated cloth
- Hood release
- Horn dual electric
- Instrument panel color-coordinated w/dual glove box, 4 air registers w/positive shut off, powerpoint
- Instrumentation Multi-function switch message center w/Ice Blue® Lighting
- Mirror rearview 11.5" day/night
- Outside Temperature Display
- Overhead console w/dual storage bins and map lights (NA Regular Cab) · Powerpoint - auxiliary two (2) in instrument panel
- Scuff plates front, color-coordinated
- Seats Front, HD vinyl, 40/20/40 split bench with center armrest,
- cupholder and storage (manual lumbar driver's side), front center-seat
- w/integrated restraint
- Steering power

1 | Page

- Steering damper
- Steering wheel black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors color-coordinated vinyl, driver w/pocket, passenger
- w/uncovered mirror
- Window Rear, fixed
- Windshield wipers intermittent
- SAFETY/SECURITY ● AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
- Driver and Passenger frontal and side airbag/curtain
- Passenger side airbag deactivation switch
- Belt-Minder® (front safety belt reminder)

- chime & flashing warning light on I/P if belts not buckled
 Center High-mounted Stop Lamp (CHMSL)
 Child tethers (Regular Cab, front-passenger and all rear-seating positions)
 Driver and passenger frontal airbag; passenger side deactivation Switch
- Headlamps Quad beam jewel effect halogen
 Individual Tire Pressure Monitoring System (TPMS)
- · Mirrors manually telescoping two-way fold trailer tow with manual
- glass
- Rear View Camera
- Safety belts w/height adjustment D-ring
- Safety Belts
- Belt-Minder® front safety belt reminder chime and flashing warning light on instrument cluster if belts not buckled
- Color-coordinated w/height adjustment (front-outboard seating
- positions only) • SecuriLock® Passive Anti-Theft System (PATS); includes MyKey®
- owner controls feature
- SOS Post-Crash Alert System[™]

● SOS Post-Crash Alert System™

Stationary Elevated Idle Control

• AutoLamp (Auto On/Off Headlamps)

• Audio - AM/FM stereo/MP3 Player (four (4))

Gas engine – 650-CCA, 72-AH (XL only)
 Diesel engine – 750-CCA, 78-AH, dual
 FordPass™ Connect 4G Wi-Fi Modem

Remotely start, lock and unlock vehicle2

• Oil minder system (6.2L Gas engine) Shock absorbers – heavy-duty gas

- 4.2" LCD Center Stack screen

4G LTE Wi-Fi hotspot connects up to 10 devices

Schedule specific times to remotely start vehicle

• Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)

Enhanced Voice Recognition Communication and Entertainment

DRIVER ÁSSIST

Hill Start Assist

Alternator 200 Amp

- Rear - Non-Limited-Slip

- Locate parked vehicle - Check vehicle status

Stabilizer bar – front

- Non-Limited-Slip

-911 Assist®

- AppLink®

· Rear axle

• SYNC®

System

FUNCTIONAL

• Axle

4x2

4x4

• Battery

- Stationary Elevated Idle Control (SEIC)
- Safety Canopy® System (incl. side-curtain airbags)
 SecuriLock® Passive Anti-Theft System; includes MyKey® owner controls feature (PATS)

