



12-29-25

City of Ann Arbor Mi

CJ Stegink

Fleet Supervisor

City of Ann Arbor | Wheeler Service Center | 4251 Stone School Road · Ann Arbor · MI · 48108

Price on 2025 Vehicle State of Michigan Contract# MA 240000001208 and Macomb County Contract# 21-18 Bid:

1-2025 Ford F-150 Lightning PRO EV- \$62129.00 ea. inc spray in liner and spare (option4)

Order Cutoff Date: TBD - STOCK UNIT

Delivery date: Approximately 90-120 Days A.R.O. -

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Rich Frieling

Government & Fleet Sales

1960 E Main St Owosso, MI 48867, 888-92-FLEET (888.923.5338) Fax 517-625-5832

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Price on 2025 Vehicle State of Michigan Contract# MA 240000001208 and Macomb County Contract# 21-18 Bid:

1-2025 Ford F-150 Supercrew Lightning XLT EV- \$63160.00 ea. inc spray in liner wg28849

Order Cutoff Date: TBD - STOCK UNIT

Delivery date: Approximately 90-120 Days A.R.O. -

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

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Preview Order 4554 - W3L - 4x4 XLT SuperCrew: *Order Summary* Time of Preview: 12/29/2025 11:05:34 Receipt: NA

Dealership Name: Lunghamer Ford of Owosso, LLC

Sales Code : F48615

Dealer Rep.	Rich Frieling	Type	Fleet	Vehicle Line	F-150	Order Code	4554
Customer Name	Ann	Priority Code	M1	Model Year	2025	Price Level	575

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW XLT - 145	\$63345	JOB #2 ORDER	\$0
145 INCH WHEELBASE	\$0	FLOOR LINER - TRAY STYLE	\$200
TOTAL BASE VEHICLE	\$63345	18" ALLOY GLOSS BLACK WHEELS	\$0
OXFORD WHITE	\$0	MOBILE POWER CORD (120V/240V)	\$600
CLOTH 40/CONSOLE/40	\$0	PRICE CONCESSION INDICATOR	\$0
MEDIUM DARK SLATE	\$0	REMARKS TRAILER	\$0
EQUIPMENT GROUP 311A	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.XLT SERIES	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.ZERO EMISSIONS VEHICLE	\$0	FUEL CHARGE	\$0
98KWH STD BAT	\$0	PRICED DORA	\$0
SINGLE-SPEED TRANSMISSION	\$0	ADVERTISING ASSESSMENT	\$0
275/65R18 BSW ALL-TERRAIN TIRE	\$0	DESTINATION & DELIVERY	\$2595
ELECTRIC DRIVE REGULAR AXLE	\$0	First Aid Kit with Ford Logo	\$60
8350# GVWR PACKAGE	\$0	TOTAL DIO OPTS	\$60
TOTAL BASE AND OPTIONS			MSRP \$66800
DISCOUNTS			NA
TOTAL			\$66800

ORDERING FIN: QB227 END USER FIN: QB227 PO NUMBER: LETTER

INCENTIVES

Acc. Code ID :10 Contract/Ref # :32-876S Bid Date :11/08/24State : MI

DISCOUNTS:

\$-3600.00

Customer Name:
Customer Address:

Customer Email:

Customer Phone:

Customer Signature

Date