

DETROIT SALT COMPANY LC

STATE OF MICHIGAN **CENTRAL PROCUREMENT SERVICES**

Department of Technology, Management, and Budget 320 S. WALNUT ST., LANSING, MICHIGAN 48933

Justin Droste

MDOT

P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 9

to

Contract Number <u>18000000768</u>

0 4004				517-636-0518			
9 12841	Sanders Street			517-636-0518 drostej@Michigar	J'GOA		
Detro	it, MI 48217			, , ,		DTMB	
Steve	Briggs			Ratile Micharland		U I MB	
Detro Steve 313-8	41-5144			Katie McFarland 517-930-6814 mcfarlandk1@mi			
sales	@detroitsalt.com	l		हुँ वै mcfarlandk1@mi	chigan.go	V	
CV00	40860						
			CONTRAC	T SUMMARY			
BULK SAL	T. EARLY FILI	L & SEASONAL BA					
	FECTIVE DATE	INITIAL EXPIRA		INITIAL AVAILABLE OPTIO	ONS	EXPIRATION I BEFORE	
Septem	nber 1, 2018	August 31,	2023	5 - 1 Year		August 31, 2	2023
	PAYN	MENT TERMS		DELIVER	TIMEFR	AME	
		NET 45					
		ALTERNATE PA			EX	TENDED PURCHA	SING
□ P-C		□ PRC	☐ Othe	r	⊠ `	Yes [□ No
	ELIVERY REQUIR						
See Section	on 1.3 Delivery	and Acceptance					
OPTION	LENGT	H OF OPTION	EXTENSION OF	F CHANGE NOTICE LENGTH OF EXTENSION	M	REVISED EXP.	DATE
	LLITOT			LENGTH OF EXTENSION	•	August 31, 2	
	ENT VALUE	VALUE OF CHAN		ESTIMATED AGGREG	SATE CON		
\$31,9	26,358.45	\$10,850,0	36.79	\$42,7	76,395.24	<u> </u>	
		JI.	DESC	RIPTION			
-				2022-2023 annual road salt pricing w f Michigan anticipated spend.	hich has be	en attached as Sche	dule
The following	amendments are h	ereby incorporated into t	he contract.				
a. All s	alt must be delivered	d within the hours identifie	ed on the annual bio	deleted and replaced with: dding document unless alternative tim ours will receive a 25% deduction pen		en mutually agreed. [Deliveries
All invoic price; (f) per invoi	es submitted to the shipping cost (if any ce.	/); (g) total price; (h) prod	ate; (b) delivery ord luct type, and (i) loo	der number; (c) quantity; (d) description delivered. Invoices must only in	iclude a sin	gle day's delivery tor	nnage
All other tern	ns, conditions, speci	fications, and pricing rem	nain the same. Per	contractor and agency agreement, ar	nd DTMB C	entral Procurement a	approval.

57	University	Ingham	MDOT	Mason	601 Jewett Rd., Mason, MI 48854	(517) 676-1029	Yes	Monday through Thursday between 6:00 am and 2:30 pm	2,000	\$ 55.70	Detroit	\$	111,400.00	Jackson Transportation Service Center 2750 N Elm Rd, Jackson, MI 49201	Eva Neubecker NeubeckerE@michigan.gov 517-780-7540
58	University	Jackson	County	Jackson	2400 N. Elm Rd. Jackson, MI 49201	517-788-4230	No	Monday through Thursday between 6:00 am and 2:30 pm	4,000	\$ 55.87	Detroit	\$		Jackson Transportation Service Center 2750 N Elm Rd, Jackson, MI 49201	Eva Neubecker NeubeckerE@michigan.gov 517-780-7540
59	University	Jackson	County	Clark Lake	7245 Clark Lake Rd, Jackson, MI 49234	517-788-4230	Yes	Monday through Thursday between 6:00 am and 2:30 pm	1,000	\$ 55.87	Detroit	\$	55,870.00	Jackson Transportation Service Center 2750 N Elm Rd, Jackson, MI 49201	Eva Neubecker NeubeckerE@michigan.gov 517-780-7540
60	University	Jackson	County	Parma	2491 N Parma Rd, Parma, MI 49269	517-788-4230	No	Monday through Thursday between 6:00 am and 2:30 pm	1,000	\$ 55.87	Detroit	\$		Jackson Transportation Service Center 2750 N Elm Rd, Jackson, MI 49201	Eva Neubecker NeubeckerE@michigan.gov 517-780-7540
61	University	Lenawee	MDOT	Adrian	2451 N. Adrian Highway, Adrian, MI 49221	(517) 263-0564	Yes	Monday through Friday between 7:00 am and 3:00 pm	2,500	\$ 55.56	Detroit	\$		Jackson Transportation Service Center 2750 N Elm Rd, Jackson, MI 49201	Andrea Winnie WinnieA@michigan.gov 517-780-5288
62	University	Livingston	MDOT	Brighton	10102 East Grand River Ave, Brighton, MI 48116	(810) 229-4250	Yes	Monday through Thursday between 6:00 am and 2:30 pm	5,500	\$ 56.86	Detroit	\$		Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600
63	University	Monroe	MDOT	Dundee	4756 Ann Arbor Road Dundee, 48131	(517) 403-3591	Yes	Monday through Friday between 7:00 am and 3:00 pm	1,000	\$ 54.82	Detroit	\$	54,820.00	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600
64	University	Monroe	MDOT	Carleton	10399 Telegraph Road Carleton, 48117	(517) 539-2249	Yes	Monday through Friday between 7:00 am and 3:00 pm	1,000	\$ 54.82	Detroit	\$		Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600
65	University	Monroe	MDOT	Erie	12075 Telegraph Road Erie, 48133	(517) 539-2249	Yes	Monday through Friday between 7:00 am and 3:00 pm	1,000	\$ 54.82	Detroit	\$	54,820.00	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600
66	Metro	Wayne	MDOT	Detroit	1500 East Ferry St., Detroit, MI	(313) 874-2140	Yes	Monday through Friday between 6:00 am and 2:30 pm	1,750	\$ 53.45	Detroit	\$	93,537.50	Detroit Maintenance Garage 1500 E. Ferry St Detroit MI 48211	Nina Cheek, CheekN@michigan.gov Jeff Wood, woodj4@michigan.gov 313-874-2140
									105,300			\$ 6	,469,877.00		

