

## **Ann Arbor Downtown Development Authority Meeting Minutes**

Wednesday, April 5, 2017

Place: DDA Office, 150 S. Fifth Avenue, Suite 301, Ann Arbor, 48104

Time: Mr. Narayan called the meeting to order at 12:00 p.m.

### **1. ROLL CALL**

Present: Bob Guenzel, Howard Lazarus, Marie Klopf, Sava Lelcaj-Farah, Darren McKinnon, John Mouat, Rishi Narayan, Keith Orr, John Splitt, Phil Weiss

Absent: Joan Lowenstein, Al McWilliams

Staff: Susan Pollay, Executive Director  
Joseph Morehouse, Deputy Director  
Amber Miller, Capital & Private Projects Manager  
Jada Hahlbrock, Manager of Parking Services  
Patti Wheeler, Management Assistant

Other: Tom Brown, Nelson/Nygaard Consulting Associates

Audience: Ray Detter, Downtown Citizens Advisory Council  
Maura Thomson, MSAA  
Karen Farmer, KDA/Kerrytown Shops  
Kelly Schwartz, Get Downtown  
Chris Simmons, Get Downtown  
Chris Clemons  
Megan He  
Ed Vielmetti

### **2. AUDIENCE PARTICIPATION**

Mr. Vielmetti suggested the DDA collect and make available to the public data regarding parking meter usage, including a color-coded map.

### **3. REPORTS FROM CITY BOARDS AND COMMISSIONS**

Downtown Area Citizens Advisory Council. Mr. Detter said the group supports development on the Library block, but not without more public discussion. They also believe careful consideration of the protentional development should take place, and that not just the biggest, most expensive mixed-use building be granted.

### **4. DDA MEMBERS COMMUNICATIONS**

None.

### **5. EXECUTIVE DIRECTOR COMMUNICATIONS**

Ms. Pollay said the S. U. improvement project is set to begin construction May 1, and staff has distributed informational flyers about the construction and has scheduled an informational meeting. She said she attended the IDA College Town Summit and met with other downtown professionals with universities in their midst. She said that in particular she appreciated a session titled "what's next for college towns," during which trend data was presented.

<b>6. APPROVAL OF MINUTES</b>
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**Mr. Mouat moved and Ms. Klopf supported approval of the March 2017 DDA meeting minutes.**

**A vote on the minutes showed:**

**AYES: Guenzel, Lelcaj-Farah, Klopf, McKinnon Mouat, Narayan, Orr, Splitt, Weiss**

**NAYS: none**

**ABSTAIN: Lazarus**

**ABSENT: Lowenstein, McWilliams**

**The minutes passed.**

<b>7. A. SUBCOMMITTEE REPORTS - OPERATIONS COMMITTEE</b>
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A presentation was made outlining the steps followed for the RFP process for the DDA's parking operator contractor, as well as information received from the two firms selected by the Operations Committee for interviews and reference checks.

**Mr. Splitt moved and Mr. Orr supported the following resolution.**

**RESOLUTION TO SELECT REPUBLIC PARKING SYSTEM AS MANAGER OF THE DDA'S PARKING SYSTEM**

Whereas, The DDA mission is to strengthen the downtown area and attract new private investments, and it has operated the public parking system since 1992 as a way to accomplish this mission;

Whereas The DDA's current parking system management contract expires June 30, 2017;

Whereas, With input from its consultant Walker Parking, the DDA released a Request for Proposals for Parking System Management in January 2017;

Whereas, Four companies responded to the RFP and upon review of these responses, the Operations Committee selected two of these companies for interviews;

Whereas, Information received at these interviews was presented to the Operations Committee, along with results of reference checks with current clients, the proposed management fees, as well as additional information provided by these firms;

Whereas, The Operations Committee reviewed all of this information, and recommends that Republic Parking System be selected to manage the DDA parking system;

Whereas, The annual fee proposed by Republic Parking System is \$125,000 plus an annual incentive fee of a maximum \$50,000;

Whereas, The parking system management contract between the DDA and its future parking operator was developed with input from the DDA Attorney and the DDA's project consultant, Walker Parking, and this contract was distributed as an attachment to the RFP;

Whereas, Republic Parking System has not requested any changes to this contract;

