



Q-803985-46182SH

Issued: 06/09/2026



Quote Expiration: 07/10/2026

Estimated Contract Start Date: 07/15/2026

Account Number: 111157

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Ann Arbor Police Dept. - MI 301 E Huron St Ann Arbor, MI 48104-1908 USA	Ann Arbor Police Dept. - MI 301 E Huron St Ann Arbor MI 48104-1908 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Sam Hay Phone: Email: shay@axon.com Fax:	Marianne Frank Phone: Email: mfrank@a2gov.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$2,697,654.26
ESTIMATED TOTAL W/ TAX	\$2,697,654.26

Discount Summary

Average Savings Per Year	\$426,728.00
TOTAL SAVINGS	\$2,133,640.00

Payment Summary

Date	Subtotal	Tax	Total
Jun 2026	\$534,680.98	\$0.00	\$534,680.98
Jun 2027	\$540,743.32	\$0.00	\$540,743.32
Jun 2028	\$540,743.32	\$0.00	\$540,743.32
Jun 2029	\$540,743.32	\$0.00	\$540,743.32
Jun 2030	\$540,743.32	\$0.00	\$540,743.32
Total	\$2,697,654.26	\$0.00	\$2,697,654.26

Quote Unbundled Price: \$4,496,912.35
 Quote List Price: \$3,014,824.75
 Quote Subtotal: \$2,697,654.26

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1			\$1.00	(\$17,630.10)	(\$17,630.10)	\$0.00	(\$17,630.10)
100552	TRANSFER BALANCE - GOODS	1			\$1.00	\$11,567.78	\$11,567.78	\$0.00	\$11,567.78
HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	60			\$143.05	\$15,735.00	\$0.00	\$15,735.00
Fleet3B+TAP	Fleet 3 Basic + TAP	2	60	\$233.19	\$210.15	\$210.15	\$25,218.00	\$0.00	\$25,218.00
IR1CA	Interview Room 1 Camera Standard	2	60	\$452.26	\$405.68	\$405.68	\$48,681.60	\$0.00	\$48,681.60
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	60	\$148.39	\$139.74	\$139.74	\$243,147.60	\$0.00	\$243,147.60
M00050	OFFICER SAFETY PLAN T10 PLUS	110	60	\$578.07	\$357.48	\$291.87	\$1,926,336.08	\$0.00	\$1,926,336.08
A00046	AXON AIR DFR PATROL PLAN	2	60			\$1,623.35	\$194,801.60	\$0.00	\$194,801.60
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$78.01	\$62.52	\$62.52	\$11,253.60	\$0.00	\$11,253.60
A la Carte Hardware									
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
102773	AXON LIGHTPOST NEMA POWER POLE ARM	5			\$430.00	\$0.00	\$0.00	\$0.00	\$0.00
101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29			\$149.00	\$149.00	\$4,321.00	\$0.00	\$4,321.00
101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29			\$1,899.00	\$1,899.00	\$55,071.00	\$0.00	\$55,071.00
A00031	AXON AIR R10 TEAM KIT BUNDLE	1	60		\$12,858.45	\$530.03	\$31,802.00	\$0.00	\$31,802.00
H00002	AB4 Multi Bay Dock Bundle	17			\$1,638.90	\$43.90	\$746.30	\$0.00	\$746.30
A la Carte Software									
102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	60		\$179.01	\$179.01	\$10,740.60	\$0.00	\$10,740.60
80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	60		\$16.27	\$16.27	\$30,262.20	\$0.00	\$30,262.20
ProLicense	Pro License Bundle	32	60		\$48.82	\$48.75	\$93,600.00	\$0.00	\$93,600.00
A la Carte Services									
102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1			\$12,000.00	\$12,000.00	\$12,000.00	\$0.00	\$12,000.00
Total							\$2,697,654.26	\$0.00	\$2,697,654.26

