

Quotation

Driving a Better Way™
chargepoint.com

Sales Representative: Mike Wilson
E-Mail: mike.wilson@chargepoint.com
Telephone:

Quote Number: Q-538488-1
Date: 4/30/2025
Expires On: 5/30/2025
Approved Payment Term: Net 30

Primary Contact: Chris Stegink

Bill To Address

City of Ann Arbor - Fleet Services
4251 Stone School Rd.,
Ann Arbor MI 48108
United States

Ship To Address

Chris Stegink
City of Ann Arbor
301 East Huron Street
Ann Arbor Michigan 48104
United States
cstegink@a2gov.org
(734) 646-1846

Sourcewell -042221-CPI

Product Name	Product Description	Qty	Regular Unit Price	Disc%	Customer Unit Price	Total Price
CPE250C-625-CCS1-200A-CHD	ChargePoint Express 250 Station, NA, DC Station, 62.5 kW, 2x Power Module, 1x CCS1 200A cable, 1x CHAdeMO 140A cable, ChargePoint Signage, 254mm (10") Touch Display, Contactless credit card and RFID reader, Cellular/Wifi, UL Listed, 2 year Parts Warranty	2	USD 31,250.00	10	USD 28,125.00	USD 56,250.00

Product Name	Product Description	Qty	List Price	Unit Price	Total Price
DC-UNIVERSAL-CMT-METRIC	Concrete mounting template ensures precise conduit and bolt positioning for DC dispenser installations with bottom cable entry in poured concrete applications for CPE250, CPE280 and Power Link 1000 and 2000 series. Contains one template.	2	USD 150.00	USD 150.00	USD 300.00

Product Name	Product Description	Qty	List Price	Unit Price	Total Price
CPE250-TOOLKIT-F	Optional Torx and Wago screw drivers for installation of CPE250	2	USD 70.00	USD 70.00	USD 140.00
CPE250-CABLE-NACS-KIT	200A NACS cable and holster insert for CPE250. Includes NACS cable and holster required for conversion of CPE250 cable.	2	USD 2,225.00	USD 2,225.00	USD 4,450.00
CPE250 - NACS Cable Replacement	Upgrade service (labor only) including replacement of existing CHAdeMO cable with a 4.5m 200A North American Charging Standard (NACS) cable for CPE250	2	USD 725.00	USD 725.00	USD 1,450.00
CPCLD-POWER-DC-5	5 year Prepaid Power Cloud Plan for DC Stations. Subscription includes station management features such as Basic Fleet Vehicle Management, Automatic Software Updates, 24x7 Driver Support, and basic Power Sharing. Real-time dashboards and reports provided for applicable features. Station Activation purchase required. Priced per port.	2	USD 1,125.00	USD 1,125.00	USD 2,250.00
CPE250-ASSURE-5	5 prepaid years of ChargePoint Assure for CPE250 station. Includes Parts and Labor Warranty, Remote Technical Support, On-Site Repairs when needed, Unlimited Configuration Changes, and Reporting.	2	USD 9,200.00	USD 9,200.00	USD 18,400.00
CPSUPPORT-ACTIVE	ChargePoint's Activation service ensures a seamless EV charging station setup, from order to activation. Activation includes station owner and installer onboarding, quality installation validation, early station performance support, and provisions stations on our network, ensuring a smooth and reliable deployment experience. Priced per station. Does not apply to CPF50 stations. For activating 10-or-more stations per site call ChargePoint sales.	2	USD 249.00	USD 249.00	USD 498.00

Product Name	Product Description	Qty	List Price	Unit Price	Total Price
CPE250-PAIRED-COMMISSIONING	This service includes on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage so that the station meets all ChargePoint and local code requirements. In addition to verifying and testing the installation, Commissioning also ensures the station is connected to the ChargePoint network, completing software updates and pairing configuration if applicable. In parallel, the ChargePoint Activations team will configure the station and apply policies according to the customer's specifications. A final Commissioning Report will be provided to the customer. Note that if Commissioning cannot be performed due to site or installation deficiencies for which ChargePoint is not responsible, the customer will incur a rescheduling fee to cover redeployment costs. Priced per Paired Express CPE250 installation (2 stations).	2	USD 1,230.00	USD 1,230.00	USD 2,460.00

Quote Total: USD 86,198.00

Shipping Fee: USD 6,114.00

Grand Total: USD 92,312.00

Quote Acceptance

- + Invoices are due and payable as per agreed payment terms.
- + Each Assure and Cloud Plan subscription will commence ninety (90) days from invoice date.
- + Customer to be invoiced at time of shipment.
- + All prices are FCA ChargePoint warehouse(s).
- + For replacement parts and labor purchased from ChargePoint, ChargePoint may update the Ship-To-Address on Invoice to reflect the address of the service provider.
- + Sales tax in applicable states and shipping costs to Ship-To address on Invoice will be applied at time of invoicing.
- + Pricing does not include installation or mounting services unless specifically quoted above.
- + Customer confirms that the shipping and billing information provided in this Quotation is accurate for ChargePoint's shipping and invoicing purposes.
- + The following ChargePoint terms and conditions are incorporated in this Quotation by reference in their entirety: (i) ChargePoint Master Services and Subscription Agreement found at [ChargePoint Master Services and Subscription Agreement | ChargePoint](#) ; (ii) ChargePoint Terms and Conditions of Purchase found at [ChargePoint Terms and Conditions | ChargePoint](#) ;(iii) ChargePoint Support Services Terms and Conditions found at: <https://www.chargepoint.com/legal/support-services/> ; and (iv) ChargePoint Deployment and Consulting Services Terms and Conditions found at <https://www.chargepoint.com/legal/deployment-consulting-services/>
- + ChargePoint's sale of products/services is expressly conditioned on Customer's acceptance of ChargePoint terms and conditions stated or referenced in this Quotation. Any conflicting or inconsistent terms stated or referenced in any Customer purchase order or any such document are excluded and will not be binding and notice of objection to them is hereby given.



+ This signed Quotation will act as a purchase order for the products/services detailed above and creates a binding contract between ChargePoint and Customer.
The above terms govern this Quotation unless Customer has separate written agreement(s) executed by Customer and ChargePoint to govern the products/services referenced in this Quotation.

By signing this Quotation, I hereby acknowledge that I am an authorized signatory and have read and agree to all the terms and conditions of this Quotation.

Signature :

Title :

Name (Print) :

Date :

Company Name :

Accounts Payable Contact Name :

Accounts Payable Contact E-Mail :

Requested Ship Date :