



February 20, 2025

City of Ann Arbor
Attn: CJ Stegink
4251 Stone School Road
Ann Arbor, MI 48107

Dear CJ Stegink:

Price on 2025 Vehicle State of Michigan Contract# MA 240000001208 Bid:

2025 Ford F450 Regular Cab 4x4 XL DRW Chassis w/Service Body \$97,147.00 ea

***3285 Replacement**

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2025 F-450 DRW-Chassis Cab Reg. Cab, SuperCab, Crew Cab Major Standard Equipment

MECHANICAL

- Brakes – Four-wheel Disc Brakes; Anti-lock Brake System
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - 7.3L 2V DEVCT NA PFI V8 Gas Standard
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke Diesel engine only)
- Transmission – Ten-Speed Automatic Transmission with Neutral Idle and Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul
- Transmission Power Take-Off Provision

EXTERIOR

- Bumper – front, black painted
- Fender vents – front
- Fuel Tank
 - 40-gallon aft axle
- Glass – solar-tinted
- Grille – black painted
- Scuff plates – front, color-coordinated
- Splash Guards/Mud Flaps – Front (F-450/550/F-600 only)
- "Three Blink" Lane change signal
- Tires
 - 225/70R19.5G BSW A/P
- Tow hooks – front (2)
- Trailer wiring – 7 wire harness w/relays, blunt cut & labeled
- Wheels
 - 19.5" Argent Painted Steel
 - Manual Locking Hubs (4x4)
- Windshield Wipers – intermittent

INTERIOR/COMFORT

- 8" LCD Productivity Screen: Includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- 12V Powerpoint, auxiliary
- Air conditioning – single-zone, manual
- Air conditioning vents – black w/chrome ring and knob
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle and reflector
- Floor covering – black, full length vinyl
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows (Super/Crew Cab); power/door-locks w/backlit switches & accessory delay
- Seat – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side)
- Steering – power
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control

- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror insert with 6 inch overhead
- Upfitter switches – 6 located in Overhead Console
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
- Driver and passenger frontal airbag; passenger side deactivation switch
- Ford Security Package (1-Year included with activation)
- Headlamps – Quad beam jewel effect halogen
- Lamps – Roof marker/clearance – LED
- Mirrors – manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Remote keyless entry
- Safety Belts – w/height adjustment (front-outboard seating positions only)
- Safety Canopy® System (incl. side-curtain airbags)
- Stationary Elevated Idle Control (SEIC)
- SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™

FORD CO-PILOT360™ TECHNOLOGY

- Audible Lane Departure Warning
- AutoLamp – Auto On/Off Headlamps
- Cruise Control (Steering wheel-mounted)
- Pre-Collision Assist (PCA) with Automatic Emergency Braking (AEB)

FUNCTIONAL

- Alternators:
 - 7.3L 2 Valve Gas – 240 AMP
 - 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel – 220 AMP
- Audio – AM/FM stereo (four (4) speakers)
- Battery
 - 750 CCA, 78 AH Single
- FordPass™ Connect 4G Wi-Fi Modem
 - 4G LTE Wi-Fi hotspot connects up to 10 devices
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Stabilizer bars – front & rear
- SYNC® 4
 - Enhanced Voice Recognition Communication and Entertainment
 - 911 Assist®
 - 8" LCD Center Stack screen
 - AppLink®
 - Smart-Charging USB port – one (1)

16,500# GVWR, 9,890 PAYLOAD Reg. Cab 145 WB, CA 60" 16,500# GVWR, 9,640 PAYLOAD
☐ **Base Price (F4G/650a) 4x2** **\$53,965.00**
☒ **Base Price (F4H/650a) 4x4** **\$56,582.00**

16,500# GVWR, 9,870 PAYLOAD Reg. Cab WB 169, CA 84" 16,500# GVWR, 9,500 PAYLOAD
☐ **Base Price (F4G/650a) 4x2** **\$53,999.00**
☐ **Base Price (F4H/650a) 4x4** **\$56,741.00**