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	15	1	06/15/2026
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	95	1	06/15/2026
AB4 CONNECTED HARDWARE BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	06/15/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 CONNECTED HARDWARE BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	121	1	06/15/2026
AB4 CONNECTED HARDWARE BUNDLE	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	121	1	06/15/2026
AB4 CONNECTED HARDWARE BUNDLE	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	121	1	06/15/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	17	1	06/15/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	17	1	06/15/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	17	1	06/15/2026
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	2	1	06/15/2026
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	2	1	06/15/2026
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	2	1	06/15/2026
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	2	1	06/15/2026
Interview Room 1 Camera Standard	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	2	1	06/15/2026
Interview Room 1 Camera Standard	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	2	1	06/15/2026
Interview Room 1 Camera Standard	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	2	1	06/15/2026
Interview Room 1 Camera Standard	50220	AXON INTERVIEW - POE SWITCH - 8 PORT	2	1	06/15/2026
Interview Room 1 Camera Standard	50294	AXON INTERVIEW - SERVER - LITE	2	1	06/15/2026
Interview Room 1 Camera Standard	50322	AXON INTERVIEW - TOUCH PANEL PRO	2	1	06/15/2026
Interview Room 1 Camera Standard	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	2	1	06/15/2026
Interview Room 1 Camera Standard	74116	AXON INTERVIEW - COVERT ENCLOSURE	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100122	AXON VR - HEADSET - BATTERY	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100126	AXON VR - TACTICAL BAG	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	110	2	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	3	2	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	8	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100399	AXON TASER 10 - CARTRIDGE - LIVE	2200	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100400	AXON TASER 10 - CARTRIDGE - HALT	1100	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100591	AXON TASER - CLEANING KIT	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	110	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100748	AXON VR - CONTROLLER - TASER 10	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	100754	AXON VR - HEADSET - BATTERY CHARGING DOCK	1	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	9	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101294	AXON VR - TABLET	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101300	AXON VR - TABLET CASE	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101413	AXON VR - CONTROLLER - HANDGUN VR320H	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	10	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101751	AXON VR - HEADSET - HTC FOCUS VISION	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	3	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	110	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	30	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101886	SIGNAL SENSOR	110	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	101889	AXON SIGNAL - BATTERY - CR2032	110	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102131	AXON LIGHTPOST - 3P CAMERA	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102132	UBIHUB 2.0 WITH AXON EMBEDDED CAPABILITY	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102164	AXON LIGHTPOST - 3P CAMERA MOUNTING HARDWARE	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102345	AXON DEDRONE PORTABLE (RF) RF-360 AND RF-560 (1039)	1	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102389	AXON VR - MULTI-USER ROOM MARKER	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102455	AXON DEDRONE BATTERY USA - NC	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	102709	AXON LIGHTPOST - CORE	5	1	06/15/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
OFFICER SAFETY PLAN T10 PLUS	103052	AXON DEDRONE - REMOTE ID SENSOR	5	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	20018	AXON TASER - BATTERY PACK - TACTICAL	110	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	20018	AXON TASER - BATTERY PACK - TACTICAL	11	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	20018	AXON TASER - BATTERY PACK - TACTICAL	3	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	2	1	06/15/2026
OFFICER SAFETY PLAN T10 PLUS	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	2	1	06/15/2026
A la Carte	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	1	06/15/2026
A la Carte	101924	AXON FLEET - TAOGAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	1	06/15/2026
A la Carte	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	1	06/15/2026
