

INVITATION TO BID

City of Ann Arbor
Guy C. Larcom Municipal Building
Ann Arbor, Michigan 48107

Ladies and Gentlemen:

The undersigned, as Bidder, declares that this Bid is made in good faith, without fraud or collusion with any person or persons bidding on the same Contract; that this Bidder has carefully read and examined the bid documents, including Advertisement, Human Rights Division Contract Compliance Forms, Conflict of Interest Disclosure Form, Instructions to Bidders, Bid, Bid Forms, General Conditions, Standard Specifications, Detailed Specifications, all Addenda, and understands them. The Bidder also declares that it has extensive experience in supplying light fixtures similar to those specified.

The Bidder acknowledges that it has not received or relied upon any representations or warrants of any nature whatsoever from the City of Ann Arbor, its agents or employees, and that this Bid is based solely upon the Bidder's own independent business judgment.

In accordance with these bid documents, and Addenda numbered ITB #4319 the undersigned, as Bidder, proposes to supply the products in strict accordance with all terms of this Bid for the amounts set forth in the Bid Forms.

The Bidder declares that it has become fully familiar with the liquidated damage clauses for compliance with City Code Chapter 112, understands and agrees that the liquidated damages are for the non-quantifiable aspects of non-compliance and do not cover actual damages that may be shown and agrees that if awarded the Contract, all liquidated damage clauses form part of the Contract.

The Bidder declares that it has become familiar with the City Conflict of Interest Disclosure Form and certifies that the statement contained therein is true and correct.

The Bidder encloses a certified check or Bid Bond in the amount of 5% of the total of the Bid Price. The Bidder agrees both to contract for the work and to furnish the necessary Bond and insurance documentation within 10 days after being notified of the acceptance of the Bid.

If this Bid is accepted by the City and the Bidder fails to contract and furnish the required Bonds and insurance documentation within 10 days after being notified of the acceptance of this Bid, then the Bidder shall be considered to have abandoned the Contract and the certified check or Bid Bond accompanying this Bid shall become due and payable to the City.

In submitting this Bid, it is understood that the right is reserved by the City to accept any Bid, to reject any or all Bids, to waive irregularities and/or informalities in any Bid, and to make the award in any manner the City believes to be in its best interest.

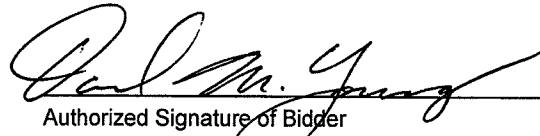
The undersigned agrees that if the bid is accepted by the City of Ann Arbor a binding contract will be in effect for the delivery of the goods in accordance with the bid.

SIGNED THIS DAY OF 2014.

Bidder's Name

Official Address

Telephone Number



Authorized Signature of Bidder

DANIEL M. YOUNG

(Print Name of Signer Above)

LEGAL STATUS OF BIDDER

(The Bidder shall fill out the appropriate form and strike out the others.)

Bidder declares that it is:

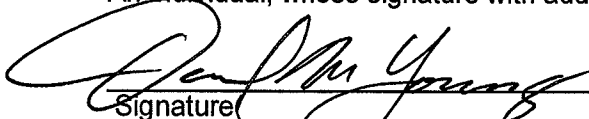
* A corporation organized and doing business under the laws of the State of Michigan, for whom Daniel M. Young bearing the office title of Sales Manager whose signature is affixed to this Bid, is authorized to execute contracts.

*If not incorporated in Michigan, please attach the corporation's Certificate of Authority.

~~* A limited liability company doing business under the laws of the State of _____, whom _____ bearing the title of _____ whose signature is affixed to this proposal, is authorized to execute contract on behalf of the LLC.~~

~~* A partnership, organized under the laws of the State of _____ and filed with the county of _____, whose members are (list names and the street and mailing address of each):~~

An individual, whose signature with address, is affixed to this Bid.

