



Prepared For:

Washtenaw County

EMC DD 9300

220 E HURON, SUITE 200
ANN ARBOR, MI 48107 USA

April 7, 2017

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	36
Option	TELP
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Proposal Expiration Date: April 13, 2017

Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	3 Annual Payments
6001007629 6001120267	Avamar - DD9300 - 6 Packs	\$1,054,127.97	1	\$1,054,127.97	0.34065	\$359,088.69
TOTALS				\$1,054,127.97		\$359,088.69

Comments: * - Hardware Price does not include shipping or tax. Financial quote is subject to change based on configuration changes. Personal Property Taxes (PPT) do not apply to this lease.

Leasing and financing provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the DELL logo are trademarks of Dell Inc. Subject to applicable law and regulations. Restrictions and additional requirements may apply to transactions with governmental or public entities.

End of Term Option(s):

Tax Exempt Lease Purchase (TELP)

- Exercise the option to purchase the products for \$1.00.
- Return all products to lessor at the lessee's expense.

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