

## E. Schedule of Pricing/Cost – 20 Points

City-Wide Tree Planting, City of Ann Arbor, Michigan  
Fall 2025 (500 trees)

Provide pricing (**unit price per tree planted**) and quantities for all tree species bidder can acquire, which may total more than 500 trees for the season. The City will choose the species and quantities, based on the bid, for an estimated total of 600 trees for the fall planting season. **Pricing provided shall be valid for the length of the contract. Bid must include a minimum of 20 different species for the spring (2026) planting season, including, those specified as "required to bid" on bid sheet.** *Note: This Agreement may be extended by the City Administrator for two (2) additional one-year periods on the same terms and conditions provided both parties agree to the extension and subject to the annual appropriation of funds.*

### **PRICING FOR AT LEAST 60% OF SPECIES ARE REQUIRED TO BID**

Company: Margolis Companies

### Unit Price Bid –

Common Name	Latin Name	Mature Size	# B&B Available	B&B Price per Tree Planted
Paperbark maple	<i>Acer griseum</i>	Small	10	465.-
Miyabei maple	<i>Acer miyabei</i>	Medium	15	380.-
Red maple	<i>Acer rubrum</i>	Large	40	325.-
Ohio buckeye	<i>Aesculus glabra</i>	Medium	20	430.-
Horse chestnut	<i>Aesculus hippocastanum</i>	Large	20	430.-
Yellow buckeye	<i>Aesculus octandra</i>	Large	20	430.-
Serviceberry	<i>Amelanchier spp.</i> (Specify sp/cultivar below)	Small	30	350.-
Pawpaw	<i>Asimina triloba</i>	Small	—	—
River birch	<i>Betula nigra</i>	Large	20	350.-
American hornbeam	<i>Carpinus caroliniana</i>	Medium	20	380.-
Bitternut hickory	<i>Carya cordiformis</i>	Large	15	415.-
Pignut hickory	<i>Carya glabra</i>	Large	15	415.-
Hackberry	<i>Celtis occidentalis</i>	Large	20	380.-
Katsura	<i>Cercidiphyllum japonicum</i>	Large	20	350.-
Redbud	<i>Cercis Canadensis</i>	Small	50	380.-
Yellowwood	<i>Cladrastis lutea</i>	Medium	30	460.-
Flowering dogwood	<i>Cornus florida</i>	Medium	20	325.-
Hardy rubber-tree	<i>Eucommia ulmoides</i>	Medium	<del>20</del> NB	—
American beech	<i>Fagus grandifolia</i>	Large	15	350.-

Ginkgo - male only	<i>Ginkgo biloba</i>	Large	30	380.7
Kentucky coffeetree	<i>Gymnocladus dioicus</i>	Large	30	350.7
Tuliptree	<i>Liriodendron tulipifera</i>	Large	30	325.7
Sweetgum	<i>Liquidambar styraciflua</i>	Large	30	325.7
Amur maackia	<i>Maackia amurensis</i>	Small	10	425.7
Crabapple disease resistant cultivars	<i>Malus spp. (Specify cultivar)</i>	Small	50	325.7
Dawn redwood	<i>Metasequoia glyptostroboides</i>	Large	30	350.7
Blackgum	<i>Nyssa sylvatica</i>	Medium	—	—
Hophornbeam	<i>Ostrya virginiana</i>	Medium	15	415.7
London planetree	<i>Platanus x acerifolia</i>	Large	30	325.7
Ornamental cherry Black knot resistant cultivars	<i>Prunus spp. (Specify species below)</i>	Small	20	380.7
White oak	<i>Quercus alba</i>	Large	15	395.7
Swamp white oak	<i>Quercus bicolor</i>	Large	15	395.7
Bur oak	<i>Quercus macrocarpa</i>	Large	15	395.7
Chinquapin oak	<i>Quercus muehlenbergii</i>	Medium	15	395.7
Chestnut oak	<i>Quercus prinus (montana)</i>	Large	15	395.7
Northern red oak	<i>Quercus rubra</i>	Large	15	380.7
Japanese tree lilac	<i>Syringa reticulata</i>	Small	15	350.7
Bald cypress	<i>Taxodium distichum</i>	Large	20	350.7
American basswood	<i>Tilia americana</i>	Large	30	350.7
Silver linden	<i>Tilia tomentosa</i>	Large	30	405.7
Accolade elm	<i>Ulmus x 'Accolade'</i>	Large	30	350.7
American elm Dutch elm disease resistant cultivars	<i>Ulmus Americana</i>	Large	30	325.7

Price per tree watering on a bi-weekly basis during guarantee period: \$ 9.<sup>00</sup>

