



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number 7  
 to  
 Contract Number 18000000768

<b>CONTRACTOR</b>	DETROIT SALT COMPANY LC
	12841 Sanders Street
	Detroit, MI 48217
	Steve Briggs
	313-841-5144
	sales@detroitsalt.com
	CV0040860

<b>STATE</b>	<b>Program Manager</b>	Justin Droste	SW
		517-636-0518	
		drostej@michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$17,094,621.00	\$14,831,737.45	\$31,926,358.45		

**DESCRIPTION**

Effective September 1st, 2021 this contract is hereby amended to include FY 2021-2022 annual road salt pricing, which has been attached as Schedule B. The contract value is increased by \$14,831,737.45 to account for State of Michigan anticipated spend.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER														
133,975 \$ 8,059,099.50 Early Fill-Up														
Region	Item	County		Org. Name	Early Tons	Price Per Ton	Low Vendor	Total Price	Drop Point Address	City	State	Zip	Org. Phone	Org. Email
1-Superior	10	Chippewa	MiDEAL	CHIPPEWA COUNTY ROAD COMMISSION	700	\$ 70.17	Detroit	\$ 49,119.00	Intersection of M-28 and Mackinac Trail	Sault Ste. Marie	MI	49783	(906) 635-5295	abbyc@chippewacountyroads.org
1-Superior	11	Chippewa	MiDEAL	LAKE SUPERIOR STATE UNIVERSITY	100	\$ 70.17	Detroit	\$ 7,017.00	650 W. Easterday Ave	Sault Ste Marie	MI	49783	(906) 635-2761	scharles1@lssu.edu
1-Superior	12	Chippewa	MiDEAL	SAULT STE. MARIE, CITY OF	1600	\$ 70.17	Detroit	\$ 112,272.00	1200 East Easterday Avenue	Sault Ste. Marie	MI	49783	(906) 632-5717	rtroyer@saultcity.com
1-Superior	14	Chippewa	MiDEAL	SAULT TRIBE CENTRAL PURCHASING	350	\$ 70.17	Detroit	\$ 24,559.50	3375 S M-129	Sault Ste. Marie	Michigan	49783	(906) 635-7035	thenning@saulttribe.net
1-Superior	15	Chippewa	MiDEAL	Bay Mills Indian Community	50	\$ 70.17	Detroit	\$ 3,508.50	12069 w. Lakshore Dr.	Brimley	Mi	49715		danaparish@baymills.org
1-Superior	42	Luce	MiDEAL	LUCE COUNTY ROAD COMMISSION	50	\$ 74.78	Detroit	\$ 3,739.00	302 E McMillan Ave	Newberry	Michigan	49868	(906) 293-5741	finance@lcr48.org
1-Superior	43	Luce	MiDEAL	LUCE COUNTY ROAD COMMISSION	200	\$ 74.78	Detroit	\$ 14,956.00	423 W McMillan Ave	Newberry	MI	49868	(906) 293-5741	finance@lcr48.org
1-Superior	44	Mackinac	MiDEAL	MACKINAC COUNTY ROAD COMMISSION	100	\$ 74.14	Detroit	\$ 7,414.00	N 6809 Cedar Lane	Engadine	MI	49827	(906) 643-7333	mcrcc@mackinacounty.net
1-Superior	45	Mackinac	MiDEAL	MACKINAC COUNTY ROAD COMMISSION	200	\$ 74.14	Detroit	\$ 14,828.00	E2670 St. Ignace Road	Hessel	mi	49745	(906) 643-7333	mcrcc@mackinacounty.net
1-Superior	46	Mackinac	MiDEAL	ST. IGNACE, CITY OF	800	\$ 74.14	Detroit	\$ 59,312.00	397 Graham Ave Dock #3	St. Ignace	MI	49781	(906) 643-9671	sisec@lighthouse.net
1-Superior	47	Mackinac	MiDEAL	SAULT TRIBE CENTRAL PURCHASING	200	\$ 74.14	Detroit	\$ 14,828.00	500 Ferry Lane	St. Ignace	Michigan	49781	(906) 635-7035	thenning@saulttribe.net
2-North	1	Alcona	MiDEAL	ALCONA COUNTY ROAD COMMISSION	1200	\$ 65.01	Detroit	\$ 78,012.00	301 North Lake Street	Lincoln	MI	48742	(989) 736-8168	clerk@alconacrc.com
2-North	2	Alpena	MiDEAL	ALPENA, CITY OF	1000	\$ 64.62	Detroit	\$ 64,620.00	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	annas@ALPENA.MI.US
2-North	3	Alpena	MiDEAL	ALPENA COUNTY ROAD COMMISSION	1100	\$ 64.62	Detroit	\$ 71,082.00	1400 North Bagley Street	Alpena	Michigan	49707	(989) 354-3252	admin@alpcrc.org
2-North	4	Antrim	MiDEAL	BELLAIRE, VILLAGE OF	50	\$ 72.18	Detroit	\$ 3,609.00	489 S.Court Street	Bellaire	Michigan	49615	(231) 533-6414	dpwdirector@bellairemichigan.com
2-North	5	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	1600	\$ 72.18	Detroit	\$ 115,488.00	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	dfarrier@antrimcrc.org
2-North	6	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	250	\$ 72.18	Detroit	\$ 18,045.00	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	dfarrier@antrimcrc.org
2-North	7	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	250	\$ 72.18	Detroit	\$ 18,045.00	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	dfarrier@antrimcrc.org
2-North	8	Benzie	MiDEAL	BENZIE COUNTY ROAD COMMISSION	300	\$ 71.15	Detroit	\$ 21,345.00	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	bccrmanager@benziecroad.org
2-North	9	Charlevoix	MiDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	250	\$ 72.44	Detroit	\$ 18,110.00	1251 BOYNE AVENUE	BOYNE CITY	MICHIGAN	49712	(231) 582-7330	purchasing@chxroads.org
2-North	10	Charlevoix	MiDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	750	\$ 72.44	Detroit	\$ 54,330.00	11705 SHAW ROAD	CHARLEVOIX	MICHIGAN	49720	(231) 582-7330	purchasing@chxroads.org
2-North	11	Charlevoix	MiDEAL	CHARLEVOIX, CITY OF	250	\$ 72.44	Detroit	\$ 18,110.00	401 West Carpenter	Charlevoix	MI	49720	(231) 547-3276	chxdpw@sbcglobal.net
2-North	12	Charlevoix	MiDEAL	EAST JORDAN, CITY OF	200	\$ 72.44	Detroit	\$ 14,488.00	107 Bartlett Street	East Jordan	MI	49727	(231) 536-3381	cwilson@eastjordancity.org
2-North	13	Cheboygan	MiDEAL	CHEBOYGAN, CITY OF	400	\$ 71.06	Detroit	\$ 28,424.00	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	jkarmol@cheboygan.org
2-North	14	Cheboygan	MiDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	1100	\$ 71.06	Detroit	\$ 78,166.00	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	clerk@chcrc.com
2-North	15	Cheboygan	MiDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	300	\$ 71.06	Detroit	\$ 21,318.00	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	clerk@chcrc.com
2-North	16	Crawford	MiDEAL	CRAWFORD COUNTY ROAD COMMISSION	1000	\$ 67.90	Detroit	\$ 67,900.00	500 huron st	grayling	MI	49738	(989) 348-2281	rprattcrrc@yahoo.com
2-North	17	Emmet	MiDEAL	EMMET COUNTY ROAD COMMISSION	1400	\$ 71.73	Detroit	\$ 100,422.00	2265 East Hathaway Road	Harbor Springs	Mi	49740	231-347-8142	emmetcrrc@emmetcrrc.com
2-North	18	Emmet	MiDEAL	EMMET COUNTY ROAD COMMISSION	500	\$ 71.73	Detroit	\$ 35,865.00	6227 East Levering Road	Levering	MI	49755	231-347-8142	emmetcrrc@emmetcrrc.com
2-North	19	Emmet	MiDEAL	NORTH CENTRAL MICHIGAN COLLEGE	50	\$ 71.73	Detroit	\$ 3,586.50	700 W. Conway Rd	Harbor Springs	MI	49740	(231) 330-8984	erusche@ncmich.edu
2-North	20	Emmet	MiDEAL	PETOSKEY PUBLIC SCHOOLS	50	\$ 71.73	Detroit	\$ 3,586.50	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	griffin.r.t.m@petoskeyschools.org
2-North	21	Grand Traverse	MiDEAL	TRAVERSE CITY, CITY OF	800	\$ 71.94	Detroit	\$ 57,552.00	625 Woodmere Ave.	Traverse City	MI	49686	(231) 922-4900	mjoness2@traversecitymi.gov
2-North	22	Grand Traverse	MiDEAL	GRAND TRAVERSE COUNTY ROAD COMMISSION	2550	\$ 71.94	Detroit	\$ 183,447.00	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	pmasserant@gtcrrc.org
2-North	23	Grand Traverse	MiDEAL	GRAND TRAVERSE COUNTY ROAD COMMISSION	600	\$ 71.94	Detroit	\$ 43,164.00	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	pmasserant@gtcrrc.org
2-North	24	Grand Traverse	MiDEAL	NORTHWESTERN MICHIGAN COLLEGE	200	\$ 71.94	Detroit	\$ 14,388.00	1861 College Drive	TRAVERSE CITY	Michigan	49686	(231) 995-1130	dloeffler@nmc.edu
2-North	25	Iosco	MiDEAL	EAST TAWAS, CITY OF	50	\$ 65.82	Detroit	\$ 3,291.00	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	jpotts@easttawas.com
2-North	26	Iosco	MiDEAL	TAWAS CITY, CITY OF	250	\$ 65.82	Detroit	\$ 16,455.00	460 Meadow Rd.	Tawas City	MI	48763	(989) 362-8688	treasurer@tawascity.org
2-North	27	Iosco	MiDEAL	IOSCO COUNTY ROAD COMMISSION	100	\$ 65.82	Detroit	\$ 6,582.00	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	kara@ioscoroads.org
2-North	28	Kalkaska	MiDEAL	KALKASKA COUNTY ROAD COMMISSION	2600	\$ 70.49	Detroit	\$ 183,274.00	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	jroot@kalkaskaroad.org
2-North	29	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	550	\$ 71.07	Detroit	\$ 39,088.50	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	sboyd@leelanauroads.org
2-North	30	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	450	\$ 71.07	Detroit	\$ 31,981.50	129 Church Street	Maple City	MI	49664	(231) 271-3993	sboyd@leelanauroads.org
2-North	31	Manistee	MiDEAL	MANISTEE COUNTY ROAD COMMISSION	1500	\$ 69.19	Detroit	\$ 103,785.00	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	jputney@manisteecrc.org
2-North	32	Missaukee	MiDEAL	MISSAUKEE COUNTY ROAD COMMISSION	500	\$ 70.25	Detroit	\$ 35,125.00	1199 N. Morey Rd.	Lake City	Michigan	49651	(231) 839-4361	kelly@mcrcc-roads.com
2-North	33	Montmorency	MiDEAL	MONTMORENCY COUNTY ROAD COMMISSION	400	\$ 67.39	Detroit	\$ 26,956.00	11445 M-32W	Atlanta	MI	49709	(989) 785-3334	todd@mccroads.com
2-North	34	Ogemaw	MiDEAL	WEST BRANCH, CITY OF	100	\$ 67.14	Detroit	\$ 6,714.00	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	publicworks@westbranch.com
2-North	35	Ogemaw	MiDEAL	OGEMAW COUNTY ROAD COMMISSION	600	\$ 67.14	Detroit	\$ 40,284.00	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	patreinke@ogemawcrrc.org
2-North	36	Ogemaw	MiDEAL	ROSE CITY POLICE DEPARTMENT	100	\$ 67.14	Detroit	\$ 6,714.00	120 E. AGNES ST.	ROSE CITY	MICHIGAN	48654	(989) 685-2646	rosecityhall279@gmail.com
2-North	37	Oscoda	MiDEAL	OSCODA COUNTY ROAD COMMISSION	150	\$ 66.35	Detroit	\$ 9,952.50	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	steve@osccr.org
2-North	38	Otsego	MiDEAL	OTSEGO COUNTY ROAD COMMISSION	2600	\$ 70.31	Detroit	\$ 182,806.00	669 WEST MCCOY	GAYLORD	MI	49735	(989) 732-5202	harrierk@ocrr-mi.org
2-North	39	Presque Isle	MiDEAL	ROGERS CITY, CITY OF	300	\$ 67.57	Detroit	\$ 20,271.00	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	tkoss@rogerscity.com
2-North	40	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	100	\$ 67.05	Detroit	\$ 6,705.00	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629	(989) 366-0333	eckstorms@roscommoncrrc.com
2-North	41	Wexford	MiDEAL	WEXFORD COUNTY ROAD COMMISSION	600	\$ 69.43	Detroit	\$ 41,658.00	85 W M-115	BOON	MI	49618	(231) 775-9731	engineer@wexfordcrrc.org
2-North	42	Wexford	MiDEAL	WEXFORD COUNTY ROAD COMMISSION	400	\$ 69.43	Detroit	\$ 27,772.00	9948 E 34 RD	CADILLAC	MI	49601	(231) 775-9731	engineer@wexfordcrrc.org
2-North	43	Wexford	MiDEAL	CADILLAC, CITY OF	1300	\$ 69.43	Detroit	\$ 90,259.00	1001 6th Street	Cadillac	MI	49601	(231) 779-7333	oroberts@cadillac-mi.net
2-North	44	Wexford	MiDEAL	MANTON, CITY OF	150	\$ 69.43	Detroit	\$ 10,414.50	5281 N 41 1/2 RD	Manton	MI	49663	231-824-3572	dwp@mantonmichigan.us
3-Grand	1	Allegan	MiDEAL	ALLEGAN, CITY OF	150	\$ 57.73	Detroit	\$ 8,659.50	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	dkadzban@cityofallegan.org
3-Grand	2	Allegan	MiDEAL	ALLEGAN COUNTY ROAD COMMISSION	750	\$ 57.73	Detroit	\$ 43,297.50	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	catwood@alleganroads.org
3-Grand	3	Allegan	MiDEAL	ALLEGAN COUNTY ROAD COMMISSION	750	\$ 57.73	Detroit	\$ 43,297.50	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	catwood@alleganroads.org
3-Grand	4	Allegan	MiDEAL	ALLEGAN COUNTY ROAD COMMISSION	750	\$ 57.73	Detroit	\$ 43,297.50	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	catwood@alleganroads.org
3-Grand	5	Allegan	MiDEAL	ALLEGAN COUNTY ROAD COMMISSION	750	\$ 57.73	Detroit	\$ 43,297.50	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	catwood@alleganroads.org



MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER														
				133,975	\$	8,059,099.50	Early Fill-Up							
3-Grand	6	Allegan	MiDEAL	OTSEGO, CITY OF	150	\$ 57.73	Detroit	\$ 8,659.50	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	acronen@cityofotsego.org
3-Grand	7	Barry	MiDEAL	THORNAPPLE KELLOGG SCHOOLS	50	\$ 60.58	Detroit	\$ 3,029.00	3625 Bender Rd.	Middleville	MI	49333	(269) 795-5541	sgasser@tkschools.org
3-Grand	8	Ionia	MiDEAL	SARANAC, VILLAGE OF	50	\$ 58.82	Detroit	\$ 2,941.00	455 Main St	Saranac	MI	48881	(616) 642-6324	saranacoffice@gmail.com
3-Grand	9	Ionia	MiDEAL	MUIR, VILLAGE OF	50	\$ 58.82	Detroit	\$ 2,941.00	216 E Maple st.	Muir	MI	48860	(989) 855-2144	clerk@villageofmuir.com
3-Grand	10	Ionia	MiDEAL	BELDING, CITY OF	50	\$ 58.82	Detroit	\$ 2,941.00	317 E. Ellis Ave	Belding	MI	48809	(616) 260-2319	e.thomas@ci.belding.mi.us
3-Grand	11	Ionia	MiDEAL	PEWAMO, VILLAGE OF	50	\$ 58.82	Detroit	\$ 2,941.00	305 W. Lincoln Street	Pewamo	Michigan	48873	(989) 593-2553	villageofpewamo@hotmail.com
3-Grand	12	Ionia	MiDEAL	PORTLAND, CITY OF	50	\$ 58.82	Detroit	\$ 2,941.00	451 Morse Drive	Portland	MI	48875	(517) 647-2931	citymanager@portland-michigan.org
3-Grand	13	Ionia	MiDEAL	LYONS, VILLAGE OF	50	\$ 58.82	Detroit	\$ 2,941.00	977 E Bridge	Lyons	MI	48851	(616) 902-5149	dpw@lyonsvillage.org
3-Grand	14	Kent	MiDEAL	INTERURBAN TRANSIT PARTNERSHIP-THE RAPID	100	\$ 56.28	Detroit	\$ 5,628.00	700 Butterworth SW	Grand Rapids	MI	49503	(616) 774-1176	jdevries-eppinga@ridetherapid.org
3-Grand	15	Kent	MiDEAL	NORTHVIEW PUBLIC SCHOOLS	50	\$ 56.28	Detroit	\$ 2,814.00	4350 Ambrose NE	Grand Rapids	MI	49525	(616) 363-6861	tchristian@nvps.net
3-Grand	16	Lake	MiDEAL	LAKE COUNTY ROAD COMMISSION	500	\$ 68.00	Detroit	\$ 34,000.00	1180 Michigan Ave.	Baldwin	MI	49304	(231) 745-4666	lwilliams@lcr-roads.com
3-Grand	17	Montcalm	MiDEAL	LAKEVIEW, VILLAGE OF	150	\$ 58.06	Detroit	\$ 8,709.00	10300 North Street	Lakeview	Michigan	48850	(989) 352-7473	LakeviewDPW@Gmail.com
3-Grand	18	Montcalm	MiDEAL	GREENVILLE, CITY OF	100	\$ 58.06	Detroit	\$ 5,806.00	218 E. FAIRPLAINS	GREENVILLE	MICHIGAN	48838	(616) 754-5098	tpollock@greenvillemi.org
3-Grand	19	Montcalm	MiDEAL	GREENVILLE, CITY OF	100	\$ 58.06	Detroit	\$ 5,806.00	1414 Chase Rd.	Greenville	Michigan	48838	(616) 754-5098	tpollock@greenvillemi.org
3-Grand	20	Montcalm	MiDEAL	HOWARD CITY, VILLAGE OF	100	\$ 58.06	Detroit	\$ 5,806.00	605 Cedar	Howard City	Mich	49329	(231) 937-4311	mfalcon@howardcity.org
3-Grand	21	Muskegon	MiDEAL	RAVENNA, VILLAGE OF	100	\$ 60.07	Detroit	\$ 6,007.00	12090 Crockery Creek Dr	Ravenna	Michigan	49451	(231) 853-2360	vrvclerk@frontier.com
3-Grand	22	Muskegon	Agency	E C BROOKS CORRECTIONAL FACILITY	50	\$ 60.07	Detroit	\$ 3,003.50	2500 S. Sheridan Drive-AGENCY	Muskegon	MI	49444	(231) 773-9200	mccombk@michigan.gov
3-Grand	23	Newaygo	MiDEAL	FREMONT PUBLIC SCHOOLS	50	\$ 63.59	Detroit	\$ 3,179.50	710 Lake Drive	Fremont	MI	49412	(231) 924-8825	rengang@fremont.net
3-Grand	24	Newaygo	MiDEAL	FREMONT, CITY OF	300	\$ 63.59	Detroit	\$ 19,077.00	805 W. Oak Street	Fremont	Michigan	49412	(231) 924-2101	tblake@cityoffremont.net
3-Grand	25	Newaygo	MiDEAL	NEWAYGO COUNTY RESA	50	\$ 63.59	Detroit	\$ 3,179.50	4645 West Career Pathway	Fremont	MI	49412	(231) 924-8825	rengang@ncresa.org
3-Grand	26	Oceana	MiDEAL	OCEANA COUNTY ROAD COMMISSION	1200	\$ 64.31	Detroit	\$ 77,172.00	3501 W. Polk Rd	Hart	MI	49420	(231) 873-4226	jbosch@oceanaccr.org
3-Grand	27	Oceana	MiDEAL	OCEANA COUNTY ROAD COMMISSION	500	\$ 64.31	Detroit	\$ 32,155.00	100 W. M20	Shelby	MI	49455	(231) 873-4226	jbosch@oceanaccr.org
3-Grand	28	Oceana	MiDEAL	SHELBY, VILLAGE OF	200	\$ 64.31	Detroit	\$ 12,862.00	88 W. Sixth Street	Shelby	MI	49455	(231) 861-4401	administrator@shelbyvillage.com
3-Grand	29	Osceola	MiDEAL	REED CITY, CITY OF	200	\$ 62.71	Detroit	\$ 12,542.00	505 E. Lincoln Ave	Reed City	MI	49677	(231) 832-2245	rehkopfr@reedcityhall.org
3-Grand	30	Osceola	MiDEAL	EVART, CITY OF	100	\$ 62.71	Detroit	\$ 6,271.00	5468 110th ave	Ewart	MI	49631	(231) 734-2101	mark.wilson@ewart.org
3-Grand	31	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	200	\$ 62.71	Detroit	\$ 12,542.00	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	finance.osceolaccr@gmail.com
3-Grand	32	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	400	\$ 62.71	Detroit	\$ 25,084.00	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	finance.osceolaccr@gmail.com
3-Grand	33	Osceola	MiDEAL	REED CITY AREA PUBLIC SCHOOLS	50	\$ 62.71	Detroit	\$ 3,135.50	21809 Coyote Trail	Reed City	MI	49677	(231) 832-2712	slawrence@reedcityschools.org
3-Grand	34	Osceola	MiDEAL	LEROY VILLAGE OF	50	\$ 62.71	Detroit	\$ 3,135.50	Village Garage, 220 East Kent Street	LeRoy	MI	49655	(231) 768-4451	leroyvillageclerk@gmail.com
3-Grand	35	Osceola	MiDEAL	MARION, VILLAGE OF	100	\$ 62.71	Detroit	\$ 6,271.00	2897 SIXTEEN MILE RD.	MARION	MICHIGAN	49665	(231) 743-6801	marionclerk@sbcglobal.net
3-Grand	36	Osceola	MiDEAL	HERSEY, VILLAGE OF	50	\$ 62.71	Detroit	\$ 3,135.50	2975 Mill Site Road	HERSEY	MI	49639	(231) 250-1804	herseypresidenthuisman@gmail.com
3-Grand	37	Osceola	MiDEAL	TUSTIN, VILLAGE OF	50	\$ 62.71	Detroit	\$ 3,135.50	310 Neilson St.	Tustin	MI	49688	(231) 829-3012	tustinlib@yahoo.com
3-Grand	38	Ottawa	MiDEAL	FERRYSBURG, CITY OF	275	\$ 62.22	Detroit	\$ 17,110.50	545 Maple Street	Ferrysburg	MI	49409	(616) 842-5803	info@ferrysburg.org
3-Grand	39	Ottawa	MiDEAL	NORTH OTTAWA COMMUNITY HOSPITAL	50	\$ 62.22	Detroit	\$ 3,111.00	403 Taylor St.	Grand Haven	Michigan	49417	(616) 847-5376	mreenders@noch.org
3-Grand	40	Ottawa	MiDEAL	COOPERSVILLE, CITY OF	200	\$ 62.22	Detroit	\$ 12,444.00	115 W RANDALL ST	COOPERSVILLE	MI	49404	616-997-2113	bbuist@cityofcoopersville.com
3-Grand	41	Ottawa	MiDEAL	HOLLAND COMMUNITY HOSPITAL	50	\$ 62.22	Detroit	\$ 3,111.00	602 Michigan Ave	Holland	MI	49423	(616) 394-3144	mbiles@hollandhospital.org
3-Grand	42	Ottawa	MiDEAL	OTTAWA COUNTY	50	\$ 62.22	Detroit	\$ 3,111.00	12220 Fillmore	West Olive	MI	49460	(616) 738-4873	jshay@miottawa.org
4-Bay	1	Arenac	MiDEAL	ARENAC COUNTY ROAD COMMISSION	1000	\$ 58.50	Detroit	\$ 58,500.00	4271 Air Park Drive	Standish	MI	48658	(989) 718-3250	BStauffer@arenaccr.org
4-Bay	2	Bay	MiDEAL	BAY CITY, CITY OF	1000	\$ 57.34	Detroit	\$ 57,340.00	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	citypurchasing@baycitymi.org
4-Bay	3	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	500	\$ 57.34	Detroit	\$ 28,670.00	1383 E. Pinconning Rd. (north)	Pinconning	MI	48650	(989) 686-4610	jillo@baycoroad.org
4-Bay	4	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	1500	\$ 57.34	Detroit	\$ 86,010.00	2600 E. Beaver Rd. (west)	Kawkawlin	MI	48631	(989) 686-4610	jillo@baycoroad.org
4-Bay	5	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	500	\$ 57.34	Detroit	\$ 28,670.00	1816 W. 27th Street (east)	Bay City	MI	48708	(989) 686-4610	jillo@baycoroad.org
4-Bay	6	Bay	MiDEAL	Essexville-Hampton Public Schools	50	\$ 57.34	Detroit	\$ 2,867.00	1500 Pine Street	Essexville	MI	48732	(989) 460-2384	gwizdalam@e-hps.net
4-Bay	7	Bay	MiDEAL	ESSEXVILLE, CITY OF	200	\$ 57.34	Detroit	\$ 11,468.00	1500 Pine St	Essexville	MI	48732	(989) 893-7192	dpwsupt@essexville.org
4-Bay	8	Clare	MiDEAL	CLARE COUNTY ROAD COMMISSION	800	\$ 60.39	Detroit	\$ 48,312.00	3900 E. Mannsiding Road	Harrison	MI	48625	(989) 539-2151	adminassist@clareccr.com
4-Bay	9	Clare	MiDEAL	FARWELL, VILLAGE OF	50	\$ 60.39	Detroit	\$ 3,019.50	202 W. Fifth St	Clare	MI	48617	(989) 588-9530	farwellpw@villageoffarwell.org
4-Bay	10	Clare	MiDEAL	CLARE, CITY OF	150	\$ 60.39	Detroit	\$ 9,058.50	601 W. Fifth Street	Clare	MI	48617	(989) 386-7541	lpotter@cityofclare.org
4-Bay	11	Genesee	MiDEAL	REMC 14	200	\$ 63.35	Detroit	\$ 12,670.00	3146 S. Dye rd	Flint	Michigan	48507	(810) 287-9231	daveburt@geneseeisd.org
4-Bay	12	Genesee	MiDEAL	REMC 14	100	\$ 63.35	Detroit	\$ 6,335.00	5081 Torrey Rd	Flint	MI	48507	(810) 287-9231	daveburt@geneseeisd.org
4-Bay	13	Genesee	MiDEAL	DAVISON, CITY OF	100	\$ 63.35	Detroit	\$ 6,335.00	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	ttietz@cityofdavison.org
4-Bay	14	Genesee	MiDEAL	MT MORRIS CONSOLIDATED SCHOOLS	100	\$ 63.35	Detroit	\$ 6,335.00	12356 Walter Street	Mt. Morris	MI	48421	(810) 591-8760	cthompson@mtmorrisschools.org
4-Bay	15	Genesee	MiDEAL	MT. MORRIS, CITY OF	50	\$ 63.35	Detroit	\$ 3,167.50	720 Hughes	Mt. Morris	MI	48458	(810) 686-8380	dpw@cityofmtmorriss.org
4-Bay	16	Genesee	MiDEAL	BAKER COLLEGE	50	\$ 63.35	Detroit	\$ 3,167.50	607 South Washington	Owosso	MI	48867	(517) 780-4568	apears11@baker.edu
4-Bay	17	Genesee	MiDEAL	Clio Area School District	50	\$ 63.35	Detroit	\$ 3,167.50	2242 VIENNA RD	CLIO	MI	48420	(810) 591-0500	cshiebel@clioschools.org
4-Bay	18	Gladwin	MiDEAL	BEAVERTON, CITY OF	50	\$ 60.36	Detroit	\$ 3,018.00	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	rsabisch@beavertonmi.org
4-Bay	19	Gladwin	MiDEAL	GLADWIN COUNTY ROAD COMMISSION	200	\$ 60.36	Detroit	\$ 12,072.00	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	jbrushaber@gladwinroads.com
4-Bay	20	Gratiot	MiDEAL	GRATIOT COUNTY ROAD COMMISSION	500	\$ 58.68	Detroit	\$ 29,340.00	920 center street	ithaca	mi	48847	(989) 875-3820	alison@gratiotroads.org
4-Bay	21	Gratiot	MiDEAL	ALMA, CITY OF	200	\$ 58.68	Detroit	\$ 11,736.00	800 Washington	Alma	Michigan	48801	463-8339	balbrecht@ci.alma.mi.us
4-Bay	22	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	150	\$ 60.77	Detroit	\$ 9,115.50	412 S. Hanselman St	Bad Axe	Michigan	48413	(989) 269-6404	kdean@hcroads.com
4-Bay	23	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	900	\$ 60.77	Detroit	\$ 54,693.00	45 W. Kinde Rd	Kinde	MI	48445	(989) 269-6404	kdean@hcroads.com
4-Bay	24	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	150	\$ 60.77	Detroit	\$ 9,115.50	9 Ruth Rd	Harbor Beach	Michigan	48441	(989) 269-6404	kdean@hcroads.com
4-Bay	25	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	100	\$ 60.77	Detroit	\$ 6,077.00	8019 Portland Street	Port Hope	MI	48468	(989) 269-6404	kdean@hcroads.com



MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER																
				133,975	\$	8,059,099.50	Early Fill-Up									
4-Bay	26	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	200	\$	60.77	Detroit	\$	12,154.00	7405 Weale Rd	Pigeon	Michigan	48755	(989) 269-6404	kdean@hcroads.com
4-Bay	27	Huron	MiDEAL	SEBEWAING VILLAGE OF	50	\$	60.77	Detroit	\$	3,038.50	145 W Main St	Sebewaing	MI	48759	(989) 551-8950	dpw@sebewaingmi.gov
4-Bay	28	Huron	MiDEAL	HARBOR BEACH, CITY OF	50	\$	60.77	Detroit	\$	3,038.50	1360 Pierse Road	harbor beach	michigan	48441	(989) 479-6730	dpw@harborbeachmi.org
4-Bay	29	Isabella	MiDEAL	ISABELLA COUNTY ROAD COMMISSION	1200	\$	60.02	Detroit	\$	72,024.00	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	jsandel@isabellaroads.com
4-Bay	30	Isabella	MiDEAL	ISABELLA COUNTY ROAD COMMISSION	200	\$	60.02	Detroit	\$	12,004.00	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	jsandel@isabellaroads.com
4-Bay	31	Isabella	MiDEAL	LAKE ISABELLA, VILLAGE OF	50	\$	60.02	Detroit	\$	3,001.00	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	tim@lakeisabellami.org
4-Bay	32	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	2000	\$	54.02	Detroit	\$	108,040.00	5891 Old State Road	North Branch	Michigan	48461	(810) 664-6272	epearson@lcrconline.com
4-Bay	33	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	1500	\$	54.02	Detroit	\$	81,030.00	820 Davis Lake Road	Lapeer	Michigan	48446	(810) 664-6272	epearson@lcrconline.com
4-Bay	34	Lapeer	MiDEAL	LAPEER COUNTY ROAD COMMISSION	1200	\$	54.02	Detroit	\$	64,824.00	6710 Webster Road	Imlay City	Michigan	48444	(810) 664-6272	epearson@lcrconline.com
4-Bay	35	Lapeer	MiDEAL	CLIFFORD, VILLAGE OF	50	\$	54.02	Detroit	\$	2,701.00	4548 Madison St	Clifford	MIch	48727	(989) 761-7003	cliffordvillageof@yahoo.com
4-Bay	36	Lapeer	MiDEAL	IMLAY, CITY OF	200	\$	54.02	Detroit	\$	10,804.00	604 E. First Street	Imlay City	Michigan	48444	(810) 724-2135	epriehs@imlaycity.org
4-Bay	37	Lapeer	MiDEAL	ALMONT, VILLAGE OF	50	\$	54.02	Detroit	\$	2,701.00	413 Spring Street	Almont	Michigan	48003	(810) 798-8528	bryandpw@yahoo.com
4-Bay	38	Lapeer	MiDEAL	NORTH BRANCH AREA SCHOOLS	50	\$	54.02	Detroit	\$	2,701.00	6637 Jefferson Road	North Branch	MI	48461	(810) 688-7995	mmontgomery@nbbrnconcos.net
4-Bay	39	Lapeer	MiDEAL	LAPEER, CITY OF	100	\$	54.02	Detroit	\$	5,402.00	217 Bentley Street	Lapeer	MI	48446	(810) 664-4711	rlusher@ci.lapeer.mi.us
4-Bay	40	Midland	MiDEAL	MIDLAND COUNTY ROAD COMMISSION	2000	\$	62.95	Detroit	\$	125,900.00	2334 North Meridian Rd.	Sanford	Michigan	48657	(989) 687-9060	art@midlandroads.com
4-Bay	41	Midland	MiDEAL	MIDLAND, CITY OF	1000	\$	62.95	Detroit	\$	62,950.00	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3331	cevans@midland-mi.org
4-Bay	42	Saginaw	MiDEAL	ST. CHARLES, VILLAGE OF	50	\$	61.11	Detroit	\$	3,055.50	555 ENTREPRENEUR DR	ST. CHARLES	MI	48655	(989) 865-8287	manager@stcmi.com
4-Bay	43	Saginaw	MiDEAL	SAGINAW VALLEY STATE UNIVERSITY	50	\$	61.11	Detroit	\$	3,055.50	7400 Bay Road	University Center	Michigan	48710	(989) 964-4101	jmwwebb@vsu.edu
4-Bay	45	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	1800	\$	61.11	Detroit	\$	109,998.00	3110 Sheridan Ave.	Saginaw	MI.	48601	(989) 399-3773	borchardd@scrc-mi.org
4-Bay	46	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	100	\$	61.11	Detroit	\$	6,111.00	330 Cedar St.	Saginaw	MI.	48626	(989) 399-3773	borchardd@scrc-mi.org
4-Bay	47	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	100	\$	61.11	Detroit	\$	6,111.00	720 Lansing St.	Saginaw	MI.	48616	(989) 399-3773	borchardd@scrc-mi.org
4-Bay	48	Saginaw	MiDEAL	CHESANING, VILLAGE OF	50	\$	61.11	Detroit	\$	3,055.50	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	jtrzil@villageofchesaning.org
4-Bay	49	Sanilac	MiDEAL	Brown City Community Schools	50	\$	54.54	Detroit	\$	2,727.00	4290 Second Street	Brown City	MI	48416	(810) 346-1682	jbungart@browncityschools.org
4-Bay	50	Sanilac	MiDEAL	CROSWELL, CITY OF	300	\$	54.54	Detroit	\$	16,362.00	100 North Howard Ave.	Croswell	MI	48422	(810) 679-3158	mvincent@croswell.us
4-Bay	51	Sanilac	MiDEAL	DECKERVILLE, VILLAGE OF	50	\$	54.54	Detroit	\$	2,727.00	3550 Range Line Rd.	Deckerville	MI	48427	(810) 376-8591	deckervilledpw@gmail.com
4-Bay	52	Sanilac	MiDEAL	LEXINGTON, VILLAGE OF	50	\$	54.54	Detroit	\$	2,727.00	7226 Lester St.	Lexington	MI	48450	(810) 359-8536	jerscodpw@gmail.com
4-Bay	53	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	300	\$	54.54	Detroit	\$	16,362.00	195 Campbell St.	Sandusky	Michigan	48471	(810) 648-2185	rfalls@sanilacroads.com
4-Bay	54	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	200	\$	54.54	Detroit	\$	10,908.00	4087 N. Decker Rd.	Snover	Michigan	48472	(810) 648-2185	rfalls@sanilacroads.com
4-Bay	55	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	250	\$	54.54	Detroit	\$	13,635.00	5505 N. Ruth Rd.	Deckerville	Michigan	48427	(810) 648-2185	rfalls@sanilacroads.com
4-Bay	56	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	300	\$	54.54	Detroit	\$	16,362.00	5530 Lancaster St,	Croswell	Michigan	48422	(810) 648-2185	rfalls@sanilacroads.com
4-Bay	57	Sanilac	MiDEAL	Sandusky Community Schools	50	\$	54.54	Detroit	\$	2,727.00	202 Pine Tree Lane	Sandusky	MI	48471	(810) 648-3400	kmessing@sandusky.k12.mi.us
4-Bay	58	Shiawassee	MiDEAL	PERRY, CITY OF	50	\$	57.28	Detroit	\$	2,864.00	220 Lamb ST.	Perry	MI	48872	517-625-3535	policechief@perry.mi.us
4-Bay	59	Shiawassee	MiDEAL	MORRICE, VILLAGE OF	50	\$	57.28	Detroit	\$	2,864.00	1470 W. Britton	Morrice	MI	48857	(517) 625-3430	policechief@morrice.mi.us
4-Bay	60	Shiawassee	MiDEAL	DURAND, CITY OF	100	\$	57.28	Detroit	\$	5,728.00	501 Kent St	Durand	MI	48429	(989) 288-3113	abisaha@durandmi.com
4-Bay	61	Shiawassee	MiDEAL	BYRON, VILLAGE OF	50	\$	57.28	Detroit	\$	2,864.00	121 N Saginaw St	Byron	MI	48418	(810) 266-5090	village@byron.org
4-Bay	62	Shiawassee	MiDEAL	DURAND AREA SCHOOLS	50	\$	57.28	Detroit	\$	2,864.00	9573 Monroe Rd.	Durand	MI	48429	(989) 288-2681	szanger@durand.k12.mi.us
4-Bay	63	Shiawassee	MiDEAL	SHIAWASSEE COUNTY ROAD COMMISSION	800	\$	57.28	Detroit	\$	45,824.00	701 W Corunna Ave	Corunna	MI	48817	(989) 743-2228	generalmail@shiawasseeroads.com
4-Bay	64	Shiawassee	MiDEAL	SHIAWASSEE COUNTY ROAD COMMISSION	200	\$	57.28	Detroit	\$	11,456.00	1816 W Lansing Rd	Perry	MI	48872	(989) 743-2228	generalmail@shiawasseeroads.com
4-Bay	65	Shiawassee	MiDEAL	LAINGSBURG, CITY OF	50	\$	57.28	Detroit	\$	2,864.00	320 Grand River	Laingsburg	MI	48848	(517) 651-6101	dpw@laingsburg.us
4-Bay	66	St. Clair	MiDEAL	PORT HURON, CITY OF	2000	\$	57.32	Detroit	\$	114,640.00	1812 Bancroft	Port Huron	Michigan	48060	810-984-9730	wattersr@porthuron.org
4-Bay	67	St. Clair	MiDEAL	MARINE CITY, CITY OF	250	\$	57.32	Detroit	\$	14,330.00	514 S. Parker St.	Marine City	MI	48039	(810) 765-8846	mitrich@marinecity-mi.org
4-Bay	68	St. Clair	MiDEAL	ST. CLAIR, CITY OF	600	\$	57.32	Detroit	\$	34,392.00	505 Palmer	St. Clair	MI	48079	(810) 329-7876	wrothe@cityofstclair.com
4-Bay	69	St. Clair	MiDEAL	MARYSVILLE PUBLIC SCHOOL DISTRICT	50	\$	57.32	Detroit	\$	2,866.00	200 East 14th Street	Marysville	MI	48040	(810) 455-6012	rmcfarland@marysvilleschools.us
4-Bay	70	St. Clair	MiDEAL	PORT HURON AREA SCHOOL DISTRICT	50	\$	57.32	Detroit	\$	2,866.00	4035 Dove Rd	Port Huron	MI	48060	(810) 984-3101	kpeternel@phasd.us
4-Bay	71	St. Clair	MiDEAL	MARYSVILLE POLICE DEPT	1200	\$	57.32	Detroit	\$	68,784.00	200 East 14th St	Marysville	Micgigan	48040	810-364-6300	tbuelow@cityofmarysvillemi.com
4-Bay	72	St. Clair	MiDEAL	ALGONAC, CITY OF	200	\$	57.32	Detroit	\$	11,464.00	453 State Street	Algonac	Michigan	48001	810-794-5451	dpw@cityofalgonac.org
4-Bay	73	St. Clair	MiDEAL	ALGONAC COMMUNITY SCHOOLS	50	\$	57.32	Detroit	\$	2,866.00	5202 TAFT	ALGONAC	MICHIGAN	48001	810-794-9366	dorothy.gzel@acsk12.us
4-Bay	74	St. Clair	MiDEAL	PORT HURON HOUSING COMMISSION	50	\$	57.32	Detroit	\$	2,866.00	2529 Manuel	Port Huron	MI	48060	(810) 984-3173	ward@phhousing.org
4-Bay	75	Tuscola	MiDEAL	KINGSTON VILLAGE OF	50	\$	52.83	Detroit	\$	2,641.50	3655 Ross St	Kingston	MI	48741	989-683-2680	kingstonclerk@airadv.net
4-Bay	76	Tuscola	MiDEAL	GAGETOWN VILLAGE OF	50	\$	52.83	Detroit	\$	2,641.50	4771 Gifford St.	Gagetown	MI	48735	(989)325-0041	cookie_48726@yahoo.com
4-Bay	77	Tuscola	MiDEAL	REESE VILLAGE OF	100	\$	52.83	Detroit	\$	5,283.00	9723 Center Street	Reese	Michigan	48757	(989) 868-4503	manager@villageofreese.us
4-Bay	78	Tuscola	MiDEAL	CARO COMMUNITY SCHOOLS	100	\$	52.83	Detroit	\$	5,283.00	301 Hooper Street	Caro	MI	48723	(989)673-7718	awestover@carok12.org
4-Bay	79	Tuscola	MiDEAL	MILLINGTON VILLAGE OF	50	\$	52.83	Detroit	\$	2,641.50	4675 Bishop Street	Millington	Michigan	48746	(989) 871-2701	vom_dpw@millingtonvillage.org
4-Bay	80	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	200	\$	52.83	Detroit	\$	10,566.00	4387 Beach Street	Akron	MI	48701	(989) 673-2128	mtuckey@tuscolaroad.org
4-Bay	81	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	350	\$	52.83	Detroit	\$	18,490.50	1733 S Mertz Rd	Caro	MI	48723	(989) 673-2128	mtuckey@tuscolaroad.org
4-Bay	82	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	250	\$	52.83	Detroit	\$	13,207.50	5847 Bruce Street	Deford	MI	48729	(989) 673-2128	mtuckey@tuscolaroad.org
4-Bay	83	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	400	\$	52.83	Detroit	\$	21,132.00	430 Kitelinger	Vassar	MI	48768	(989) 673-2128	mtuckey@tuscolaroad.org
4-Bay	84	Tuscola	MiDEAL	VASSAR, CITY OF	150	\$	52.83	Detroit	\$	7,924.50	514 E. Huron Avenue	Vassar	Michigan	48768	(989) 823-7231	cjmiller@cityofvassar.org
4-Bay	85	Tuscola	MiDEAL	CARO, VILLAGE OF	250	\$	52.83	Detroit	\$	13,207.50	741 S. Hooper Street	Caro	MI	48723	(989) 673-7671	mlane@carocity.net
5-Southwest	1	Berrien	MiDEAL	BUCHANAN, CITY OF	200	\$	62.27	Detroit	\$	12,454.00	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	jtadkerson@cityofbuchanan.com
5-Southwest	2	Berrien	MiDEAL	ST. JOSEPH, CITY OF	600	\$	62.27	Detroit	\$	37,362.00	1160 Broad St.	St. Joseph	MI	49085	(269) 983-6341	tmacdonald@sjcity.com
5-Southwest	3	Berrien	MiDEAL	BARODA, VILLAGE OF	50	\$	62.27	Detroit	\$	3,113.50	9205 First St.	Baroda	MI	49101	(269) 422-1779	clerk@barodavillage.org



MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER			133,975	\$	8,059,099.50	Early Fill-Up								
5-Southwest	4	Berrien	MiDEAL	BERRIEN COUNTY	100	\$ 62.27	Detroit	\$ 6,227.00	3377 Hennessey Road	Watervliet	MI	49098	(269) 925-1196	dgeisler@bcroad.org
5-Southwest	5	Berrien	MiDEAL	BERRIEN COUNTY	150	\$ 62.27	Detroit	\$ 9,340.50	9200 Hills Road	Baroda	MI	49102	(269) 925-1196	dgeisler@bcroad.org
5-Southwest	6	Berrien	MiDEAL	BERRIEN COUNTY	500	\$ 62.27	Detroit	\$ 31,135.00	2860 E. Napier	Benton Harbor	MI	49022	(269) 925-1196	dgeisler@bcroad.org
5-Southwest	7	Berrien	MiDEAL	BERRIEN COUNTY	150	\$ 62.27	Detroit	\$ 9,340.50	6189 US-12 W	Three Oaks	MI	49127	(269) 925-1196	dgeisler@bcroad.org
5-Southwest	8	Berrien	MiDEAL	BERRIEN SPRINGS, VILLAGE OF	50	\$ 62.27	Detroit	\$ 3,113.50	540 N. Bluff	Berrien Springs	MI	49103	(269) 473-6921	berriensprings@sbcglobal.net
5-Southwest	9	Berrien	MiDEAL	BERRIEN SPRINGS, VILLAGE OF	50	\$ 62.27	Detroit	\$ 3,113.50	Andrews University	Berrien Springs	MI	49103	(269) 473-6921	berriensprings@sbcglobal.net
5-Southwest	10	Berrien	MiDEAL	NEW BUFFALO, CITY OF	200	\$ 62.27	Detroit	\$ 12,454.00	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	streets@cityofnewbuffalo.org
5-Southwest	11	Berrien	MiDEAL	WATERVLIET, CITY OF	100	\$ 62.27	Detroit	\$ 6,227.00	235 Butternut Street	Watervliet	MI	49098	(269) 463-4041	jallen@watervliet.org
5-Southwest	12	Branch	MiDEAL	BRONSON, CITY OF	100	\$ 58.52	Detroit	\$ 5,852.00	207 Industrial	Bronson	Michigan	49028	(517) 369-7334	dpwbronson@hotmail.com
5-Southwest	13	Branch	MiDEAL	TEKONSHA VILLAGE OF	50	\$ 58.52	Detroit	\$ 2,926.00	23 E. Garfield Ave.	Coldwater	Mi	49036	(517) 317-3252	tekvillage@yahoo.com
5-Southwest	14	Branch	MiDEAL	BRANCH COUNTY ROAD COMMISSION	2000	\$ 58.52	Detroit	\$ 117,040.00	23 E Garfield Ave	Coldwater	MI	49036	517-278-2022	bcrccooney@countyofbranch.com
5-Southwest	15	Branch	MiDEAL	QUINCY, VILLAGE OF	50	\$ 58.52	Detroit	\$ 2,926.00	47 Cole Street	Quincy	MI	49082	(517) 639-9065	trzepka@quincy-mi.org
5-Southwest	16	Calhoun	MiDEAL	HOMER, VILLAGE OF	50	\$ 58.29	Detroit	\$ 2,914.50	295 Depot Street	Homer	Mi	49245	517-568-4321	dpw@homermichigan.org
5-Southwest	17	Calhoun	MiDEAL	BATTLE CREEK, CITY OF	500	\$ 58.29	Detroit	\$ 29,145.00	2000 W. River Road	Battle Creek	MI	49017	(269) 966-1646	clhuff@battlecreekmi.gov
5-Southwest	18	Calhoun	MiDEAL	Kellogg Community College	100	\$ 58.29	Detroit	\$ 5,829.00	525 24th St N	Battle Creek	MI	49037	(269)660-7768	fac_dept@kellogg.edu
5-Southwest	19	Calhoun	MiDEAL	MARSHALL, CITY OF	500	\$ 58.29	Detroit	\$ 29,145.00	1242 S. Kalamazoo	Marshall	MI	49068	(269) 781-3985	Ttarkiewicz@Cityofmarshall.com
5-Southwest	20	Cass	MiDEAL	DOWAGIAC, CITY OF	200	\$ 72.65	Detroit	\$ 14,530.00	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	mmiller@dowagiac.org
5-Southwest	21	Kalamazoo	MiDEAL	KALAMAZOO VALLEY COMMUNITY COLLEGE	50	\$ 62.26	Detroit	\$ 3,113.00	6767 West O Ave	Kalamazoo	MI	49003	(269) 488-4305	rstokes@kvcc.edu
5-Southwest	22	Kalamazoo	MiDEAL	SCHOOLCRAFT, VILLAGE OF	50	\$ 62.26	Detroit	\$ 3,113.00	498 E. Cass	Schoolcraft	Michigan	49087	269-679-4304	cmlutz@villageofschoolcraft.com
5-Southwest	23	Kalamazoo	MiDEAL	KALAMAZOO, CITY OF	2500	\$ 62.26	Detroit	\$ 155,650.00	1415 HARRISON	KALAMAZOO	MICHIGAN	49007	(269) 337-8020	cokpurchasing@kalamazoocty.org
5-Southwest	24	Kalamazoo	MiDEAL	WESTERN MICHIGAN UNIVERSITY	700	\$ 62.26	Detroit	\$ 43,582.00	1201 Oliver Street - Salt Dome	Kalamazoo	MI	49008	(269) 387-8804	patrick.kozdron@wmich.edu
5-Southwest	25	Kalamazoo	MiDEAL	PORTAGE, CITY OF	1400	\$ 62.26	Detroit	\$ 87,164.00	7719 S. Westnedge Ave.	Portage	MI	49002	(619) 710-5935	barbozav@portagemi.gov
5-Southwest	26	St. Joseph	MiDEAL	THREE RIVERS, CITY OF	150	\$ 59.62	Detroit	\$ 8,943.00	1015 S. Lincoln Ave	Three Rivers	MI	49093	(269) 273-1845	aroth@threeriversmi.org
5-Southwest	27	St. Joseph	MiDEAL	STURGIS, CITY OF	200	\$ 59.62	Detroit	\$ 11,924.00	805 N. Centerville Rd.	Sturgis	MI	49091	(269) 651-2879	rmiller@sturgismi.gov
5-Southwest	28	Van Buren	MiDEAL	LAWTON VILLAGE OF	100	\$ 62.92	Detroit	\$ 6,292.00	200 James Street	Lawton	Michigan	49065	(269) 624-6407	hackenberg@lawtonmi.gov
5-Southwest	29	Van Buren	MiDEAL	DECATUR, VILLAGE OF	100	\$ 62.92	Detroit	\$ 6,292.00	114 Eli St.	Decatur	MI	49045	(269) 423-6114	mnewton@decaturmi.org
5-Southwest	30	Van Buren	MiDEAL	PAW PAW, VILLAGE OF	100	\$ 62.92	Detroit	\$ 6,292.00	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	j.small@pawpaw.net
5-Southwest	31	Van Buren	MiDEAL	LAWRENCE, VILLAGE OF	50	\$ 62.92	Detroit	\$ 3,146.00	112 West St. Joseph Street	Lawrence	Michigan	49064	(269) 674-8161	clerk@lawrencemi.org
6-University	1	Clinton	MiDEAL	EAST LANSING, CITY OF	500	\$ 57.03	Detroit	\$ 28,515.00	1800 East State Road	East Lansing	MI	48823	(517) 337-9459	rlacass@cityofeastlansing.com
6-University	2	Clinton	MiDEAL	ELSIE, VILLAGE OF	50	\$ 57.03	Detroit	\$ 2,851.50	125 W Main St	Elsie	Michigan	48831	(989) 862-5193	MANAGER@ELSIE.ORG
6-University	3	Clinton	MiDEAL	ST. JOHNS, CITY OF	300	\$ 57.03	Detroit	\$ 17,109.00	1000 N. US27 BR	St. Johns	Michigan	48879	(989)224-8944	jritter@ci.saint-johns.mi.us