16,500# GVWR, 9,720 PAYLOAD Reg. Cab 193 WB, CA 108" 16,500# GVWR, 9,310 PAYLOAD
☐ **Base Price (F4G/650a) 4x2** **\$54,282.00**
☐ **Base Price (F4H/650a) 4x4** **\$56,894.00**

16,500# GVWR, 9,590 PAYLOAD Reg. Cab WB 205, CA 120" 16,500# GVWR, 9,280 PAYLOAD
☐ **Base Price (F4G/650a) 4x2** **\$54,440.00**
☐ **Base Price (F4H/650a) 4x4** **\$56,952.00**

16,500# GVWR, 9,500 PAYLOAD SuperCab WB 168, CA 60", 16,500# GVWR, 9,200 PAYLOAD
☐ **Base Price (X4G/650a) 4x2** **\$55,032.00**
☐ **Base Price (X4H/650a) 4x4** **\$58,191.00**

16,500# GVWR, 9,410 PAYLOAD SuperCab WB 192, CA 84", 16,500# GVWR, 9,100 PAYLOAD
☐ **Base Price (X4H/650a) 4x4** **\$58,344.00**

16,500# GVWR, 9,430 PAYLOAD Crew Cab WB 179, CA 60", 16,500# GVWR, 9,100 PAYLOAD
☐ **Base Price (W4G/650a) 4x2** **\$55,953.00**
☐ **Base Price (W4H/650a) 4x4** **\$59,167.00**

16,500# GVWR, 9,320 PAYLOAD Crew Cab WB 203, CA 84", 16,500# GVWR, 9,020 PAYLOAD
☐ **Base Price (W4G/650a) 4x2** **\$56,167.00**
☐ **Base Price (W4H/650a) 4x4** **\$59,271.00**

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/CrewCab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G	9,995.00
<input type="checkbox"/> CNG/LPG Fuel Capable Engine (Gas Engine Only)	98G	315.00
<input type="checkbox"/> Engine Block Heater	41H	100.00
<input checked="" type="checkbox"/> Seats, 40/20/40 Split Bench Vinyl	AS	Standard
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	4S	515.00/615.00
<input type="checkbox"/> LT225/70Rx19.5G BSW Traction, incl. 4-Traction on the rear & 2 A/S tires on the front, Option Spare is A/S	TGM	190.00
<input checked="" type="checkbox"/> LT225/70Rx19.5G BSW Max Traction-4x4 only, Continental,TGK Incl. 4-traction tires on the rear & 2 traction tires on the front-		215.00
<input type="checkbox"/> 6-Ton Hydraulic Jack	61J	55.00
<input type="checkbox"/> Spare Tire & Wheel-Includes 6-ton Hydraulic Jack	512	350.00
<input type="checkbox"/> Stainless Steel Wheel Cover	945	500.00
<input type="checkbox"/> Rapid-Heat Supplemental Cab Heater (6.7L Diesel Only)	41A	250.00
<input type="checkbox"/> Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K	250.00
<input checked="" type="checkbox"/> Axle, Limited Slip	X4N/X4L/X8L	395.00

