

AAHC - Business Affiliates

Financial Statement Highlights For the Period Ending August 31, 2019

Below is a summary of the financial activity for AAHC's Business Affiliates for the second month of the FY20 fiscal year ending August 31, 2019.

CONSOLIDATED RESULTS	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>YTD Variance</u>
Total Revenue	83,154	92,634	(9,480)
Total Expenses	79,348	85,463	6,115
Total Net Income	<u>3,806</u>	<u>7,171</u>	<u>(3,365)</u>

Colonial Oaks - Replacement Reserve Balance: \$74,040
Colonial Oaks - Operating Reserve Balance: \$31,016

Please note that the cost centers formerly included in the Business Affiliate financials, New Platt and 1508 Broadway, are no longer reflected in these financials as they were absorbed into the Swift Lane and Colonial Oaks properties respectively at the final closing of Swift Lane.

Notable Revenue Variances:

- Revenue for **AAHDC** is below budget, however, **Colonial Oaks** revenue is in line with budget and the occupancy of the property is stable. We have several vacant units that are currently being rehabbed and should be completed within the next few months.

Notable Expense Variances:

- Total **Administrative Expenses** are in line with budget.
- **Tenant services** expenses are below budget because all the contract services were moved to CoCC. The tenant services budget in AAHDC is only for unexpected expenses and emergencies as needed.
- **Utilities** are lower than budget and include some estimates for the newly added Colonial Oaks properties, Broadway, Oakwood, W. Washington due to some unresolved billing issues with DTE.
- **Maintenance Expenses** are lower than budget.
- **General Expenses** are higher than budgeted - mainly due the final payment for affiliate support paid by AAHDC for much needed repairs at the Oakwood property.