

Qualifications

For
City of Ann Arbor
Request for Proposal
RFP# 25-29

Bidders Qualifications for:

Boone & Darr, Inc.
P.O. Box 1718
4465 S. State Rd.
Ann Arbor, MI 48108

Boone & Darr, Inc. is a corporation licensed to operate in the State of Michigan. Our Headquarters is at the Ann Arbor address above.

In 1954 Bob Darr & Louis Boone started Boone & Darr, Inc. For 71 Years we have always been an Ann Arbor Company. The first office location was on Hoover Street in Ann Arbor, then Maple Rd., then I-94 and State St. and then our current location on State Rd. across from the Airport. We have made it a priority to be near to the customers that we serve. The Company has grown into Southeast Michigan's premier Piping, HVAC, Mechanical & Plumbing Contractor. You will not find a Mechanical Contractor as diversified in skills as Boone & Darr, Inc.

Throughout our 71 years in business, we have done work for commercial, institutional, educational, government, and private entities. With both construction and service departments there are many customers that we have seen all the way from an empty lot to a building operating for many years and even decades.

Our Service Department, just like our Company, is more diverse and has more experience than any of our competitors. Our customers are very loyal to our service department partly due because one phone call often solves their problems. Due to our diversity of experience and skills, we are often your one call solution.

Due to the vast and diverse experience of the Boone & Darr Team, we are a leader in the field of providing the highest quality services to our customers. We look at challenges, not as problems, but as opportunities.

- Opportunities to succeed
- Opportunities to learn
- Opportunities to gain a continued, or new long term customer relationship

We are committed to our customers, employees and the communities we serve. We participate in charitable events and causes including those that benefit our veterans and those most at need in our communities, including:

- Project “Heats On” which provides free heating system checks and repairs for those most in need in our communities. Our Company donates the tools, vans and equipment and our wonderful employees donate their time.
- Samaritans Purse
- Safehouse Ann Arbor
- Tunnels to Towers
- We also are a consistent supporter of C.S. Mott Children’s Hospital.

Staff Profile:

Jeff Darr – President of Boone & Darr, Inc.

Jeff has been in the industry since 1988. Jeff has extensive construction experience on institutional, industrial and commercial projects. Customers include: The University of Michigan, Chelsea Proving Grounds, American Soy, Toyota Motor Corporation, Ford, GM, Pharmaceuticals, Cayman Chemical, Powerhouses (U of M and EMU).

Jeff Serves on the following:

- Appointed Member of the UA 190 Joint Apprentice Training Committee
- Appointed to the National Certified Pipe Welding Bureau
- Appointed to the Joint Apprenticeship Training Committee for UA 190
- Appointed Member of the Michigan Oversight Committee for the National Service & Maintenance Agreement between the United Association of Union Plumbers, Pipefitters, Sprinkler fitters & Service Technicians and the Mechanical Service Contractors of America
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Licenses & Certifications include:

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- State of Michigan Class 4B Boiler Installers License
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Mike Toth – Service Department Manager / Plumbing Service Manager at Boone & Darr Inc.

Mike has been in the industry since 1998. Mike’s work experience includes Extensive knowledge of all aspects related to plumbing in residential, commercial and industrial design/build and service.

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- Mike is a member of UA Local 190
- Mike is a Certified UA and A.S.S.E instructor

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- Confined Space certified
- OSHA 30 Certified
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Chris's work experience includes:

Prior to Boone & Darr:

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Fireman

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Specialized Refrigeration Large Tonnage
Centrifugal Chillers/ Air Cooled Chillers Service, Overhauls & Repairs

Other Staff / Tradespersons and Technicians:

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Licenses / Certifications / Registrations / Ratings

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| • Boiler Installers License | #315157 |
| • Master Plumbers License | #8113368 |
| • Plumbing Contractors License | #8000257 |
| • ASME Certificate | "PP" |
| • National Board Certificate | "R" |
| • Bonding Company | Westfield / Ohio Farmers |
| • EID | #38-1544262 |
| • MESIC / UIA | #107756 |
| • Workers Compensation Carrier | Accident Fund |
| • EMR Rating | .69 |

Workplace Safety

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Site Specific Trainings and Certifications Required:

- OSHA 30
- First Aid / CPR
- Rigging
- Lead and Asbestos
- Confined Space Training
- Scaffold Inspection
- Fall Protection

Local Employees

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Boone & Darr, Inc. also believes as a company and as a Small Business that there is always something that can be learned from others and that no business or person should be discriminated against based on their race, sex, pregnancy, age, religion, national origin, marital status, sexual orientation, gender identity or expression, height, weight, or disability. In addition, we can stand by and be a proud partner with UA Local 190 knowing that they hold the same ideals and do not discriminate.

Environmental:

On the environmental side we have been actively participating in the Washtenaw County Pollution Prevention Program and have companies that we deal with for the proper disposal of all hazardous chemicals. All of our employees are also aware of the hazards that the chemicals we frequently deal with can create if they are accidentally released into the environment, so great care is taken when using anything – be it filling pipe with glycol or charging a system with refrigerant for cooling. As such we do not have any violations or penalties on our record.

Subcontractors:

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Past involvement with Similar Projects

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We have provided services to Washtenaw County, the City of Ann Arbor, Pittsfield Township, The State of Michigan, and the Federal Government. Work includes, but is not limited to:

Washtenaw County Courthouse
The Federal Building Downtown Ann Arbor
The Washtenaw County Sheriffs Office / Jail
Ann Arbor Water Treatment Plant
Ypsilanti Waste Water Treatment Plant
Scio Firehouses
Pittsfield Fire Houses
City of Ann Arbor Firehouses
The Federal Prison in Milan
The State Womens Prison
Maxey Boys
County Parks and Recreation Centers (Most recently Sharon Mills)
U.S.E.P.A Facility
Dexter Schools
Doan Companies
Dominos Farms
Numerous University of Michigan Projects. (27) projects on going now.
Numerous AAPS projects. (3) Active projects now

References

City of Ann Arbor:

Lynn Crum

dlcrum@a2gov.org

734-323-4158

Dexter Schools:

Brian Schuler

schulerb@dexterschools.org

734-260-3306

Doan Companies:

Rick Wobrock

rwobrock@doancompanies.com

313-218-4881

Dominos Farms:

Tom Kolk

tkolk@dominosfarms.com

734-904-0186

**ATTACHMENT A
CITY OF ANN ARBOR
PREVAILING WAGE DECLARATION OF COMPLIANCE**


The "wage and employment requirements" of Section 1:320 of Chapter 14 of Title I of the Ann Arbor City Code mandates that the city not enter any contract, understanding or other arrangement for a public improvement for or on behalf of the city unless the contract provides that all craftsmen, mechanics and laborers employed directly on the site in connection with said improvements, including said employees of subcontractors, shall receive the prevailing wage for the corresponding classes of craftsmen, mechanics and laborers, as determined by statistics for the Ann Arbor area compiled by the United States Department of Labor. Where the contract and the Ann Arbor City Code are silent as to definitions of terms required in determining contract compliance with regard to prevailing wages, the definitions provided in the Davis-Bacon Act as amended (40 U.S.C. 278-a to 276-a-7) for the terms shall be used. Further, to the extent that any employees of the contractor providing services under this contract are not part of the class of craftsmen, mechanics and laborers who receive a prevailing wage in conformance with section 1:320 of Chapter 14 of Title I of the Code of the City of Ann Arbor, employees shall be paid a prescribed minimum level of compensation (i.e. Living Wage) for the time those employees perform work on the contract in conformance with section 1:815 of Chapter 23 of Title I of the Code of the City of Ann Arbor.

At the request of the city, any contractor or subcontractor shall provide satisfactory proof of compliance with this provision.

The Contractor agrees:

- (a) To pay each of its employees whose wage level is required to comply with federal, state or local prevailing wage law, for work covered or funded by this contract with the City,
- (b) To require each subcontractor performing work covered or funded by this contract with the City to pay each of its employees the applicable prescribed wage level under the conditions stated in subsection (a) or (b) above.
- (c) To provide to the City payroll records or other documentation within ten (10) business days from the receipt of a request by the City.
- (d) To permit access to work sites to City representatives for the purposes of monitoring compliance, and investigating complaints or non-compliance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services in accordance with the terms of the wage and employment provisions of the Chapter 14 of the Ann Arbor City Code. The undersigned certifies that he/she has read and is familiar with the terms of Section 1:320 of Chapter 14 of the Ann Arbor City Code and by executing this Declaration of Compliance obligates his/her employer and any subcontractor employed by it to perform work on the contract to the wage and employment requirements stated herein. The undersigned further acknowledges and agrees that if it is found to be in violation of the wage and employment requirements of Section 1:320 of the Chapter 14 of the Ann Arbor City Code it shall have been deemed a material breach of the terms of the contract and grounds for termination of same by the City.