[] XL Chrome Pkg. (Chrome front bumper, Bright Grille, Power Sliding Rear Glass w/Rear Window Defrost (Super Cab and Crew Cab Only), Remote Start, and Halogen Fog Lamps)	96V	225.00
[] Dual Alternator 410 AMP w/Dual Batteries (7.3L Gas Only)	67B/86M	325.00
[] Dual Alternator 410 AMP (6.7L Diesel Only)	67B	115.00
[X] Dual Batteries (68 Amp/65AGM) (Gas Engine Only)	86M	210.00
[] 110V/400W Outlet (Includes Dual Alternators 410 AMP (67B))	43C/67B/86M	290.00
[] Fuel Tank-26.5 Gallon Mid-Ship-Replaces 40 gal. aft-axle tank	65M	125.00
[] Fuel Tank-Dual Diesel (Adds 26.5 Gal. Mid-Ship to the 40 Gal.Aft.)	65C	625.00
[] Keys Extra (Regular) \$75.00 x __ =	Sig	75.00
[] Keys Extra (With Power Group) \$220.00 x __ =	Sig	220.00 ea
[X] Trailer Brake Controller Tow Command	52B	300.00
[] Trailer Tow Package High Capacity- Requires 6.7L Diesel and 4.30 LS Rear Axle , Increases GCWR from 26,000# to 28,000#	535	1,080.00
[] 15,000# GVWR Package-From 16,500# GVWR	68D	50.00
[] 16,000# GVWR Package-From 16,500# GVWR	68L	50.00
[] Low Deflection Package-recommended for rear-biased loading, such as wreckers/retriever application, N/A with 141" WB	86S	110.00
[] Cab Steps-Black Molded	18B	320.00/445.00
[] Snow Plow Prep Package	473	250.00
(Not Available w/Option Codes 67P, 67X or 67H Suspension Packages)		
[] Extra HD Front End Suspension – GAWR 7,500 lbs	67P	285.00
(N/A w/Snow Plow Prep)		
[] Extra Heavy Suspension Package (N/A w/Snow Plow Prep)	67X	125.00
[] Suspension Package Heavy Service (N/A w/Snow Plow Prep)	67H	125.00
[X] Exterior Back up Alarm	76C	140.00
[X] Rearview Camera Prep Kit for Box Delete (Includes Loose Camera and Wiring Bundle)	872	415.00
[] 360-Degree Dual Beacon LED Warning Strokes-Amber	91S/59H	650.00
[X] Wheel Well Liners, Front	61L	180.00
[] Ambulance Prep Package(6.7L Diesel Engine Only)	47A	1205.00

Total Price \$58,437.00 ea

Colors for F-450

<u>Exterior Colors</u>	<u>Interior Steel (Grey)</u>	
Race Red	[PQ]	[]
Antimatter Blue Metallic	[HX]	[]
Avalanche	[DR]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[X]
Carbonized Gray Metallic	[M7]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

February 11, 2025

City of Ann Arbor
4251 Stone School Road, Ann Arbor, MI 48108
Attn: CJ Stegink, ph: (734) 646-1846
Equipment to be purchased turnkey via Lunghamer Ford, Bill Campbell
HQ0004907

Equipment Quotation

Water Department #3285

Chassis information: 2025 Ford F450, Reg Cab, DRW, 4x4, 60" CA, gas engine, auto trans, OEM camera (loose), OEM brake controller, OEM backup alarm & upfitter switches

Install MCB 9' Service Body including the following:

Model SB 108 M 5320 Service Body
108" body length, 53.5" load-floor width
42.5" high compartments, 26" floor-to-top of compartment, 20" deep compartments
Body construction is 14 ga. galvaneal
Drain holes in bottoms of all compartments
Compartment tops, smooth 12 ga. galvaneal
Load-space walls, smooth 14 ga. galvaneal
Bulkhead, 14 ga. galvaneal construction
Wheel-well panels, 12 ga. galvaneal with rubber fenders
Punch for fuel fill in streetside wheel panel forward of axle
Floor is 12 ga. galvaneal treadplate floor
Underframe 10 ga. formed channel, EZ-mount
Double-panel doors 14 ga. galvaneal outers, 18 ga. galvaneal inners with hidden-hinge design & gaskets
Rotary paddle handles, 1-point stainless steel
Air-assist hold-open/restraints on vertical doors
Chains on horizontal doors
Two (2) 6" oval holes punched in each rear pillar for lighting
Streetside Compartments:
 1st Vertical: 32" wide, 42.5" high, 20" deep
 Drawer unit (058-1C6E) including:
 Two 6", Two 4" & Two 3" drawers, 5 dividers each on 2" centers
Horizontal: 54" wide, 21" high, 20" deep
 1 adjustable shelf w/dividers
Rear Vertical: 22" wide, 42.5" high, 20" deep
 2 adjustable shelves w/dividers
 3 J-hooks on left-hand wall
 False wall to protect the lights
Curbside Compartments:
 1st Vertical: 32" wide, 42.5" high, 20" deep
 Drawer unit (058-1C6E) including:
 Two 6", Two 4" & Two 3" drawers, 5 dividers each on 2" centers
Horizontal: 54" wide, 21" high, 20" deep
 1 pull-out shelf w/dividers