RESOLVED, The DDA selects Republic Parking System to manage its parking system at an annual fee of \$125,000 plus an annual incentive fee not-to-exceed \$50,000;

RESOLVED, The DDA Executive Director and Operations Committee Co-Chairs are authorized to finalize and sign the parking system management contract with Republic Parking System effective July 1, 2017;

**A vote on the resolution showed:**

**AYES:** Guenzel, Lazarus, Lelcaj-Farah, Klopff, McKinnon Mouat, Narayan, Orr, Splitt, Weiss

**NAYS:** none

**ABSENT:** Lowenstein, McWilliams

**The resolution passed.**

TDM Study Findings and Parking Management Plan Recommendations

Tom Brown, Nelson/Nygaard presented finding from their 2015 study. He noted that parking availability is generally constrained during the midday period, in the evening at the street meters, and during special events such as the weekly Farmers Market. He also noted that findings do not confirm a general absence of parking options, even during common periods of elevated demand, but there is room to build on the DDA's TDM strategies which have previously proved very effective in expanding use of the existing parking system and encouraging use of alternative modes of travel.

Mr. Brown spoke about their projection that peak-hour parking demand is likely to increase by 860 spaces by 2019, saying that is important to note that this assumed mode shares remain as they are today. But he said new efforts to encourage additional transit and bicycle commuting could reduce much if not all of this demand. Further, projections of parking demand reductions are primarily focused on monthly parking. To the extent that these reductions are realized, more short-term parking could be accommodated within these spaces.

He recommended that the DDA should not chase a parking number, e.g. 860, as impelling action, but instead should look for strategic opportunities to add parking as part of joint development projects that would themselves bring important benefits to downtown.

Circulator. Mr. Orr reported that Phase I is underway, including document review.

Monthly Parking & Transportation Report. Mr. Splitt said the March report was in the Board packet. He asked for questions; there were none.

4<sup>th</sup> & William Stair/Elevators. Mr. Splitt said both elevators are now operational. Project punch items will be done in May when the weather is more consistently warm.

Epark. Mr. Splitt said installations of new EPark machines are 85% finished and should be completed by the end of the month. The new EPark App will launch sometime in May.

**The next Operations Committee meeting will be April 26 at 11:00 am.**

<b>7. B. SUBCOMMITTEE REPORTS- FINANCE COMMITTEE</b>
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Monthly Expenses. Ms. Klopf said the committee reviewed the February expense registers.

June Retreat Discussion. Ms. Klopf stated the Committee reviewed and added to a list of questions that staff developed to help prepare for a DDA retreat in June to discuss parking. This may include asking should the DDA build more parking, and if so, where/when should it be constructed. She said staff had sent out a poll to determine the date and time of the retreat.

Proposed FY 2018 & 2019 Budgets. Ms. Klopf stated staff made a presentation at the March 13 City Council budget work session. It is anticipated City Council will vote to approve its budgets at the May 15<sup>th</sup> Council meeting.

**The next Finance Committee meeting will take place April 25 at 1:00 pm**

<b>7. C. SUBCOMMITTEE REPORTS- CAPITAL IMPROVEMENTS COMMITTEE</b>
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5th & Detroit - Mr. Mouat said staff and the design team has been meeting with stakeholders including representatives of Community High School, Old Fourth Ward Association, Downtown Citizens Advisory Council, Historic District Commission, Farmers Market, and the AAPS Transportation Safety Committee. They have been receiving positive feedback regarding the proposed pedestrian median and overall project direction. Details such as landscaping and seating are now being worked on, and a public meeting will be scheduled in the future.

CIC Street Projects through 2025 – Mr. Mouat stated staff prepared a series of scenarios to help the Committee work to refine the timing and scope of DDA street improvements through 2025. He

said the Committee provided feedback and discussed project budgets and the potential to bond projects. DDA staff will bring back a refined scenario to the next committee meeting.

S. University – Mr. Mouat thanked Ms. Pollay for sharing information in her report, and said that DDA staff will continue to coordinate closely with city staff, businesses, and other contractors working in the area as the South University Improvements project is constructed this summer.

**The next Capital Improvements Committee meeting will take place on April 19 at 11:00 am.**

<b>7. D. SUBCOMMITTEE REPORTS- PARTNERSHIPS Committee</b>
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Mr. Narayan said the Committee heard updates from partners including AADL, City Council, City Planning, and Washtenaw County.

**The next Partnerships Committee meeting will be April 12 at 9:00 am.**

<b>7. E. SUBCOMMITTEE REPORTS – EXECUTIVE COMMITTEE</b>
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Mr. Narayan said the committee reviewed the agenda.

**The next Executive Committee meeting will be May 3 at 11:00 a.m.**

<b>8. NEW BUSINESS</b>
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None.

<b>9. OTHER AUDIENCE PARTICIPATION</b>
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Mr. Vielmetti thanked the DDA for looking at parking data with Nelson/Nygaard, and suggested if it is difficult for the parking operator to collect data, perhaps retrieving parking enforcement data may be another route to pursue.

Mr. Simmons introduced himself as the new Get Downtown program director, and said that he looked forward to working with the DDA.

<b>10. ADJOURNMENT</b>
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There being no other business, Mr. Orr moved and Mr. Guenzel supported a motion to adjourn. Mr. Narayan declared the meeting adjourned at 1:34 pm.

Respectfully submitted,  
Susan Pollay, Executive Director

**ANN ARBOR DOWNTOWN DEVELOPMENT AUTHORITY**  
**Executive Committee Meeting**  
**Wednesday, April 5 2017**

Place: DDA Office, 150 S. Fifth Avenue, Suite 301, Ann Arbor, 48104  
Time: 11:05 a.m.  
Present: Marie Klopf, Rishi Narayan, Susan Pollay (ex officio), Phil Weiss  
Absent: Al McWilliams  
Others: John Mouat, Megan He (Huron High School)

Committee actions and discussions

Agenda Review.

The group reviewed the April DDA monthly meeting agenda. Ms. Pollay said that the presentation made at the March Operations Committee meeting about the parking operator RFP process and findings will be presented to the board, after which a resolution will be presented for board action. There will also be a presentation on the 2015/16 Nelson/Nygaard Parking and Transportation Demand Study by Tom Brown, the study author. This will include information about TDM, study findings about current and projected parking demand, and highlighted recommended actions. She said that there has been a lot of interest in the study and this would be an opportunity for the community to hear more about.

There being no other business, the meeting adjourned at 11:40 a.m.  
Susan Pollay, Executive Director

**ANN ARBOR DOWNTOWN DEVELOPMENT AUTHORITY  
CAPITAL IMPROVEMENTS COMMITTEE MEETING MINUTES  
Wednesday, April 19, 2017**

Place: DDA Office, 150 S. Fifth Avenue, Suite 301, Ann Arbor, 48104  
Time: 11:00 a.m.  
Present: Howard Lazarus, Joan Lowenstein, John Mouat, Keith Orr, John Splitt, Phil Weiss  
Absent: Bob Guenzel, Sava Lelcaj-Farah, Marie Klopff, Al McWilliams, Darren McKinnon, Rishi Narayan  
Staff: Susan Pollay, Amber Miller, Liz Rolla, Jada Hahlbrock, Patricia Wheeler  
Other: Bob Doyle/SGJJR, Oliver Kiley/SGJJR, Connie Pulcifer/City, Chris Wall/FTCH  
Public: Ray Detter/CAC, Maura Thomson/MSAA

Anti-Idling Ordinance. Ms. Pollay and Mr. Mouat said they met with City staff to learn about the ordinance and Ms. Pollay said she volunteered to help the city formulate an implementation and communication plan with the goal of minimizing negative impacts or concerns.

S. University. Ms. Rolla said the project will begin May 1<sup>st</sup> and information has been provided to business owners, property owners, and the general public regarding the upcoming construction.

5<sup>th</sup> & Detroit. DDA and City staff continue to meet with Kerrytown business owners and Community High School about last details. The final design will be brought to committee in May.

Bike Lane Pilot. Ms. Miller stated DDA staff reviewed criteria with City staff, and determined that William is in best street in downtown for a protected bike lane pilot.

Allen Creek Greenway Master Plan. Ms. Pulcifer and Mr. Kiley presented an update, with a focus on the downtown portion. Questions were asked and answered. Additional information was requested, including possible sources of funds for construction and operation.

Huron St. Mr. Doyle and Mr. Wall presented pedestrian and traffic data and outlined issues and opportunities. There will be meetings with stakeholders, City and MDOT staff, and pop-up workshops to gather feedback on project priorities.

Future Projects. Ms. Miller presented scenarios and questions were asked and answered. A preferred option will be presented to the Finance Committee for their feedback.

Public Comment. None

Next Meeting: The Committee will meet Wednesday, May 17 at 11:00 am.

The meeting adjourned at 1:00 p.m.  
Susan Pollay, Executive Director

**ANN ARBOR DOWNTOWN DEVELOPMENT AUTHORITY  
FINANCE COMMITTEE MEETING MINUTES  
Tuesday, April 25, 2017**

Place: DDA Office, 150 S. Fifth Avenue, Suite 301, Ann Arbor, 48104  
Time: 1:00 p.m.  
Present: Marie Klopf, John Splitt, Phil Weiss  
Absent: Bob Guenzel, Howard Lazarus, Joan Lowenstein, Sava Lelcaj-Farah, Darren McKinnon, John Mouat, Al McWilliams, Rishi Narayan, Keith Orr  
Staff: Susan Pollay, Amber Miller, Joseph Morehouse, Jada Hahlbrock, Patricia Wheeler  
Other: Tom Crawford/City of Ann Arbor  
Public: Karen Farmer/KDA, Maura Thomson/MSAA

Ten-Year Plan. Mr. Morehouse presented an updated 10-year plan to the committee. Ms. Pollay reminded the committee this might change based on the DDA/City Council Fall work session in which the parking agreement will be discussed. Discussion was had, and questions were asked and answered. Ms. Miller presented a scenario for timing of TIF bonded capital improvement projects supported by the CIC at their April 19 meeting. The Committee decided questions to ask the CIC at their May meeting include: are we able to bond, is the timing right, and which projects should be bonded. Answers will be brought to the May Finance Committee meeting.

Financial Statements. The Committee reviewed the March expense registers.

3<sup>rd</sup> Quarter Financial Statements. The Committee reviewed the 3<sup>rd</sup> Quarter financial summary. Questions regarding parking revenues were asked and answered, and discussion about trends was had.

Encumbrance Report. The Committee reviewed the report, discussion was had.

Discussion of New Parking. Ms. Pollay presented an initial agenda for the June Board retreat based on questions the Committee stated needed to be asked. The Committee supported the agenda. Ms. Pollay will bring the agenda back to DDA staff for refinement, and will present updated version at the May Committee meeting.

Public Comment. None

Next Meeting. The next meeting will take place on Wednesday, May 31 at 1:00 pm.

The meeting adjourned at 2:17 pm  
Susan Pollay, Executive Director



ANN ARBOR DOWNTOWN DEVELOPMENT AUTHORITY  
OPERATIONS COMMITTEE MEETING MINUTES  
Wednesday, April 26, 2017

Place: DDA Office, 150 S. Fifth Avenue, Suite 301, Ann Arbor, 48104  
Time: 11:00 a.m.  
Present: Bob Guenzel, Sava Lelcaj-Farah, Joan Lowenstein, Darren McKinnon, John Mouat, John Splitt  
Absent: Howard Lazarus, Marie Klopf, Al McWilliams, Rishi Narayan, Keith Orr, Phil Weiss  
Staff: Susan Pollay, Joe Morehouse, Amber Miller, Jada Hahlbrock, Patricia Wheeler  
Others: Brian Kern/RPS, Dave Orfield/RPS, Chris Simmons/getDowntown  
Public: Karen Farmer/KDA; Maura Thomson/MSAA

Get Downtown. Mr. Simmons presented the history, current overview, and future plans for the Get Downtown program. Questions were asked and answered about the go!pass. It was noted that the go!Pass saw 64,500 more rides this year than last, which was a 12% increase. The Committee indicated its support to bring a funding resolution to the May board meeting.

RPS CY 2016 Incentive. DDA staff presented data to support providing RPS with a full \$50,000 incentive. There was discussion, and the Committee indicated its support to bring a resolution to the May board meeting making this recommendation to the board.

RPS New Contract. Ms. Hahlbrock explained that the insurance section of the contract had been slightly modified. The rest of the proposed contract remained the same.

Parking. The March Parking & Transportation report was reviewed. The progress of the condominium association at 1<sup>st</sup> & Washington is still stalled. Mr. Morehouse said Spring wash-downs are underway, and as always, RPS communicated with the neighbors ahead of time. He said the annual summer repairs are out to bid, with the goal of selecting a contractor at the June Board meeting. Staff said that the owner of the 5<sup>th</sup>/Huron lot asked that the lot be resurfaced, and staff asked if the committee would support asking for a longer-term lease to spread this cost over a few years; the Committee indicated support for this idea. Mr. Orfield reported on RPS's work repainting the in-street bike racks, which have now been installed by Republic for the season. Ms. Pollay thanked Mr. Orfield, and asked that he extend the DDA's thanks to his staff for their work on this.

3<sup>rd</sup> Quarter Parking Comparison. Report was presented and explained. Parking demand is still down against FY16 although stronger in the 3<sup>rd</sup> quarter than the first two quarters. Reasons for the FY17 decline was attributed to situational issues, including a reduction in the number of constructions which reduced meter bag use and construction worker parking, a weaker UM football home season, and large businesses relocating or moving out of downtown.

Transportation. Mr. Simmons reported Go! Pass ridership continues to increase. He said the Commuter Challenge will take place again in May, and employees are already enrolling.

Bike Share. Mr. Simmons stated annual membership renewals are already taking place.

4<sup>th</sup> & William. Other than painting and tile work, construction is completed. Punch list items will be undertaken later in the spring when temperatures are more consistently warm.

E-Park. Mr. Morehouse said installations have gone well, and will be completed by end of May, and that a smartphone payment application will be rolled out at the same time.

Republic Parking Staffing Report. Ms. Hahlbrock presented information about Republic Parking's staffing levels, including cashiers, managers, parking equipment/IT, auditors and bookkeepers, and maintenance. Questions were asked and answered. It was noted that several garages have automated equipment in addition to staff on hand to assist patrons, and that this staffing could be removed to save costs, which may necessary if parking rates are not allowed to increase to stay current with costs.

Parking Study. Mr. Morehouse shared a report on the timing of when entries/exits in the various parking facilities. It was noted that in several facilities there are two peak activity periods; one in the middle of the day, when there is a lot of people coming in and exiting, and again later in the afternoon/early evening. There was discussion about the amount of demand later in the day, as well as how Republic staffs its facilities given these peak periods.

Public Comment. None

Next Committee Meeting: The next meeting will take place on May 31 at 11:00 am.

The meeting adjourned at 1:14pm.

Susan Pollay, Executive Director

# Parking & Transportation Report April 2017

## Parking Operations

### Special Events in April

April 1- Ann Arbor Hash Bash/ Monroe Street Fair  
April 7- FoolMoon  
April 9- FestiFools  
April 9- Trail to the Victors 5K  
April 9- A2SO at MI Theater  
April 14- UM Spring Fest  
April 15- UM Spring Football Game  
April 15- March for the 99% / Tax Day March  
April 19- Ken Burns at MI Theater  
April 22- Rock the District  
April 22- Fab Faux at MI Theater  
April 22- March for Science  
April 23- Earth Day Celebration  
April 29- UM Commencement

### Special Event Meter Bag Fee Waivers in April

April 7- FoolMoon & FestiFools \$980  
April 22- Rock the District \$280  
April 23- Earth Day Celebration \$160

### Meters

The installation of the 105 new E-park machines will be complete by the end of the month. The last shipment of space markers arrived on April 19<sup>th</sup>.

April was a busy month for meter bags with many events and street closures.

### City/DDA Parking Enforcement Committee

The committee will meet on April 27<sup>th</sup>. Agenda items will include the completion of E-Park installations and the development of the E-Park payment app with Passport.

The May meeting will take place on May 18<sup>th</sup>, 2017.

Tally Hall Condominium Meeting – No meeting has been scheduled

First & Washington Condominium Meeting – We are waiting for the City and City Club Apartments to finalize the creation of the condominium association. The final punch-list items have been completed including the relocation of a handicapped space. The building has received its permanent Certificate of Occupancy.

## Parking System Maintenance

Spring wash downs are underway in the structures. This work is an important factor in extending the life of

the concrete and coatings. The work is done at night when there is less traffic and fewer parkers. Republic Parking delivered letters to neighbors notifying them of the work. The work at Ann Ashley was completed on April 20<sup>th</sup> and included a wash down of the entire structure and three stairwells. April work will also include Library Lane (4/20-30) and 1<sup>st</sup> & Washington (4/15,16,22, 23 & 29).

The request for bids for the scheduled annual parking system repairs will be released on May 2<sup>nd</sup> and due back on May 18<sup>th</sup>. The responses will be presented to the Operation's committee in May, with the goal of a contract being awarded at the June 7<sup>th</sup> DDA Board meeting.

### **Parking Equipment**

#### **E-Park Installation**

The installation of the 105 new E-park machines will be complete by the end of the month. The last shipment of space markers arrived on April 19<sup>th</sup>.

**Elevators** – There were 6 service calls for elevator repairs in the last month, they were:

- 2 – at Fourth and Washington
- 2 – at the Maynard Main Elevator
- 2 - at the Maynard Alley Elevator

### **Parking Construction**

#### **Fourth & William Stair/Elevator Improvement Project**

The second new elevator passed inspection and is up and running. Work to repair and replace sidewalk and curb adjacent to the project area is underway. Work on lobby finishes and punch-list items will be done as weather permits.

### **Transportation**

#### **Overall Outreach**

- Sent out Commuter Connection E-News to 3,565 subscribers on 4/3/17 & go!pass Coordinator Bulletin to 460 subscribers on 4/12/17.

#### **Go!pass Summary**

##### Go!pass Outreach

- Renewal orders received to date: 403
- New orders for 2016-2017 received to date: 39
- Add on orders received to date: 104
- Reached out to these companies about the go!pass program:
  - Ann Arbor Running Company

##### New go!pass companies for April – 3

- Ford Motor Company/Ford Labs = 30 passes (New business in Downtown)
- NailNook = 4 passes (due to changes in parking in S. University district)
- Siobhan Donnelly, LMSW = 1 pass (Kerrytown)

2015-2016 - Go!pass sales as of April 20, 2016: 6,261 passes distributed to 452 organizations (Google = 500 passes)

2016-2017 – Go!pass sales as of April 20, 2017: 5,966 passes ordered by 446 organizations

### Quarterly Ridership

	<u>Jan-17</u>	<u>Prior Yr Chg</u>	<u>Feb-17</u>	<u>Prior Yr Chg</u>	<u>Mar-17</u>	<u>Prior Yr Chg</u>
go!Pass Riders	55,296	10.5%	53,830	4.4%	59,748*	7.7%
NightRide w/go!pass	405	-9.3%	410	10.8%	433	-4.2%

*\*The highest go!pass usage since April, 2015!*

Go!pass ridership continues to increase each month in 2017.

### Bike Parking

Renewal requests sent out. Current rentals good till 3/31/18

- Bike Locker Rentals as of 4/20: 15 rentals of 22 available lockers (68%)
- Maynard Bike House Rentals as of 3/16: 10 rentals of 28 spaces (36%)  
Ann Ashley Bike House Rentals as of 3/16: 34 rentals of 27 spaces (126%)

### Commuter Challenge 2017

Promotion of the 2017 Commuter Challenge (happening May 2017) in full swing. The Commuter Challenge site is at <http://commuteandwin.org> The getDowntown program is conducting events and outreach to downtown Ann Arbor businesses to encourage employees to use alternative transportation at least once during the month of May.

- As of 4/20/17, we have 656 employees registered for the Commuter Challenge. Our goal is 2,500.
- 4/21/17 from 6pm-8pm is the Challenge kick off at Bill's Beer Garden. Come join us!
- Promotions for the Challenge have been posted to social media, NextDoor, getDowntown and TheRide websites.
- Kelly spoke at the Kerrytown District Merchants Association promoting the Commuter Challenge.
- Kelly met with Mayor Taylor to promote the event and document his commutes on social media.
- Kelly and Chris met with City Administrator Lazarus who has now challenged County Administrator Dill and the County employees for the most commutes. Here is the press release: <http://bit.ly/2pxkitw>. And here is WEMU's coverage: <http://bit.ly/2ov6WWd>
- Kelly was on WKQL & W4 Country promoting the Commuter Challenge. Here are the links to the interviews: <https://www.youtube.com/watch?v=tyl5e7iiFas&t=124s> & <https://youtu.be/YWXLsv6LoxQ>

