

Aftermarket Proposal

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To:	Adam Smith	Date:	11/04/2025
Company:	Ann Arbor WWTP	Page No:	Page 1 of 5
Ref:	Ann Arbor WWTP		
Quote No:	HUSADLL.AFM.005712/D		
Regarding:	Ann Arbor - Class I parts KA22SV-GL225/KA5SV-GK200 (SN62009222 /9217 /9219)		

Thank you for your enquiry submitted to Howden Aftermarket.
 We are happy to present below quoted parts, prices and estimated delivery schedules:

!!! Please carefully review PAYMENT & DELIVERY TERMS that apply to this proposal.
 As we look forward to receiving and shipping your order, agreement on terms is important to secure quick and timely processing of your order.

Regarding the recent Executive Orders on tariffs - - Due to the potential imposition of tariffs which might directly impact the cost structure of our products, we reserve the right to adjust our pricing to reflect any increase in costs resulting from these tariffs.

Line	Part No.	Product Description	Delivery time	Qty	Unit Price USD	Total Item USD
1	9332260869	H503 Sealing Ring KA22SV-GL225 SN 9222	1 Week(s)	1.00	78.00	78.00
2	9332253500	D119 O-ring KA22SV-GL225 SN 9222	1 Week(s)	1.00	155.00	155.00
3	N17A35507UZ	D241 Gasket KA22SV-GL225 SN 9222	1 Week(s)	1.00	14.00	14.00
4	89027262UZ	H110 O-ring	1 Week(s)	1.00	20.00	20.00

KA22SV-GL225
SN 9222

5	89027296UZ	H111 O-ring KA22SV-GL225 SN 9222	1 Week(s)	2.00	2.50	5.00
6	89412415UZ	T231 O-ring KA22SV-GL225 SN 9222	1 Week(s)	1.00	2.50	2.50
7	N17V3185UZ	T246 O-ring KA22SV-GL225 SN 9222	1 Week(s)	1.00	128.00	128.00
8	N61T06045UZ	D118 Screws KA22SV-GL225 SN 9222	1 Week(s)	19.00	0.50	9.50
9	300031	Cleaning Kit A	1 Week(s)	1.00	1,212.00	1,212.00
10	300032	Cleaning Kit B	1 Week(s)	1.00	754.00	754.00
11	N17L05479	D119 O-ring KA5SV-GK200 SN 9217/9219	1 Week(s)	2.00	85.00	170.00
12	N17M324	D241 O-ring KA5SV-GK200 SN 9217/9219	1 Week(s)	2.00	2.50	5.00
13	KA5DH025	H503 Sealing Ring KA5SV-GK200 SN 9217/9219	1 Week(s)	2.00	245.00	490.00
14	00080345331	T246 O-ring KA5SV-GK200 SN 9217/9219	1 Week(s)	6.00	13.00	78.00
15	N17V3155	T248 O-ring KA5SV-GK200 SN 9217/9219	1 Week(s)	4.00	29.00	116.00
16	N17V3155	T280 O-ring KA5SV-GK200 SN 9217/9219	1 Week(s)	4.00	29.00	116.00
17	N59S06020	D118 Screw	1 Week(s)	34.00	1.00	34.00

KA5SV-GK200
SN 9217/9219

18	GK200T0002	T208 Bearing SKF 7210 HS bearings for KA5SV-GK200 SN 9217/9219 FCA Frankenthal	11 Week(s)	1.00	3,075.00	3,075.00
19	GK200T0002	T210 Bearing SKF 7210 HS bearings for KA5SV-GK200 SN 9217/9219 FCA Frankenthal	11 Week(s)	1.00	3,075.00	3,075.00
20	9330057200	Temperature sensor for T210 and T264 KA5SV-GK200 SN 9217/9219 FCA Frankenthal	11 Week(s)	4.00	1,237.00	4,948.00
21	SPEC	Tariff In compliance with the recent Executive Order on US Import Tariffs and Duties, the current imposed reciprocal rate for Germany is 15%. Our team is working diligently to explore alternative sourcing options, negotiating with suppliers to minimize costs, and mitigating any disruptions. In order to provide you estimated expenses for your budgetary and PO process, and as a sign of good faith towards our continued efforts to mitigate these supplier costs, we will be sharing the impact of these tariffs represented at 7.5% of the purchase price. This cost is subject to change, based upon realized costs incurred at time of import and/or any changes to the current policy.	0 Week(s)	1.00	1,086.38	1,086.38
22		ESTIMATED FREIGHT 10% freight per T&C's.	0 Week(s)	1.00	1,448.50	1,448.50
Total						17,019.88

Any estimates of delivery dates are based on our current backlog of orders and may therefore differ from the achievable delivery dates at the time of the actual order being placed. Howden will seek to consolidate shipments as much as possible. We ask that you clearly state on your Purchase order, if and when partial delivery is desired.