Early Fill - MIDEAL and STATE AGENCY DROP POINTS: 2022-2023 Road Salt

Region	Item	County	Туре	Name	Drop Point Address	City	State	Zip	Phone	Early Delivery	Early Fill Low Price	Low Bidder	Early Fill Extended Total Price	Email
1-Superior	1	Luce	MiDEAL	LUCE COUNTY ROAD COMMISSION	302 E McMillan Ave	Newberry	MI	49868	(906) 293-5741	100	\$ 73.28	Detroit	\$ 7,328.00	finance@lcrc48.org
1-Superior	2	Luce	MiDEAL	LUCE COUNTY ROAD COMMISSION	423 W McMillan Ave	Newberry	MI	49868	(906) 293-5741	700	\$ 73.28	Detroit	\$ 51,296.00	finance@lcrc48.org
2-North	3	Oscoda	MiDEAL	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	MI	48647	(989) 826-3218	200	\$ 68.68	Detroit	\$ 13,736.00	steve@oscrc.org
3-Grand	4	Barry	MiDEAL	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middleville	MI	49333	(269) 795-2094	150	\$ 61.79	Detroit	\$ 9,268.50	belsona@villageofmiddleville.org
3-Grand	5	Barry	MiDEAL	HASTINGS CITY OF	301 East Court Street	Hastings	MI	49058	(269) 945-6006	200	\$ 61.79	Detroit	\$ 12,358.00	ttate@hastingsmi.org
3-Grand	6	Barry	MiDEAL	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	50	\$ 61.79	Detroit	\$ 3,089.50	nashvillewtp@yahoo.com
3-Grand	7	Barry	MiDEAL	THORNAPPLE KELLOGG SCHOOLS	3625 Bender Rd.	Middleville	MI	49333	(269) 795-5541	50	\$ 61.79	Detroit	\$ 3,089.50	sgasser@tkschools.org
3-Grand	8	Ionia	MIDEAL	SARANAC, VILLAGE OF	455 Main St	Saranac	MI	48881	(616) 642-6324	50	\$ 70.00	Detroit	\$ 3,500.00	saranacoffice@gmail.com
3-Grand	9	Ionia	MiDEAL	MUIR, VILLAGE OF	216 E Maple st.	Muir	MI	48860	(989) 855-2144	50	\$ 70.00	Detroit	\$ 3,500.00	clerk@villageofmuir.com
3-Grand	10	Ionia	MiDEAL	LAKE ODESSA VILLAGE OF	800 Sewer Plant Road	Lake Odessa	MI	48849	(269) 804-7013	50	\$ 70.00	Detroit	\$ 3,500.00	jtrout@lakeodessa.org
3-Grand	11	Ionia	MiDEAL	IONIA, CITY OF	303 South Jackson Street	Ionia	MI	48846	(616) 527-5776	600	\$ 70.00	Detroit	\$ 42,000.00	pgarland@ci.ionia.mi.us
3-Grand	12	Ionia	MiDEAL	BELDING, CITY OF	317 E. Ellis Ave	Belding	MI	48809	(616) 260-2319	50	\$ 70.00	Detroit	\$ 3,500.00	T.Frisbie@ci.belding.mi.us
3-Grand	13	Ionia	MiDEAL	PORTLAND, CITY OF	451 Morse Drive	Portland	MI	48875	(517) 647-2931	50	\$ 70.00	Detroit	\$ 3,500.00	citymanager@portland-michigan.org
3-Grand	14	Ionia	MIDEAL	LYONS, VILLAGE OF	977 E Bridge	Lyons	MI	48851	(616) 902-5149	50	\$ 70.00	Detroit	\$ 3,500.00	dpw@lyonsvillage.org
3-Grand	15	Kent	MiDEAL	INTERURBAN TRANSIT PARTNERSHIP-THE RAPID	700 Butterworth SW	Grand Rapids	MI	49503	(616) 774-1176	100	\$ 67.41	Detroit	\$ 6,741.00	jdevries-eppinga@ridetherapid.org
3-Grand	16	Kent	MIDEAL	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	\$ 67.41	Detroit	\$ 3,370.50	vkc.clerk@kentcitymi.org
3-Grand	17	Kent	MiDEAL	NORTHVIEW PUBLIC SCHOOLS	4350 Ambrose NE	Grand Rapids	MI	49525	(616) 363-6861	50	\$ 67.41	Detroit	\$ 3,370.50	tchristian@nvps.net
3-Grand	18	Montcalm	MiDEAL	LAKEVIEW, VILLAGE OF	10300 North Street	Lakeview	MI	48850	(989) 352-7473	150	\$ 69.22	Detroit	\$ 10,383.00	LakeviewDPW@Gmail.com
3-Grand	19	Montcalm	MiDEAL	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVILLE	MI	48838	(616) 754-5098	200	\$ 69.22	Detroit	\$ 13,844.00	tpollock@greenvillemi.org
3-Grand	20	Montcalm	MiDEAL	GREENVILLE, CITY OF	1414 Chase Rd.	Greenville	МІ	48838	(616) 754-5098	100		Detroit	\$ 6,922.00	tpollock@greenvillemi.org
3-Grand	21	Montcalm	MiDEAL	HOWARD CITY, VILLAGE OF	605 Cedar	Howard City	MI	49329	(231) 937-4311	200	\$ 69.22	Detroit		mfalcon@howardcity.org

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3-Grand	22	Ottawa	MiDEAL	FERRYSBURG, CITY OF	545 Maple Street	Ferrysburg	MI	49409	(616) 842-5803	50	\$ 63.46	Detroit	\$ 3,173.00	info@ferrysburg.org
3-Grand	23	Ottawa	MiDEAL	NORTH OTTAWA COMMUNITY HOSPITAL	403 Taylor St.	Grand Haven	МІ	49417	(616) 847-5376	50	\$ 63.46	Detroit	\$ 3,173.00	mreenders@noch.org
3-Grand	24	Ottawa	MiDEAL	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	МІ	49404	616-997-2113	400	\$ 63.46	Detroit		bbuist@cityofcoopersville.com
3-Grand	25	Ottawa	MiDEAL	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	МІ	49423	(616) 394-3144	50	\$ 63.46	Detroit	\$ 3.173.00	mbiles@hollandhospital.org
3-Grand	26	Ottawa	MiDEAL	OTTAWA COUNTY	12220 Fillmore	West Olive	МІ	49460	(616) 738-4873	50	\$ 63.46	Detroit		bupright@miottawa.org
4-Bay	27	Arenac	MiDEAL	ARENAC COUNTY ROAD COMMISSION	4271 Air Park Drive	Standish	MI	48658	(989) 718-3250	750	\$ 57.33	Detroit	40.007.50	BStauffer@Arenacrc.org
4-Bay	28	Arenac	MIDEAL	Standish, City Of	909 W Cedar	Standish	MI	48658	(989) 716-3250	750		Detroit		bmason@cityofstandish.com
4-Bay	29	Bay	MiDEAL	BAY CITY, CITY OF	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	1,000		Detroit	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	citypurchasing@baycitymi.org
4-Bay	30	Bay	MIDEAL	BAY COUNTY ROAD	1383 E. Pinconning Rd.					500		Detroit		
4-Bay	31	Bay	MiDEAL	COMMISSION BAY COUNTY ROAD	(north)	Pinconning	MI	48650	(989) 686-4610			Detroit		jlillo@baycoroad.org
