



**STATE OF MICHIGAN
ENTERPRISE PROCUREMENT**

Department of Technology, Management and Budget
525 W. Allegan Street, Lansing, MI 48913
P.O. Box 30026, Lansing, MI 48909

NOTICE OF CONTRACT

NOTICE OF CONTRACT NO. 171-180000000768

between
THE STATE OF MICHIGAN
and

CONTRACTOR	Detroit Salt Company
	12841 Sanders Street
	Detroit, MI 48217
	Emanuel Manos
	313.841.5144
	sales@detroitssalt.com
	CV0040860

STATE	Program Manager	Melissa Longworth, P.E	MDOT
		517-636-4386	
	LongworthM@michigan.gov		
	Contract Administrator	Lymon C. Hunter, OPRB	DTMB
		517-249-0476	
		HunterL@michigan.gov	

CONTRACT SUMMARY			
DESCRIPTION: Bulk Salt, Early Fill & Seasonal Back-Up- Statewide & MiDEAL			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2018	August 31, 2023	5- 1 year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
Net 45		Per the attached specifications	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			
MISCELLANEOUS INFORMATION			
THIS IS NOT AN ORDER: This contract agreement is awarded on the basis of our inquiry bearing ITN 180000000039. Orders for delivery will be issued directly by Departments and through the issuance of a Delivery Order.			
ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION			\$5,053,100.00

FOR THE CONTRACTOR:

Detroit Salt Company

Company Name



Authorized Agent Signature

EMANUEL Z. MANDOS

Authorized Agent (Print or Type)

5/30/18

Date

FOR THE STATE:



Signature

Dan Stevens,
Category Manager, Commodities

Central Procurement

Date

STATE OF MICHIGAN

Contract No. 171-180000000768

Bulk Salt, Early Fill & Seasonal Back-Up

SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MiDEAL members.

Requirement
1. Specifications
1.1 The Contractor must provide the following:
See Schedules B & C.
1.2 Quality Assurance
The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html
1.3 Delivery and Acceptance
1.3.1 Time Frames
<u>EMERGENCY PREPAREDNESS</u>
In instances of extreme weather conditions, the State of Michigan, then MiDEAL members must be serviced first, before other customers.
<u>EARLY FILL & SEASONAL BACK-UP DELIVERIES</u>
a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan.
b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)

- c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31st of each contract year. MDOT early fill road salt can be delivered starting October 1st. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1st. MiDEAL members early fill road salt can be delivered starting September 1st. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31st of each contract year. If delivery orders do not occur by October 1st, the October 31st delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

1.3.2 Delivery Tickets

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15th and September 30th of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15th of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1st and February 15th of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1st of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in

English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

1.3.3 Inconsistent Deliveries

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

1.3.4 Conveyor Deliveries

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

1.3.5 Delivery Term

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

1.3.6 Trucking

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

1.3.7 Deductions

EARLY FILL & SEASONAL BACK-UP DEDUCTIONS

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.

- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.
- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

EARLY FILL ONLY DEDUCTIONS

- g. For each drop point that does not receive their total early fill salt quantity by October 31st of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

SEASONAL BACK-UP ONLY DEDUCTIONS

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15th.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

1.4 Proposal Pricing

1.4.1 Pricing

Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

EARLY FILL & SEASONAL BACK-UP

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

MOST FAVORED CUSTOMER

The State, or any participating MiDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.

1.4.2 Tax Excluded from Price

- a. **Sales Tax:** The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.
- b. **Federal Excise Tax:** The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

2.0 Packaging

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

2.1 Training

The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.

2.2 Reporting

The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.

2.3 Meetings

- The Contractor must attend the following meetings:
- a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.
 - b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.

3. Staffing

3.1 Contractor Representative

EZ Manos: ezmanos@detroitssalt.com, 313-841-5144Phone Number

Written: EZ Manos
12841 Sanders Street
Detroit, MI 48217

The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.