Price and estimated delivery schedule is based upon material price and availability and factory loading at the time of the proposal, and may be subject to adjustment at the time of order placement and acknowledgement.

For any Service & Supervision offered, an estimation was calculated using current rate sheet as a guide. Cost is approximate and a final invoiced amount will present actual cost based on actual hours as required/requested by site personnel.

Typically, our service advisors will travel with diagnostic equipment only and will advise a mechanic/millwright with tools.

Howden standard inspection, packaging and documentation apply to content of this proposal, unless specified above. Additional requirements will be quoted upon request.

For Service & Supervision – additional Labor charge may apply to base rate, overtime rate and double time rate depending on actual hours on workday(s), weekend(s) and Howden locally observed holiday(s).

Howden will supply equipment from Howden workshops/manufacturing sites and via Howden Supply chain approved suppliers sourced worldwide, optimized to give our customers the best value option.

Non Inventory parts are non returnable; returned inventory parts are subject to restocking fee, and will not be accepted without agreement with Howden.

In the event an account has an overdue balance with Howden, Howden reserves the right to hold shipment until payments are received, and the account is current.

Terms and Conditions: This offer is made expressly subject to and conditioned upon acceptance of Seller's North American Standard Terms for Sale of Goods (available at: <https://www.chartindustries.com/Terms-Conditions>). Unless otherwise negotiated and agreed to by Seller in writing, no other terms shall apply regardless of any statement on Buyer's documents to the contrary.

Purchase Order Submission:

A purchase order or a letter of acceptance is required as written notification of acceptance of this Proposal. Please ensure that your purchase order clearly states the Proposal number and is issued to:
Howden USA Company

Emailed to: Orderdesk.USA@chartindustries.com

Howden minimum order value is \$500. For any failure to pick up or direct shipment of goods within 10 Business days after written notice of availability, Howden will invoice a storage fee of \$500 per week for the duration of the storage.

For Prepay and Charge Orders, there will be a 10% charge of the net selling price applied to the order to cover the standard transportation and handling expenses to the first North American or Canadian destination. This will be added as a separate item or an invoice will be issued separately to the Buyer. This does not apply to overseas or expedited shipments. In addition, any expenses incurred by Seller because of special delivery arrangements requested by Buyer shall be billed to Buyer. Howden does not provide copies of freight invoices.

For Credit Card Payments a 2% surcharge will be added onto orders over \$3,000 when a credit card is the method of payment. The order value, including the surcharge, will be payable at the time of order placement and shall not be accepted at any point hereafter. Please note that your purchase order is still required as part of the new policy.

Delivery Terms: INCOTERMS 2020 Free Carrier -
lines 1-17- FCA Medina, OH
lines 18-20 - FCA Germany

Seller is responsible for delivery to the named place. Seller is responsible for loading. Risk and cost are transferred to the buyer as soon as delivered at the named place. Unloading is the buyers responsibility.

Payment Terms: Progress Billing milestones are:
30 % upon receipt of order
70% at readiness to ship made payable 30 Days Net.

Warranty: Twelve (12) months from installation or eighteen (18) months after date of shipment, whichever ever occurs first.

Price Validity: This proposal expires in 90 days

General: This Proposal and acceptance of any Purchase Order is subject to credit approval from Coface. Pricing does not include Federal, State or Export taxes or duties.

In order to schedule a Service or Supervision to your site, your acknowledgement requesting the dispatch of a Service or Supervision technician and a copy of an approved purchase order is required.

Please note that in case the Steel Price Index changes more than +/- 3% from the time of the proposal to the time of receiving the Purchase Order from Buyer, Howden reserves the right to adjust the price accordingly.

Upon submittal of orders to Howden, Buyer acknowledges its name will be added to a confidential list of customers that purchased Howden product(s), and agrees that from time to time, Seller, in its discretion, may provide its name as a reference for these products to new customers or to contractors to demonstrate where these products have been sold.

Howden is ISO 9001:2015 Certified.

Regards,

April Montgomery

Howden Aftermarket