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Rear Vertical: 22" wide, 42.5" high, 20" deep

1 adjustable shelf w/dividers

False wall to protect the lights

17" cab guard on front of body with MCB Mini Lightbar Bracket

Slam-action tailgate, 12" high, double-panel 14 ga. galvaneal with stainless brackets, hinge pins and 2-point paddle handle latch

Bumper, galvaneal treadplate, 12" x full width, recessed for pintle, bolt-on application

Install Miscellaneous items including the following:

Heavy-duty 3/4" D-rings for safety chains

2" Reese-style receiver tube

7-way flat-pin RV plug

Install Grab handles mounted at rear

Install Ten (10) slot shovel holder vertical bracket on interior of streetside cargo space wall

Install Two (2) sets of 3-hook holders on interior of curbside cargo space wall for water key storage

Install Honda 5000-watt gas generator with electric start (mo. EM5000SXK3AN) mounted on top front of streetside compartment wired to GFI outlet at the rear of curbside compartment, wire to chassis battery and upfitter switch with relay to activate electric start switch. Unit may hang over 2" in body load area. Includes remote toggle cord start/stop in curbside rear compartment.

Install 5-gallon wire-form water cooler rack (mo. 5201007) mounted on top front of curbside compartment

Install Four (4) latching conduit tubes mounted on compartment tops, two each side

Install Vise-mount 2" horizontal receiver, rear-facing on curbside end of bumper

Install Wilton 6" vise model (mo. 11106)

Install Cone Holder on curbside front bumper

Install Custom Lighting & Electrical including the following:

City to install warning & work lighting

STT lights installed for transport

Backup alarm (to come with chassis/confirmed at chassis order)

Electric brake controller (to come with chassis/confirmed at chassis order)

Remount OEM camera at rear (if chassis equipped)

Install WeatherTech Floor Liners (mo. 4410541V)

Install Luverne Grip-Step running boards (mos. 415060 & 401721)

Install Spray-on liner protectant on cargo area of service body including floor, sides, front bulkhead, compartment tops, tailgate interior, top lip of tailgate and rear bumper, including 1" up from bottom edge of service body and over wheels wells, both sides as well as shovel and water key holders

Install Mudflaps behind rear tires

Paint Service body, window guard and bumper to painted one-color White to match cab

Paint rear hitch assembly Black in color

Above total equipment installed & painted pricing: \$38,710.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Exceptions:

Truck & Trailer Specialties, Inc. declares with the enclosed bid submittal that we do not comply with the Fair Living Wage proposal of the City of Ann Arbor as defined in Section 1:811-1:821 of Chapter 23 of Title I of the Code.

Truck & Trailer Specialties, Inc. also declares that we do not comply with Chapter 112 of Title IX of the Code of the City of Ann Arbor and in particular the following Section 1:811-1:821 of Chapter 23 of Title I of the Code.

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Truck & Trailer Specialties, Inc. does affirm that we do comply with both the minimum wage requirements as defined and governed by the State of Michigan as well as the non-discrimination laws as defined and governed by the State of Michigan.

Payment Terms: Net 30. Pricing effective for 30 days.

FOB: City of Ann Arbor

Delivery: 8-9 months ARO, depending on chassis arrival

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman