May 25, 2016

City of Ann Arbor
301 E. Huron St.
Ann Arbor, MI 48107

RE: UIS – Fee Proposal
     RFP 975, Electrical and Instrumentation Support Services for the City of Ann Arbor
     Water Treatment Services Unit

UIS Quote #160773

Rates quoted below include:
- all overhead costs
- travel time
- service vehicles
- test and calibration equipment

Rates do not include any material that may be required.

Rate Type	Definition	Instrumentation Tech Kevin Mitchell Rate Per Hour	Programmer Bob Clark Rate Per Hour	Hydro Tech Kevin Mitchell Rate Per Hour	Electrical Tech Rick Eynon, Andy Gohl, Kevin Ladd, Tim McBride, Rick Walls Rate Per Hour
Regular Time	**"Regular Time"** is defined as: eight (8) hours' work between the hours of 7:00 a.m. and 4:30 p.m., Monday through Friday	Rate $121.00/hour	Rate $149.00/hour	Rate $140.00/hour	Rate $140.00/hour
Overtime Hourly Rate	**"Overtime"** is defined as: 4:30 p.m. to 10:00 p.m., Monday through Friday	Rate $170.00/hour	Rate $178.00/hour	Rate $178.00/hour	Rate $178.00/hour
Weekend Hourly Rate	**"Weekend"** is defined as: A) 8:00 a.m. to 4:30 p.m. on Saturday B) 12:00 a.m. to 7:59 a.m. on Saturday and 4:31 p.m. Saturday to 11:59 p.m. Sunday	A) Rate $170.00/hour B) Rate $199.00/hour	A) Rate $178.00/hour B) Rate $205.00/hour	A) Rate $178.00/hour B) Rate $205.00/hour	A) Rate $178.00/hour B) Rate $205.00/hour
After Hours Hourly Rate	**"After Hours"** is defined as: 12:00 a.m. to 6:59 a.m., Monday through Friday and 10:00 p.m. to 11:59 p.m., Monday through Friday	Rate $199.00/hour	Rate $205.00/hour	Rate $205.00/hour	Rate $205.00/hour
Holiday Hourly Rate	**"Holiday"** is defined as: Any hours worked on New Year's Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving and Christmas Day.	Rate $199.00/hour	Rate $205.00/hour	Rate $205.00/hour	Rate $205.00/hour

Proposed Fee Escalation

Rates quoted above will be in effect for the first year and for the optional second year of the contract. Rates for the optional third year will be negotiated at the end of second year.