



December 13, 2021

City of Ann Arbor  
Attn: CJ Stegink  
4251 Stone School Road  
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2022 Vehicle State of Michigan Contract Bid# 071B7700180:

**2022 Ford Mustang Mach-E Select AWD in Black** **\$47,400.00 ea**

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

**Order Cutoff Date: TBD.**

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

## 2022 Ford Mustang Mach-E RWD and AWD Major Standard Equipment

### MECHANICAL

- Battery –70kWh Usable Capacity Standard Range High-Voltage
- Electric Drive
  - Primary Electric Motor (Rear)
- Transmission –Single-Speed
- Electric Parking Brake (Includes Auto Hold)
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)

### EXTERIOR

- Active Grille Shutters
- Black Molded-in-Color
  - Front Grille Applique Insert
  - Front/Rear Door Cladding
  - Front/Rear Wheel Lip Moldings
  - Rocker Panel
- Black Upper Window Molding with High Gloss Black Beltline Molding
- Configurable Daytime Running Lamps (DRL)
- Front Door Grabber Handle
- Front/Rear Fascia –Body-Color Upper / Black Molded-in-Color Lower with Front Body Color Insert
- Liftgate –Manual
- Rear Spoiler –Black Painted
- Sharkfin Roof-Mounted Antenna (4G, GPS)
- Taillamps –LED with Sequential Turn Signals
- Tires
  - 225/60R18 All-Season (A/S) BSW
  - Tire Inflator and Sealant Kit (located under load floor)
- Wheels
  - 18" Carbonized Gray-Painted Aluminum
  - Wheel Center Cap –Brushed Aluminum with High Gloss Black Pony Graphic
- Windshield –Laminated Glass
- Windshield Wiper De-Icer
- Wipers
  - Windshield –Variable-Intermittent/Continuous
  - Rear Window –Fixed-Intermittent/Continuous

### INTERIOR/COMFORT

- Center Floor Console with Pedestal Armrest
- Climate Control
  - Cabin Particulate Air Filter
  - Dual-Zone Electronic Automatic Temperature Control
  - Second Row Air Registers
- Beverage Holders –Four (4), two (2) front, two (2) rear
- Driver's Side Footrest
- Floor Mats, Front and Rear –Carpet
- Front Door Scuff Plates –Black MIC with Pony Graphic
- Grab Handles –Driver and Front Passenger. Second Row –two (2), includes Coat Hooks
- Instrument Panel
  - 10.2" Digital Cluster Screen
  - Message Center—Outside Temperature Display
  - Trip Computer
- Lighting
  - Front Map Lights
  - Illuminated Entry System with Courtesy Lamp Delay
  - Rear Cargo Area Light
  - Second Row Dome Light
- Map Pocket –Driver and Front Passenger Seat Back
- Powerpoints (12V) –Front Console, (1); Cargo Area (1)
- Rotary Gear Shift Dial
- Seats
  - ActiveX Seating Material
  - Five Passenger
  - 8-Way Power Driver (Fore/Aft, Up/Down, Power Lumbar, Power Recline)
  - 4-Way Manual Front Passenger (Fore/Aft with Manual Recline)

- Second Row 60/40 Split-Fold-Flat, Fold-Down Center Armrest with Beverage Holders –two (2)
- Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Front Passenger)
- Steering Column –Manual Tilt/Telescoping
- Steering Wheel
  - Soft Vinyl Wrapped
  - Steering Wheel Mounted Controls
- Storage
  - Front Row: Under the Pedestal Center Console Armrest, Stowage Bins on front doors, Glove Box, Open Media Bin, Overhead Console with Sunglasses Storage
  - Cargo Area: Adjustable load floor, charge cord storage integrated under load floor
- Windows, Power
  - Global Open/Close
  - One-Touch Up/Down Feature (Front and Rear)