Boone & Darr, Inc.
Company Name  6/9/2025
Signature of Authorized Representative Date
Jeffrey M Darr President
Print Name and Title
P.O. Box 1718 Ann Arbor, MI 48106
Address, City, State, Zip
734-665-0648 jeff@boone-darr.com
Phone/Email address

Questions about this form? Contact Procurement Office City of Ann Arbor Phone: 734/794-6500

**ATTACHMENT B
LEGAL STATUS OF OFFEROR**

(The Respondent shall fill out the provision and strike out the remaining ones.)


The Respondent is:

X A corporation organized and doing business under the laws of the state of Michigan, for whom Jeffrey M Darr bearing the office title of President, whose signature is affixed to this proposal, is authorized to execute contracts on behalf of respondent.*

*If not incorporated in Michigan, please attach the corporation's Certificate of Authority

- A limited liability company doing business under the laws of the State of _____, whom _____ bearing the title of _____ whose signature is affixed to this proposal, is authorized to execute contract on behalf of the LLC.
- A partnership organized under the laws of the State of _____ and _____ filed with the County of _____, whose members are (attach list including street and mailing address for each.)
- An individual, whose signature with address, is affixed to this RFP.

Respondent has examined the basic requirements of this RFP and its scope of services, including all Addendum (if applicable) and hereby agrees to offer the services as specified in the RFP.



Signature

Date: 6/9/2025,

(Print) Name Jeffrey M Darr Title President

Firm: Boone & Darr, Inc.

Address: P.O. Box 1718, Ann Arbor, MI 48106

Contact Phone 734-665-0648

Fax 734-665-9731

Email jeff@boone-darr.com

ATTACHMENT C
CITY OF ANN ARBOR DECLARATION OF COMPLIANCE

Non-Discrimination Ordinance

The "non discrimination by city contractors" provision of the City of Ann Arbor Non-Discrimination Ordinance (Ann Arbor City Code Chapter 112, Section 9:158) requires all contractors proposing to do business with the City to treat employees in a manner which provides equal employment opportunity and does not discriminate against any of their employees, any City employee working with them, or any applicant for employment on the basis of actual or perceived age, arrest record, color, disability, educational association, familial status, family responsibilities, gender expression, gender identity, genetic information, height, HIV status, marital status, national origin, political beliefs, race, religion, sex, sexual orientation, source of income, veteran status, victim of domestic violence or stalking, or weight. It also requires that the contractors include a similar provision in all subcontracts that they execute for City work or programs.

In addition the City Non-Discrimination Ordinance requires that all contractors proposing to do business with the City of Ann Arbor must satisfy the contract compliance administrative policy adopted by the City Administrator. A copy of that policy may be obtained from the Purchasing Manager

The Contractor agrees:

- (a) To comply with the terms of the City of Ann Arbor's Non-Discrimination Ordinance and contract compliance administrative policy.
- (b) To post the City of Ann Arbor's Non-Discrimination Ordinance Notice in every work place or other location in which employees or other persons are contracted to provide services under a contract with the City.
- (c) To provide documentation within the specified time frame in connection with any workforce verification, compliance review or complaint investigation.
- (d) To permit access to employees and work sites to City representatives for the purposes of monitoring compliance, or investigating complaints of non-compliance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services in accordance with the terms of the Ann Arbor Non-Discrimination Ordinance. The undersigned certifies that he/she has read and is familiar with the terms of the Non-Discrimination Ordinance, obligates the Contractor to those terms and acknowledges that if his/her employer is found to be in violation of Ordinance it may be subject to civil penalties and termination of the awarded contract.

Boone & Darr, Inc.