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	1	06/15/2026
AXON AIR R10 TEAM KIT BUNDLE	102465	AXON AIR - SKYDIO R10 TEAM HW KIT	1	1	07/15/2026
AXON AIR DFR PATROL PLAN	102765	AXON AIR - SKYDIO X10 PATROL DFR HW KIT	2	1	08/14/2026
OFFICER SAFETY PLAN T10 PLUS	100400	AXON TASER 10 - CARTRIDGE - HALT	880	1	06/15/2027
OFFICER SAFETY PLAN T10 PLUS	100400	AXON TASER 10 - CARTRIDGE - HALT	880	1	06/15/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	100210	AXON VR - TAP REFRESH 1 - TABLET	5	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	101009	AXON VR - TAP REFRESH 1 - HANDGUN CONTROLLER	5	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	101012	AXON VR - TAP REFRESH 1 - TASER CONTROLLER	5	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	20373	AXON VR - TAP REFRESH 1 - HEADSET	5	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	73309	AXON BODY - TAP REFRESH 1 - CAMERA	113	1	12/15/2028
OFFICER SAFETY PLAN T10 PLUS	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	14	1	12/15/2028
AXON AIR DFR PATROL PLAN	102767	AXON AIR - SKYDIO SAFE - X10 PATROL DFR HW KIT - REFRESH 1	2	1	02/13/2029
OFFICER SAFETY PLAN T10 PLUS	100400	AXON TASER 10 - CARTRIDGE - HALT	880	1	06/15/2029
OFFICER SAFETY PLAN T10 PLUS	100400	AXON TASER 10 - CARTRIDGE - HALT	880	1	06/15/2030
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	3	1	06/15/2031
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	2	1	06/15/2031
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	29	1	06/15/2031
OFFICER SAFETY PLAN T10 PLUS	102154	AXON LIGHTPOST - TAP REFRESH 3P CAMERA	5	1	06/15/2031
OFFICER SAFETY PLAN T10 PLUS	102162	AXON LIGHTPOST - TAP REFRESH - UBIHUB	5	1	06/15/2031
OFFICER SAFETY PLAN T10 PLUS	73310	AXON BODY - TAP REFRESH 2 - CAMERA	113	1	06/15/2031
OFFICER SAFETY PLAN T10 PLUS	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	14	1	06/15/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR DFR PATROL PLAN	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	2	07/15/2026	07/14/2031
AXON AIR DFR PATROL PLAN	102678	AXON AIR - SKYDIO X10 PATROL DFR SUBSCRIPTION PLAN W/ DATA	2	07/15/2026	07/14/2031
AXON AIR R10 TEAM KIT BUNDLE	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	1	07/15/2026	07/14/2031
AXON AIR R10 TEAM KIT BUNDLE	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	07/15/2026	07/14/2031
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	2	07/15/2026	07/14/2031
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	4	07/15/2026	07/14/2031
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	29	07/15/2026	07/14/2031
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	58	07/15/2026	07/14/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 1 Camera Standard	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	2	07/15/2026	07/14/2031
Interview Room 1 Camera Standard	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	2	07/15/2026	07/14/2031
Interview Room 1 Camera Standard	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	07/15/2026	07/14/2031
Interview Room 1 Camera Standard	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	07/15/2026	07/14/2031
Interview Room 1 Camera Standard	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	2	07/15/2026	07/14/2031
Interview Room 1 Camera Standard	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	100801	AXON RECORDS - OSP LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	101180	AXON TASER - DATA SCIENCE PROGRAM	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102142	AXON FUSUS LICENSE	5	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102205	AXON DEDRONE - DEDRONETRACKER.AI RF SOFTWARE HOSTED	2	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102205	AXON DEDRONE - DEDRONETRACKER.AI RF SOFTWARE HOSTED	5	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102610	AXON COMMUNITY LINK	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	102641	AXON FUSUS - CCTV STREAMS	250	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	20248	AXON TASER - EVIDENCE.COM LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	20248	AXON TASER - EVIDENCE.COM LICENSE	2	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	20370	AXON VR - USER ACCESS - FULL VR	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73447	AXON BODY - LICENSE - FUSUS LIVESTREAM	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73638	AXON STANDARDS - LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1100	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73739	AXON PERFORMANCE - LICENSE	110	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	07/15/2026	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	73746	AXON EVIDENCE - ECOM LICENSE - PRO	110	07/15/2026	07/14/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	96	07/15/2026	07/14/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	32	07/15/2026	07/14/2031
A la Carte	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	07/15/2026	07/14/2031
A la Carte	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	07/15/2026	07/14/2031

