AAHC - Business Activities

<u>Financial Statement Highlights</u> <u>For the Period Ending December 31, 2021</u>

Below is a summary of the financial activity for AAHC's Business Affiliates for the first six months of FY22 ending December 31, 2021.

AAHDC	YTD Actual	YTD Budget	YTD Variance
Total Revenue	525,552	273,552	252,000
Total Expenses	547,065	620,444	73,379
Total Net Income	(21,513)	(346,892)	325,379

AAHDC - Total Cash & Investments: \$ 1,868,336

AAHDC - Unrestricted Cash: \$ 358,247 \$100,000 of which has been committed for the park purchase and development on Dexter

(next to the West Arbor development). Available cash shortage is mainly due to timing issues with cash flow payments as well as Swift Lane developer fees being expected later in FY22.

Revenue:

• The revenue for AAHDC is over budget due to a timing difference in the receipt of a developer fee payment for the Swift Lane development.

Expenses:

- Total Administrative Expenses are slightly over budget. This is due to budget overages for Temporary Help
 which was not budgeted as well as Other Misc Admin Expenses (which includes a settlement related to FSS)
 whereas other line items (i.e. Consultants) are below budget.
- Tenant Services Expenses are lower than budgeted due to timing differences between actual and budget.
- General Expenses are lower than budget which is primarily due to timing differences.

COLONIAL OAKS	YTD Actual	YTD Budget	YTD Variance
Total Revenue	319,731	318,686	1,045
Total Expenses	299,621	297,667	(1,954)
Total Net Income	20,110	21,019	(909)

Replacement Reserve Balance: \$85,983 Operating Reserve Balance: \$31,066

Revenue

• The revenue for the property is in line with budget. Occupancy for the property is stable.

Expenses:

- Total Administrative Expenses are in line with budget.
- **Utility Expenses** overall are slightly higher than budget. This is due to DTE billing reconciliations/corrections for the Broadway property going back for a significant time period.
- Maintenance Expenses are below budget due to lower-than-budgeted Total General Maintenance and Total Material Cost as well as general timing differences between budget and actual.
- General Expenses are in line with budget.
- Non-Operating Items represent the depreciation expense which has been budgeted to be recognized for fiscal year-end in June.

LURIE TERRACE	YTD Actual	YTD Budget	YTD Variance
Total Revenue	523,585	603,318	(79,733)
Total Expenses	512,478	504,646	(7,832)
Total Net Income	11,107	98,672	(87,565)

Replacement Reserve Balance: \$886,826 Insurance Escrow Balance: \$67,084 COVID-19 Debt Reserve Balance: \$200,454 Non-Critical Repair Reserve: \$105,797 Regions MIP Reserve: \$12,582

Revenue:

 The Revenue for the property is lower than budgeted due to the gradual lease-up of the project-based vouchers as well as vacancy losses while 7 units are renovated with ADA features as required by HUD.
 The occupancy for the property is stable.

Expenses:

- Administrative Expenses are below budget mainly due to lower than budgeted administrative salaries.
- Tenant Services Expenses are higher than budget due the entire annual funding for Resident Council having been paid out in July,
- Utility Expenses are slightly lower than budget mainly due to timing differences.
- Maintenance Expenses are over budget mainly due to overages in Building Repair Contract Costs (Accessible Door openers for four apartments), and Unit Turn Contract Costs.
- General Expenses are lower than budgeted due to timing differences as well as the receipt of insurance proceeds
 related to the rental loss due to the fire incident at the property.
- Financing Expenses represents the mortgage interest which is in line with budget.