

## Matthews, Paul

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**From:** Mccann, Toni <tmccann@hubbell.com>  
**Sent:** Monday, August 22, 2022 11:50 AM  
**To:** Matthews, Paul  
**Cc:** Baughman, Troy; Simpson, Tyler; Dyn, Mark  
**Subject:** FW: Aclara AWN & Mobile Programmer - Signed Amendment  
**Attachments:** Mobile Programmer Amendment - Ann Arbor.docx; Ann Arbor Q-20649-1.pdf; REVISED Ann Arbor Annual Maintenance Renewal Letter September 2022.pdf

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Paul,

Please see attached REVISED renewal letter from Terry Baker, Client Relationship Specialist, correcting the amount of the AWN fee for Ann Arbor's September 2022 annual renewal. Ann Arbor only has 5 DCU's using the AWN Cellular service. The attached letter does include the 5% escalation that is stipulated in the maintenance agreement. The AWN fee of \$1,512 on the attached revised renewal letter is strictly just for the period of Sept 1, 2022 – Aug 31, 2023. Once the amendment is signed, Ann Arbor will also be billed for the months of service already received but not billed due to the lack of a signed agreement. Once the Amendment is signed by both parties, Ann Arbor will also be billed the following for AWN service already used. The escalation is not being charged on the past billing that did not occur due to the lack of the fully executed amendment.

Description	Unit Price	Bill From	Bill Through
AWN(5 DCUs) PRORATED JAN-AUG'20	\$960.00	01/01/2020	08/31/2020
AWN FEE (5 DCUs) SEP'20-AUG'21	\$1,440.00	09/01/2020	08/31/2021
AWN FEE (5 DCUs) SEP'21-AUG'22	\$1,440.00	09/01/2021	08/31/2022

TOTAL \$3,840.00

The AWN and the Mobile Programmer annual service fees were drafted on one amendment instead of two, in an effort to save both parties time and effort. The Attached renewal letter does NOT include the ASP fee for the Mobile Programmer. The Mobile Programmer cannot be implemented without the amendment Aclara is seeking signature on.

I believe I have answered both questions, but if you have any further questions, feel free to reach out to your Aclara Sales Director, Tyler Simpson, or myself.

Thank you for your cooperation and patience as we strive to work through this matter.

Toni McCann  
Contracts Revenue Mgmt Lead