Company Name



6/9/2025

Signature of Authorized Representative

Date

Jeffrey M Darr

President

Print Name and Title

P.O. Box 1718, Ann Arbor, MI 48106

Address, City, State, Zip

734-665-0648

jeff@boone-darr.com

Phone/Email address

Questions about the Notice or the City Administrative Policy, Please contact:

Procurement Office of the City of Ann Arbor
(734) 794-6500

Revised 3/31/15 Rev. 0

NDO-2

**ATTACHMENT D
CITY OF ANN ARBOR
LIVING WAGE ORDINANCE DECLARATION OF COMPLIANCE**

The Ann Arbor Living Wage Ordinance (Section 1:811-1:821 of Chapter 23 of Title I of the Code) requires that an employer who is (a) a contractor providing services to or for the City for a value greater than \$10,000 for any twelve-month contract term, or (b) a recipient of federal, state, or local grant funding administered by the City for a value greater than \$10,000, or (c) a recipient of financial assistance awarded by the City for a value greater than \$10,000, shall pay its employees a prescribed minimum level of compensation (i.e., Living Wage) for the time those employees perform work on the contract or in connection with the grant or financial assistance. The Living Wage must be paid to these employees for the length of the contract/program.

<i>Companies employing fewer than 5 persons and non-profits employing fewer than 10 persons are exempt from compliance with the Living Wage Ordinance. If this exemption applies to your company/non-profit agency please check here <input type="checkbox"/> No. of employees <u> </u></i>
--

The Contractor or Grantee agrees:

- (e) To pay each of its employees whose wage level is not required to comply with federal, state or local prevailing wage law, for work covered or funded by a contract with or grant from the City, no less than the Living Wage. The current Living Wage is defined as \$17.08/hour for those employers that provide employee health care (as defined in the Ordinance at Section 1:815 Sec. 1 (a)), or no less than \$19.04/hour for those employers that do not provide health care. The Contractor or Grantor understands that the Living Wage is adjusted and established annually on April 30 in accordance with the Ordinance and covered employers shall be required to pay the adjusted amount thereafter to be in compliance with Section 1:815(3).

Check the applicable box below which applies to your workforce

- | | |
|-------------------------------------|---|
| <input type="checkbox"/> | Employees who are assigned to any covered City contract/grant will be paid at or above the applicable living wage without health benefits |
| <input checked="" type="checkbox"/> | Employees who are assigned to any covered City contract/grant will be paid at or above the applicable living wage with health benefits |

- (f) To post a notice approved by the City regarding the applicability of the Living Wage Ordinance in every work place or other location in which employees or other persons contracting for employment are working.
- (g) To provide to the City payroll records or other documentation within ten (10) business days from the receipt of a request by the City.
- (h) To permit access to work sites to City representatives for the purposes of monitoring compliance, and investigating complaints or non-compliance.
- (i) To take no action that would reduce the compensation, wages, fringe benefits, or leave available to any employee covered by the Living Wage Ordinance or any person contracted for employment and covered by the Living Wage Ordinance in order to pay the living wage required by the Living Wage Ordinance.

The undersigned states that he/she has the requisite authority to act on behalf of his/her employer in these matters and has offered to provide the services or agrees to accept financial assistance in accordance with the terms of the Living Wage Ordinance. The undersigned certifies that he/she has read and is familiar with the terms of the Living Wage Ordinance, obligates the Employer/Grantee to those terms and acknowledges that if his/her employer is found to be in violation of Ordinance it may be subject to civil penalties and termination of the awarded contract or grant of financial assistance.

Boone & Darr, Inc.

Company Name



Signature of Authorized Representative

6/9/2025

Date

P.O. Box 1718

Street Address

Ann Arbor, MI 48106

City, State, Zip

Jeffrey M Darr

Print Name and Title

President

734-665-0648

Phone/Email address

jeff@boone-darr.com



ATTACHMENT E

VENDOR CONFLICT OF INTEREST DISCLOSURE FORM


All vendors interested in conducting business with the City of Ann Arbor must complete and return the Vendor Conflict of Interest Disclosure Form in order to be eligible to be awarded a contract. Please note that all vendors are subject to comply with the City of Ann Arbor's conflict of interest policies as stated within the certification section below.

