



MARCH 30, 2023

City of Ann Arbor, Procurement Unit
301 E. Huron Street
Ann Arbor, MI 48104

RE: FEE PROPOSAL | Public Works/Systems Planning General Engineering Services | RFP # 23-16

Dear Selection Committee:

Please find enclosed Tetra Tech's proposed hourly rates for the professional staff assigned to work on the above referenced project. While we are confident you will find our rates competitive, we believe Tetra Tech provides value beyond an hourly fee such as:

- Wide breadth of technical skills located in Ann Arbor
- Immediate response for urgent needs, including after-hour needs
- Prior experience in all services that may be needed
- Local relationships with regulators and contractors

We would be happy to further discuss our rate structure should you have any questions.

Sincerely,

A handwritten signature in blue ink that reads 'Brian M. Rubel'.

Brian M. Rubel, PE, PMP
Senior Project Manager, Sr. Vice President



100% of this proposal is printed on recycled paper

FEE SCHEDULE

Tetra Tech's multiplier for these projects will be approximately 3.00 times the base rate. Our overhead rate is approximately 1.60.

We have listed the credentials of our task leaders within the fee proposal. On most assignments, our task leaders oversee the work of junior staff members. This provides a high quality of work at a reduced cost. Thus, we have also included typical rates for junior staff who are likely to work on these projects.

NAME	TITLE	BASE RATE*	LOADED BASE RATE
Technician I			\$90
Admin. Assistant I			\$95
Admin. Assistant II			\$110
Technician II			\$110
Engineer I			\$115
Technician III			\$115
Engineer II			\$135
Engineer III			\$150
Darryl Albert	GIS Analyst	\$47.26	\$145
Shelby Sherdt, PE	Civil Engineer	\$50.00	\$160
Daniel Warren, PE	Civil Engineer	\$50.00	\$160
Ana Bickley, PE	Road Engineer	\$51.76	\$160
John Barber, PE	Sr. Civil Engineer	\$57.07	\$180
Alex Montalvo	GIS Manager	\$58.17	\$180
Amy Murdick, PLA	Landscape Architect/ Project Manager	\$61.88	\$190
Tim Ard, CDT	Construction Manager	\$61.30	\$190
Fred Yoerg, PS	Surveyor	\$62.02	\$190
Vic Cooperwasser, PE	Sr. Project Manager	\$63.00	\$195

NAME	TITLE	BASE RATE*	LOADED BASE RATE
Patti McCall, CPG, PWS	Environmental Scientist	\$64.00	\$195
Andy Turbett, RA	Sr. Architect	\$69.47	\$220
Luke Ramirez, PE, LEED AP, PMP	Sr. Mechanical Engineer	\$71.00	\$225
Justin Voss, PE	Sr. Water Resource Engineer	\$73.56	\$225
Mitch Graf, PE, LEED AP	Sr. Mechanical Engineer	\$74.52	\$230
Quintin Biagi, RA, AIA, LEED AP BD+C	Architect Manager	\$75.72	\$235
James Brescol, PE	Sr. Water Resource Engineer	\$78.94	\$240
Kirk Pietila, PE	Sr. Road Engineer	\$77.28	\$240
Bill Paison, PE, LEED AP	Sr. Electrical Engineer	\$79.71	\$250
Scott Buchholz, PE	Sr. Bridge Engineer	\$85.10	\$260
Russell Strassburg, PE	Sr. Electrical Engineer	\$85.34	\$260
Dan Christian, PE, DWRE	Sr. Project Manager	\$86.20	\$260
Daniel Allen, PE	Solid Waste Engineer	\$87.95	\$260
Richard Walker, PE	Sr. Project Manager	\$91.49	\$260
Gary Markstrom, PE	Sr. Project Manager	\$95.19	\$260
Brian Rubel, PE, PMP	Sr Project Manager	\$106.25	\$260

*Base rates reflect estimated average rate during contract term.