•		•		COMMISSION BAY COUNTY ROAD	2600 E. Beaver Rd. (west)	Kawkawlin	MI	48631	(989) 686-4610	1,000	\$ 56.19		\$ 56,190.00	jlillo@baycoroad.org
4-Bay	32	Bay	MiDEAL	COMMISSION	1816 W. 27th Street (east)	Bay City	MI	48708	(989) 686-4610	500	\$ 56.19	Detroit	\$ 28,095.00	jlillo@baycoroad.org
4-Bay	33	Bay	MIDEAL	Essexville-Hampton Public Schools	1500 Pine Street	Essexville	MI	48732	(989) 460-2384	50	\$ 56.19	Detroit	\$ 2,809.50	gwizdalam@e-hps.net
4-Bay	34	Bay	MIDEAL	BAY REGIONAL MEDICAL CENTER	129 Tuscola ave.	Bay City	МІ	48708	(989) 894-3756	100	\$ 56.19	Detroit	\$ 5,619.00	Vincent.Perretti@McLaren.org
4-Bay	35	Bay	MIDEAL	AUBURN, CITY OF	113 E. Elm Street	Auburn	MI	48611	(989) 450-6884	100	\$ 56.19	Detroit	\$ 5,619.00	dpwdirector@auburnmi.org
4-Bay	36	Bay	MiDEAL	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	МІ	48732	(989) 893-7192	250	\$ 56.19	Detroit	\$ 14,047.50	dpwsupt@essexville.org
4-Bay	37	Clare	MIDEAL	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding Road	Harrison	МІ	48625	(989) 539-2151	1,200	\$ 61.18	Detroit	\$ 73,416.00	adminassist@clarecrc.com
4-Bay	38	Clare	MiDEAL	FARWELL, VILLAGE OF	202 W. Fifth St	Clare	MI	48617	(989) 588-9530	50	\$ 61.18	Detroit	\$ 3,059.00	farwelldpw@villageoffarwell.org
4-Bay	39	Clare	MiDEAL	MID MICHIGAN COMMUNITY COLLEGE	1375 S. Clare Ave.	Harrison	MI	48625	(989) 386-6654	50	\$ 61.18	Detroit	\$ 3.059.00	dladler@midmich.edu
4-Bay	40	Clare	MiDEAL	CLARE, CITY OF	601 W. Fifth Street	Clare	MI	48617	(989) 386-7541	150	\$ 61.18	Detroit	\$ 9,177.00	lpotter@cityofclare.org
4-Bay	41	Genesee	MiDEAL	REMC 14	3146 S. Dye rd	Flint	MI	48507	(810) 287-9231	150	\$ 62.08	Detroit	\$ 9,312.00	daveburt@geneseeisd.org
4-Bay	42	Genesee	MiDEAL	REMC 14	5081 Torrey Rd	Flint	MI	48507	(810) 287-9231	100	\$ 62.08	Detroit	\$ 6,208.00	daveburt@geneseeisd.org
4-Bay	43	Genesee	MiDEAL	DAVISON, CITY OF	408 Dayton Street	Davison	MI	48423	(810) 653-2191	100	\$ 62.08	Detroit	\$ 6,208.00	ttietz@cityofdavison.org
4-Bay	44	Genesee	MiDEAL	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	150	\$ 62.08	Detroit	\$ 9,312.00	dpw@cityofmtmorris.org
4-Bay	45	Genesee	MiDEAL	BAKER COLLEGE	607 South Washington	Owosso	MI	48867	(517) 841-4532	50	\$ 62.08	Detroit	\$ 3,104.00	tgriff02@baker.edu
4-Bay	46	Genesee	MiDEAL	Clio Area School District	2242 VIENNA RD	CLIO	MI	48420	(810) 591-7477	50	\$ 62.08	Detroit	\$ 3,104.00	cschiebel@clioschools.org
4-Bay	47	Gladwin	MiDEAL	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	100	\$ 60.15	Detroit	\$ 6,015.00	khines@beavertonmi.org
4-Bay	48	Gladwin	MiDEAL	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	350	\$ 60.15	Detroit	\$ 21,052.50	jbrushaber@gladwinroads.com
4-Bay	49	Gratiot	MiDEAL	GRATIOT COUNTY ROAD COMMISSION	920 center street	Ithaca	MI	48847	(989) 875-3820	500	\$ 57.51	Detroit	\$ 28,755.00	alison@gratiotroads.org
4-Bay	50	Gratiot	MiDEAL	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	МІ	48880	(989) 681-3644	150	\$ 57.51	Detroit		cmartyn@stlouimi.com
4-Bay	51	Gratiot	MiDEAL	MDOC-St. Louis Corr Facility	320 N. Hubbard St.	St. Louis	МІ	48880	(989)681-7017	200	\$ 57.51	Detroit	\$ 11.502.00	dalyc@michigan.gov
4-Bay	52	Gratiot	MiDEAL	ALMA, CITY OF	800 Washington	Alma	МІ	48801	(989) 463-8339	150		Detroit		balbrecht@ci.alma.mi.us
4-Bay	53	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	412 S. Hanselman St	Bad Axe	МІ	48413	(989) 269-6404	150	\$ 59.55	Detroit	\$ 8,932.50	kdean@hcroads.com
4-Bay	54	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	MI	48445	(989) 269-6404	900	\$ 59.55	Detroit		kdean@hcroads.com
4-Bay	55	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	9 Ruth Rd	Harbor Beach	MI	48441	. ,			Detroit		
4-Bay	56	Huron	MiDEAL	HURON COUNTY ROAD					(989) 269-6404	150	\$ 59.55	Detroit		kdean@hcroads.com
	57	Huron	MIDEAL	COMMISSION HURON COUNTY ROAD	8019 Portland Street	Port Hope	MI	48468	(989) 269-6404	100				kdean@hcroads.com
4-Bay	58	Huron	MIDEAL	COMMISSION	7405 Weale Rd	Pigeon	MI	48755	(989) 269-6404	200	\$ 59.55	Detroit		kdean@hcroads.com
4-Bay	59	Huron	MIDEAL	SEBEWAING VILLAGE OF HARBOR BEACH, CITY OF	145 W Main St 1360 Pierse Road	Sebewaing Harbor Beach	MI MI	48759 48441	(989) 551-8950 (989) 479-6730	50 150	\$ 59.55 \$ 59.55	Detroit		dpw@sebewaingmi.gov dpw@harborbeachmi.org
4-Bay	60	Isabella	MIDEAL	MID MICHIGAN COMMUNITY	/							Detroit		
4-Bay	61	Isahella	MIDEAL	COLLEGE SHERHERD VIII ACE OF	2600 S. Summerton	Mt. Pleasant	MI	48858	(989) 386-6654	50	-	Detroit		dladler@midmich.edu
4-Bay 4-Bay	62	Isabella	MIDEAL	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd		48883	(989) 828-5062	50		Detroit		dpwsteve@yahoo.com
4-Bay	63	Isabella	MIDEAL	MT. PLEASANT, CITY OF LAKE ISABELLA, VILLAGE	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	300	\$ 58.82		, , , , , ,	tbow@mt-pleasant.org
4-вау	63	Isabella	MIDEAL	OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	50	\$ 58.82	Detroit	\$ 2,941.00	tim@lakeisabellami.org

