



## 202602123901 Addendum 1

### PVS Technologies, Inc.

### Supplier Response

#### Event Information

Number: 202602123901 Addendum 1  
Title: 2026-2027 Chemical Consortium  
Type: Request for Proposal (RFP) - Sealed  
Issue Date: 2/12/2026  
Deadline: 2/26/2026 02:00 PM (ET)  
Notes: Notice to Bidders:

Sealed Proposals in response to this Request for Proposal (“RFP”) will be received by the Board of Water and Light (“BWL”) for furnishing of Mid-Michigan Water Chemical Consortium 2026-2027.

Proposals must be in full accordance with the enclosed Scope of Work.

Proposals must be submitted through IonWave. Proposals received via e-mail will not be accepted.

The BWL reserves the right to reject any or all Proposals, waive irregularities or technicalities in any Proposal, and accept any Proposal in whole or in part, which in the opinion of the BWL, is in its best interest. The BWL does not limit the methods or factors to be used for evaluation.

#### Contact Information

Contact: Monica Clark  
Address: 1110 South Pennsylvania Ave.  
Lansing, MI 48912

Email: Monica.Clark@LBWL.COM

## PVS Technologies, Inc. Information

Contact: Bids Department  
Address: 10900 Harper Avenue  
Detroit, MI 48213  
Phone: (313) 921-1200  
Email: TechBids@pvschemicals.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Matthew Nowaczok

Signature

Submitted at 2/25/2026 12:13:41 PM (ET)

bids@pvschemicals.com

Email

## Requested Attachments

**Exceptions to Terms and Conditions (if applicable)**

No response

**Other Attachment**

PVS Technologies, Inc - Corporate Resolution-Insurance-NSF-SDS.pdf

**Sworn and Notarized Affidavit of Compliance**

PVS Technologies, Inc. - Sworn and Notarized Affidavit of Compliance.pdf

## Bid Attributes

<b>1</b>	<b>Company Contact</b> Please provide the primary contact's name, e-mail, and phone number for this proposal. Daesha Foster/Shauga Barthel (Bid Department) bids@pvschemicals.com - (313) 921-1200; Tatyana Lipanovich (Director of Sales) tlapanovich@pvschemicals.com - (313) 319-7868
<b>2</b>	<b>How many years has your firm been in business under the present ownership?</b> 39
<b>3</b>	<b>Have you done business with the Board of Water and Light? If so, furnish specifics.</b> Yes, supplied Ferric Chloride
<b>4</b>	<b>Have you done business with the City of Lansing? If so, furnish specifics.</b> Yes, currently supplying Ferric Chloride
<b>5</b>	<b>Have you ever defaulted on a contract or been involved in litigation with the BWL or the City of Lansing? If so, furnish specifics.</b> No.
<b>6</b>	<b>Have you ever defaulted on a contract or been involved in litigation with any other client in the past five years? If so, furnish specifics.</b> No.

<b>7</b>	<b>List any relationships between your firm's staff and any current BWL employee.</b>
	<input type="text" value="No."/>

<b>8</b>	<b>List at least three (3) references for similar work you have performed for other clients. Include client's name, contact name, title and phone number.</b>
	District of Columbia Water & Sewer Authority - Scott Kang, Senior Sourcing Specialist (202) 787-7058 Middlesex Water Company - Matthew Watts, Treatment Planer-CJO Plant (732) 638-7664 City of Monroe - Monica C. Bulos, Purchasing Assistant 1 (704) 282-4603

<b>9</b>	<b>List subcontractors that you plan to use on this project.</b>
	<input type="text" value="Not Applicable"/>

<b>10</b>	<b>Indicate any exceptions to the enclosed Terms and Conditions</b>
	If YES, Contractor must provide red-lined editing on the BWL Terms and Conditions Microsoft Word document only. Any submission of, or general references to Contractor Terms and Conditions in its entirety anywhere within the proposal will invalidate the proposal.
	<input type="text" value="No"/>

<b>11</b>	<b>Acknowledgment of receipt of any Addendas issued.</b>
	<input type="text" value="Yes"/>

<b>12</b>	<b>Confirm you have reviewed all attachments included in this solicitation.</b>
	<input checked="" type="checkbox"/> Yes

