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Dave Harris
City of Ann Arbor
301 E. Huron Street
Ann Arbor, MI 48104

Dear Mr. Harris,

AmeriNet has been providing Extreme Network's products and support to the City of Ann Arbor for many years. We appreciate your business. AmeriNet strives to provide ideal solutions with the best service at the lowest price. The current pricing structure provided to the city is matching the contract that Extreme Networks holds with REMC under agreement number 14627. AmeriNet matches these prices for educational and government customers in Michigan through an agreement with Extreme Networks. Our Territory Manager Phil Uchno works closely with us to provide the best pricing possible using this contract as the vehicle. Please let me know if you have any questions about the products, solutions, service offerings and pricing offered by AmeriNet.

Thank you,

Tobi Sicklesteel
Director of Sales