3.2 Customer Service Toll-Free Number
The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>313-447-6041, George Davis</u>
3.3 Disclosure of Subcontractors
The Contractor will utilize the following State of Michigan approved subcontractors:
Contractor must complete the following if applicable:
The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. N/A
The relationship of the subcontractor to the Contractor. N/A
Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. N/A
A complete description of the Contract Activities that will be performed or provided by the subcontractor. N/A
4. Pricing
4.1 Price Term
Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.
4.2 Electronic Catalog
To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.
5. Ordering
5.1 Authorizing Document
The appropriate authorizing document for the Contract will be Delivery Orders.
6. Invoice and Payment
6.1 Invoice Requirements
All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.
7.0 Payment Methods
The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

7.1 Payment Incentives

The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0 % discount off invoice if paid within _____ days after receipt of invoice.

MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent 95.00 %

Gradation:

<u>Sieve size</u>	<u>Percent passing</u>
1/2 inch	100 %
3/8 inch	95 - 100 %
No. 4	90 % maximum
No. 8	60 % maximum
No. 30	15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980-,00.htm

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

MDOT Regional Service Areas and Facilities



- SUPERIOR REGION
Ontonagon TSC
Ingram TSC
Newberry TSC
Superior Region Office
- NORTH REGION
Alpena TSC
Gaylord TSC
North Region Office
Traverse City TSC
- GRAND REGION
Cassida TSC
Grand Rapids TSC
Grand Region Office
Muskegon TSC
- BAY REGION
Bay City TSC
Bay Region Office
DeWitt TSC
Mt. Pleasant TSC
- SOUTHWEST REGION
Kalamazoo TSC
Marion TSC
Southwest Region Office
- UNIVERSITY REGION
Brighton TSC
Jacksn TSC
Leaning TSC
University Region Office
- METRO REGION
Detroit TSC
Dearborn TSC
Livonia TSC
Metro Region Office
Taylor TSC

- ★ REGION OFFICE
- ▲ TSC OFFICE
- REGIONAL OFFICE
- REGION BOUNDARY
- ▨ TRANSPORTATION SERVICE AREA
- MDOT FACILITIES
- CENTRAL REPAIR/REPLACEMENT
- WELCOME CENTER
- ▲ REST AREAS
- ROADSIDE PARKS
- SCenic SUSTAINMENT
- BUSINESS OFFICES

- WELCOME CENTERS**
- A CLARE BAY
 - B COLTON PIN SWR
 - C DETROIT MET
 - D CLANDON LWV
 - E ION MOUNTAIN SWR
 - F BROWNWOOD SWP
 - G MACONAH CITY MCR
 - H MARQUETTE SWP
 - I MENOMONIE SWP
 - J MONROE LWV
 - K NEW BURNHAM SWR
 - L FORT HARRISON BAY
 - M SALADOTE MARSH SWP
 - N ST. JOHNS SWP

1. ADRIAN GARAGE LWV	11. GLADSTONE BLDG SWP	21. L'AMBE GARAGE SWP	31. PORT HURON GARAGE BAY
2. ATLANTA GARAGE/LAB MCR	12. GRAND LEEDE GARAGE LWV	22. LANSING CENTRAL REPAIR/REPLACEMENT LWV	32. REED CITY GARAGE SWP
3. ALLENHALLS REGION CREWS MET	13. GRAND RAPIDS GARAGE SWP	23. MARION GARAGE SWP	33. BAYVIEW EAST SIDE GARAGE BAY
4. BRIGHTON GARAGE LWV	14. GRAND RAPIDS REGION CREWS/LAB SWP	24. MARION GARAGE SWR	34. BAYVIEW WEST SIDE GARAGE BAY
5. CADILLAC REGION CREWS MCR	15. INTERSTATE GARAGE SWP	25. MASON GARAGE LWV	35. BAYVIEW GARAGE SWR
6. CHARLOTTE GARAGE LWV	16. HELLSPRING LAB MCR	26. METRO LAB MET	36. BRIGHT HAVEN GARAGE SWP
7. COLUMBIA GARAGE SWP	17. HOLLAND GARAGE SWP	27. MID GARAGE MCR	37. ST. IGNACE GARAGE SWP
8. DETROIT GARAGE MET	18. JACKSON REGION CREWS/LAB LWV	28. MT. PLEASANT GARAGE BAY	38. WILLIAMSTON GARAGE LWV
9. ENGLAND GARAGE SWP	19. JONES GARAGE SWR	29. NILES GARAGE SWR	39. MDOT BRIDGE FACILITIES
10. FERRIS GARAGE SWP	20. KALAMAZOO GARAGE SWR	30. PLYMOUTH CENTRAL HOPIER SWR	40. INTERNATIONAL SPECIES SWP
	21. KALAMAZOO GARAGE/LAB MCR	31. PLYMOUTH GARAGE SWP	41. MACOMB BRIDGE MCR
		32. PORTAGE REGION CREWS SWR	42. ILLIE WATER BRIDGE BAY