- Twin I-beam front axle w/coil spring suspension (narrow front track) -

- Mono-beam front axle w/coil spring suspension (narrow front track) -

| 9950# GVWR Regular Cab 8 Ft. Box, 142"WB, [] Base Price 4x2 (F2A/600a), (Т.4) [x] Base Price 4x4 (F2B/600a), (Т.6) | \$4 | VR 3,478.00 <mark>5,965.00</mark> | | |
|--|----------------------------------|---|--|--|
| 10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10000# GVWR[] Base Price 4x2 (X2A/600a)\$45,565.00[] Base Price 4x4 (X2B/600a), (T.7)\$48,097.00 | | | | |
| 10000# GVWR SuperCab & Ft. Box, 164"WB, 10000# GVWR [] Base Price 4x2 (X2A/600a), (T.5) \$45,746.00 [] Base Price 4x4 (X2B/600a) (T.8) \$48,278.00 | | | | |
| 10000# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 1 [] Base Price 4x2 (W2A/600a) [] Base Price 4x4 (W2B/600a) | \$4 | R 6,684.00 9,211.00 | | |
| 10000# GVWR Crew Cab 8 Ft. Box, 176" WB, 10000 | | C 9C4 00 | | |
| [] Base Price 4x2 (W2A/600a) [] Base Price 4x4 (W2B/600a) | | 6,864.00 9,400.00 | | |
| Available Standard Options | Option | Price Reg.&Super/Crewcab | | |
| [] 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto. [] 7.3L 2V DECVT NA PFI V8 Gas/TorqShift 10-Spd Auto. [] CNG/LPG Fuel Capable Engine (w/ 6.2L only) [] Engine Block Heater | 99T/44G 99N/44G 98F 41H | 10,495.00 2,045.00 315.00 100.00 | | |
| [] Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only) [] Seats, 40/20/40 Split Bench Cloth [] Seat, Vinyl High Back Buckets (Regular Cab only) | 41A 1S LS | 250.00 100.00/315.00 355.00 | | |
| Seats, Cloth High Back Buckets Tires, LT245/75Rx17E All-Terrain (5) Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW) | 4S TBM | 515.00/615.00 165.00 455.00 | | |
| [] CNG/LPG Prep Fuel Capable Engine [] Engine Idle Shutdown (avail. w/6.7L diesel Only) [] Operator Commanded Regeneration (OCR) (6.7L Diesel Onl) | 98F 63T y) 98R | 315.00 250.00 250.00 | | |
| Powercode Remote Start System (<u>Reg. Power Equip. Grp 9</u> Privacy Glass with Heated Backlight/Rear Window Defrost (<u>Requires Power Equipment 90L/54K</u>) | 43B/924 | 250.00 90.00 | | |
| [] Dual Alternators, Diesel only (total of 377 amps) [] Alternator 240 amp (6.2L Gas Only) [] Alternator 397 amp w/Dual Batteries (78 Amp.) (7.3L Gas Or | • / | 115.00 85.00 325.00 | | |
| [] Alternator 397 amp (6.7L Diesel Only) [x] Dual Batteries (78 Amp.) (Gas Engines Only) | 67B 86M | 115.00 210.00 | | |
| [x] 110V/400W Outlet (Includes 240 Amp Alternator 67E) | 43C/67E | 260.00 | | |
| [] Keys Extra (Regular) \$75.00 x= [] Keys Extra (With Power Group) \$220.00 x = | Sig Sig | 75.00 ea 220.00 ea | | |
| [] Transmission Power Take-Off Provision (Diesel Only) | 62R | 220.00 ea 280.00 | | |
| [x] Cab Steps Molded Black | 18B | 320.00/ 445.00 | | |
| [] Reverse Vehicle Aid Sensor | 76R | 245.00 | | |
| [x] Roof Clearance Lights [] Tailgate Step, Incl. Tailgate Assist, Step & Handle | 592 | 80.00 | | |
| ן די מושמנב סנבף, וווטו. דמושמנב אסטוסו, סנפף מ המווטופ | 85G | 375.00 | | |

