



**MICHIGAN ECONOMIC**  
DEVELOPMENT CORPORATION

December 15, 2021

Members of City Council  
City of Ann Arbor  
Larcom City Hall, Third Floor  
301 East Huron Street  
Ann Arbor, Michigan 48104

Dear Mayor Taylor & Members of City Council:

We are very excited at the opportunity of Sartorius expanding its U.S. operations into the City of Ann Arbor. We recognize that Sartorius have many options to consider for this project, and we appreciate the chance to work with what we believe is a premier life science opportunity for Ann Arbor, and the entire state.

The investment Sartorius is considering is significant for our state – expected capital investment around \$57 million, the addition of 160 new jobs at a variety of wages, and the ultimate location for nearly 300 professionals in Ann Arbor. This is especially unique given that they plan to redevelop property on Research Park Drive, a brownfield property, which often has barriers to new investment.

We appreciate the City's consideration of tools to assist the company's investment, including tools like PA 198 and inclusion of the project in a Brownfield Redevelopment Plan. These tools can help overcome the increasing costs of development we're facing today and solidify their choice in Michigan. This is especially true, given Sartorius' global footprint, and their presence around the United States.

In September, the Michigan Strategic Fund Board approved support for the project through the Michigan Business Development Program, one of our state's key economic development efforts. We are also prepared to review a Brownfield Redevelopment Plan following a review at the local level. We appreciate the opportunity to partner with companies like Sartorius, and the City of Ann Arbor, to help encourage their growth and development in Michigan.

Submitted Respectfully,

A handwritten signature in black ink, appearing to read "Quentin L. Messer, Jr.", written in a cursive style.

Quentin L. Messer, Jr.  
Chief Executive Officer  
Michigan Economic Development Corporation

cc: Josh Hundt, Chief Business Development Officer, MEDC  
Paul Krutko, President & CEO, Ann Arbor SPARK