Signature:  Date: 2/10/14
(Print) Name: DANIEL M. YOUNG Title: Sales Manager
Company: McNaughton McKay Electric Company
Address: 4670 Runway Blvd, Ann Arbor, MI 48108
Contact Phone: 734.995.9515 Fax: 734.995.4063
Email: youngd@mc-mc.com

BID FORM 1

Light Fixtures and Related Accessories – Please indicate the requested information for each component listed below. Bids will only be considered for the specific products listed, equivalents will not be considered. Quantity variation by +/- 10% must be at the same unit price.

| Ln. | Qty. | Mfg. | Part Number | Description | Price ea. | Ext. Price |
|-----|------|------|------------------------|--|--------------------|------------|
| 1 | 123 | MET | MET2RDI228T5RPUNVL5835 | METALUX 2RDI-228T5RP-UNV-L5835-EBT1-U (4) EQ-CLIP-U 2X4 2 LAMP T5 STD ELECTRONIC BALLAST UNITS FOR OPEN OFFICE AREAS | 115.00 | 14,145.00 |
| 2 | 24 | MET | MET2RDI228T5RPUNVL5835 | METALUX 2RDI-228T5RP-UNV-L5835-AD-IZT2 S28-D-U (4) EQ-CLIP-U 2X4 2 LAMP DIMMABLE TROFFERS FOR NEAR WINDOWS (DAYLIGHT HARVEST CONTROL) AND CONFERENCE ROOMS | 175.30 | 4,207.20 |
| 3 | 2 | CCT | DAHDLCPDDIM | DAY LIGHT DLC-PD-DIM DAY LIGHT PHOTO SENSOR FOR DAY LIGHT HARVEST CONTROLS OF THE ABOVE UNITS | 131.05 | 262.10 |
| 4 | 56 | MFIX | PORCD6142E6CH1421LIHB | MFIX CD6142E 6CH1421LI HB26 Z132P35 (HAL.POR) 6" SINGLE LAMP CFL DOWN LIGHT 32 WATT TRIPLE TUBE LAMP INCLUDED. | 112.60 | 6,305.60 |
| 5 | 147 | MET | MET27FC122G13 | METALUX 13 FT SINGLE CIRCUIT MODULAR FLEX WHIP. MOUNTS ON TO FIXTURE | 23.25 | 3,417.75 |
| 6 | 15 | MET | MET27ST122G | METALUX STARTER PIECE. FITS 1/2 INCH KO OF HOME RUN J-BOX OR SWITCH LEG BOX. (1) REQUIRED FOR EVERY CIRCUIT. | 8.75 | 131.25 |
| | | | | | SHIPPING/DELIVERY: | INCLUDED |
| | | | | | GRAND TOTAL: | 28,468.90 |

TOTAL BID \$ 28,468.90

CERTIFICATION: We hereby certify that unless otherwise stated, all materials in the bid are new, in unused condition and will meet or exceed your specifications in every respect.

McNAUGHTON MCKAY
Company

[Signature]
Authorized Representative's Signature

DANIEL M. YOUNG
Printed Name

BID FORM 2
Delivery

DELIVERY: Delivery of the light fixtures and related accessories is desired as soon as possible. At a minimum, the materials must be delivered within 28 calendar days after receipt of purchase order.

We can meet delivery schedule.

We cannot meet the above delivery schedule, but we offer the following:

Vendor is quoting 4-5 weeks after
release of order

NOTE: The City of Ann Arbor reserves the right to reject bids which offer an unsatisfactory delivery schedule.