### SAFETY/SECURITY

- AdvanceTrac
- Advanced Security Pack –Includes SecuriLock® Passive Anti-Theft System (PATS) and Inclinometer / Intrusion Sensors
- Airbags
  - Driver and Front Row Passenger Dual-Stage
  - Driver Knee
  - Front-Seat Mounted Side-Impact
  - Rear-Seat Mounted Side-Impact
  - Side Curtain
- Auto-Dimming Rearview Mirror
- Center High-Mounted Stop Lamp (CHMSL)
- Door Locks
  - Autolock/Autounlock
  - Child-Safety Rear, Power
  - E-Latch with Push-button to open doors
  - Power Lock/Unlock
- Electronic Stability Control
- Electronic Traction Control
- Headlamps—Courtesy Delay
- LED Reflector
- Wiper-Activated
- Head Restraints
  - Two-Way Manually Adjustable Driver and Front-Passenger
  - Two-Way Manually Adjustable Second Row (Center Head Restraint only; Outboard are fixed position.)
- Hooks
  - Cargo Tie-Down –Two (2)
- Individual Tire Pressure Monitoring System (iTMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on Rear Outboard Seat Positions
- Mirrors, Sideview –Heated Power Glass, Manual-Fold, LED Turn Signals, Pony Projection Lamp and Body-Color Caps
- MyKey®
- Rear-Window Defroster and Washer
- Safety Belts
  - Front and Second Row –Belt-Minder® (Safety Belt Reminder)
  - Front Row Height Adjustable—Second Row Outboard and Center Seat Shoulder
  - Three-Point Safety Belts on all (5) Seating Positions
- SOS Post-Crash Alert System™

### FORD CO-PILOT360™ TECHNOLOGY

- Audible Vehicle Alert System (Alerts Pedestrians)
- Ford Co-Pilot360™ 2.0
  - Auto High-Beam Headlamps
  - BLIS® (Blind Spot Information System) with Cross-Traffic Alert
  - Lane-Keeping System
    - Lane-Keeping Alert
    - Lane-Keeping Aid
    - Driver Alert
  - Pre-Collision Assist with Automatic Emergency Braking

- Pedestrian Detection○Forward Collision Warning<sup>1</sup>
- Dynamic Brake Support
- Post-Collision Braking
- Rear View Camera
- Reverse Brake Assist
- Reverse Parking Sensors
- Ford Co-Pilot360™ Assist 2.01
- Intelligent Adaptive Cruise Control with
- Stop-and-Go
- Lane Centering Assist
- Speed Sign Recognition
- Evasive Steering Assist—Intersection Assist
- Connected Built-In Navigation with 3 Years of Service, EV Trip Planner, Pinch-to-Zoom Capability, Live Traffic, Predictive Destinations and Route Guidance
- Forward Sensing System
- Headlamps –Autolamp (Automatic On/Off)

#### **FUNCTIONAL**

- 4-Door Intelligent Access (Lock/Unlock) with Push-Button Start and SecuriCode®Keyless Entry Keypad
- Audio
- AM/FM Stereo
- Six (6) Speakers
- Media Bin, Open
- MP3 Capable
- Speed-Compensated Volume
- SiriusXM® with 360L
- Super Categories / Live Sports Categories
- "For You" Recommendations
- SiriusXM Listener Profiles
- Charge Cord—Switchable cord end to allow customer charge functionality with 120V (NEMA 5-15) up to 15 Amps or 240V (NEMA 14-50) up to 32 Amps
- Portable Charge Cord
- Single Phase On-board Charger 1 Incremental to the standard Ford Co-Pilot360™ 2.0 features.
- Charge Capability
- SAE J1772 CCS (Combo Connector System) ChargePort capable of charging2on 120V, 240V and Direct Current (DC Fast Charge)3
- AC Charging: Up to 10.5kW with 48 Amps capability
- DC Charging: Up to 150kW capability
- LED Charge Status Indicator on Charge Port with Courtesy Illumination
- Charge Management

- Ability to adjust and schedule charging along with intergration to FordPass Connect™
- Compass (Direction Symbols)
- Electric Power-Assisted Steering (EPAS)
- Enhanced Memory –Save settings for Driver Display, Radio, Navigation and Driver Assistance Technologies
- FordPass Connect™
- 4G LTE Wi-Fi hotspot connects up to 10 devices
- Enables FordPassApp Features
- FordPass App Features:
- Remotely start, lock andunlock vehicle
- Locate parked vehicle
- Check vehicle current state of charge and set departure times
- Schedule times to charge your vehicle and set charge level notifications
- Set preferences with Remote Vehicle Setup5○FordPass™ Power My Trip
- Locate & pay for charging
- Set up Plug & Charge
- Phone As A Key Note:Vehicle comes equipped with one (1) key fob
- Front and Rear Stabilizer Bar
- Front Trunk "Frunk" –Drainable
- Rain-Sensing Wipers (Front Only)
- Regenerative Braking System
- SYNC® 4A with Enhanced VoiceRecognition
- 15.5" LCD Capacitive Touchscreen with Swipe Capability
- Wireless Phone Connection
- Cloud Connected
- AppLink® w/ App Catalog
- 911® Assist
- Wireless Apple CarPlay® andAndroid Auto™ Compatibility
- Digital Owner's Manual
- Adaptive Dashcards
- Personal Profiles
- Conversational Voice Command Recognition
- Three Selectable Drive Modes (Engage, Whisper, Unbridled) and One Pedal Driving Mode
- EcoCoach (efficient driving assistant) –available with Engage mode
- USB Ports, First and Second Rows –One (1) "A" and one (1) "C" I n each row
- Transmission Oil Cooler
- Universal Garage Door Opener (UGDO)
- Wireless Charging Pad

### **Base Price Select**

<input type="checkbox"/> Mach-E Select Rear Wheel Drive K1R/100A/99M/44A	<b>\$42,000.00</b>
<input checked="" type="checkbox"/> Mach-E Select All Wheel Drive K1S/100A/99M/44A	<b>\$46,695.00</b>

#### **SELECT Options**

##### **Comfort / Technology Package**

- Ford Co-Pilot360™ Active 2.01
- BlueCruise (hands-free driving)2
- Active Park Assist 2.0
- 360-Degree Camera with Split View and Front Washer
- Cargo Area Cover
- Hands-Free, Foot-Activated Liftgate (includes Power Liftgate functionality)
- Heated Front Row Seats
- Heated Steering Wheel
- Memory
- Driver's Seat and Sideview Power-Folding Mirrors
- Seats
- 6-way Manual Passenger

**Code**  
67V

**Price**  
3200.00

<input checked="" type="checkbox"/> <b>Interior Protection Package</b>	17P	240.00
•Cargo Area Protector		
•Floor Liners, Front and Rear (Deletes Carpeted Floor Mats)		
<input type="checkbox"/> 19" Shadow Silver-Painted Aluminum Wheels with High Gloss Black-Painted Aero Cover	645	45.00
<input type="checkbox"/> Daytime Running Lights	942	595.00
<input checked="" type="checkbox"/> Extra Keys \$350.00 ea x 2	SIG	700.00

**Total Price \$47,400.00 ea**

**Color and Trim Availability on Select Trim Only**

<u>Exterior Colors</u>		<u>Interior Color</u> <u>Black Onyx (SJ)</u>
Shadow Black	[G1]	<input checked="" type="checkbox"/>
Spacer White Metallic	[A3]	<input type="checkbox"/>
Grabber Blue Metallic	[AE]	<input type="checkbox"/>
Iced Blue Silver Metallic	[GP]	<input type="checkbox"/>
Dark Matter Gray Metallic	[HY]	<input type="checkbox"/>
Extra Cost Paint(add \$495.00)		
Rapid Red Metallic Tint Clearcoat	[RR]	<input type="checkbox"/>
Extra Cost Paint(add \$795.00)		
Star White Tri-Coat Metallic	[AZ]	<input type="checkbox"/>