If a vendor has a relationship with a City of Ann Arbor official or employee, an immediate family member of a City of Ann Arbor official or employee, the vendor shall disclose the information required below.

1. No City official or employee or City employee's immediate family member has an ownership interest in vendor's company or is deriving personal financial gain from this contract.
2. No retired or separated City official or employee who has been retired or separated from the City for less than one (1) year has an ownership interest in vendor's Company.
3. No City employee is contemporaneously employed or prospectively to be employed with the vendor.
4. Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any City employee or elected official to obtain or maintain a contract.
5. Please note any exceptions below:

Conflict of Interest Disclosure*	
Name of City of Ann Arbor employees, elected officials or immediate family members with whom there may be a potential conflict of interest.	<input type="checkbox"/> Relationship to employee
	<input type="checkbox"/> Interest in vendor's company
	<input type="checkbox"/> Other (please describe in box below)

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest and they are detected by the City, vendor will be exempt from doing business with the City.

I certify that this Conflict of Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor by my signature below:		
Boone & Darr, Inc.		734-665-0648
Vendor Name		Vendor Phone Number
	6/9/2025	Jeffrey M Darr
Signature of Vendor Authorized Representative	Date	Printed Name of Vendor Authorized Representative

Authorized Negotiator

for

Boone & Darr, Inc.

Jeffrey M Darr, President of Boone & Darr, Inc. is authorized to negotiate this agreement with the City of Ann Arbor.

Jeffrey M Darr
734-665-0648
jeff@boone-darr.com

FEE PROPOSAL FORM
RFP #25-29 – WTP As-needed Mechanical Services

Respondent's Name: Boone & Darr, Inc.

Provide Rates for items included in the table below, as applicable. Additional categories and rates may be included in blank rows or attached to proposal.

Initial Contract Term: July 1, 2025 - June 30, 2028				
Rate Classification	Regular Hourly Rate Monday-Friday (7a-5p)	Overtime Hourly Rate	Sunday/Holiday Overtime Hourly Rate	Travel/Show Up Charge
Project Manager	For Service work, this rate structure does not really apply, See below spreadsheet of our rates based upon out Contract dates per our collective Bargainng Agreement.			
Foreman / Superintendent				
Master Plumber/ Pipefitter				
Journeyman Plumber/Pipefitter				
General Laborer				
Apprentice				
Welder				

The regular hourly rate shall be applicable during normal business hours Monday through Friday (7am – 5 pm). The overtime rate shall apply outside of normal work hours Monday through Friday, and all day on Saturday. The Sunday and Holiday hourly rate shall be applicable all day on Sunday and City observed Holidays. Please identify any exceptions to proposed hourly rates and associated time periods below:

Boone & Darr, Inc. proposed Labor Rates are detailed in the spreadsheet below:

City of Ann Arbor
Boone & Darr, Inc. Labor Rates

7-01-25 to 5-31-26	
Item	Rate
Labor - ST	\$ 139 / hr
Labor 1-1/2T	\$ 208.50 / hr
Labor DT	\$ 278 / hr

6-01-26 to 5-31-27	
Item	Rate
Labor - ST	\$ 142 / hr
Labor 1-1/2T	\$ 213 / hr
Labor DT	\$ 284 / hr

6-01-27 to 6-30-28	
Item	Rate
Labor - ST	\$ 145 / hr
Labor 1-1/2T	\$ 217.50 / hr
Labor DT	\$ 290 / hr

If work is performed by a subcontractor to the proposing firm, an additional markup of five percent (5%) shall be added to the fees of the subcontractor.

If repair parts, materials, permits or rental equipment are required, an additional markup of fifteen percent (15%) shall be added to those costs.

Provide the maximum anticipated response times for both standard and emergency tasks:

Standard Response Time (Hours): 24

Emergency Response Time (Hours): 3

The initial term of the contract starts upon the contract approval date and ending on June 30, 2028 with a City optional extension for an additional two (2) years. It is understood that the submitted hourly rate proposals are to be honored over the initial 3-year term of the contract.

The undersigned hereby declares that he/she has carefully examined the conditions of this request for proposal and will provide the services as specified for the prices set for in this proposal.

Representative's Name: Jeffrey M Darr

Signature: 

Date: 6/13/2025