Ann Arbor Downtown Development Authority  
Gross Revenues/ Hourly Patrons  
3rd Quarter Fiscal Year, 2017 & 3rd Quarter, Fiscal Year 2016

	3rd Quarter <u>2017</u>		3rd Quarter <u>2016</u>		Increase (Decrease)		% Increase (Decrease)		FY 2017	FY 2016
	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Revenues	Hourly Patrons	Spaces	Spaces
Revenues:										
First & Washington	\$176,290	9,298	\$182,825	9,601	(\$6,535)	(303)	(3.57%)	(3.16%)	241	243
Maynard	\$662,624	131,809	\$677,119	138,092	(\$14,496)	(6,283)	(2.14%)	(4.55%)	807	807
Fourth & Washington	\$234,350	55,786	\$243,230	61,144	(\$8,880)	(5,358)	(3.65%)	(8.76%)	281	281
Forest	\$430,205	60,517	\$455,755	64,250	(\$25,550)	(3,733)	(5.61%)	(5.81%)	576	576
Fourth & William	\$647,550	56,672	\$656,529	58,749	(\$8,979)	(2,077)	(1.37%)	(3.54%)	994	994
Liberty Square	\$535,002	35,430	\$473,522	35,883	\$61,479	(453)	12.98%	(1.26%)	575	575
Ann & Ashley	\$530,559	34,059	\$527,797	35,610	\$2,762	(1,551)	0.52%	(4.36%)	829	829
Library Lane	\$423,669	34,118	\$430,731	37,801	(\$7,061)	(3,683)	(1.64%)	(9.74%)	744	744
Kline Lot	\$157,638	36,269	\$166,499	42,113	(\$8,861)	(5,844)	(5.32%)	(13.88%)	143	143
First & Huron	\$213,527	51,527	\$229,771	66,217	(\$16,245)	(14,690)	(7.07%)	(22.18%)	167	167
Fifth & Huron	\$33,825		\$33,825		\$0		0.00%		56	56
First & William	\$42,177		\$42,864		(\$687)		(1.60%)		111	111
415 W Washington	\$46,526	5,691	\$51,937	6,052	(\$5,411)	(361)	(10.42%)	(5.96%)	151	151
Palio Lot	\$4,696		\$4,950		(\$254)		(5.13%)		18	11
Broadway Bridge	\$600		\$1,122		(\$522)		(46.51%)		16	16
Main & Ann	\$24,557		\$23,013		\$1,545		6.71%		45	45
Farmers Market	\$7,771		\$8,111		(\$340)		(4.19%)		75	75
City Hall	\$1,041		\$1,140		(\$100)		(8.73%)		16	16
Fourth & Catherine	\$25,083		\$21,530		\$3,553		16.50%		47	47
Meters	\$858,296		\$865,665		(\$7,369)		(0.85%)		1,894	1,905
Meter Bags	\$98,348		\$98,825		(\$477)		(0.48%)			
Total Revenues	\$5,154,336	511,176	\$5,196,762	555,512	(\$42,426)	(44,336)	(0.82%)	(7.98%)	7,786	7,792

**1. Weather -**

	2017	2016	Month & Year	Average Temperature In Degrees	Quarterly Total Precip. in Inches
Number of Business Days	77	77			
Number of Weekend Days (F & S)	2017	25	Quarterly Average 17.	35.00	11.07
	2016	25	Quarterly Average 16.	32.67	8.49
			<b>Variance Average</b>	<b>2.33</b>	<b>2.58</b>

**2. Variance Explanations by Location -**

**Liberty Square** - The average ticket price increased by \$.92/transaction

**S. Ashley Lot** - Transient Revenue was down by \$3,900 in FY17. Space rental to contractors \$4,080 in FY 16.

**1st & Huron** - Transient Revenue decreased but the average ticket price increased by \$.68/transaction

**415 W. Wash.** - Revenue decrease is 1/2 transient, 1/2 permit. 2017 Permits down by 9/month

**Meter Bags** - Usage down due to the completion of construction projects in the DDA district, Munger & West Quad.