<b>13</b>	<b>I have read and agreed.</b>
	The Bidder states that this proposal is made in conformity with the Proposal Documents and agrees that, in the event of any discrepancies or differences between any conditions of their proposal and the Proposal Documents provided in the Instructions to Bidders and completed by the bidder, the provisions of the latter shall prevail. No verbal or written agreements or understandings considered or entered into prior to signing of a contract in the form of a purchase order, shall be binding after the signing of the contract unless incorporated in the contract.
	The Bidder certifies that this proposal is made in good faith, upon the best information, with knowledge and accuracy, and without collusion or connection with any other person or persons submitting proposals for the work.
	<input checked="" type="checkbox"/> I have read and agreed

## Bid Lines

<b>1</b>	<b>Sodium Hypochlorite (per gallon)</b>	<b>No Bid</b>
	Quantity: <u>  1  </u> UOM: <u>  GAL  </u>	
	Manufacturer: <input type="text" value="No response"/>	
	Manufacturer #: <input type="text" value="No response"/>	

<b>2</b>	<b>Sodium Hypochlorite Demurrage (first 4 hours free)</b>	<b>No Bid</b>
	Quantity: <u>  1  </u> UOM: <u>  HR  </u>	
	Manufacturer: <input type="text" value="No response"/>	
	Manufacturer #: <input type="text" value="No response"/>	

<b>3</b>	Hydrofluosilic Acid- 40,000 lbs. minimum shipments		
	Quantity: <u>  1  </u>	UOM: <u>  TON  </u>	<b>No Bid</b>
	Manufacturer: <u>  No response  </u>		
	Manufacturer #: <u>  No response  </u>		

<b>4</b>	Hydrofluosilic Acid- 30,000 lbs. minimum shipments		
	Quantity: <u>  1  </u>	UOM: <u>  TON  </u>	<b>No Bid</b>
	Manufacturer: <u>  No response  </u>		
	Manufacturer #: <u>  No response  </u>		

<b>5</b>	Hydrofluosilic Acid- multiple locations in 40,000 lbs. minimum shipments		
	Quantity: <u>  1  </u>	UOM: <u>  TON  </u>	<b>No Bid</b>
	Manufacturer: <u>  No response  </u>		
	Manufacturer #: <u>  No response  </u>		

<b>6</b>	Hydrofluosilic Acid- Demurrage (first 4 hours free)		
	Quantity: <u>  1  </u>	UOM: <u>  HR  </u>	<b>No Bid</b>
	Manufacturer: <u>  No response  </u>		
	Manufacturer #: <u>  No response  </u>		

<b>7</b>	Ferric Chloride- Dry Tons		
	Quantity: <u>  1  </u>	UOM: <u>  TON  </u>	Price: <u>  \$1,138.00  </u> Total: <u>  \$1,138.00  </u>
	Manufacturer: <u>  PVS Technologies, Inc.  </u>		
	Manufacturer #: <u>  No Alternative  </u>		

<b>8</b>	Ferric Chloride-Demurrage (first 4 hours free)		
	Quantity: <u>  1  </u>	UOM: <u>  EA  </u>	Price: <u>  \$125.00  </u> Total: <u>  \$125.00  </u>
	Manufacturer: <u>  PVS Technologies, Inc.  </u>		
	Manufacturer #: <u>  No Alternative  </u>		
Supplier Notes: <u>  \$125.00 an hour. After first 4 hours  </u>			

<b>9</b>	Pebble Quicklime		
	Quantity: <u>  1  </u>	UOM: <u>  TON  </u>	<b>No Bid</b>
	Manufacturer: <u>  No response  </u>		
	Manufacturer #: <u>  No response  </u>		

1 0	Pebble Quicklime- Demurrage (first 4 hours free)	
	Quantity: <u>  1  </u> UOM: <u> HR </u>	<b>No Bid</b>
	Manufacturer:	<i>No response</i>
	Manufacturer #:	<i>No response</i>

1 1	Soda Ash	
	Quantity: <u>  1  </u> UOM: <u> TON </u>	<b>No Bid</b>
	Manufacturer:	<i>No response</i>
	Manufacturer #:	<i>No response</i>

1 2	Soda Ash- Demurrage (first 4 hours free)	
	Quantity: <u>  1  </u> UOM: <u> HR </u>	<b>No Bid</b>
	Manufacturer:	<i>No response</i>
	Manufacturer #:	<i>No response</i>

**Response Total: \$1,263.00**