From: Seth Epstein < sethree@mailbox.org > Sent: Friday, September 23, 2022 3:50 PM

To: Planning < <a href="mailto:Planning@a2gov.org">Planning@a2gov.org</a> Subject: helping get to Net Zero

## Hi Ann Arbor Planning Commission

My name is Seth Epstein. I live here in Ann Arbor. I recently attended the RE+ conference this week and attended an educational session where Sol-REIT presented on an innovative approach to helping housing project developers incorporate renewable and storage solutions in housing projects. I was intrigued because I know that you have been struggling with this exact issue. I believe one of you was quoted as saying recently that it is like pulling teeth to get this done.

I met up with Jim Spano from Sol-REIT after the presentation to ask him if he would be willing to do any outreach to our planning commission and city council on their approach to this issue to provide some education on how it can be accomplished. I believe Sol-REIT would also be interested in speaking with some of the pending housing project developers to see if there is an opportunity to improve the projects any.

I am happy to just pass along the contact information or to facilitate an introduction.

Jim Spano SOL-REIT https://www.sol-reit.com/

Best Regards,

Seth