DETROIT SALT COMPANY 2018/2019 - MIDEAL - East Michigan Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Huron	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	MI	48445	(989) 269-6404	1400	\$57.45
2	Huron	HURON COUNTY ROAD COMMISSION	412 S. Hanselman St	Bad Axe	Michigan	48413	(989) 269-6404	200	\$57.45
3	Huron	HURON COUNTY ROAD COMMISSION	9 Ruth Rd	Harbor Beach	Michigan	48441	(989) 269-6404	200	\$57.45
4	Huron	HURON COUNTY ROAD COMMISSION	7405 Weale Rd	Pigeon	Michigan	48755	(989) 269-6404	200	\$57.45
5	Huron	SEBEWAING VILLAGE OF NORTH BRANCH,	145 W Main St	Sebewaing	mi	48759	(989)883-2700	50	\$57.45
6	Lapeer	VILLAGE OF	4291 MILL STREET	NORTH BRANCH	MICHIGAN	48461	(810) 688-3410	150	\$54.52
7	Lapeer	IMLAY, CITY OF	604 E. First Street	lmlay City	Michigan	48444	(810) 724-2135	200	\$54.52
8	Lapeer	LAPEER, CITY OF	217 Bentley Street	Lapeer	MI	48446	(810) 664-4711	550	\$54.52
9	Lapeer	CLIFFORD, VILLAGE OF LAPEER COUNTY ROAD	4548 Madison St	Clifford	Mich	48727	(989) 761-7003	50	\$54.52
10	Lapeer	COMMISSION	820 Davis Lake Road	Lapeer	Michigan	48446	(810) 664-6272	1000	\$54.52
11	Lapeer	LAPEER COUNTY ROAD COMMISSION	6710 Webster Road	lmlay City	Michigan	48444	(810) 664-6272	1000	\$54.52
12	Lapeer	LAPEER COUNTY ROAD COMMISSION	5891 Old State Road	North Branch	Michigan	48461	(810) 664-6272	500	\$54.52
13	Lapeer	DRYDEN, VILLAGE OF	5605 Liberty St	Dryden	MI	48428	(810) 796-2207	50	\$54.52
14	Sanilac	BROWN CITY	7090 Merrill St	Brown City	Michigan	48416	(810) 346-2325	150	\$54.77
15	Sanilac	DECKERVILLE, VILLAGE OF	3550 Range Line Rd.	Deckerville	MI	48427	(810) 376-8591	50	\$54.77
16	Sanilac	SANILAC COUNTY ROAD COMMISSION	195 Campbell St.	Sandusky	Michigan	48471	(810) 648-2185	300	\$54.77
17	Sanilac	SANILAC COUNTY ROAD COMMISSION	4087 N. Decker Rd.	Snover	Michigan	48472	(810) 648-2185	500	\$54.77
18	Sanilac	SANILAC COUNTY ROAD COMMISSION	5505 N. Ruth Rd.	Deckerville	Michigan	48427	(810) 648-2185	300	\$54.77
19	Sanilac	SANILAC COUNTY ROAD COMMISSION	5530 Lancaster St,	Croswell	Michigan	48422	(810) 648-2185	400	\$54.77
20	Sanilac	SANILAC COUNTY ROAD COMMISSION	2411 Peck Rd.	Brown City	Michigan	48416	(810) 648-2185	500	\$54.77
21	Sanilac	LEXINGTON, VILLAGE OF	7226 Lester St.	Lexington	Mi	48450	(810) 359-8536	50	\$54.77
22	Shiawassee	LAINGSBURG, CITY OF SHIAWASSEE COUNTY	320 Grand River	Laingsburg	MI	48848	(517) 651-6101	100	\$52.49
23	Shiawassee	ROAD COMMISSION	701 W Corunna Ave	Corunna	MI	48817	(989) 743-2228	1000	\$52.49