Services

Bundle	Item	Description	QTY
AXON AIR DFR PATROL PLAN	102526	PSO 1-Day Onsite	1
AXON AIR DFR PATROL PLAN	102667	AXON AIR - SKYDIO X10 PATROL DFR SERVICES - PREMIUM SOLUTION	2
AXON AIR DFR PATROL PLAN	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
AXON AIR R10 TEAM KIT BUNDLE	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	2
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	29
Interview Room 1 Camera Standard	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	2
OFFICER SAFETY PLAN T10 PLUS	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	110
OFFICER SAFETY PLAN T10 PLUS	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	7
OFFICER SAFETY PLAN T10 PLUS	101193	AXON TASER - ON DEMAND CERTIFICATION	110
OFFICER SAFETY PLAN T10 PLUS	102153	AXON LIGHTPOST - INSTALL SERVICE	10

Services

Bundle	Item	Description	QTY
OFFICER SAFETY PLAN T10 PLUS	102156	AXON LIGHTPOST - CONNECT SERVICE	5
OFFICER SAFETY PLAN T10 PLUS	102394	AXON LIGHTPOST - 5YR MAINTENANCE, MONITORING, WTY SERVICE	5
OFFICER SAFETY PLAN T10 PLUS	102529	AXON FUSUS - PSO - IMPLEMENTATION - ALL	1
OFFICER SAFETY PLAN T10 PLUS	102676	AXON LIGHTPOST LICENSE	5
OFFICER SAFETY PLAN T10 PLUS	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	110
OFFICER SAFETY PLAN T10 PLUS	80190	AXON EVIDENCE - CHANNEL SERVICES	1
A la Carte	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 1 Camera Standard	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	2		
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	06/15/2027	07/14/2031
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	2	06/15/2027	07/14/2031
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	2	06/15/2027	07/14/2031
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	29	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	100197	AXON VR - EXT WARRANTY - HEADSET	5	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	100213	AXON VR - EXT WARRANTY - TABLET	5	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	110	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	3	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	101007	AXON VR - EXT WARRANTY - TASER CONTROLLER	5	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	5	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	101686	AXON SIGNAL - EXT WARRANTY - SIGNAL SENSOR	110	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	3	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	110	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	11	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	2	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80464	AXON BODY - TAP WARRANTY - CAMERA	113	06/15/2027	07/14/2031
OFFICER SAFETY PLAN T10 PLUS	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	14	06/15/2027	07/14/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	301 E Huron St	Ann Arbor	MI	48104-1908	USA
2	301 E Huron St	Ann Arbor	MI	48104-1908	USA

Payment Details

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	\$11,014.20	\$0.00	\$11,014.20
Annual Payment 1	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	\$864.20	\$0.00	\$864.20
Annual Payment 1	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	\$2,148.12	\$0.00	\$2,148.12
Annual Payment 1	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$2,400.00	\$0.00	\$2,400.00
Annual Payment 1	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	\$0.00	\$0.00	\$0.00
Annual Payment 1	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	\$0.00	\$0.00	\$0.00
Annual Payment 1	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	\$6,052.44	\$0.00	\$6,052.44
Annual Payment 1	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$6,360.40	\$0.00	\$6,360.40
Annual Payment 1	A00046	AXON AIR DFR PATROL PLAN	2	\$38,960.32	\$0.00	\$38,960.32
Annual Payment 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$2,250.72	\$0.00	\$2,250.72
Annual Payment 1	Fleet3B+TAP	Fleet 3 Basic + TAP	2	\$5,043.61	\$0.00	\$5,043.61
Annual Payment 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	\$48,629.52	\$0.00	\$48,629.52
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	17	\$149.26	\$0.00	\$149.26
Annual Payment 1	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	\$3,147.00	\$0.00	\$3,147.00
Annual Payment 1	IR1CA	Interview Room 1 Camera Standard	2	\$9,736.32	\$0.00	\$9,736.32
Annual Payment 1	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$385,267.19	\$0.00	\$385,267.19
Annual Payment 1	ProLicense	Pro License Bundle	32	\$18,720.00	\$0.00	\$18,720.00
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	\$11,567.78	\$0.00	\$11,567.78
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$17,630.10)	\$0.00	(\$17,630.10)
Total				\$534,680.98	\$0.00	\$534,680.98

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	\$11,014.20	\$0.00	\$11,014.20
Annual Payment 2	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	\$864.20	\$0.00	\$864.20
Annual Payment 2	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	\$2,148.12	\$0.00	\$2,148.12
Annual Payment 2	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$2,400.00	\$0.00	\$2,400.00
Annual Payment 2	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	\$0.00	\$0.00	\$0.00
Annual Payment 2	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	\$0.00	\$0.00	\$0.00
Annual Payment 2	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	\$6,052.44	\$0.00	\$6,052.44
Annual Payment 2	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$6,360.40	\$0.00	\$6,360.40
Annual Payment 2	A00046	AXON AIR DFR PATROL PLAN	2	\$38,960.32	\$0.00	\$38,960.32

Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$2,250.72	\$0.00	\$2,250.72
Annual Payment 2	Fleet3B+TAP	Fleet 3 Basic + TAP	2	\$5,043.61	\$0.00	\$5,043.61
Annual Payment 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	\$48,629.52	\$0.00	\$48,629.52
Annual Payment 2	H00002	AB4 Multi Bay Dock Bundle	17	\$149.26	\$0.00	\$149.26
Annual Payment 2	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	\$3,147.00	\$0.00	\$3,147.00
Annual Payment 2	IR1CA	Interview Room 1 Camera Standard	2	\$9,736.32	\$0.00	\$9,736.32
Annual Payment 2	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$385,267.21	\$0.00	\$385,267.21
Annual Payment 2	ProLicense	Pro License Bundle	32	\$18,720.00	\$0.00	\$18,720.00
Total				\$540,743.32	\$0.00	\$540,743.32

Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	\$11,014.20	\$0.00	\$11,014.20
Annual Payment 3	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	\$864.20	\$0.00	\$864.20
Annual Payment 3	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	\$2,148.12	\$0.00	\$2,148.12
Annual Payment 3	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$2,400.00	\$0.00	\$2,400.00
Annual Payment 3	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	\$0.00	\$0.00	\$0.00
Annual Payment 3	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	\$0.00	\$0.00	\$0.00
Annual Payment 3	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	\$6,052.44	\$0.00	\$6,052.44
Annual Payment 3	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$6,360.40	\$0.00	\$6,360.40
Annual Payment 3	A00046	AXON AIR DFR PATROL PLAN	2	\$38,960.32	\$0.00	\$38,960.32
Annual Payment 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$2,250.72	\$0.00	\$2,250.72
Annual Payment 3	Fleet3B+TAP	Fleet 3 Basic + TAP	2	\$5,043.61	\$0.00	\$5,043.61
Annual Payment 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	\$48,629.52	\$0.00	\$48,629.52
Annual Payment 3	H00002	AB4 Multi Bay Dock Bundle	17	\$149.26	\$0.00	\$149.26
Annual Payment 3	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	\$3,147.00	\$0.00	\$3,147.00
Annual Payment 3	IR1CA	Interview Room 1 Camera Standard	2	\$9,736.32	\$0.00	\$9,736.32
Annual Payment 3	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$385,267.21	\$0.00	\$385,267.21
Annual Payment 3	ProLicense	Pro License Bundle	32	\$18,720.00	\$0.00	\$18,720.00
Total				\$540,743.32	\$0.00	\$540,743.32