| [] Speed Control | 525 | 235.00 |
|--|------------------------------|---------------------|
| [x] Upfitter Switches (6) located in overhead console) | 66S | 165.00 |
| [] Upfitter Interface Module | 18A | 295.00 |
| [] 9900 GVWR Package | 68D | 100.00 |
| [] 4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tire | | |
| [x] Snow Plow Prep Package(N/A with 67H) | 473 | 250.00 |
| [] Camper Package | 471 | 160.00 |
| [] Snow Plow/Camper Package | 47B | 305.00 |
| [] Suspension Package, Heavy Service(N/A with 473) | 67H | 125.00 |
| [] <u>XL Decor Group</u> (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments) | 17F | 220.00 |
| [] <u>XL Value Pkg</u> (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & Cruise Contro | 96V | 395.00 |
| [] <u>Fleet Drivers Assistance Package</u> (Power Equipment Grou BLIS® (Blind Spot Information System) w/Cross-Traffic Alert And Trailer Tow (BLIS sensor in taillamp), Lane-Keeping Ale Pre-Collision Assist with Automatic Emergency Braking (AEE | p, 96F/90L rt, | 1910.00 |
| And Forward Collision Warning [] <u>STX APPEARANCE PACKAGE</u> (AM/FM Stereo MP3 player (speakers; four (4) with Regular Cab, six (6) with SuperCab a Cab), Bright Chrome Grille, Bright Hub Covers, Chrome From Step Bumpers, Cruise Control, STX Fender Vent Badge, 18" Sparkle Silver Painted Cast Aluminum Wheels (648), and LT275/65Rx18E BSW A/S (TCH) (4x2)/LT275/65Rx18E OW | and Crew ht and Rear d | 2155.00 (4x4) |
| [] Pickup Box Delete (8' box only)(Not Available w/7.3L V8) | 66D | (465.00) |
| [] Rearview Camera Prep Kit for Box Delete (Includes Cab Wiring, Frame Wiring to the rear most cross member, and Video Display | 872 | `415.00́ |
| [] Heavy Service Package for Pickup Box Delete Only | 63R | 125.00 |
| [] Spare Tire & Rim (for Box delete only) | 512 | 295.00 |
| [x] Axle, Electronic Locking | X3 | 390.00 |
| [] Daytime running Lights | 942 | 45.00 |
| [x] Skid Plate Package | 41P | 100.00 |
| [x] Box Link Cleats | 66B | 75.00 |
| [] Drop in Plastic Bedliner | 85L | 350.00 |
| [x] Tough Bed(Spray-in-bedliner) | 85S | 595.00 |
| [] Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner) | 85M | 180.00 |
| [] Splash Guards/Mud Flaps | 61S/62S | 130.00 |
| [] Wheel Well Liner (Front) | 61L | 180.00 |
| [x] Wheel Well Liner Front and Rear | 61N | <mark>325.00</mark> |
| [x] Exterior Backup Alarm | 76C | <mark>140.00</mark> |
| [x] LED Box Light (Not Available with LED Warning Strobe | | <mark>60.00</mark> |
| [] 360-Degree Dual Beacon LED Warning Strobes-Amber | 91S | 675.00 |

Total Price \$<u>49,390.00</u> ea

| | Colors for F-250 | | |
|--|--|---|--|
| Exterior Colors | Interior | <u>Steel (Grey)</u> | |
| Race Red | [PQ] | [] | |
| Antimatter Blue Metallic | [HX] | [] | |
| Iconic Silver Metallic | [JS] | [X] | |
| Agate Black | [UM] | [] | |
| Oxford White | [Z1] | [] | |
| Carbonized Gray Metallic | [M7] | [] | |
| Stone Gray | [D1] | [] | |
| Atlas Blue Metallic | [B3] | [] | |
| SPECIAL PAINT | | | |
| School Bus Yellow Add \$660.00 | [BY] | [] | |
| Omaha Orange Add \$660.00 | [MB] | [] | |
| Green Gem Add \$660.00 | [W6] | [] | |
| Iconic Silver Metallic Agate Black Oxford White Carbonized Gray Metallic Stone Gray Atlas Blue Metallic SPECIAL PAINT School Bus Yellow Add \$660.00 Omaha Orange Add \$660.00 | [JS] [UM] [Z1] [M7] [D1] [B3] [BY] [MB] | [] [x] [] [] [] [] [] [] [] [] | |

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