



EMC Corporation
 176 South Street
 HOPKINTON MA 01748
 USA

Quote Prepared By: RICHARD ROSS
 Email: richard.ross@dell.com
 Quote #: 6001120267 V01
 Opportunity #:
 Date: 31.03.2017
 Valid Until:
 Contract #: MI - 071B7700099 STORAGE
 Payment Terms: NET 30
 Sales Contract Enablement: State & Local Direct

Sold To:	Bill To:	Ship To:	Install At:	End User:
WASHTENAW COUNTY OF	WASHTENAW COUNTY OF	CITY OF ANN ARBOR	WASHTENAW CNTY INFO & TECH	WASHTENAW COUNTY OF
PO BOX 8645 110 N 4TH ANN ARBOR MI 48107 USA	PO BOX 8645 110 N 4TH ANN ARBOR MI 48107 USA	4251 STONE SCHOOL RD ANN ARBOR MI 48108 USA	110 N 4TH AVE ANN ARBOR MI 48104 USA	PO BOX 8645 110 N 4TH ANN ARBOR MI 48107 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Warranty Months	Maintenance Months
AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	1	EA	24,250.00	24,250.00	69.94%	7,289.41	24	12
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	1	EA	1,300.00	1,300.00	24.94%	975.77		
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	1	EA	5,990.00	5,990.00	24.94%	4,496.06		
PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	2	EA	0.00	0.00	0.00%	0.00	24	12
AVM10GBMCU	AVAMAR G4T QUAD 10GB CU MANF INSTL	1	EA	0.00	0.00	0.00%	0.00	24	12
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1	EA	0.00	0.00	0.00%	0.00		
AVM10GBMOPT-SFP	AVAMAR G4T QUAD 10GB OPT+SFP MANF INSTL	1	EA	0.00	0.00	0.00%	0.00	24	12
W-ENHHW-001	ENHANCED HARDWARE WARRANTY	1	EA	0.00	0.00	0.00%	0.00	24	
M-PREHWP-M1	PREMIUM HARDWARE SUPPORT	1	EA	2,424.96	2,424.96	69.94%	728.93		12
WU-PREHWB-M00	PREMIUM HARDWARE SUPPORT-WARR UPG(ANDI	1	EA	1,455.12	1,455.12	69.94%	437.40		
458-000-719	BACKUP AND RECOVERY MANAGER AVAMAR=CC	1	EA	0.00	0.00	0.00%	0.00		36
456-103-950	BACKUP AND RECOVERY MANAGER AVAMAR	1	EA	0.00	0.00	0.00%	0.00		36
M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD)	1	EA	0.00	0.00	0.00%	0.00		36
458-001-769	OPENSTACK DP EXTN	1	EA	0.00	0.00	0.00%	0.00		36
456-111-636	OPENSTACK DP EXTN FOR AV=IA	1	EA	0.00	0.00	0.00%	0.00		36
M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD)	1	EA	0.00	0.00	0.00%	0.00		36
458-001-507	ESA FOR AVAMAR	1	EA	0.00	0.00	0.00%	0.00		36
456-111-202	ESA FOR AVAMAR=IA	1	EA	0.00	0.00	0.00%	0.00		36
M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD)	1	EA	0.00	0.00	0.00%	0.00		36
DDOS-60	DOCS DD OS DOC 6=IA	1	EA	0.00	0.00	0.00%	0.00		
C-FLDIN9300	DD9300 OPTION - FIELD INSTALL KIT	1	EA	0.00	0.00	0.00%	0.00		36
C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	1	EA	205,173.00	205,173.00	67.93%	65,801.66		36
C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	1	EA	103,032.00	103,032.00	67.93%	33,043.71		36
C-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT	1	EA	4,050.00	4,050.00	67.93%	1,298.89		36



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DD9300	SYSTEM DD9300 NFS CIFS	1	EA	0.00	0.00	0.00%	0.00		36
DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	1	EA	190,000.00	190,000.00	67.93%	60,935.48		36
C-DD9300SSDBASEKIT	DD9300 BASE KIT -SSD	1	EA	0.00	0.00	0.00%	0.00		36
PS-BAS-DDIB	IMPL DATA DOMAIN (BASE)	1	EA	9,470.00	9,470.00	24.94%	7,108.13		
PS-BAS-DDDSA	INSTALL ADD-ON FOR DATA DOMAIN DS SHELF	2	EA	1,760.00	1,760.00	24.94%	1,321.05		
C-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	3	EA	14,580.00	14,580.00	67.93%	4,676.00		36
M-PREHWDD-DD1	PREMIUM HARDWARE SUPPORT	1	EA	164,407.68	164,407.68	67.93%	52,727.69		36
458-001-418	DD9300 OPERATING ENVIRONMENT SOFTWARE	1	EA	0.00	0.00	0.00%	0.00		36
456-109-751	LICENSE BASE DD OE DD9300=IA	1	EA	16,200.00	16,200.00	67.93%	5,195.55		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	5,346.00	5,346.00	67.93%	1,714.53		36
458-001-913	DD9300 SSD CAPACITY LICENSE	1	EA	0.00	0.00	0.00%	0.00		36
456-111-330	FS 800GB 0.8TB RAW=CF	5	EA	0.00	0.00	0.00%	0.00		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	0.00	0.00	0.00%	0.00		36
458-001-801	DD BOOST SOFTWARE OPTION=CB	360	EA	21,600.00	21,600.00	67.93%	6,927.40		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	11,664.00	11,664.00	67.93%	3,740.80		36
458-001-912	DD9300 RAW SHELF CAPACITY LICENSE	1	EA	0.00	0.00	0.00%	0.00		36
456-111-963	DS60 4TB ACT 60TB RAW=CB	6	EA	0.00	0.00	0.00%	0.00		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	0.00	0.00	0.00%	0.00		36
458-001-802	DD REPLICATION SOFTWARE OPTION=CB	360	EA	28,800.00	28,800.00	67.93%	9,236.54		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	15,552.00	15,552.00	67.93%	4,987.73		36
458-001-800	DD SOFTWARE=CB	360	EA	437,400.00	437,400.00	67.93%	140,279.90		36
M-PRESWDD-DD1	PREMIUM SOFTWARE SUPPORT	1	EA	144,342.00	144,342.00	67.93%	46,292.37		36



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	Hardware Summary			\$541,085.00	\$541,085.00	68.02%	\$173,045.15		
	Software Summary			\$504,000.00	\$504,000.00	67.93%	\$161,639.39		
	Services Summary			\$18,520.00	\$18,520.00	24.94%	\$13,901.01		
	Prepaid HW Maintenance Summary			\$166,832.64	\$166,832.64	67.96%	\$53,456.62		
	Prepaid SW Maintenance Summary			\$176,904.00	\$176,904.00	67.93%	\$56,735.43		
	Warranty and Warranty Upgrades Summary			\$1,455.12	\$1,455.12	69.94%	\$437.40		
	Total Products and Services (USD)						\$459,215.00		
	Total Freight (USD)						\$380.90		
	Total Price (USD)						\$459,595.90		