24	Shiawassee	BYRON, VILLAGE OF	121 N Saginaw St	Byron	MI	48418	(810) 266-5090	50	\$52.49
25	Shiawassee	PERRY, CITY OF	220 Lamb ST.	Perry	MI	48872		50	\$52.49
26	Shiawassee	DURAND, CITY OF	501 Kent St	Durand	MI	48429	(989) 288-3113	100	\$52.49
27	Shiawassee	OWOSSO, CITY OF DURAND AREA	522 milwaukee	owosso	mi	48867	(989) 725-0555	1400	\$52.49
28	Shiawassee	SCHOOLS-LESS THAN 50	9573 Monroe Rd.	Durand	MI	48429	(989) 288-2681	30	\$52.49
29	St. Clair	PORT HURON, CITY OF	1812 Bancroft	Port Huron	Michigan	48060	810-984-9730	2000	\$53.67
30	St. Clair	ST. CLAIR, CITY OF PORT HURON AREA	505 Palmer	St. Clair	MI	48079	(810) 329-7876	300	\$53.67
31	St. Clair	SCHOOL DISTRICT	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	500	\$53.67
32	St. Clair	ALGONAC, CITY OF	453 State Street	Algonac	Michigan	48001	810-794-5451	50	\$53.67
33	St. Clair	YALE PUBLIC SCHOOLS	198 School Drive	Yale	MI	48097	(810) 387-3231	50	\$53.67
34	St. Clair	MARINE CITY, CITY OF ST. CLAIR COUNTY	514 S. Parker St.	Marine City	MI	48039	(810) 765-8846	100	\$53.67
35	St. Clair	ROAD COMMISSION ST. CLAIR COUNTY	212 Matteson Street	Capac	MI	48014		3000	\$53.67
36	St. Clair	ROAD COMMISSION ST. CLAIR COUNTY	8791 Avoca Road	Avoca	MI	48006		2600	\$53.67
37	St. Clair	ROAD COMMISSION ST. CLAIR COUNTY	21 Airport Drive	St. Clair	MI	48079		8200	\$53.67
38	St. Clair	ROAD COMMISSION PORT HURON HOUSING	1769 South Parker Street	Marine City	MI	48039		3000	\$53.67
39	St. Clair	COMMISSION	2529 Manuel	Port Huron	MI	48060	(810) 984-3173	50	\$53.67
40	St. Clair	CAPAC, VILLAGE OF	212 matteson	capac	mich.	48014	(810) 395-4355	300	\$53.67
41	Tuscola	CASS CITY, VILLAGE OF	6737 Church Street	Cass City	Michigan	48726	(989) 670-9078	150	\$52.99
42	Tuscola	VASSAR, CITY OF	514 E. Huron Avenue	Vassar	Michigan	48768	(989) 823-7231	250	\$52.99
43	Tuscola	KINGSTON VILLAGE OF TUSCOLA COUNTY	3655 Ross St	Kingston	MI	48741		50	\$52.99
44	Tuscola	ROAD COMMISSION TUSCOLA COUNTY	4387 Beach Street	Akron	MI	48701	(989) 673-2128	500	\$52.99
45	Tuscola	ROAD COMMISSION	5847 Bruce Street	Deford	MI	48729	(989) 673-2128	500	\$52.99
46	Tuscola	REESE VILLAGE OF MILLINGTON	9723 Center Street	Reese	Michigan	48757	(989) 868-4503	100	\$52.99
47	Tuscola	COMMUNITY SCHOOLS	4675 Bishop St.	Millington	Michigan	48746	(989) 871-5251	50	\$52.99