4-Bay	64	Isabella	MIDEAL	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	МІ	48858	(989) 773-7131	1,200	\$ 58.82	Detroit	\$ 70,584.00	cbrasington@isabellaroads.com
4-Bay	65	Isabella	MiDEAL	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	400	\$ 58.82	Detroit		cbrasington@isabellaroads.com
4-Bay	66	Midland	MiDEAL	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	МІ	48657	(989) 687-9060	2,800	\$ 61.69	Detroit		art@midlandroads.com
4-Bay	67	Midland	MiDEAL	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3331	2,500		Detroit		cevans@midland-mi.org
4-Bay	68	Saginaw	MiDEAL	MBS INTERNATIONAL AIRPORT COMMISSION	8580 Freeland Rd.	Freeland	MI	48623	(989) 695-9727	50	\$ 59.89	Detroit		Becker@mbsairport.org
4-Bay	69	Saginaw	MiDEAL	SAGINAW, CITY OF		Saginaw	MI	48601	(,	1,500	\$ 59.89	Detroit		
4-Bay	70	Saginaw	MiDEAL		1435 S. Washington Ave.	<u> </u>	MI		(989) 759-1413		,	Detroit		blondon@saginaw-mi.com
4-Bay	71	Saginaw	MiDEAL	CHESANING, VILLAGE OF SAGINAW VALLEY STATE	1105 N. Main St	Chesaning		48616	(989) 845-3800	50	\$ 59.89	Detroit		dpw@villageofchesaning.org
-		- U	MIDEAL	UNIVERSITY SAGINAW COUNTY ROAD	7400 Bay Road	University Center	MI	48710	(989) 964-4101	50	\$ 59.89		\$ 2,994.50	jmwebb@svsu.edu
4-Bay	72	Saginaw		COMMISSION SAGINAW COUNTY ROAD	3110 Sheridan Ave.	Saginaw	MI	48601	(989) 399-3773	2,000	\$ 59.89	Detroit	\$ 119,780.00	borchardd@scrc-mi.org
4-Bay	73	Saginaw	MiDEAL	COMMISSION	330 Cedar St.	Hemlock	M	48626	(989) 399-3773	350	\$ 59.89	Detroit	\$ 20,961.50	borchardd@scrc-mi.org
4-Bay	74	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Chesaning	МІ	48616	(989) 399-3773	350	\$ 59.89	Detroit	\$ 20,961.50	borchardd@scrc-mi.org
4-Bay	75	Saginaw	MiDEAL	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	MI	48655	(989) 865-8287	50	\$ 59.89	Detroit	\$ 2,994.50	manager@stcmi.com
4-Bay	76	Sanilac	MiDEAL	Brown City Community Schools	4290 Second Street	Brown City	MI	48416	(810) 346-1682	50	\$ 53.45	Detroit	\$ 2,672.50	jbungart@browncityschools.org
4-Bay	77	Sanilac	MiDEAL	DECKERVILLE, VILLAGE OF	3550 Range Line Rd.	Deckerville	MI	48427	(810) 376-8591	50	\$ 53.45	Detroit	\$ 2,672,50	deckervilledpw@gmail.com
4-Bay	78	Sanilac	MiDEAL	LEXINGTON, VILLAGE OF	7226 Lester St.	Lexington	MI	48450	(810) 359-8536	50		Detroit		jerscodpw@gmail.com
4-Bay	79	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	195 Campbell St.	Sandusky	МІ	48471	(810) 648-2185	400	\$ 53.45	Detroit		rfalls@sanilacroads.com
4-Bay	80	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	4087 N. Decker Rd.	Snover	MI	48472	(810) 648-2185	450	,	Detroit		rfalls@sanilacroads.com
4-Bay	81	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	5505 N. Ruth Rd.	0.10101	MI	48427	. ,	400		Detroit		
4-Bay	82	Sanilac	MiDEAL	SANILAC COUNTY ROAD		Deckerville			(810) 648-2185		\$ 53.45	Detroit		rfalls@sanilacroads.com
4-Bay	83	Sanilac	MIDEAL	COMMISSION SANILAC COUNTY ROAD	5530 Lancaster St,	Croswell	MI	48422	(810) 648-2185	400	\$ 53.45	Detroit	\$ 21,380.00	rfalls@sanilacroads.com
-				COMMISSION Sandusky Community	2411 Peck Rd.	Brown City	MI	48416	(810) 648-2185	50	\$ 53.45		\$ 2,672.50	rfalls@sanilacroads.com
4-Bay	84	Sanilac	MiDEAL	Schools	202 Pine Tree Lane	Sandusky	MI	48471	(810) 648-3400	50	\$ 53.45	Detroit	\$ 2,672.50	kmessing@sandusky.k12.mi.us
4-Bay	85	Shiawassee	MiDEAL	DURAND, CITY OF	501 Kent St	Durand	MI	48429	(989) 288-3113	150	\$ 56.13	Detroit	\$ 8,419.50	abisaha@durandmi.com
4-Bay	86	Shiawassee	MiDEAL	DURAND AREA SCHOOLS	9573 Monroe Rd.	Durand	MI	48429	(989) 288-2681	50	\$ 56.13	Detroit	\$ 2,806.50	szanger@durand.k12.mi.us
4-Bay	87	Shiawassee	MiDEAL	MORRICE, VILLAGE OF SHIAWASSEE COUNTY	1470 W. Britton	Morrice	MI	48857	(517) 625-3430	50	\$ 56.13	Detroit	\$ 2,806.50	policechief@morrice.mi.us
4-Bay	88	Shiawassee	MiDEAL	ROAD COMMISSION	701 W Corunna Ave	Corunna	MI	48817	(989) 743-2228	2,000	\$ 56.13	Detroit	\$ 112,260.00	ccannon@shiawasseeroads.com
4-Bay	89	Shiawassee	MiDEAL	SHIAWASSEE COUNTY ROAD COMMISSION	1816 W Lansing Rd	Perry	МІ	48872	(989) 743-2228	500	\$ 56.13	Detroit	\$ 28,065.00	ccannon@shiawasseeroads.com
4-Bay	90	Shiawassee	MiDEAL	BYRON, VILLAGE OF	121 N Saginaw St	Byron	МІ	48418	(810) 266-5090	50	\$ 56.13	Detroit	\$ 2,806.50	village@byron.org
4-Bay	91	Shiawassee	MiDEAL	LAINGSBURG, CITY OF	320 Grand River	Laingsburg	МІ	48848	(517) 651-6101	50	\$ 56.13	Detroit	\$ 2,806.50	dpw@laingsburg.us
4-Bay	92	Shiawassee	MiDEAL	PERRY, CITY OF	220 Lamb ST.	Perry	MI	48872	(517) 625-6155	100	\$ 56.13	Detroit	\$ 5,613.00	dpw@perry.mi.us
4-Bay	93	St. Clair	MiDEAL	PORT HURON, CITY OF	1812 Bancroft	Port Huron	MI	48060	810-984-9730	2,000	\$ 56.17	Detroit	\$ 112,340.00	wattersr@porthuron.org
4-Bay	94	St. Clair	MiDEAL	YALE PUBLIC SCHOOLS	198 School Drive	Yale	МІ	48097	(810) 387-3231	50	\$ 56.17	Detroit	\$ 2,808.50	jshutko@ypsd.us
4-Bay	95	St. Clair	MiDEAL	MARINE CITY, CITY OF	514 S. Parker St.	Marine City	MI	48039	(810) 765-8846	200	\$ 56.17	Detroit	\$ 11,234.00	mitrich@marinecity-mi.org
4-Bay	96	St. Clair	MiDEAL	ST. CLAIR, CITY OF	505 Palmer	St. Clair	MI	48079	(810) 329-7876	600	\$ 56.17	Detroit	\$ 33,702.00	wrothe@cityofstclair.com
4-Bay	97	St. Clair	MiDEAL	MARYSVILLE PUBLIC SCHOOL DISTRICT	200 East 14th Street	Marysville	MI	48040	(810) 455-6012	50	\$ 56.17	Detroit	\$ 2,808.50	rmcfarland@marysvilleschools.us
4-Bay	98	St. Clair	MiDEAL	PORT HURON AREA SCHOOL DISTRICT	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	50	\$ 56.17	Detroit	\$ 2.808.50	kpeternel@phasd.us
4-Bay	99	St. Clair	MiDEAL	ALGONAC, CITY OF	453 State Street	Algonac	MI	48001	810-794-5451	150		Detroit		dpw@cityofalgonac.org
4-Bay	100	St. Clair	MiDEAL	PORT HURON HOUSING COMMISSION	2529 Manuel	Port Huron	МІ	48060	(810) 984-3173	50		Detroit		sward@phhousing.org
5-Southwest	101	Berrien	MiDEAL	BUCHANAN, CITY OF	606 Clark Street	Buchanan	MI	49107	(269) 591-0945	300		Detroit		mbaker@cityofbuchanan.com
5-Southwest	102	Berrien	MiDEAL	BENTON HARBOR, CITY OF		BENTON HARBOR	МІ	49022	(269) 757-3347	100	\$ 63.52	Detroit		dmeeks@bhcity.us
5-Southwest	103	Berrien	MiDEAL	ST. JOSEPH, CITY OF	1160 Broad St.	St. Joseph	MI	49085	(269)985-0309	600	<u> </u>	Detroit		ggrothous@sjcity.com
5-Southwest	104	Berrien	MiDEAL	BARODA, VILLAGE OF	9205 First St.	Baroda	MI	49101	(269) 422-1779	50	\$ 63.52	Detroit		clerk@barodavillage.org
5-Southwest	105	Berrien	MiDEAL	BERRIEN COUNTY		Buchanan	MI	49107	(269) 925-1196	200		Detroit		gtrail@bcroad.org
				DERKIEN COUNTY	1940 Dakertown Road	Ducilaliali	IVII	49107	(209) 925-1190	200	9 03.52		12,704.00	gu an@bcroad.org