6-University	4	Clinton	MiDEAL	DEWITT, CITY OF	100	\$ 57.03	Detroit	\$ 5,703.00	907 W Main	DeWitt	MI	48820	(517) 669-2441	Dcoss@dewittmi.org
6-University	5	Clinton	MiDEAL	CLINTON COUNTY ROAD COMMISSION	1750	\$ 57.03	Detroit	\$ 99,802.50	3536 South U.S. Highway 27	St. Johns	MI	48879	(989) 668-0040	swaina@ccrc-roads.com
6-University	6	Eaton	MiDEAL	GRAND LEDGE PUBLIC SCHOOLS	50	\$ 56.61	Detroit	\$ 2,830.50	13256 Lawson Road	Grand Ledge	MI	48837	(517) 925-5424	farrarj@glcomets.net
6-University	7	Eaton	Agency	DTMB-Facilities-Building Operations Division	100	\$ 56.61	Detroit	\$ 5,661.00	7440 Parsons Drive-AGENCY	Dimondale	MI	48821	(517) 712-1686	rankinc1@michigan.gov
6-University	8	Eaton	MiDEAL	POTTERVILLE, CITY OF	100	\$ 56.61	Detroit	\$ 5,661.00	319 N Nelson	Potterville	Michigan	48876	(517) 645-7641	dstanley@pottervillemi.org
6-University	9	Eaton	MiDEAL	GRAND LEDGE CITY OF	50	\$ 56.61	Detroit	\$ 2,830.50	1174 Comet Lane	Grand Ledge	MI	48837	(269) 838-9476	dgutchess@cityofgrandledge.com
6-University	10	Eaton	MiDEAL	VERMONTVILLE, VILLAGE OF	100	\$ 56.61	Detroit	\$ 5,661.00	134 Westside Drive	Vermontville	MI	49096	(517) 726-1444	crumsey@vermontville-mi.gov
6-University	11	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	300	\$ 56.61	Detroit	\$ 16,983.00	3411 S Ionia Road	Bellevue	Michigan	49021	(517) 543-1632	bballou@eatoncountyrroad.com
6-University	12	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	150	\$ 56.61	Detroit	\$ 8,491.50	9384 Walnut Hwy.	Dimondale	Michigan	48821	(517) 543-1632	bballou@eatoncountyrroad.com
6-University	13	Eaton	MiDEAL	LANSING COMMUNITY COLLEGE	100	\$ 56.61	Detroit	\$ 5,661.00	5708 Corner Stone Dr	Lansing	MI	48917	(517) 483-1726	lynne@lcc.edu
6-University	14	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	100	\$ 56.61	Detroit	\$ 5,661.00	300 Market Street	Eaton Rapids	Mi	48827	(517) 543-1632	bballou@eatoncountyrroad.com
6-University	15	Eaton	MiDEAL	EATON COUNTY ROAD COMMISSION	50	\$ 56.61	Detroit	\$ 2,830.50	1101 Lipsey Drive	Charlotte	Michigan	48813	(517) 543-1632	bballou@eatoncountyrroad.com
6-University	16	Hillsdale	MiDEAL	Reading, City of	50	\$ 57.35	Detroit	\$ 2,867.50	180 W. Lincoln Street	Reading	MI	49274	517-283-2604	ct@reading.mi.us
6-University	17	Ingham	MiDEAL	MICHIGAN STATE UNIVERSITY	500	\$ 57.78	Detroit	\$ 28,890.00	1060 Stadium Drive	East Lansing	MI	48824	(517) 884-6200	uebelmat@msu.edu
6-University	18	Ingham	MiDEAL	MERIDIAN TOWNSHIP	50	\$ 57.78	Detroit	\$ 2,889.00	2100 Gaylord C smith Ct	Haslett	MI	48840	(517) 853-4440	mackenzie@meridian.mi.us
6-University	19	Ingham	Agency	DTMB-Facilities-Building Operations Division	100	\$ 57.78	Detroit	\$ 5,778.00	3111 W St Joseph Str-AGENCY	Lansing	MI	48917	(517) 712-1686	rankinc1@michigan.gov
6-University	20	Ingham	MiDEAL	CAPITAL REGION AIRPORT AUTHORITY	100	\$ 57.78	Detroit	\$ 5,778.00	3168 W State Road	Lansing	MI	48906	517-886-3713	Roneil@craa.com
6-University	21	Ingham	MiDEAL	OKEMOS PUBLIC SCHOOLS	50	\$ 57.78	Detroit	\$ 2,889.00	4406 Okemos Rd	Okemos	MI	48864	(517) 706-5037	mark.fargo@okemosk12.net
6-University	22	Ingham	MiDEAL	Mason Public Schools	50	\$ 57.78	Detroit	\$ 2,889.00	435 N JEFFERSON ST	MASON	MI	48854	(517) 243-0773	dotyk@masonk12.net
6-University	23	Ingham	MiDEAL	WEBBERVILLE, VILLAGE OF	100	\$ 57.78	Detroit	\$ 5,778.00	4787 Pardee Rd.	Webberville	Michigan	48892	(517) 521-3984	jhord@villageofwebberville.com
6-University	24	Ingham	MiDEAL	WILLIAMSTON COMMUNITY SCHOOLS	50	\$ 57.78	Detroit	\$ 2,889.00	3845 Vanneter Rd	Williamston	MI	48895	(517) 655-7562	weingab@gowcs.net
6-University	25	Ingham	MiDEAL	HASLETT PUBLIC SCHOOLS	50	\$ 57.78	Detroit	\$ 2,889.00	1590 Franklin Street	Haslett	MI	48840	(517) 339-8342	hastinbr@haslett.k12.mi.us
6-University	26	Ingham	MiDEAL	WILLIAMSTON, CITY OF	50	\$ 57.78	Detroit	\$ 2,889.00	781 Progress Ct.	Williamston	MI	48895	(517) 655-2774	info@williamston-mi.us
6-University	27	Jackson - Conveyor	Agency	DOC-SMR	50	\$ 66.30	Detroit	\$ 3,315.00	1950 E Parnall Rd- AGENCY CONVEYOR REQUIRED	Jackson	MI	49201	517-780-6648	hathj@michigan.gov
6-University	28	Jackson	MiDEAL	BAKER COLLEGE	50	\$ 57.30	Detroit	\$ 2,865.00	2800 Springport Road	Jackson	MI	49202	(517) 780-4568	apears11@baker.edu
6-University	29	Jackson	MiDEAL	GRASS LAKE VILLAGE OF	150	\$ 57.30	Detroit	\$ 8,595.00	119 N. Lake Street	Grass Lake	MI	49240	(517)522-4550	d.trent@villageofgrasslake.com
6-University	30	Lenawee	MiDEAL	ADRIAN COLLEGE	50	\$ 56.54	Detroit	\$ 2,827.00	2451 N. Adrian Hwy	Adrian	Michigan	49221	(517) 264-3160	purchasing@adrian.edu
6-University	31	Lenawee	MiDEAL	BRITTON, VILLAGE OF	50	\$ 56.54	Detroit	\$ 2,827.00	257 Maple St.	Britton	MI	49229	(517) 451-8556	jimf.brittondpw@tc3net.com
6-University	32	Lenawee	MiDEAL	HUDSON, CITY OF	50	\$ 56.54	Detroit	\$ 2,827.00	41 Jackson St.	Hudson	MI	49247	(517) 403-9216	clerk@ci.hudson.mi.us
6-University	33	Lenawee	MiDEAL	LENAWEE COUNTY ROAD COMMISSION	1000	\$ 56.54	Detroit	\$ 56,540.00	2461 Treat Hwy	Adrian	MI	49221	517-265-6971	jasons@lenaweeroads.com



MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER														
133,975 \$ 8,059,099.50 Early Fill-Up														
6-University	34	Lenawee	MiDEAL	CLINTON, VILLAGE OF	50	\$ 56.54	Detroit	\$ 2,827.00	311 River St	Clinton	Michigan	49236	(517) 456-7494	dpw@villageofclinton.org
6-University	35	Lenawee	MiDEAL	Onsted WWTP	100	\$ 56.54	Detroit	\$ 5,654.00	8657 Slee Rd.	Onsted	MI	49265	(517) 467-7042	onsted2@frontier.com
6-University	36	Lenawee	Agency	DOC-GUS HARRISON CORRECTIONAL FACILITY	150	\$ 56.54	Detroit	\$ 8,481.00	2451 N. Adrian Hwy-AGENCY	Adrian	MI	49221	(517) 265-3900 or 517-265-3503	renoh@michigan.gov
6-University	37	Lenawee	MiDEAL	LENAWEE COUNTY	100	\$ 56.54	Detroit	\$ 5,654.00	429 North Winter Street	Adrian	Michigan	49221	(517) 264-4738	tim.mehan@lenawee.mi.us
6-University	38	Livingston - Conveyor	Agency	DOC-Woodland Center Correctional	50	\$ 68.83	Detroit	\$ 3,441.50	9036 E M-36-AGENCY CONVEYOR REQUIRED	Whitmore Lake	MI	48189	(734) 449-3946	moriartyb1@michigan.gov
6-University	39	Livingston	MiDEAL	PINCKNEY, VILLAGE OF	50	\$ 59.83	Detroit	\$ 2,991.50	1600 Paterson Lake rd.	Pinckney	mi	48169	734-878-6206	dpw@villageofpinckney.org
6-University	40	Monroe	MiDEAL	MONROE COUNTY ROAD COMMISSION	5000	\$ 52.38	Detroit	\$ 261,900.00	15205 Tandem Court Drive	Petersburg	MI	49270	(734) 240-5109	Cherron@mcrc-mi.org
6-University	41	Monroe	MiDEAL	CARLETON VILLAGE OF	50	\$ 52.38	Detroit	\$ 2,619.00	620 Pine Street	Carleton	MI	48117	(734) 654-6255	adminclerk@carletonmi.org
6-University	42	Washtenaw	MiDEAL	WASHTENAW INTER SCHOOL DISTRICT	300	\$ 55.34	Detroit	\$ 16,602.00	3090 Judd Rd	Milan	MI	48160	734-994-8100	dsevigny@washtenawisd.org
6-University	43	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	4000	\$ 55.34	Detroit	\$ 221,360.00	555 North Zeeb Road	Ann Arbor	MI	48103	(734) 761-1500	harmonj@wroads.org
6-University	44	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	4000	\$ 55.34	Detroit	\$ 221,360.00	5250 West Michigan Avenue	Ypsilanti	MI	48197	(734) 761-1500	harmonj@wroads.org
6-University	45	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	750	\$ 55.34	Detroit	\$ 41,505.00	630 W. Middle Street	Chelsea	MI	48118	(734) 761-1500	harmonj@wroads.org
6-University	46	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	700	\$ 55.34	Detroit	\$ 38,738.00	219 N. Ann Arbor Street	Manchester	MI	48158	(734) 761-1500	harmonj@wroads.org
6-University	47	Washtenaw	MiDEAL	WASHTENAW COUNTY ROAD COMMISSION	2000	\$ 55.34	Detroit	\$ 110,680.00	1222 E N Territorial Rd	Whitmore Lake	MI	48189	(734) 761-1500	harmonj@wroads.org
6-University	48	Washtenaw	MiDEAL	DEXTER COMMUNITY SCHOOLS	50	\$ 55.34	Detroit	\$ 2,767.00	2200 N Parker Rd	Dexter	MI	48130	(734) 424-4100	wahrd@dexterschools.org
6-University	49	Washtenaw	MiDEAL	ANN ARBOR PUBLIC SCHOOLS	250	\$ 55.34	Detroit	\$ 13,835.00	601 W.Stadium Blvd	Ann Arbor	MI	48104	(734) 994-8118	lauzzanae@aaps.k12.mi.us
6-University	50	Washtenaw	MiDEAL	SALINE, CITY OF	850	\$ 55.34	Detroit	\$ 47,039.00	1234 Tefft Ct	Saline	MI	48176	(734) 429-5624	panderson@cityofsaline.org
6-University	51	Washtenaw	MiDEAL	CHELSEA, CITY OF	50	\$ 55.34	Detroit	\$ 2,767.00	440 W North St	Chelsea	Michigan	48118	(734) 216-1252	dbollinger@citychelsea.org
6-University	52	Washtenaw	MiDEAL	CHELSEA SCHOOL DISTRICT	50	\$ 55.34	Detroit	\$ 2,767.00	500 E Washington	Chelsea	MI	48118	(734) 433-2256	tcourtright@chelsea.k12.mi.us
6-University	53	Washtenaw	MiDEAL	ANN ARBOR, CITY OF	1000	\$ 55.34	Detroit	\$ 55,340.00	4251 Stone School Road	Ann Arbor	MI	48108	(734) 794-6500	CSpencer@a2gov.org
6-University	54	Washtenaw	MiDEAL	Ypsilanti Community Schools	100	\$ 55.34	Detroit	\$ 5,534.00	527 Tyler Rd	Ypsilanti	MI	48198	(734)221-1190	arose@ycschools.us
6-University	55	Washtenaw	MiDEAL	SAINT JOSEPH MERCY HEALTH SYSTEM	50	\$ 55.34	Detroit	\$ 2,767.00	5337 McAuley Drive	Ypsilanti	MI	48197	(734) 712-3769	Stephanie.k.warner@stjoeshealth.org
6-University	56	Washtenaw	Agency	DCH-CENTER FOR FORENSIC PSYCHIATRY	50	\$ 55.34	Detroit	\$ 2,767.00	8303 Platt Rd.-AGENCY	Saline	MI	48176	(734) 295-4544	hornee@michigan.gov
6-University	57	Washtenaw	MiDEAL	Loch Alpine Sanitary Authority	50	\$ 55.34	Detroit	\$ 2,767.00	8875 Dexter - Chelsea Road	Dexter	MI	48130	(734)369-9400	worknut@yahoo.com
6-University	58	Washtenaw	MiDEAL	Lincoln Consolidated Schools	50	\$ 55.34	Detroit	\$ 2,767.00	7901 Willis Road	Ypsilanti	Michigan	48197	(734) 484-7039	bongiornop@lincolnk12.org
7-Metro	1	Macomb	MiDEAL	CLINTON CHARTER TOWNSHIP	100	\$ 53.83	Detroit	\$ 5,383.00	23200 Zuckero Dr.	Clinton Township	Michigan	48038	(586) 615-6984	r.philippi@clintontownship-mi.gov
7-Metro	2	Macomb	MiDEAL	FRASER, CITY OF	200	\$ 53.83	Detroit	\$ 10,766.00	31250 Kendall	Fraser	MI	48026	(586) 293-2001	daveh@micityoffraser.com
7-Metro	3	Macomb	MiDEAL	NEW BALTIMORE, CITY OF	800	\$ 53.83	Detroit	\$ 43,064.00	35389 Cricklewood	New Baltimore	Mi.	48047	(586) 725-2151	mshinska@cityofnewbaltimore.org
7-Metro	4	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	1000	\$ 53.83	Detroit	\$ 53,830.00	51235 Napi Drive	Shelby Twp	MI	48315	(586) 791-3348	Jstrizic@RCMCWeb.org
7-Metro	5	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	10000	\$ 53.83	Detroit	\$ 538,300.00	58270 William Street	New Haven	MI	48048	(586) 791-3348	Jstrizic@RCMCWeb.org
7-Metro	6	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	4500	\$ 53.83	Detroit	\$ 242,235.00	34592 Nova	Clinton Twp	MI	48035	(586) 791-3348	Jstrizic@RCMCWeb.org
7-Metro	7	Macomb	MiDEAL	MACOMB COUNTY ROAD COMMISSION	1500	\$ 53.83	Detroit	\$ 80,745.00	27483 Mound	Warren	MI	48092	(586) 791-3348	Jstrizic@RCMCWeb.org
7-Metro	8	Macomb	MiDEAL	CHESTERFIELD TOWNSHIP	50	\$ 53.83	Detroit	\$ 2,691.50	50177 Gratiot Ave	Chesterfield	Michigan	48051	(586) 949-0400	dcoddington@chesterfieldtwp.org
7-Metro	9	Oakland	MiDEAL	KEEGO HARBOR, CITY OF	100	\$ 56.64	Detroit	\$ 5,664.00	2010 Maddy Lane	Keego Harbor	Michigan	48320	(248) 682-1930	manager@keegoharbor.org
7-Metro	10	Oakland	MiDEAL	OAKLAND UNIVERSITY	100	\$ 56.64	Detroit	\$ 5,664.00	403 Pioneer Dr	Rochester	MI	48309	(248) 370-4423	reyes@oakland.edu
7-Metro	11	Oakland	MiDEAL	BRANDON SCHOOL DISTRICT	50	\$ 56.64	Detroit	\$ 2,832.00	817 Ortonville Rd.	Ortonville	MI	48462	(248) 627-1818	dfulkerson@brandonschooldistrict.org
7-Metro	12	Oakland	MiDEAL	PLEASANT RIDGE, CITY OF	150	\$ 56.64	Detroit	\$ 8,496.00	13200 Northend	Oak Park	MI	48237	(248) 541-2901	citymanager@cityofpleasantridge.org
7-Metro	13	Oakland	MiDEAL	FARMINGTON, CITY OF	150	\$ 56.64	Detroit	\$ 8,496.00	33720 W. Nine Mile	Farmington	MI	48335	(248) 473-7250	Ceudy@farmgov.com
7-Metro	14	Oakland	MiDEAL	HOLLY, VILLAGE OF	150	\$ 56.64	Detroit	\$ 8,496.00	201 Elm Street	Holly	MI	48442	(248) 634-2202	bklaassen@hollyvillage.org
7-Metro	15	Oakland	MiDEAL	HOLLY SCHOOL DISTRICT	100	\$ 56.64	Detroit	\$ 5,664.00	201 Elm St.	Holly	MI	48442	(248) 328-3163	jeremy.mason@hask12.org
7-Metro	16	Oakland	MiDEAL	ROCHESTER COMMUNITY SCHOOL DISTRICT	150	\$ 56.64	Detroit	\$ 8,496.00	1402 West Hamlin Road	Rochester Hills	MI	48309	248-726-3045	jfickel@rochester.k12.mi.us
7-Metro	17	Oakland	MiDEAL	WALLED LAKE CONSOLIDATED SCHOOLS	100	\$ 56.64	Detroit	\$ 5,664.00	46740 W. Pontiac Trail	Walled Lake	MI	48390	(248)956-3074	davewatkins@wlcsd.org
7-Metro	18	Wayne	MiDEAL	GARDEN CITY PUBLIC SCHOOLS	50	\$ 53.48	Detroit	\$ 2,674.00	33980 Marquette	Garden City	MI	48135	(734) 762-6323	mcmechd@gardencityschools.com
7-Metro	19	Wayne	MiDEAL	DEARBORN, CITY OF	3000	\$ 53.48	Detroit	\$ 160,440.00	2959 Greenfield	Dearborn	MI	48120	(313) 943-2484	tgrubb@ci.dearborn.mi.us
7-Metro	20	Wayne	MiDEAL	SUMPTER TOWNSHIP	50	\$ 53.48	Detroit	\$ 2,674.00	23400 Sumpter Rd.	Belleville	MI	48111	(734) 461-6201	sumpter-clerk@comcast.net
7-Metro	21	Wayne - Conveyor	Agency	DCH Hawthorne Center	50	\$ 62.48	Detroit	\$ 3,124.00	18741 Haggerty Rd- AGENCY CONVEYOR REQUIRED	Northville	MI	48168	248-735-5902	leppek@michigan.gov
7-Metro	22	Wayne	MiDEAL	Northville Township	50	\$ 53.48	Detroit	\$ 2,674.00	16225 Beck Road	Northville	MI	48168	(248) 662-0451	hlafever@twp.northville.mi.us
7-Metro	23	Wayne	MiDEAL	FLAT ROCK, CITY OF	100	\$ 53.48	Detroit	\$ 5,348.00	27999 arsenal rd.	flat rock	mi.	48134	734-782-2470	jdanosky@flatrockmi.org
7-Metro	24	Wayne	MiDEAL	VAN BUREN PUBLIC SCHOOLS	100	\$ 53.48	Detroit	\$ 5,348.00	420 S. Sumpter Road	Belleville	MI	48111	(734) 697-1003	JWILLIAMS@VANBURENSCHOOLS.NET
7-Metro	25	Wayne	Agency	DCH-Walter P. Reuther Psychiatric Hospital	50	\$ 53.48	Detroit	\$ 2,674.00	30901 Palmer Rd AGENCY	Westland	MI	48186	734-367-8430	carterd3@michigan.gov
7-Metro	26	Wayne	MiDEAL	ALLEN PARK PUBLIC SCHOOLS	50	\$ 53.48	Detroit	\$ 2,674.00	24080 Outer Drive	Allen Park	Michigan	48101	(313) 827-2050	ward@appublicschools.com
7-Metro	27	Wayne	MiDEAL	Highland Park, City of	500	\$ 53.48	Detroit	\$ 26,740.00	14200 Dequindre	Detroit	Michigan	48268	248-670-1124	rburgess@highlandparkmi.gov
7-Metro	28	Wayne	MiDEAL	GREAT LAKES WATER AUTHORITY	500	\$ 53.48	Detroit	\$ 26,740.00	9300 W Jefferson	Detroit	Michigan	48209	(313) 964-9515	Tina.Clinkscales@glwater.org
7-Metro	29	Wayne	MiDEAL	INKSTER, CITY OF	600	\$ 53.48	Detroit	\$ 32,088.00	26900 Princeton	Inkster	Michigan	48141	(313) 563-9774	jbivins@cityofinkster.com
7-Metro	30	Wayne - Conveyor	Agency	Detroit Detention (DDC)	50	\$ 62.48	Detroit	\$ 3,124.00	17601 Mound Rd AGENCY CONVEYOR REQUI	Detroit	MI	48212	313-368-3200 x2821913 734-449-3946	SeversonC@michigan.gov