City-Wide Tree Planting, City of Ann Arbor, Michigan  
Spring (2026) (500 trees)

Provide pricing (**unit price per tree planted**) and quantities for all tree species bidder can acquire, which may total more than 500 trees for the season. The City will choose the species and quantities, based on the bid, for an estimated total of 600 trees for the fall planting season. **Pricing provided shall be valid for the length of the contract.** **Bid must include a minimum of 20 different species for the spring (2026) planting season, including, those specified as "required to bid" on bid sheet.** *Note: This Agreement may be extended by the City Administrator for two (2) additional one-year periods on the same terms and conditions provided both parties agree to the extension and subject to the annual appropriation of funds.*

**PRICING FOR AT LEAST 60% OF SPECIES ARE REQUIRED TO BID**

Company: Margolis Companies

**Unit Price Bid –**

Common Name	Latin Name	Mature Size	# B&B Available	B&B Price per Tree Planted
Paperbark maple	<i>Acer griseum</i>	Small	20	485.-
Miyabei maple	<i>Acer miyabei</i>	Medium	20	380.-
Striped maple	<i>Acer pensylvanicum</i>	Small	—	—
Red maple	<i>Acer rubrum</i>	Large	50	325.-
Ohio buckeye	<i>Aesculus glabra</i>	Medium	20	430.-
Horse chestnut	<i>Aesculus hippocastanum</i>	Large	20	430.-
Yellow buckeye	<i>Aesculus octandra</i>	Large	20	430.-
Serviceberry	<i>Amelanchier sp.</i> (Specify spp/Cultivar)	Small	30	350.-
Pawpaw	<i>Asimina triloba</i>	Small	—	—
River birch	<i>Betula nigra</i>	Large	30	350.-
American hornbeam	<i>Carpinus caroliniana</i>	Medium	30	380.-
Butternut hickory	<i>Carya cordiformis</i>	Large	15	415.-
Shagbark hickory	<i>Carya ovata</i>	Large	15	425.-
Hackberry	<i>Celtis occidentalis</i>	Large	30	380.-
Katsura	<i>Cercidiphyllum japonicum</i>	Large	30	350.-
Redbud	<i>Cercis Canadensis</i>	Small	50	380.-
Yellowwood	<i>Cladrastis lutea</i>	Medium	30	460.-
Flowering dogwood	<i>Cornus florida</i>	Medium	30	325.-
Hardy rubber-tree	<i>Eucommia ulmoides</i>	Medium	—	—
American beech	<i>Fagus grandifolia</i>	Large	20	350.-
Ginkgo - male only	<i>Ginkgo biloba</i>	Large	30	380.-

Honeylocust (thornless variety)	<i>Gleditsia triacanthos var. inermis</i>	Large	30	355.-
Kentucky coffeetree	<i>Gymnocladus dioicus</i>	Large	30	350.-
Tuliptree	<i>Liriodendron tulipifera</i>	Large	50	325.-
Amur maackia	<i>Maackia amurensis</i>	Small	20	425.-
Crabapple disease resistant cultivars	<i>Malus spp. (Specify cultivar)</i>	Small	50	325.-
Dawn redwood	<i>Metasequoia glyptostroboides</i>	Large	30	350.-
Blackgum	<i>Nyssa sylvatica</i>	Medium	—	—
Hophornbeam	<i>Ostrya virginiana</i>	Medium	20	415.-
London planetree	<i>Platanus x acerifolia</i>	Large	30	325.-
Ornamental cherry Black knot resistant cultivars	<i>Prunus spp. (Specify cultivar)</i>	Small	30	380.-
White oak	<i>Quercus alba</i>	Large	30	395.-
Swamp white oak	<i>Quercus bicolor</i>	Large	30	395.-
Bur oak	<i>Quercus macrocarpa</i>	Large	30	395.-
Chinquapin oak	<i>Quercus muehlenbergii</i>	Medium	15	395.-
Chestnut oak	<i>Quercus prinus (montana)</i>	Large	15	395.-
Northern red oak	<i>Quercus rubra</i>	Large	30	380.-
Sassafras	<i>Sassafras albidum</i>	Large	—	—
Japanese tree lilac	<i>Syringa reticulate</i>	Small	30	350.-
Bald cypress	<i>Taxodium distichum</i>	Large	30	350.-
Accolade elm	<i>Ulmus x 'Accolade'</i>	Large	30	350.-
American elm Dutch elm disease resistant cultivars	<i>Ulmus Americana</i>	Large	30	325.-

Price per tree watering on a bi-weekly basis during guarantee period: \$ 9.<sup>00</sup>