DETROIT SALT COMPANY 2018/2019 - MIDEAL - South Central Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal QTY	Price
1	Clinton	OVID, CITY OF	127 N. Gratiot St.	Ovid	MI	48866	(989) 666-4430	100	\$53.87
2	Clinton	ELSIE, VILLAGE OF	125 W Main St	Elsie	Michigan	48831	(989) 862-5193	50	\$53.87
3	Clinton	DEWITT, CITY OF	907 W Main	DeWitt	MI	48820	(517) 669-2441	250	\$53.87
4	Clinton	CLINTON CTY ROAD COMM	Highway 27	St. Johns	MI	48879	(989) 668-0040	2000	\$53.87
5	Clinton	ST. JOHNS, CITY OF	1000 N. US27 BR	St. Johns	Michigan	48879	(989)224-8944	350	\$53.87
6	Clinton	EAST LANSING, CITY OF	1800 East State Road	Lansing	MI	48823	(517)319-6925	1300	\$53.87
7	Eaton	VERMONTVILLE, VILLAGE OF	134 Westside Drive	Ile	MI	49096	(517) 726-1444	100	\$53.46
8	Eaton	LANSING COMMUNITY COLLEGE	5708 Corner Stone Dr	Lansing	MI	48917	(517) 483-1726	100	\$53.46
9	Eaton	GRAND LEDGE PUBLIC SCHOOLS	13256 Lawson Road	Ledge	MI	48837	(517) 925-5430	100	\$53.46
10	Eaton	CHARLOTTE, CITY OF	301 Tirrell Highway	Charlotte	MI	48813	(517) 543-8841	500	\$53.46
11	Eaton	POTTERVILLE, CITY OF	319 N. Nelson	Potterville	MI	48876	(517) 645-7641	100	\$53.46
12	Eaton	EATON COUNTY ROAD COMMISSION	13256 Lawson Road	Ledge	Michigan	48837	(517) 543-1632	300	\$53.46
13	Eaton	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	Michigan	49021	(517) 543-1632	500	\$53.46
14	Eaton	EATON COUNTY ROAD COMMISSION	300 Market Street	Rapids	Mi	48827	(517) 543-1632	100	\$53.46
15	Eaton	EATON COUNTY ROAD COMMISSION	Hwy.	Ile	Michigan	49096	(517) 543-1632	1650	\$53.46
16	Eaton	EATON COUNTY ROAD COMMISSION	1112 Renolds Road	Charlotte	Michigan	48813	(517) 543-1632	1650	\$53.46
17	Eaton	EATON COUNTY ROAD COMMISSION	3102 Sanders Road	Lansing	Michigan	48917	(517) 543-1632	1650	\$53.46
18	Eaton	DTMB-Facilities-Blding Oper Div-AGENCY	7440 Parsons Drive	e	MI	48821	(517) 712-1686	650	\$53.46
19	Ingham	MICHIGAN STATE UNIVERSITY	1060 Stadium Rd	Lansing	MI	48824	(517) 884-6160	1900	\$51.95
20	Ingham	WEBBERVILLE, VILLAGE OF	4787 Pardee Rd.	le	Michigan	48892	(517) 521-3984	100	\$51.95
21	Ingham	MASON, CITY OF	435 N Jefferson Street	Mason	Mi	48854	(517) 676-1319	300	\$51.95
22	Ingham	HOLT PUBLIC SCHOOLS	1784 Aurelius Rd	Holt	MI	48842	(517) 694-3813	100	\$51.95
23	Ingham	LANSING, CITY OF	601 E. South Street	Lansing	MI	48910	(517) 483-4169	7500	\$51.95
24	Ingham	LESLIE, CITY OF	414 Washburn	Leslie	MI	49251		200	\$51.95
25	Ingham	INGHAM COUNTY	1335 E. Howell Rd	n	MI	48895		5000	\$51.95
26	Ingham	INGHAM COUNTY	5613 S. Aurelius Rd	Lansing	MI	48910		2000	\$51.95
27	Ingham	INGHAM COUNTY	301 Bush St.	Mason	MI	48854		6000	\$51.95
28	Ingham	OKEMOS PUBLIC SCHOOLS	4406 Okemos Rd	Okemos	MI	48864	(517) 706-5037	200	\$51.95

29	Ingham	MERIDIAN TOWNSHIP	Ct	Haslett	MI	48840	(517) 853-4624	100	\$51.95
30	Ingham	CAPITAL REGION AIRPORT AUTHORITY	3168 W State Road	Lansing	MI	48906		100	\$51.95
31	Ingham	WILLIAMSTON, CITY OF	781 Prograss Ct.	n	MI	48895	(517) 655-2774	150	\$51.95
32	Ingham	DMVA-AGENCY	RFSC 3423 N MLK Jr. B	Lansing	MI	48906	(517) 481-7642	150	\$51.95

DETROIT SALT COMPANY - 2018/2019 MIDEAL - Southeast Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Hillsdale	HILLSDALE, CITY OF	149 Waterworks Ave	Hillsdale	MI	49242	(517) 437-6490	1000	\$54.98
2	Hillsdale	HILLSDALE CTY ROAD COMM	1919 Hudson Road	Hillsdale	Michigan	49242	(517) 437-4458	5000	\$54.98
3	Hillsdale	HILLSDALE CTY ROAD COMM	123 Wales Street	Camden	Michigan	49232	(517) 437-4458	700	\$54.98
4	Hillsdale	HILLSDALE CTY ROAD COMM	8640 Jerome Road	Jerome	Michigan	49249	(517) 437-4458	650	\$54.98
5	Hillsdale	HILLSDALE CTY ROAD COMM	218 Fremont Street	Litchfield	Michigan	49252	(517) 437-4458	650	\$54.98
6	Hillsdale	HILLSDALE CTY ROAD COMM	426 S. Main Street	Waldron	Michigan	49288	(517) 437-4458	600	\$54.98
7	Hillsdale	JONESVILLE, CITY OF	111 Ecology Dr.	Jonesville	MI.	49250	(517) 849-2104	250	\$54.98
8	Jackson	HANOVER, VILL-LESS THAN 50 TON	Railroad St	Hanover	MI	49241	(517) 962-9095	10	\$52.12
9	Jackson	BAKER COLLEGE-LESS THAN 50 TON	2800 Springport Road	Jackson	MI	49202	(517) 780-4568	15	\$52.12
10	Lenawee	LENAWEE COUNTY	429 North Winter Street	Adrian	Michigan	49221	(517) 264-4738	50	\$51.33
11	Lenawee	ADRIAN, CITY OF	231 Race St	Adrian	MI	49221	(517) 264-4842	1100	\$51.33
12	Lenawee	CLINTON, VILLAGE OF	311 River St	Clinton	MI	49236	(517) 456-7494	100	\$51.33
13	Lenawee	TECUMSEH, CITY OF	601 E.Cummins st.	Tecumseh	Michigan	49286		700	\$51.33
14	Lenawee	HUDSON, CITY OF	41 Jackson St.	Hudson	MI	49247	(517) 403-9216	100	\$51.33
15	Monroe	DUNDEE, VILLAGE OF	625 MAIN ST	DUNDEE	MI	48131		100	\$48.38
16	Monroe	MONROE CTY COMMUNITY COLLEGE	1555 South Raisinville Road	Monroe	MI	48161		100	\$48.38
17	Monroe	MONROE COUNTY ROAD COMMISSION	840 South Telegraph Road	Monroe	MI	48161	(734) 240-5109	5000	\$48.38
18	Monroe	MONROE COUNTY ROAD COMMISSION	15205 Tandem Court Drive	Monroe	MI	49270	(734) 240-5109	5000	\$48.38
19	Monroe	SOUTH ROCKWOOD, VILLAGE OF	5676 Carleton-Rockwood Rd.	Rockwood	MI	48179	(734) 379-3683	100	\$48.38
20	Monroe	MILAN, CITY OF	455 Squires Drive	Milan	MI	48160	(734) 439-1501	1400	\$48.38
21	Monroe	JEFFERSON SCHOOLS	5300 N. Stony Creek Rd.	Monroe	Michigan	48162		50	\$48.38
22	Washtenaw	MICHIGAN, UNIVERSITY OF	2550 Draper Rd	Ann Arbor	MI	48109	(734) 936-1592	2200	\$47.83
23	Washtenaw	WASHTENAW COUNTY ROAD COMM	555 North Zeeb Road	Ann Arbor	MI	48103	(734) 761-1500	2500	\$47.83
24	Washtenaw	WASHTENAW COUNTY ROAD COMM	5250 West Michigan Avenue	Ypsilanti	MI	48197	(734) 761-1500	3500	\$47.83
25	Washtenaw	WASHTENAW COUNTY ROAD COMM	630 W. Middle Street	Chelsea	MI	48118	(734) 761-1500	1100	\$47.83
26	Washtenaw	WASHTENAW COUNTY ROAD COMM	219 N. Ann Arbor Street	Manchester	MI	48158	(734) 761-1500	800	\$47.83

Detroit Metro Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Macomb	LANSE CREUSE PUBLIC SCHOOLS	24400 FV Pankow Blvd	Clinton Twp	MI	48036	(586) 783-6550	500	\$47.61
2	Macomb	ARMADA, VILLAGE OF	73300 Floral Street	Armada	Michigan	48005	(586) 784-9151	150	\$47.61
3	Macomb	RICHMOND, CITY OF	69129 Beebe Street	Richmond	Michigan	48062	(586) 727-7575	700	\$47.61
4	Macomb	WARREN WOODS PUBLIC SCHOOLS	14846 Martin Rd	Warren	MI	48088		150	\$47.61
5	Macomb	FRASER PUBLIC SCHOOLS	33499 Klein Road	Fraser	Michigan	48026	(586) 439-7114	300	\$47.61
6	Macomb	CHESTERFIELD TOWNSHIP	52216 SIERRA DR.	CHESTER FIELD	MI	48047	(586) 949-0400	50	\$47.61
7	Macomb	CHIPPEWA VALLEY SCHOOLS	42278 Romeo Plank Road	Clinton Township Center	MI	48038	(586) 723-2255	800	\$47.61
8	Macomb	CENTER LINE PUBLIC SCHOOLS	23901 Lawrence	Line	MI	48015	(586) 510-2090	100	\$47.61
9	Macomb	NEW BALTIMORE, CITY OF	35389 Cricklewood	new Baltimore	Mi.	48047	(586) 725-2151	500	\$47.61
10	Macomb	UTICA COMMUNITY SCHOOLS	6600 18 Mile Road	Utica Sterling Heights	MI	48314	(586)797-1190	1800	\$47.61
11	Macomb	UTICA COMMUNITY SCHOOLS	47250 Shelby Road	Utica	MI	48317	(586)797-1190	300	\$47.61
12	Macomb	FRASER, CITY OF	31250 Kendall	Fraser	MI	48026	(586) 293-2001	700	\$47.61
13	Macomb	ROMEO VILLAGE OF	70350 Powell Road	Armada	Michigan	48005	(586) 752-2684	450	\$47.61
14	Macomb	MACOMB COMMUNITY COLLEGE	14500 E 12 Mile Rd	Warren	MI	48088	(586) 445-7308	200	\$47.61
15	Macomb	MACOMB COMMUNITY COLLEGE	44575 Garfield Rd	Clinton Township	MI	48038	(586) 445-7308	200	\$47.61
16	Macomb	MACOMB COUNTY ROAD COMMISSION	12990 31 Mile Rd	Washington	MI	48096	(586) 791-3348	5000	\$47.61
17	Macomb	MACOMB COUNTY ROAD COMMISSION	51235 Napi Drive	Shelby Twp	MI	48315	(586) 791-3348	7000	\$47.61
18	Macomb	MACOMB COUNTY ROAD COMMISSION	27483 Mound	Warren	MI	48092	(586) 791-3348	4000	\$47.61
19	Macomb	MACOMB COUNTY ROAD COMMISSION	34592 Nova	Clinton Twp	MI	48035	(586) 791-3348	6000	\$47.61
20	Macomb	MACOMB COUNTY ROAD COMMISSION	58270 William Street	new Haven	MI	48048	(586) 791-3348	5000	\$47.61
21	Macomb	WARREN CONSOLIDATED SCHOOLS	31950 Mound Rd.	Warren	Michigan	48092	(586) 825-2400	1200	\$47.61
22	Macomb	MT. CLEMENS, CITY OF	95 ELDREDGE	Clinton CLEMENS	N	48043	(586) 469-6818	1200	\$47.61
23	Macomb	UTICA, CITY OF	7001 Moscone	Utica	MI	48317	(586) 731-6110	650	\$47.61
24	Macomb	Roseville Comm Schools	18975 Church Street	Roseville	MI	48066	586-445-5523	250	\$47.61
25	Oakland	PLEASANT RIDGE, CITY OF	13200 Northend	Oak Park	Mi	48237	(248) 541-2901	350	\$45.80
26	Oakland	TROY, CITY OF	4693 Rochester Rd	Troy	Mi	48085	(248) 524-3489	8000	\$45.80

27	Oakland	OXFORD, VILLAGE OF	150 S. Glaspie Street	Oxford	Michigan	48371	(248) 628-1244	700	\$45.80
28	Oakland	FARMINGTON PUBLIC SCHOOLS	29350 W. Ten Mile Rd.	Farmington Hills	Michigan	48336	(248) 489-3332	700	\$45.80
29	Oakland	ORTONVILLE, VILLAGE OF	159 Cedar Street	Ortonville	MI	48462	(248)627-4976	150	\$45.80
30	Oakland	AVONDALE SCHOOL DISTRICT	1435 W. Auburn Rd.	Rochester Hills	Michigan	48308	(248) 537-6000	150	\$45.80
31	Oakland	OAKLAND, COUNTY OF	One Public Works Drive	Waterford	Michigan	48328		1000	\$45.80
32	Oakland	OAKLAND UNIVERSITY	411 Pioneer Drive	Rochester	MI	48309	(248) 370-4423	1200	\$45.80
33	Oakland	ROCHESTER COMMUNITY SCHOOL DISTRICT	1402 West Hamlin Road	Rochester Hills	MI	48309	248-726-3045	1600	\$45.80
34	Oakland	FERNDALE, CITY OF	521 E. Cambourne	Ferndale	Michigan	48220	(248) 546-2525	2500	\$45.80
35	Oakland	OAK PARK, CITY OF	10600 Capital	Oak Park	MI	48237	(248) 691-7497	800	\$45.80
36	Oakland	OAKLAND COMMUNITY COLLEGE	2900 Featherstone Road	Auburn Hills	MI	48326	(248) 341-2080	500	\$45.80
37	Oakland	OAKLAND COMMUNITY COLLEGE	27055 Orchard Lake Road	Farmington Hills	MI	48334	(248) 341-2080	500	\$45.80
38	Oakland	OAKLAND COMMUNITY COLLEGE	7350 Cooley Lake Road	Waterford	MI	48327	(248) 341-2080	150	\$45.80
39	Oakland	NOVI, CITY OF	26300 Lee BeGole Dr.	Novi	MI	48375	(248) 347-0446	5000	\$45.80
40	Oakland	SOUTH LYON, CITY OF	520 Ada	South Lyon	MI	48178	(248) 437-6914	1000	\$45.80
41	Oakland	AUBURN HILLS, CITY OF	1500 Brown Road	Auburn Hills	MI	48326	(248) 391-3777	2500	\$45.80
42	Oakland	HURON VALLEY SCHOOLS	2370 S. Milford Road	Highland	MI	48357	(248) 684-8315	950	\$45.80
43	Oakland	COMMISSION OAKLAND COUNTY ROAD	2420 PONTIAC LAKE	Waterford	MI	48328	(248)858-4780	14500	\$45.80
44	Oakland	COMMISSION OAKLAND COUNTY ROAD	27900 FRANKLIN ROAD	Southfield	MI	48034	(248)858-4780	9400	\$45.80
45	Oakland	COMMISSION OAKLAND COUNTY ROAD	1100 S LAPEER ROAD	Lake Orion	MI	48360	(248)858-4780	10500	\$45.80
46	Oakland	COMMISSION OAKLAND COUNTY ROAD	4353 DUCK LAKE ROAD	Milford	MI	48381	(248)858-4780	11300	\$45.80
47	Oakland	COMMISSION OAKLAND COUNTY ROAD	1930 STEPHENSON HWY	Troy	MI	48083	(248)858-4780	5500	\$45.80
48	Oakland	COMMISSION OAKLAND COUNTY ROAD	10275 DIXIE HIGHWAY	Davison	MI	48350	(248)858-4780	13800	\$45.80
49	Oakland	WALLED LAKE CONSOLIDATED SCHOOLS	46740 W. Pontiac Trail	Walled Lake	MI	48390	(248)956-3074	600	\$45.80
50	Oakland	FARMINGTON, CITY OF	33720 W. Nine Mile	Farmington Hills	MI	48335	(248) 473-7250	750	\$45.80
51	Oakland	BEVERLY HILLS, VILLAGE OF	18500 W. 13 Mile Rd	Beverly Hills	MI	48025	(248) 646-6404	800	\$45.80
52	Oakland	MILFORD, VILLAGE OF	1100 Atlantic	Milford	Michigan	48381	(248) 685-3055	1000	\$45.80
53	Oakland	HOLLY, VILLAGE OF	201 Elm Street	Holly	MI	48442	(248) 634-2202	500	\$45.80
54	Oakland	LAKE ORION, VILLAGE OF	375 Atwater	Orion	Michigan	48362	(248)693-8391	350	\$45.80