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **6**  
 to  
 Contract Number **18000000768**

<b>CONTRACTOR</b>	DETROIT SALT COMPANY LC
	12841 Sanders Street
	Detroit, MI 48217
	Steve Briggs
	313-841-5144
	sales@detroitsalt.com
	CV0040860

<b>STATE</b>	<b>Program Manager</b>	Melissa Longworth	SW
		517-599-8135	
		LongworthM@Michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$12,295,337.50	\$4,799,283.50	\$17,094,621.00		

**DESCRIPTION**

Effective September 1st, 2020 this contract is hereby amended to include FY 2020-2021 annual road salt pricing, which has been attached as Schedule B. The contract value is increased by \$4,799,283.50 to account for State of Michigan anticipated spend.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **5**  
 to  
 Contract Number **18000000768**

<b>CONTRACTOR</b>	DETROIT SALT COMPANY LC
	12841 Sanders Street
	Detroit, MI 48217
	Steve Briggs
	313-841-5144
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	<b>Contract Administrator</b>	Steven Motz	DTMB
(517) 331-6086			
motzs1@michigan.gov			

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023

PAYMENT TERMS	DELIVERY TIMEFRAME
NET 45	See Section 1.3 Delivery and Acceptance

ALTERNATE PAYMENT OPTIONS	EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023

CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE
\$12,295,337.50	\$0.00	\$12,295,337.50

**DESCRIPTION**

Effective May 1, 2020 specific provisions in Schedule A, Statement of Work, Contract Activities are updated through this Change Notice and will take effect during the 2020 Early Fill and 2021 Seasonal Backup periods.

All other terms, conditions, specifications and pricing remain the same per MDOT, Contractor, and Central Procurement Services approval.



The following changes are made and agreed to between the State and Contractor:

#	Contract Section	Current Language prior to this CN	Replaced through this CN																							
1	1.3 Delivery and Acceptance	<i>No current Language here</i>	All quantities delivered must be +/- 10% of the amount indicated on the delivery order for each drop point.																							
2	1.3.1 Time Frames	<p><b>EARLY FILL TIMEFRAMES</b></p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. <b>(See Deductions 1.3.7)</b></p>	<p><b>EARLY FILL TIMEFRAMES</b></p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order. MDOT and MiDEAL members have limited resources and equipment for accepting deliveries and this requirement enables us to have resources where needed at the time of delivery. For drop point orders less than or equal to 2500 tons, delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. For drop point orders between 2500 tons and 3750 tons, delivery of a drop point's total quantity must be completed within 15 business days of the date the delivery began. For drop point orders greater than or equal to 3750 tons, delivery of a drop point's total quantity must be completed within 20 business days of the date the delivery began. <b>(See Deductions 1.3.7)</b></p>																							
2	1.3.1 Time Frames	<p><b>SEASONAL BACK-UP TIMEFRAMES</b></p> <p>h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. <b>(See Deductions 1.3.7)</b></p>	<p><b>SEASONAL BACK-UP TIMEFRAMES</b></p> <p>h. All deliveries shall begin within three business days. For drop point orders less than or equal to 750 tons, delivery of a drop point's total quantity must be completed within 5 business days. For drop point orders between 750 tons and 2000 tons, delivery of a drop point's total quantity must be completed within 10 business days. For drop point orders greater than or equal to 2000 tons, delivery of a drop point's total quantity must be completed within 15 business days. All deliveries must meet the percent delivery requirements outlined below.</p> <table border="1" data-bbox="1059 998 1968 1258"> <thead> <tr> <th rowspan="2">Business Day</th> <th colspan="3">Drop Point Order Quantity by Business Day</th> </tr> <tr> <th>Less than or equal to 750 tons</th> <th>Between 750 tons and 2000 tons</th> <th>Greater than or equal to 2000 tons</th> </tr> </thead> <tbody> <tr> <td>Day 3</td> <td colspan="3">Deliveries must begin</td> </tr> <tr> <td>Day 5</td> <td>100%</td> <td>50%</td> <td>30%</td> </tr> <tr> <td>Day 10</td> <td>N/A</td> <td>100%</td> <td>60%</td> </tr> <tr> <td>Day 15</td> <td>N/A</td> <td>N/A</td> <td>100%</td> </tr> </tbody> </table> <p>The day count begins on the first business day after the order is placed. <b>(See Deductions 1.3.7)</b></p>	Business Day	Drop Point Order Quantity by Business Day			Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons	Day 3	Deliveries must begin			Day 5	100%	50%	30%	Day 10	N/A	100%	60%	Day 15	N/A	N/A	100%
Business Day	Drop Point Order Quantity by Business Day																									
	Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons																							
Day 3	Deliveries must begin																									
Day 5	100%	50%	30%																							
Day 10	N/A	100%	60%																							
Day 15	N/A	N/A	100%																							
3	1.3.7 Deductions	<p><b>EARLY FILL ONLY DEDUCTIONS</b></p> <p>h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late,</p>	<p><b>EARLY FILL ONLY DEDUCTIONS</b></p> <p>h. For salt not delivered within the allotted business days of the date the delivery began, as defined in section 1.3.1 (e) the contractor will be charged \$1000 per business day late.</p>																							

		there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.	
4	1.3.7 Deductions	<p><b><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></b></p> <p>i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.</p> <p>Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.</p>	<p><b><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></b></p> <p>i. For salt not delivered within the allotted business days of the date the order was placed, as defined in section 1.3.1 (h), the contractor will be charged \$1000 per business day late.</p> <p>The receiving location could also choose to notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. If delivery delays are communicated in advance so the agency can plan accordingly, deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.</p>
5	1.4.1 Proposal	Contractors selected for the <b>Pre – Qualified Vendor Program</b> will be asked to provide pricing	Contractors selected for the <b>Pre – Qualified Vendor Program</b> will be asked to provide pricing once a year throughout the course of the program, unless a



	Pricing	once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.	Rollover Option is utilized. Prices quoted during the bid process will be firm for that particular year.  <b>Rollover Option</b> – Beginning at the close of the 2020 Early Fill and 2021 Seasonal Backup periods, the State reserves the right to negotiate pricing with awarded vendors from prior competitively bid season to “rollover” their awarded locations to the next season if mutual agreement can be reached between the State and Contractor. The maximum timeframe for a rollover is one season, and any locations that are extended through mutual agreement, must be competitively bid the following year.
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# STATE OF MICHIGAN

Contract No. 171-180000000768

Bulk Salt, Early Fill & Seasonal Back-Up

## SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MiDEAL members.

Requirement
<b>1. Specifications</b>
<b>1.1 The Contractor must provide the following:</b>
See Schedules B & C.
<b>1.2 Quality Assurance</b>
The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride ( <b>See Schedule B</b> ). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. <a href="http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html">http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html</a>
<b>1.3 Delivery and Acceptance</b>
<b>1.3.1 Time Frames</b>
<b>EMERGENCY PREPAREDNESS</b> In instances of extreme weather conditions, the State of Michigan, then MiDEAL members must be serviced first, before other customers.
<b>EARLY FILL &amp; SEASONAL BACK-UP DELIVERIES</b>
a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan.
b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)



- c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

#### **EARLY FILL TIMEFRAMES**

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31<sup>st</sup> of each contract year. MDOT early fill road salt can be delivered starting October 1<sup>st</sup>. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1<sup>st</sup>. MiDEAL members early fill road salt can be delivered starting September 1<sup>st</sup>. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31<sup>st</sup> of each contract year. If delivery orders do not occur by October 1<sup>st</sup>, the October 31<sup>st</sup> delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

#### **SEASONAL BACK-UP TIMEFRAMES**

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

#### **1.3.2 Delivery Tickets**

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15<sup>th</sup> and September 30<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15<sup>th</sup> of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1<sup>st</sup> and February 15<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1<sup>st</sup> of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in

English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

### **1.3.3 Inconsistent Deliveries**

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

### **1.3.4 Conveyor Deliveries**

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

### **1.3.5 Delivery Term**

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

### **1.3.6 Trucking**

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

### **1.3.7 Deductions**

#### **EARLY FILL & SEASONAL BACK-UP DEDUCTIONS**

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.



- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.
- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

**EARLY FILL ONLY DEDUCTIONS**

- g. For each drop point that does not receive their total early fill salt quantity by October 31<sup>st</sup> of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

**SEASONAL BACK-UP ONLY DEDUCTIONS**

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

**1.4 Proposal Pricing**

**1.4.1 Pricing**

Contractors selected for the Pre – Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

**EARLY FILL & SEASONAL BACK-UP**

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

**MOST FAVORED CUSTOMER**

The State, or any participating MiDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.

**1.4.2 Tax Excluded from Price**

- a. **Sales Tax:** The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.
- b. **Federal Excise Tax:** The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.

**2.0 Packaging**

Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.

**2.1 Training**

The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.

**2.2 Reporting**

The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.

**2.3 Meetings**

The Contractor must attend the following meetings:

- a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.
- b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.

**3. Staffing**

**3.1 Contractor Representative**

EZ Manos: ezmanos@detroitssalt.com, 313-841-5144 Phone Number

Written: EZ Manos  
12841 Sanders Street  
Detroit, MI 48217

The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.



<b>3.2 Customer Service Toll-Free Number</b>
The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>313-447-6041, George Davis</u>
<b>3.3 Disclosure of Subcontractors</b>
The Contractor will utilize the following State of Michigan approved subcontractors:
Contractor must complete the following if applicable:
The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities. N/A
The relationship of the subcontractor to the Contractor. N/A
Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship. N/A
A complete description of the Contract Activities that will be performed or provided by the subcontractor. N/A
<b>4. Pricing</b>
<b>4.1 Price Term</b>
Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.
<b>4.2 Electronic Catalog</b>
To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.
<b>5. Ordering</b>
<b>5.1 Authorizing Document</b>
The appropriate authorizing document for the Contract will be Delivery Orders.
<b>6. Invoice and Payment</b>
<b>6.1 Invoice Requirements</b>
All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.
<b>7.0 Payment Methods</b>
The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

**7.1 Payment Incentives**

The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0 % discount off invoice if paid within \_\_\_\_\_ days after receipt of invoice.



MICHIGAN DEPARTMENT OF TRANSPORTATION

SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent ..... 95.00 %

Gradation:

<u>Sieve size</u>	<u>Percent passing</u>
1/2 inch .....	100 %
3/8 inch .....	95 - 100 %
No. 4 .....	90 % maximum
No. 8 .....	60 % maximum
No. 30 .....	15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, [http://www.michigan.gov/mdot/0,4616,7-151-9622\\_11044\\_11367-207980-,00.htm](http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980-,00.htm)

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

# SCHEDULE C

## MDOT Regional Service Areas and Facilities



- SUPERIOR REGION  
Ontonagon TSC  
Ingram TSC  
Newberry TSC  
Superior Region Office
- NORTH REGION  
Alpena TSC  
Gaylord TSC  
North Region Office  
Traverse City TSC
- GRAND REGION  
Cassida TSC  
Grand Rapids TSC  
Grand Region Office  
Muskegon TSC
- BAY REGION  
Bay City TSC  
Bay Region Office  
DeWitt TSC  
Mt. Pleasant TSC
- SOUTHWEST REGION  
Kalamazoo TSC  
Marion TSC  
Southwest Region Office
- UNIVERSITY REGION  
Brighton TSC  
Jacksn TSC  
Leaning TSC  
University Region Office
- METRO REGION  
Detroit TSC  
Dearborn TSC  
Livonia TSC  
Metro Region Office  
Taylor TSC

- ★ REGION OFFICE
- ▲ TSC OFFICE
- REGIONAL OFFICE
- REGION BOUNDARY
- ▨ TRANSPORTATION SERVICE AREA
- MDOT FACILITIES
- CENTRAL REPAIR/REPLACEMENT
- WELCOME CENTER
- ▲ REST AREAS
- ROADSIDE PLANTS
- SCenic SUSTAINMENT
- BUSINESS OFFICES

- WELCOME CENTERS**
- A CLARE ..... BAY
  - B COLTON PIN ..... SWR
  - C DETROIT ..... MET
  - D CLARENCE ..... LWV
  - E RON MOUNTAIN ..... SWP
  - F BROWNWOOD ..... SWP
  - G MACONIGH CITY ..... MCR
  - H MARQUETTE ..... SWP
  - I MENOMINEE ..... SWP
  - J MONROE ..... LWV
  - K NEW BURNHAM ..... SWR
  - L FORT HARRISON ..... BAY
  - M SALADOTE MARSH ..... SWP
  - N ST. JOHNS ..... SWP

1. ADRIAN GARAGE ..... LWV	11. GLADSTONE BLDG ..... SWP	21. L'AMBE GARAGE ..... SWP	31. PORT HURON GARAGE ..... BAY
2. ATLANTA GARAGE/LAB ..... MCR	12. GRAND LEEDE GARAGE ..... LWV	22. LANSING CENTRAL REPAIR/REPLACEMENT ..... LWV	32. REED CITY GARAGE ..... SWP
3. ALLENHILLS REGION CREWS ..... MET	13. GRAND RAPIDS GARAGE ..... SWP	23. MARION GARAGE ..... SWP	33. BAYVIEW EAST SIDE GARAGE ..... BAY
4. BRIGHTON GARAGE ..... LWV	14. GRAND RAPIDS REGION CREWS/LAB ..... SWP	24. MARION GARAGE ..... SWR	34. BAYVIEW WEST SIDE GARAGE ..... BAY
5. CADILLAC REGION CREWS ..... MCR	15. INTERSTATE GARAGE ..... SWP	25. MASON GARAGE ..... LWV	35. BAYVIEW GARAGE ..... SWR
6. CHARLOTTE GARAGE ..... LWV	16. HELLSPRING LAB ..... MCR	26. METRO LAB ..... MET	36. SOUTH HAVEN GARAGE ..... SWP
7. COLAMA GARAGE ..... SWP	17. HOLLAND GARAGE ..... SWP	27. MID GARAGE ..... MCR	37. ST. IGNACE GARAGE ..... SWP
8. DETROIT GARAGE ..... MET	18. JACKSON REGION CREWS/LAB ..... LWV	28. MT. PLEASANT GARAGE ..... BAY	38. WILLIAMSTON GARAGE ..... LWV
9. ENGLAND GARAGE ..... SWP	19. JONES GARAGE ..... SWR	29. NILES GARAGE ..... SWR	39. MDOT BRIDGE FACILITIES
10. FERRIS GARAGE ..... SWP	20. KALAMAZOO GARAGE ..... SWR	30. PLYMOUTH CENTRAL HOPIER ..... SWR	40. INTERNATIONAL SPECIES ..... SWP
	21. KALAMAZOO GARAGE/LAB ..... MCR	31. PLYMOUTH GARAGE ..... SWP	41. MACONIGH BRIDGE ..... MCR
		32. PORTAGE REGION CREWS ..... SWR	42. ELLE WATER BRIDGE ..... BAY