DELIVERY LOCATION: The light fixtures and related accessories as specified should be delivered, freight prepaid, to the following location:

City of Ann Arbor
Fleet & Facilities Unit
301 E. Huron Street
Ann Arbor, MI 48104



**LIGHTING
QUOTATION
CITY OF ANN ARBOR - LARCOM LIGHT
FIXTURES ITB 4319**

McNaughton-McKay

4670 Runway Blvd
Ann Arbor, MI 48108
Tel: (734) 995-9515
Fax: (734) 327-6281

To: Matthew Kulhanek
CITY OF ANN ARBOR
CHUCK FOJTIK
ANN ARBOR, MI
Phone: (734) 645-8745 Fax:

Date Printed: February 10, 2014
Quote Number: 109242
PO Number:
Customer Number: 297664
Sales Person: Erik Jongeward

| Item | Qty | Type | Mfg | Part Number | Description | Price | Ext. Price |
|------|-----|------|------|--|--|---------|-------------|
| 1 | 123 | | METX | (1) 2RDI-228T5RP-UNV-L5835-EBT 1-U (4) EQ-CLIP-U | | 115.00E | \$14,145.00 |
| 2 | 24 | | METX | (1) 2RDI-228T5RP-UNV-L5835-AD-I ZT2S28-D-U (4) | EQ-CLIP-U | 175.30E | \$4,207.20 |
| 3 | 2 | | CCT | DLC-PD-DIM | DAYLIGHT HARVEST SENSOR WILL HANDLE UP TO 50 FIXTURES PER SENSOR. | 131.05E | \$262.10 |
| 4 | 56 | | PORT | CD6142E 6CH142ILI HB26 Z132P35 (HAL, POR) | | 112.60E | \$6,305.60 |
| 5 | 147 | | MWS | 27FC12/2G13 | | 23.25E | \$3,417.75 |
| 6 | 15 | | MWS | 27ST12/2G | | 8.750E | \$131.25 |
| 7 | 1 | | | LINENOTE | DELIVERY TIME 4-5 WEEKS | | |

\$28,468.90



**LIGHTING
QUOTATION
CITY OF ANN ARBOR - LARCOM LIGHT
FIXTURES ITB 4319**

McNaughton-McKay

4670 Runway Blvd
Ann Arbor, MI 48108
Tel: (734) 995-9515
Fax: (734) 327-6281

To: Matthew Kulhanek
CITY OF ANN ARBOR
CHUCK FOJTIK
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| Item | Qty | Type | Mfg | Part Number | Description | Price | Ext. Price |
|------|-----|------|-----|-------------|-------------|-------|------------|
|------|-----|------|-----|-------------|-------------|-------|------------|

The sale of products and services by Seller is subject to Seller's general terms and conditions of sale ("Seller's Term") as attached to this document or as otherwise posted on Seller's website at <http://terms.mc-mc.com/mi> Seller objects to and rejects any terms or conditions that may appear on or are referenced in Customer's purchase order or other document that are in addition to or otherwise inconsistent with Seller's Terms. Customer's receipt or acceptance of delivery of any ordered item above will constitute its acceptance of Seller's Terms. The above link also includes Seller's Return Policy for customer reference.

ALL LAMPS & STANDARD FREIGHT CHARGES ARE INCLUDED IN PRICING SHOWN, BASED ON QUANTITIES AS LISTED. PRICING BASED ON "DROP SHIPMENT" TO JOBSITE. STANDARD MANUFACTURER'S WARRANTIES APPLY. LEAD TIME IS APPROXIMATELY ___ WEEKS AFTER FACTORY RECEIPT OF ORDER (AND APPROVAL DRAWINGS, WHERE REQUIRED) NOTE* LEAD TIMES ARE ESTIMATES ONLY. PRESHIPMENT OF ANCHOR BOLTS WILL BE PLUS FREIGHT.

PRICES DO NOT INCLUDE SPARE MATERIAL, FUSES, SPECIAL FINISHES, MOUNTING DEVICES, INSTALLATION OR APPLICABLE SALES TAX, UNLESS OTHERWISE NOTED. THE PURCHASER IS RESPONSIBLE FOR VERIFYING VOLTAGE, QUANTITIES AND IF MULTIPLE BALLASTS ARE REQUIRED FOR MULTI-LEVEL SWITCHING

OCCUPANCY SENSORS QUANTITIES QUOTED ARE FOR REFERENCE ONLY. CONTRACTOR MUST PROVIDE A COMPLETE OCCUPANCY SENSOR BASED LIGHTING CONTROL SYSTEM TO COMPLY WITH MICHIGAN UNIFORM ENERGY CODE. VERIFY REQUIREMENTS WITH MANUFACTURER. QUANTITIES ARE SUBJECT TO CHANGE. WHERE REQUIRED, MANUFACTURER WILL REVIEW PROJECT DRAWINGS UPON RECEIPT OF A "HOLD FOR RELEASE" PURCHASE ORDER. A REQUOTE WITH ADDITIONS OR DELETIONS TO THIS BILL OF MATERIAL MAY BE REQUIRED.

If you have any questions, feel free to contact me

Thank you

Erik Jongeward
McNaughton-McKay
Phone: (734) 327-6255
Cell: (248) 659-2582
Fax: (734) 327-6281

*Quotes valid for 30 days.
Lamps are included unless otherwise noted.*

**CITY OF ANN ARBOR PROCUREMENT OFFICE
HUMAN RIGHTS CONTRACT COMPLIANCE FORM**
Entire Organization (Totals for All Locations where applicable)

Form #1

Name of Company/Organization McNAUGHTON MCKAY ELECTRIC COMPANY Date Form Completed 1/7/14
 Name and Title of Person Completing this Form MARY TOTH - HR ANALYST Name of President DONALD SLOMINSKI, JR
 Address 1357 E. LINCOLN AVE. MADISON HEIGHTS, MI 48071 County OAKLAND Phone # 248 580-2331
(Street address) (City) (State) (Zip) (Area Code)
 Fax# (518) 582-2482 Email Address mt tothm@mc-mc.com
(Area Code)

EMPLOYMENT DATA

| Job Categories | Number of Employees (Report employees in only one category) | | | | | | | | | | | | TOTAL COLUMNS A-L |
|----------------------------|--|---------------------------|-------|--------------------|---|----------------------------------|--------|---------------------------|-------|--------------------|---|----------------------------------|-------------------------|
| | Male | | | | | | Female | | | | | | |
| | White | Black or African American | Asian | Hispanic or Latino | Native Hawaiian or Other Pacific Islander | American Indian or Alaska Native | White | Black or African American | Asian | Hispanic or Latino | Native Hawaiian or Other Pacific Islander | American Indian or Alaska Native | |
| A | B | C | D | E | F | G | H | I | J | K | L | | |
| Exec/Sr. Level Officials | 6 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 9 |
| Supervisors | 77 | 2 | 0 | 0 | 0 | 1 | 14 | 1 | 0 | 0 | 0 | 0 | 95 |
| Professionals | 92 | 3 | 2 | 0 | 0 | 0 | 30 | 6 | 0 | 0 | 0 | 0 | 127 |
| Technicians | 5 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| Sales | 507 | 3 | 0 | 3 | 0 | 2 | 31 | 1 | 0 | 0 | 0 | 0 | 247 |
| Admin. Support | 11 | 1 | 0 | 0 | 0 | 0 | 66 | 7 | 0 | 1 | 0 | 0 | 86 |
| Craftspeople | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Operatives | 105 | 29 | 1 | 2 | 0 | 1 | 4 | 1 | 0 | 0 | 0 | 0 | 143 |
| Service Workers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Laborers/Helper | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Apprentices | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0 |
| Other | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0 |
| TOTAL | 503 | 40 | 4 | 5 | 0 | 4 | 147 | 10 | 0 | 1 | 0 | 0 | 714 |
| PREVIOUS YEAR TOTAL | 502 | 41 | 3 | 5 | 0 | 4 | 145 | 12 | 0 | 1 | 0 | 0 | 713 |

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Questions about this form? Call the Procurement Office: (734)794-6576

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* Note - per a conversation with Mark Berryman on 1/7/14 - we have a corporate employee who is of 'two or more races'. Since you do not provide a category for the employee, the employee was omitted from the number of employees submitted. 1/7/14

**CITY OF ANN ARBOR PROCUREMENT OFFICE
HUMAN RIGHTS CONTRACT COMPLIANCE FORM**
Local Office (Only those employees that will do local or on-site work, if applicable)

Form #2

Name of Company/Organization McNAUGHTON MCKAY ELECTRIC COMPANY Date Form Completed 1/8/14
 Name and Title of Person Completing this Form MARY TOTH - HR ANALYST Name of President DONALD SLOMINSKI, JR.
 Address 4670 RUNWAY BLVD ANN ARBOR MI 48108 County WASHINGTON Phone # 248 582 2331
 (Street address) (City) (State) (Zip) (Area Code)
 Fax # 248 582 2482 Email Address totm@mc-mc.com

EMPLOYMENT DATA

| Job Categories | Number of Employees (Report employees in only one category) | | | | | | | | | | | | TOTAL COLUMNS A-L |
|--------------------------|--|---------------------------|-------|--------------------|---|----------------------------------|--------|---------------------------|-------|--------------------|---|----------------------------------|-------------------------|
| | Male | | | | | | Female | | | | | | |
| | White | Black or African American | Asian | Hispanic or Latino | Native Hawaiian or Other Pacific Islander | American Indian or Alaska Native | White | Black or African American | Asian | Hispanic or Latino | Native Hawaiian or Other Pacific Islander | American Indian or Alaska Native | |
| A | B | C | D | E | F | G | H | I | J | K | L | | |
| Exec/Sr. Level Officials | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Supervisors | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| Professionals | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 |
| Technicians | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sales | 18 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 20 |
| Admin. Support | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 3 |
| Craftspeople | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Operatives | 8 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Service Workers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Laborers/Helper | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Apprentices | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Other | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| TOTAL | 31 | 2 | 1 | 1 | 0 | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 40 |
| PREVIOUS YEAR TOTAL | 32 | 2 | 1 | 1 | 0 | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 41 |

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Questions about this form? Call Procurement Office: (734) 794-6576

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ATTACHMENT B



Vendor Conflict of Interest Disclosure Form

All vendors interested in conducting business with the City of Ann Arbor must complete and return the Vendor Conflict of Interest Disclosure Form in order to be eligible to be awarded a contract. Please note that all vendors are subject to comply with the City of Ann Arbor's conflict interest policies as stated within the certification section below.

If a vendor has a relationship with a City of Ann Arbor official or employee, an immediate family member of a City of Ann Arbor official or employee, the vendor shall disclose the information required below.

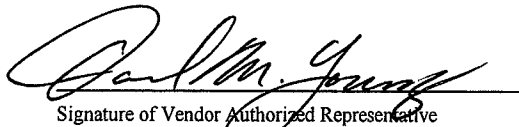
Certification: I hereby certify that to my knowledge, there is no conflict of interest involving the vendor named below:

1. No City official or employee or City employee's immediate family member has an ownership interest in vendor's company or is deriving personal financial gain from this contract.
2. No retired or separated City official or employee who has been retired or separated from the City for less than one (1) year has an ownership interest in vendor's Company.
3. No City employee is contemporaneously employed or prospectively to be employed with the vendor.
4. Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any City employee or elected official to obtain or maintain a contract.
5. Please note any exceptions below:

| Vendor Name | Vendor Phone Number |
|--|---|
| McNaughton McKay Electric | 734.995.9515 |
| Conflict of Interest Disclosure * | |
| Name of City of Ann Arbor employees, elected officials, or immediate family members with whom there may be a potential conflict of interest. | () Relationship to employee _____ () Interest in vendor's company _____ () Other _____ |
| | |

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest and they are detected by the City, vendor will be exempt from doing business with the City.


I certify that the information provided is true and correct by my signature below:


2/10/14
DANIEL M. YOUNG
 Signature of Vendor Authorized Representative Date Printed Name of Vendor Authorized Representative

PROCUREMENT USE ONLY

- Yes, named employee was involved in Bid / Proposal process.
- No, named employee was not involved in procurement process or decision.

AAF-4

To the best of our knowledge, no employee of McNaughton McKay has any immediate family members employed by the City of Ann Arbor,
 Signed 
 Daniel M. Young