5-Southwest	106	Berrien	MiDEAL	DEDDIEN GOUNT					(000) 005 (100			Detroit		1
5-Southwest	107	Berrien	MIDEAL	BERRIEN COUNTY		Watervliet	MI	49098	(269) 925-1196	200		Detroit		gtrail@bcroad.org
5-Southwest	108	Berrien	MIDEAL	BERRIEN COUNTY BERRIEN COUNTY	9200 Hills Road 2860 E. Napier	Baroda Benton Harbor	MI MI	49102 49022	(269) 925-1196 (269) 925-1196	200	\$ 63.52 \$ 63.52	Detroit	\$ 12,704.00 \$ 12,704.00	gtrail@bcroad.org
5-Southwest	109	Berrien	MIDEAL	BERRIEN COUNTY	6189 US-12 W	Three Oaks	MI	49022	(269) 925-1196	100	\$ 63.52 \$ 63.52	Detroit	, , , , , , , , , , , , , , , , , , , ,	, ,
5-Southwest	110	Berrien	MiDEAL	BERRIEN SPRINGS,					, ,			Detroit		gtrail@bcroad.org
3-30utilwest				VILLAGE OF BERRIEN SPRINGS,	540 N. Bluff	Berrien Springs	MI	49103	269-208-5007	50	\$ 63.52		\$ 3,176.00	pws@villageofberriensprings.com
5-Southwest	111	Berrien	MiDEAL	VILLAGE OF	Andrews University	Berrien Springs	MI	49103	269-208-5007	50	\$ 63.52	Detroit	\$ 3,176.00	pws@villageofberriensprings.com
5-Southwest	112	Berrien	MiDEAL	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	150	\$ 63.52	Detroit	\$ 9,528.00	streets@cityofnewbuffalo.org
5-Southwest	113	Berrien	MiDEAL	WATERVLIET, CITY OF	235 Butternut Street	Watervliet	MI	49098	(269) 463-4041	100	\$ 63.52	Detroit	\$ 6,352.00	jallen@watervliet.org
5-Southwest	114	Branch	MiDEAL	BRONSON, CITY OF	207 Industrial	Bronson	MI	49028	(517) 369-7334	100	\$ 59.69	Detroit	\$ 5,969.00	dpwbronson@hotmail.com
5-Southwest	115	Branch	MiDEAL	BRANCH COUNTY ROAD COMMISSION	23 E Garfield Ave	Coldwater	MI	49036	(517) 278-2022	4,800	\$ 59.69	Detroit	\$ 286,512.00	bcrccooney@countyofbranch.com
5-Southwest	116	Calhoun	MiDEAL	HOMER, VILLAGE OF	295 Depot Street	Homer	MI	49245	(517) 568-4321	100	\$ 64.46	Detroit	\$ 6,446.00	dpw@homermichigan.org
5-Southwest	117	Calhoun	MiDEAL	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	MI	49017	(269) 966-1646	500	\$ 64.46	Detroit	\$ 32,230.00	clhuff@battlecreekmi.gov
5-Southwest	118	Calhoun	MiDEAL	Kellogg Community College	525 24th St N	Battle Creek	MI	49037	(269) 660-7768	100	\$ 64.46	Detroit	\$ 6,446.00	fac_dept@kellogg.edu
5-Southwest	119	Calhoun	MiDEAL	MARSHALL, CITY OF	1242 S. Kalamazoo	Marshall	MI	49068	(269) 781-3985	500	\$ 64.46	Detroit	\$ 32,230.00	CRAMEY@Cityofmarshall.com
5-Southwest	120	Cass	MiDEAL	DOWAGIAC, CITY OF KALAMAZOO VALLEY	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	200	\$ 74.10	Detroit	\$ 14,820.00	mmiller@dowagiac.org
5-Southwest	121	Kalamazoo	MIDEAL	COMMUNITY COLLEGE	6767 West O Ave	Kalamazoo	МІ	49003	(269) 488-4305	50	\$ 63.51	Detroit	\$ 3,175.50	rstokes@kvcc.edu
5-Southwest	122	Kalamazoo	MiDEAL	SCHOOLCRAFT, VILLAGE OF	498 E. Cass	Schoolcraft	МІ	49087	(269) 679-4304	50	\$ 63.51	Detroit	\$ 3.175.50	cmlutz@villageofschoolcraft.com
5-Southwest	123	Kalamazoo	MiDEAL	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	MI	49007	(269) 337-8020	1.500	\$ 63.51	Detroit		cokpurchasing@kalamazoocity.org
5-Southwest	124	Kalamazoo	MiDEAL	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	МІ	49008	(269) 387-8804	1,200	\$ 63.51	Detroit		patrick.kozdron@wmich.edu
5-Southwest	125	Kalamazoo	MiDEAL	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	MI	49097	(269) 649-1919	100	\$ 63.51	Detroit		ap@vicksburgmi.org
5-Southwest	126	Kalamazoo	MiDEAL	Galesburg, City of	130 Division	Galesburg	МІ	49053	(269) 447-6125	50	\$ 63.51	Detroit		Jranes@galesburgcity.org
5-Southwest	127	Kalamazoo	MiDEAL	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	MI	49002	(619) 710-5935	1,700	\$ 63.51	Detroit		barbozav@portagemi.gov
5-Southwest	128	St. Joseph	MiDEAL	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	MI	49093	(269) 273-1845	250	\$ 65.81	Detroit	\$ 16,452.50	aroth@threeriversmi.org
5-Southwest	129	St. Joseph	MiDEAL	COLON, VILLAGE OF	508 N. Blackstone Ave	Colon	MI	49040	(269) 432-2009	50	\$ 65.81	Detroit	\$ 3,290.50	colonvillage@hotmail.com
5-Southwest	130	St. Joseph	MiDEAL	ST. JOSEPH COUNTY ROAD COMMISSION	20914 M-86	Centrevill	MI	49032	(269)467-6393	1,500	\$ 65.81	Detroit	\$ 98,715.00	jlindsey@sjcrc.com
5-Southwest	131	St. Joseph	MIDEAL	ST. JOSEPH COUNTY ROAD COMMISSION	303 West State Street	Mendon	MI	49072	(269)467-6393	50	\$ 65.81	Detroit	\$ 3,290.50	jlindsey@sjcrc.com
5-Southwest	132	St. Joseph	MiDEAL	ST. JOSEPH COUNTY ROAD COMMISSION	103 West Peck St.	White Pigeon	МІ	49099	(269)467-6393	50	\$ 65.81	Detroit	\$ 3,290.50	jlindsey@sjcrc.com
5-Southwest	133	St. Joseph	MiDEAL	ST. JOSEPH COUNTY ROAD COMMISSION	212 West Main Street	Centreville	MI	49032	(269)467-6393	50	\$ 65.81	Detroit	\$ 3,290.50	
5-Southwest	134	St. Joseph	MiDEAL	STURGIS, CITY OF	805 N. Centerville Rd.	Sturais	MI	49091	(269) 651-2879	300	\$ 65.81	Detroit		rmiller@sturgismi.gov
5-Southwest	135	Van Buren	MiDEAL	LAWTON VILLAGE OF	200 James Street	Lawton	MI	49065	(269) 624-6407	100	\$ 64.18	Detroit		hackenbergt@lawtonmi.gov
5-Southwest	136	Van Buren	MiDEAL	DECATUR, VILLAGE OF	114 Eli St.	Decatur	МІ	49045	(269) 423-6114	100	\$ 64.18	Detroit		ctapper@decaturmi.us
5-Southwest	137	Van Buren	MiDEAL	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	MI	49079	(269) 657-3169	50	\$ 64.18	Detroit		j.rohl@pawpaw.net
5-Southwest	138	Van Buren	MiDEAL	SOUTH HAVEN, CITY OF	1199 8th Ave	South Haven	MI	49090	(269) 637-0737	400	\$ 64.18	Detroit		mcoffey@southhavenmi.gov
5-Southwest	139	Van Buren	MiDEAL	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	50	\$ 64.18	Detroit		citymanager@cityofhartfordmi.org
5-Southwest	140	Van Buren	MiDEAL	MATTAWAN, VILLAGE OF	22899 Freedom Lane	Mattawan	Mi	49071	(269) 668-2300	200	\$ 64.18	Detroit		tom@mattawanmi.com
5-Southwest	141	Van Buren	MiDEAL	LAWRENCE, VILLAGE OF	112 West St. Joseph Street		MI	49064	(269) 539-1930	50	\$ 64.18	Detroit		dpwsupervisor@lawrencemi.org
6-University	142	Clinton	MiDEAL	EAST LANSING, CITY OF	1800 East State Road	East Lansing	MI	48823	(517) 337-9459	500	\$ 65.67	Detroit		rlacass@cityofeastlansing.com
6-University	143	Clinton	MiDEAL	ST. JOHNS, CITY OF	1000 East State Road	St. Johns	MI	48879	(989)224-8944	300	\$ 65.67 \$ 65.67	Detroit		jritter@ci.saint-johns.mi.us
6-University	144	Clinton	MiDEAL	DEWITT, CITY OF	907 W Main	DeWitt	MI	48820	(517) 669-2441	100		Detroit		Dcoss@dewittmi.org
6-University	145	Clinton	MiDEAL	CLINTON COUNTY ROAD	3536 South U.S. Highway							Detroit		
6-University	146	Faton	Agency	COMMISSION DTMB-Facilities-Building	21	St. Johns	MI	48879	(989) 668-0040	1,500	\$ 65.67	Detroit		swaina@ccrc-roads.com
6-University	147	Eaton	MiDEAL	Operations Division	7440 Parsons Drive	Dimondale	MI	48821	(517) 242-4755	400	\$ 62.74	Detroit		canfieldj1@michigan.gov
6-University	147	Eaton	MIDEAL	POTTERVILLE, CITY OF	319 N Nelson	Potterville	MI	48876	(517) 645-7641	100	\$ 62.74	Detroit		dstanley@pottervillemi.org
,				GRAND LEDGE CITY OF VERMONTVILLE, VILLAGE	1174 Comet Lane	Grand Ledge	MI	48837	(269) 838-9476	100	\$ 62.74		\$ 6,274.00	dgutchess@cityofgrandledge.com
6-University	149	Eaton	MiDEAL	OF	134 Westside Drive	Vermontville	MI	49096	(517) 726-1444	150	\$ 62.74	Detroit	\$ 9,411.00	crumsey@vermontville-mi.gov

				TEATON COUNTY DOAD				, , , , , , , , , , , , , , , , , , , ,						
6-University	150	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	MI	49021	(517) 543-1632	300	\$ 62.74	Detroit	\$ 18,822.00	bballou@eatoncountyroad.com
6-University	151	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	9384 Walnut Hwy.	Dimondale	MI	48821	(517) 543-1632	200	\$ 62.74	Detroit	\$ 12,548.00	bballou@eatoncountyroad.com
6-University	152	Eaton	MiDEAL	LANSING COMMUNITY COLLEGE	5708 Corner Stone Dr	Lansing	MI	48917	(517) 483-1726	100	\$ 62.74	Detroit		lynne@lcc.edu
6-University	153	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	300 Market Street	Eaton Rapids	MI	48827	(517) 543-1632	100	\$ 62.74	Detroit		bballou@eatoncountyroad.com
6-University	154	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	1101 Lipsey Drive	Charlotte	MI	48813	(517) 543-1632	50	\$ 62.74	Detroit		bballou@eatoncountyroad.com
6-University	155	Hillsdale	MiDEAL	Reading, City of	180 W. Lincoln Street	Reading	MI	49274	(517) 283-2604	50	\$ 66.00	Detroit		ct@reading.mi.us
6-University	156	Ingham	MiDEAL	MERIDIAN TOWNSHIP	2100 Gaylord C smith Ct	Haslett	MI	48840	(517) 853-4440	50	\$ 66.44	Detroit	\$ 3,322.00	
6-University	157	Ingham	MiDEAL	CAPITAL REGION AIRPORT								Detroit		Ü
-	158	-		AUTHORITY	3168 W State Road	Lansing	MI	48906	(517) 886-3713	150	\$ 66.44		\$ 9,966.00	Roneil@craa.com
6-University		Ingham	MIDEAL	OKEMOS PUBLIC SCHOOLS		Okemos	MI	48864	(517) 706-5037	50	\$ 66.44	Detroit		mark.fargo@okemosk12.net
6-University	159	Ingham	MiDEAL	Mason Public Schools	435 N JEFFERSON ST	MASON	MI	48854	(517) 243-0773	50	\$ 66.44		\$ 3,322.00	dotyk@masonk12.net
6-University	160	Ingham	MiDEAL	WEBBERVILLE, VILLAGE OF WILLIAMSTON COMMUNITY	4787 Pardee Rd.	Webberville	MI	48892	(517) 521-3984	100	\$ 66.44	Detroit	\$ 6,644.00	jhord@villageofwebberville.com
6-University	161	Ingham	MiDEAL	SCHOOLS	3845 Vanneter Rd	Williamston	MI	48895	(517) 655-7562	50	\$ 66.44	Detroit	\$ 3,322.00	weingab@gowcs.net
6-University	162	Ingham	MiDEAL	HOLT PUBLIC SCHOOLS	2125 Delhi st. ne	holt	МІ	48842	(517) 694-3813	50	\$ 66.44	Detroit	\$ 3,322.00	rick.brown@hpsk12.net
6-University	163	Ingham	MiDEAL	HASLETT PUBLIC SCHOOLS	1590 Franklin Street	Haslett	MI	48840	(517) 339-8342	50	\$ 66.44	Detroit	\$ 3,322.00	kioskisl@haslett.k12.mi.us
6-University	164	Ingham	MiDEAL	WILLIAMSTON, CITY OF	781 Progess Ct.	Williamston	МІ	48895	(517) 655-2774	100	\$ 66.44	Detroit	\$ 6.644.00	info@williamston-mi.us
6-University	165	Jackson - Conveyor	Agency	MDOC-SMR	1950 E Parnall Rd	Jackson	MI	49201	(517) 780-6648	50	\$ 77.63	Detroit	\$ 3.881.50	hathj@michigan.gov
6-University	166	Jackson	MiDEAL	BAKER COLLEGE	2800 Springport Road	Jackson	MI	49202	(517) 841-4532	50	•	Detroit		tgriff02@baker.edu
6-University	167	Jackson	MiDEAL	GRASS LAKE VILLAGE OF	119 N. Lake Street	Grass Lake	MI	49240	(517)522-4550	100	\$ 65.95	Detroit	\$ 6,595.00	villagemanager@villageofgrasslake.c om
6-University	168	Lenawee	MiDEAL	ADRIAN COLLEGE	2451 N. Adrian Hwy	Adrain	МІ	49221	(517) 264-3160	50		Detroit		purchasing@adrian.edu
6-University	169	Lenawee	MiDEAL	HUDSON, CITY OF	41 Jackson St.	Hudson	MI	49247	(517) 403-9216	50	\$ 57.67	Detroit		clerk@ci.hudson.mi.us
6-University	170	Lenawee	MiDEAL	LENAWEE COUNTY ROAD COMMISSION	2461 Treat Hwy	Adrian	МІ	49221	(517) 265-6971	1,000	\$ 57.67	Detroit	\$ 57,670,00	jasons@lenaweeroads.com
6-University	171	Lenawee	MiDEAL	CLINTON, VILLAGE OF	311 River St	Clinton	MI	49236	(517) 456-7494	100		Detroit		dpw@villageofclinton.org
6-University	172	Lenawee	MiDEAL	Onsted WWTP	8657 Slee Rd.	Onsted	МІ	49265	(517) 467-7042	100	\$ 57.67	Detroit		onsted2@frontier.com
6-University	173	Lenawee	Agency	MDOC-GUS HARRISON CORRECTIONAL FACILITY	2451 N. Adrian Hwy	Adrian	МІ	49221	(517) 265-3900	100	\$ 57.67	Detroit	\$ 5,767.00	slamkat@michigan.gov
6-University	174	Lenawee	MiDEAL	LENAWEE COUNTY	429 North Winter Street	Adrian	MI	49221	(517) 264-4738	50	\$ 57.67	Detroit		tim.mehan@lenawee.mi.us
6-University	175	Livingston - Conveyor	Agency	DOC-Woodland Center Correctional	9036 E M-36 CONVEYOR REQUIRED	Whitmore Lake	MI	48189	(734) 449-3946	50	\$ 80.21	Detroit	\$ 4.010.50	SeversonC@michigan.gov
6-University	176	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	15205 Tandem Court Drive		MI	49270	(734) 240-5109	3,100	\$ 53.43	Detroit		Cherron@mcrc-mi.org
6-University	177	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	1788 E. Labo Rd.	Carleton	MI	48117	(734) 240-5109	1,100	\$ 53.43	Detroit		Cherron@mcrc-mi.org
6-University	178	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION		-	MI	48161				Detroit		
6-University	179	Monroe	MiDEAL		840 South Telegraph Road				(734) 240-5109	3,700	\$ 53.43	Detroit		Cherron@mcrc-mi.org
6-University	180	Monroe	MIDEAL	DUNDEE, VILLAGE OF	625 MAIN ST	DUNDEE	MI	48131	(734) 529-3430	200	\$ 53.43	Detroit		dahlgary@sbcglobal.net
			MIDEAL	CARLETON VILLAGE OF WASHTENAW INTER	620 Pine Street	Carleton	MI	48117	(734) 654-6255	50	\$ 53.43			adminclerk@carletonmi.org
6-University	181	Washtenaw		SCHOOL DISTRICT WASHTENAW COUNTY	3090 Judd Rd	Milan	MI	48160	(734) 994-8100	300	\$ 56.45	Detroit	\$ 16,935.00	bmarcel@washtenawisd.org
6-University	182	Washtenaw	MiDEAL	ROAD COMMISSION WASHTENAW COUNTY	555 North Zeeb Road 5250 West Michigan	Ann Arbor	МІ	48103	(734) 761-1500	4,000	\$ 56.45	Detroit	\$ 225,800.00	harmonj@wcroads.org
6-University	183	Washtenaw	MiDEAL	ROAD COMMISSION	Avenue	Ypsilanti	МІ	48197	(734) 761-1500	2,400	\$ 56.45	Detroit	\$ 135,480.00	harmonj@wcroads.org
6-University	184	Washtenaw	MIDEAL	WASHTENAW COUNTY ROAD COMMISSION	630 W. Middle Street	Chelsea	МІ	48118	(734) 761-1500	200	\$ 56.45	Detroit	\$ 11,290.00	harmonj@wcroads.org
6-University	185	Washtenaw	MIDEAL	WASHTENAW COUNTY ROAD COMMISSION	219 N. Ann Arbor Street	Manchester	МІ	48158	(734) 761-1500	700	\$ 56.45	Detroit	\$ 39,515.00	harmonj@wcroads.org
6-University	186	Washtenaw	MIDEAL	WASHTENAW COUNTY ROAD COMMISSION	1222 E N Territorial Rd	Whitmore Lake	МІ	48189	(734) 761-1500	1,500	\$ 56.45	Detroit	\$ 84,675.00	harmonj@wcroads.org
6-University	187	Washtenaw	MiDEAL	DEXTER COMMUNITY SCHOOLS	2200 N Parker Rd	Dexter	МІ	48130	(734) 424-4100	50	\$ 56.45	Detroit		wahrd@dexterschools.org
6-University	188	Washtenaw	MiDEAL	ANN ARBOR PUBLIC SCHOOLS	601 W.Stadium Blvd	Ann Arbor	МІ	48104	(734) 994-8118	250	\$ 56.45	Detroit		lauzzanae@aaps.k12.mi.us
6-University	189	Washtenaw	MiDEAL	SALINE, CITY OF	1234 Tefft Ct	Saline	MI	48176	(734) 429-5624	900	\$ 56.45	Detroit		panderson@cityofsaline.org
6-University	190	Washtenaw	MiDEAL	CHELSEA, CITY OF	440 W North St	Chelsea	MI	48118	(734) 216-1252	50		Detroit		dbollinger@city-chelsea.org
		1		CHELSEA, CITY UF	440 W NOITH ST	Unelsea	IVII	40118	(134) 210-1252	50	⇒ 56.45		φ 2,822.50	upoliinger@city-cheisea.org

6-University	191	Washtenaw	MiDEAL	CHELSEA SCHOOL DISTRICT	500 E Washington	Chelsea	MI	48118	(734) 433-2256	50 \$	56.45	Detroit	\$ 2,822.50 rmills@chelsea.k12.mi.us
6-University	192	Washtenaw	MiDEAL	ANN ARBOR, CITY OF	4251 Stone School Road	Ann Arbor	MI	48108	(734) 794-6500	1,500 \$	56.45	Detroit	\$ 84,675.00 CSpencer@a2gov.org
6-University	193	Washtenaw	MiDEAL	Ypsilanti Community Schools	527 Tyler Rd	Ypsilanti	MI	48198	(734)221-1190	100 \$	56.45	Detroit	\$ 5,645.00 arose@ycschools.us
6-University	194	Washtenaw	MiDEAL	SAINT JOSEPH MERCY HEALTH SYSTEM	5337 McAuley Drive	Ypsilanti	MI	48197	(734) 712-3769	50 \$	56.45	Detroit	Stephanie.k.warner@stjoeshealth.or
6-University	195	Washtenaw	MiDEAL	Loch Alpine Sanitary Authority	8875 Dexter - Chelsea	Dexter	MI	48130	(734)369-9400			Detroit	
6-University	196	Washtenaw	MiDEAL	Lincoln Consolidated Schools		Ypsilanti	MI	48197	(734) 484-7039	50 \$ 100 \$	56.45 56.45	Detroit	\$ 2,822.50 worknut@yahoo.com \$ 5,645.00 bongiornop@lincolnk12.org
				CLINTON CHARTER	7901 Willis Road	rpsiiariti	IVII	40197	(734) 464-7039	100 \$	30.43	5	\$ 5,045.00
7-Metro	197	Macomb	MiDEAL	TOWNSHIP	23200 Zuckero Dr.	Clinton Township	MI	48038	(586) 615-9602	100 \$	59.41	Detroit	\$ 5,941.00 m.verellen@clintontownship-mi.gov
7-Metro	198	Macomb	MiDEAL	FRASER, CITY OF	31250 Kendall	Fraser	MI	48026	(586) 293-2001	200 \$	59.41	Detroit	\$ 11,882.00 dpwsupervisor@micityoffraser.com
7-Metro	199	Macomb	MiDEAL	NEW BALTIMORE, CITY OF	35389 Cricklewood	New Baltimore	MI	48047	(586) 725-2151	200 \$	59.41	Detroit	\$ 11,882.00 mshinska@cityofnewbaltimore.org
7-Metro	200	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	51235 Napi Drive	Shelby Twp	MI	48315	(586) 791-3348	4,500 \$	59.41	Detroit	\$ 267,345.00 Jstrizic@RCMCWeb.org
7-Metro	201	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	58270 William Street	New Haven	MI	48048	(586) 791-3348	10,000 \$	59.41	Detroit	\$ 594,100.00 Jstrizic@RCMCWeb.org
7-Metro	202	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	34592 Nova	Clinton Twp	MI	48035	(586) 791-3348	5.600 \$	59.41	Detroit	\$ 332.696.00 Jstrizic@RCMCWeb.org
7-Metro	203	Macomb	MiDEAL	MACOMB COUNTY ROAD		·			, ,	.,,,,,,		Detroit	
7-Metro	204	Macomb	MiDEAL	COMMISSION MACOMB COUNTY ROAD	12990 31 Mile Rd	Washington	MI	48096	(586) 791-3348	1,500 \$	59.41	Detroit	\$ 89,115.00 Jstrizic@RCMCWeb.org
				COMMISSION	27483 Mound	Warren	MI	48092	(586) 791-3348	3,000 \$	59.41		\$ 178,230.00 Jstrizic@RCMCWeb.org
7-Metro	205	Macomb	MiDEAL	CHESTERFIELD TOWNSHIP	50177 Gratiot Ave	Chesterfield	MI	48051	(586) 925-6266	50 \$	59.41	Detroit	\$ 2,970.50 mmullen@chesterfieldtwp.org
7-Metro	206	Oakland	MiDEAL	KEEGO HARBOR, CITY OF BRANDON SCHOOL	2010 Maddy Lane	Keego Harbor	MI	48320	(248) 682-1930	100 \$	59.77	Detroit	\$ 5,977.00 manager@keegoharbor.org
7-Metro	207	Oakland	MiDEAL	DISTRICT	817 Ortonville Rd.	Ortonville	MI	48462	(248) 627-1818	50 \$	59.77	Detroit	\$ 2,988.50 rdavis@brandon.k12.mi.us
7-Metro	208	Oakland	MiDEAL	PLEASANT RIDGE, CITY OF	13200 Northend	Oak Park	MI	48237	(248) 541-2901	100 \$	59.77	Detroit	\$ 5,977.00 citymanager@cityofpleasantridge.org
7-Metro	209	Oakland	MiDEAL	HOLLY, VILLAGE OF	201 Elm Street	Holly	MI	48442	(248) 634-2202	150 \$	59.77	Detroit	\$ 8,965.50 bklaassen@hollyvillage.org
7-Metro	210	Oakland	MiDEAL	Wolverine Lake Village of BIRMINGHAM PUBLIC	425 Glengary Rd.	Wolverine Lake	MI	48390	248-624-1710	100 \$	59.77	Detroit	\$ 5,977.00 DPW@wolverinelake.com
7-Metro	211	Oakland	MiDEAL	SCHOOLS	2305 Cole Street	Birmingham	MI	48009	(248) 203-3975	100 \$	59.77	Detroit	\$ 5,977.00 dbone@birmingham.k12.mi.us
7-Metro	212	Oakland	MiDEAL	OAKLAND, COUNTY OF	One Public Works Drive	Waterford	MI	48328	(248) 858-0511	500 \$	59.77	Detroit	\$ 29,885.00 guzzys@oakgov.com
7-Metro	213	Oakland	MiDEAL	OAK PARK SCHOOL DISTRICT	22180 Parklawn	Oak Park	MI	48237	(248) 336-7700	50 \$	59.77	Detroit	\$ 2,988.50 steven.burnett@opsk12.org
7-Metro	214	Oakland	MiDEAL	HOLLY SCHOOL DISTRICT	201 Elm St.	Holly	MI	48442	(248) 328-3163	100 \$	59.77	Detroit	\$ 5,977.00 jeremy.mason@hask12.org
7-Metro	215	Oakland	MiDEAL	WALLED LAKE CONSOLIDATED SCHOOLS	46740 W. Pontiac Trail	Walled Lake	MI	48390	(248)956-3074	100 \$	59.77	Detroit	\$ 5,977.00 davewatkins@wlcsd.org
7-Metro	216	Wayne	MiDEAL	GARDEN CITY PUBLIC SCHOOLS	33980 Marquette	Garden City	MI	48135	(734) 762-6323	50 \$	56.55	Detroit	\$ 2,827.50 mcmechd@gardencityschools.com
7-Metro	217	Wayne	MiDEAL	DEARBORN, CITY OF	2959 Greenfield	Dearborn	MI	48120	(313) 943-2484	4,000 \$	56.55	Detroit	\$ 226,200.00 mrozinsky@ci.dearborn.mi.us
7-Metro	218	Wayne	MiDEAL	SUMPTER TOWNSHIP	23400 Sumpter Rd.	Belleville	MI	48111	(734) 461-6201	50 \$	56.55	Detroit	\$ 2,827.50 waterdept@sumptertwp.org
7-Metro	219	Wayne - Conveyor	Agency	DHHS Hawthorne Center	18741 Haggerty Rd CONVEYOR REQUIRED	Northville	MI	48168	(248) 735-5902	50 \$	66.55	Detroit	\$ 3,327.50 leppekd@michigan.gov
7-Metro	220	Wayne	MiDEAL	Northville Township	16225 Beck Road	Northville	MI	48168	(248) 662-0451	50 \$	56.55	Detroit	\$ 2,827.50 hlafever@twp.northville.mi.us
7-Metro	221	Wayne	MiDEAL	FLAT ROCK, CITY OF	27999 arsenal rd.	flat rock	MI	48134	(734) 782-2470	50 \$	56.55	Detroit	\$ 2,827.50 jdanosky@flatrockmi.org
7-Metro	222	Wayne	MiDEAL	VAN BUREN PUBLIC SCHOOLS	420 S. Sumpter Road	Belleville	MI	48111	(734) 697-1003	100 \$	56.55	Detroit	\$ 5,655.00 S.NET
7-Metro	223	Wayne	Agency	DHHS -Walter P. Reuther Psychiatric Hospital	30901 Palmer Rd	Westland	MI	48186	(734) 367-8430	50 \$	56.55	Detroit	\$ 2,827.50 williamsr@michigan.gov
7-Metro	224	Wayne	MiDEAL	ALLEN PARK PUBLIC SCHOOLS	24080 Outer Drive	Allen Park	MI	48101	(313) 827-2050	100 \$	56.55	Detroit	\$ 5,655.00 ward@appublicschools.com
7-Metro	225	Wayne	MiDEAL	Highland Park, City of	14200 Dequindre	Detroit	MI	48101	(248) 670-1124	400 \$	56.55	Detroit	\$ 5,655.00 ward@appublicschools.com \$ 22,620.00 rburgess@highlandparkmi.gov
7-Metro	226	Wayne	MiDEAL	GREAT LAKES WATER AUTHORITY		Detroit	MI	48209				Detroit	
7-Metro	227	Wayne	MiDEAL	GROSSE POINTE PUBLIC	9300 W Jefferson				(313) 964-9515	500 \$	56.55	Detroit	\$ 28,275.00 Tina.Clinkscales@glwater.org
7-Metro	228	Wayne	MIDEAL	SCHOOLS	1200 Parkway Dr	Grosse Pointe	MI	48236	(810) 824-1218	100 \$	56.55	Detroit	\$ 5,655.00 mattesb@gpschools.org
				TAYLOR, CITY OF MDOC-Woodland Center	25605 Northline Rd	Taylor	MI	48180	(734) 374-1427	1,000 \$	56.55		\$ 56,550.00 mbonza@ci.taylor.mi.us
7-Metro	229	Wayne	Agency	Correctional	17601 Mound Rd	Detroit	MI	48189	(734) 449-3946	50 \$	56.55	Detroit	\$ 2,827.50 SeversonC@michigan.gov
7-Metro	230	Wayne	MiDEAL	INKSTER, CITY OF	26900 Princeton	Inkster	MI	48141	(313) 563-9774	1,000 \$	56.55	Detroit	\$ 56,550.00 jbivins@cityofinkster.com \$ 6,530,317.00