Jun 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	\$11,014.20	\$0.00	\$11,014.20
Annual Payment 4	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	\$864.20	\$0.00	\$864.20
Annual Payment 4	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	\$2,148.12	\$0.00	\$2,148.12
Annual Payment 4	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$2,400.00	\$0.00	\$2,400.00
Annual Payment 4	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	\$0.00	\$0.00	\$0.00
Annual Payment 4	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	\$0.00	\$0.00	\$0.00
Annual Payment 4	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	\$6,052.44	\$0.00	\$6,052.44
Annual Payment 4	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$6,360.40	\$0.00	\$6,360.40
Annual Payment 4	A00046	AXON AIR DFR PATROL PLAN	2	\$38,960.32	\$0.00	\$38,960.32
Annual Payment 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$2,250.72	\$0.00	\$2,250.72
Annual Payment 4	Fleet3B+TAP	Fleet 3 Basic + TAP	2	\$5,043.61	\$0.00	\$5,043.61
Annual Payment 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	\$48,629.52	\$0.00	\$48,629.52
Annual Payment 4	H00002	AB4 Multi Bay Dock Bundle	17	\$149.26	\$0.00	\$149.26
Annual Payment 4	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	\$3,147.00	\$0.00	\$3,147.00
Annual Payment 4	IR1CA	Interview Room 1 Camera Standard	2	\$9,736.32	\$0.00	\$9,736.32
Annual Payment 4	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$385,267.21	\$0.00	\$385,267.21
Annual Payment 4	ProLicense	Pro License Bundle	32	\$18,720.00	\$0.00	\$18,720.00
Total				\$540,743.32	\$0.00	\$540,743.32

Jun 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	29	\$11,014.20	\$0.00	\$11,014.20
Annual Payment 5	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	29	\$864.20	\$0.00	\$864.20
Annual Payment 5	102468	AXON AIR - SKYDIO CONNECT DATA PLAN FOR R10	1	\$2,148.12	\$0.00	\$2,148.12
Annual Payment 5	102604	VR FACILITATOR & IMPLEMENTATION (2-DAY)	1	\$2,400.00	\$0.00	\$2,400.00
Annual Payment 5	102773	AXON LIGHTPOST NEMA POWER POLE ARM	5	\$0.00	\$0.00	\$0.00
Annual Payment 5	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	29	\$0.00	\$0.00	\$0.00
Annual Payment 5	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	31	\$6,052.44	\$0.00	\$6,052.44
Annual Payment 5	A00031	AXON AIR R10 TEAM KIT BUNDLE	1	\$6,360.40	\$0.00	\$6,360.40
Annual Payment 5	A00046	AXON AIR DFR PATROL PLAN	2	\$38,960.32	\$0.00	\$38,960.32
Annual Payment 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$2,250.72	\$0.00	\$2,250.72
Annual Payment 5	Fleet3B+TAP	Fleet 3 Basic + TAP	2	\$5,043.60	\$0.00	\$5,043.60
Annual Payment 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	29	\$48,629.52	\$0.00	\$48,629.52
Annual Payment 5	H00002	AB4 Multi Bay Dock Bundle	17	\$149.26	\$0.00	\$149.26
Annual Payment 5	HWCNAB4	AB4 CONNECTED HARDWARE BUNDLE	110	\$3,147.00	\$0.00	\$3,147.00
Annual Payment 5	IR1CA	Interview Room 1 Camera Standard	2	\$9,736.32	\$0.00	\$9,736.32
Annual Payment 5	M00050	OFFICER SAFETY PLAN T10 PLUS	110	\$385,267.22	\$0.00	\$385,267.22
Annual Payment 5	ProLicense	Pro License Bundle	32	\$18,720.00	\$0.00	\$18,720.00
Total				\$540,743.32	\$0.00	\$540,743.32

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-342793 (6-Bay Dock), Q-353966 (1 Single Bay Dock), Q-393237 (Fleet 2 Spare Parts), Q-402079 (Fleet Adjustment), Q-406122 (Transport Van Fleet 3 qty.1), Q-406774 (VR), Q-407046 (Spare Fleet 3 Kits qty.2), Q-415114 (15 T7 Cert), Q-519470 (Mid-Tap Refresh Amendment \$0), Q-711625 (Tap Refresh VR), Q-730200 (Standalone IT Fix), Q-743501 (Skydio X10).

Agency is terminating those contracts effective 7/15/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$6,062.32

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

For the City of Ann Arbor

By: _____

By: _____

This _____ day of _____ 2026

Approved as to substance

By: _____

Approved as to form and content

By: _____