The following changes are made and agreed to between the State and Contractor:

#	Contract Section	Current Language prior to this CN	Replaced throu	gh this CN		
1	1.3 Delivery and Acceptance	No current Language here	All quantities del order for each di		0% of the amount indi	icated on the delivery
2	1.3.1 Time Frames	e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)	until that par delivery ord equipment for resources where the completed we point orders quantity must began. For control or control	fill salt deliveries be- ticular drop point ha er. MDOT and MiE or accepting deliver here needed at the ti 2500 tons, deliver vithin 10 business d between 2500 tons st be completed with drop point orders gre	s received the entire DEAL members have lies and this requirent me of delivery. For draw of a drop point's ays of the date the cand 3750 tons, delivering 15 business days eater than or equal to be completed within	deliveries must continue quantity specified on the elimited resources and nent enables us to have rop point orders less than total quantity must be delivery began. For dropery of a drop point's total of the date the delivery of a 20 business days of the
2	1.3.1 Time Frames	h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be	h. All deliveries than or equi- completed w 2000 tons, d business da delivery of a	al to 750 tons, delivithin 5 business dayselivery of a drop points. For drop point drop point's total qu	 nree business days. For s. For drop point orde nt's total quantity mus orders greater than uantity must be comp	For drop point orders less is total quantity must be ers between 750 tons and st be completed within 10 or equal to 2000 tons, pleted within 15 business by requirements outlined
		delivered by close of business on business			t Order Quantity by B	
		day three, a total of 60% must be delivered by close of business on business day four	Business Day	Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons
		and the entire 100% must be delivered by	Day 3	equal to 700 tolls	Deliveries must begi	•
		close of business on business day five. (See Deductions 1.3.7)	Day 5	100%	50%	30%
		,	Day 10	N/A	100%	60%
			Day 15	N/A	N/A	100%
			The day cou Deductions		t business day after t	he order is placed. (See
3	1.3.7 Deductions	h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late,	h. For salt not	efined in section 1.3.		s of the date the delivery vill be charged \$1000 per

		there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.	
4	1.3.7 Deductions	i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th. Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total ordered has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.	SEASONAL BACK-UP ONLY DEDUCTIONS i. For salt not delivered within the allotted business days of the date the order was placed, as defined in section 1.3.1 (h), the contractor will be charged \$1000 per business day late. The receiving location could also choose to notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. If delivery delays are communicated in advance so the agency can plan accordingly, deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.
5	1.4.1 Proposal	Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing	Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program, unless a

Pr	ricing	once a year throughout the course of the program.	Rollover Option is utilized. Prices quoted during the bid process will be firm for
		Prices quoted during the bid process will be firm	that particular year.
		for that particular year.	
		•	Rollover Option – Beginning at the close of the 2020 Early Fill and 2021
			Seasonal Backup periods, the State reserves the right to negotiate pricing with awarded vendors from prior competitively bid season to "rollover" their awarded locations to the next season if mutual agreement can be reached between the State and Contractor. The maximum timeframe for a rollover is one season, and any locations that are extended through mutual agreement, must be competitively bid the following year.

STATE OF MICHIGAN

Contract No. 171-180000000768

Bulk Salt, Early Fill & Seasonal Back-Up

SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MiDEAL members.

Requirement

1. Specifications

1.1 The Contractor must provide the following:

See Schedules B & C.

1.2 Quality Assurance

The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html

1.3 Delivery and Acceptance

1.3.1 Time Frames

EMERGENCY PREPAREDNESS

In instances of extreme weather conditions, the State of Michigan, then MiDEAL members must be serviced first, before other customers.

EARLY FILL & SEASONAL BACK-UP DELIVERIES

- a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan.
- b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)

c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31st of each contract year. MDOT early fill road salt can be delivered starting October 1st. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1st. MiDEAL members early fill road salt can be delivered starting September 1st. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31st of each contract year. If delivery orders do not occur by October 1st, the October 31st delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

1.3.2 Delivery Tickets

All salt to be delivered must be welghed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and February 15th of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1st of every year. The State can require recertification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in

English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

1.3.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the reweighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

1.3.4 Conveyor Deliveries

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

1.3.5 Delivery Term

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

1.3.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.3.7 Deductions

EARLY FILL & SEASONAL BACK-UP DEDUCTIONS

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.

- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.
- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

EARLY FILL ONLY DEDUCTIONS

- g. For each drop point that does not receive their total early fill salt quantity by October 31st of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

SEASONAL BACK-UP ONLY DEDUCTIONS

i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

1.4 Proposal Pricing

1.4.1 Pricing

Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

EARLY FILL & SEASONAL BACK-UP

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

MOST FAVORED CUSTOMER

The State, or any participating MiDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity expected to be purchased as a result of this Pre — Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.

1.4.2 Tax Excluded from Price

- Sales Tax: The State is exempt from sales tax for direct purchases. The Contractor's prices
 must not include sales tax. DTMB-Central Procurement will furnish exemption certificates
 for sales tax upon request.
- b. Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

2.0 Packaging

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

2.1 Training

The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.

2.2 Reporting

The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.

2.3 Meetings

The Contractor must attend the following meetings:

- a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.
- b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.

3. Staffing

3.1 Contractor Representative

EZ Manos: ezmanos@detroitsalt.com, 313-841-5144Phone Number

Written: EZ Manos

12841 Sanders Street Detroit, MI 48217

The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.

3.2 Customer Service Toll-Free Number

The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: 313-447-6041, George Davis

3.3 Disclosure of Subcontractors

The Contractor will utilize the following State of Michigan approved subcontractors:

Contractor must complete the following if applicable:

The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. N/A

The relationship of the subcontractor to the Contractor. N/A

Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. N/A

A complete description of the Contract Activities that will be performed or provided by the subcontractor. N/A

4. Pricing

4.1 Price Term

Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.

4.2 Electronic Catalog

To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.

5. Ordering

5.1 Authorizing Document

The appropriate authorizing document for the Contract will be Delivery Orders.

6. Invoice and Payment

6.1 Invoice Requirements

All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.

7.0 Payment Methods

The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.

Undisputed involces will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 et seq., within 45 days after receipt.
The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.
Quick payment terms: 0 % discount off invoice if paid within days after receipt of invoice.
7.1 Payment Incentives The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution. Quick payment terms: 0 % discount off invoice if paid within days after receipt of

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MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent 95.00 %

Gradation:

Sieve size		Percent passing
1/2 inch		100 %
3/8 inch		95 - 100 %
No. 4		90 % maximum
No. 8		60 % maximum
No. 30		15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the ½" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980—,00.htm

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

MDOT Regional Service Areas and Facilities

