

Web: www.chartindustries.com

From: Calvin Kelly

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To: Adam Smith **Date:** 11/04/2025

Company: Ann Arbor WWTP Page No: Page 1 of 4

Ref: Ann Arbor WWTP

Quote No: HUSADLL.AFM.005711/B

Regarding: S502/6224/ANN ARBOR/KA5 SN 9217-19/KA22 SN 9220-22

Thank you for your enquiry submitted to Howden Aftermarket.

We are happy to present below quotation for Howden Service & Supervision:

!!! Please carefully review PAYMENT & DELIVERY TERMS that apply to this proposal.

As we look forward to receiving and shipping your order, agreement on terms is important to secure quick and timely processing of your order.

Regarding the recent Executive Orders on tariffs - Howden/Chart will be evaluating impacts and reach out to existing / future customers accordingly on a case by case basis - as might be applicable, at such a time that this EO would potentially take effect.

Line Part No.	Product Description	Delivery time	Qty	Unit Price USD	Total Item USD
1	CLASS I SERVICE W/HS BEARINGS ON TWO (2) KA5SV-GK200 SN 9217 & 9219	0 Day(s)	1.00	50,400.00	50,400.00
	& ONE (1) KA22SV-GL225 SN 9222				

Quote Contains Estimated Time, Expenses & Toolbox Fee for above Services.

Service will be billed at actual Time & Expenses when job completed.

- **This quote is based on technician working 10 hrs. MON-FRI and 8 hrs. Sat. If the site schedule differs from these hrs., additional expenses WILL occur. please contact Calvin Kelly @ 417-380-5699 or Calvin.Kelly@chartindustries.com asap if your site does not work 10 hrs. MON-FRI and 8 hrs. Sat. Site internal delays will also be billed per rate sheet.
- **Any work outside above service description will have to be agreed to in writing for extra Time & Expenses before work can be done.
- **Customer required to supply qualified site tech to assist Howden tech for entire job duration.
- **Customer responsible for supplying certified lifting capable to safely remove all blower parts. If Howden tech is dispatched and lifting found inadequate to safely service equipment Customer will pay for extra standby hours until corrected or return travel if required to return later when lifting issue is corrected.
- **Customer obligations:

We would like to make you aware that – when required – the following activities on the machine must be carried out by the customer/operator:

- Isolate the machine (Lock Out Tag Out)
- Insulation works (removal and installation)
- Disassembly and re-assembly of upstream (Inlet Filter) and downstream (Discharge & Blowoff) process piping
- Motor/Blower Coupling
- Supply a torch w/rosebud when required to perform service
- Oil Tank cleaning, including draining and refilling
- Oil Filters
- Inspection and cleaning of the oil cooler.

Customer required to sign and return the Field Service rate sheet, Pre-Service Checklist and Mandatory Lifting Report with PO.

(2) 10-hour Travel Days

(11) 10-hour Work Day(s) (Mon-Fri)

(2) 8-hour Work Day(s) (Sat)

(2) 8-hour Layover Day(s) (Sun) (Charged at Standard rate NO

OVERTIME)

Site Contact: Adam Smith

734-845-0335 asmith@a2gov.org

Site Address: Ann Arbor

49 S. Dixboro Road Ann Arbor, MI 48105

Total 50,400.00

Price and estimated delivery schedule is based upon material price and availability and factory loading at the time of the proposal, and may be subject to adjustment at the time of order placement and acknowledgement.

For any Service & Supervision offered, an estimation was calculated using current rate sheet as a guide. Cost is approximate and a final invoiced amount will present actual cost based on actual hours as required/requested by site personnel.

Typically, our service advisors will travel with diagnostic equipment only and will advise a mechanic/millwright with tools.

Howden standard inspection, packaging and documentation apply to content of this proposal, unless specified above. Additional requirements will be quoted upon request.

For Service & Supervision – additional Labor charge may apply to base rate, overtime rate and double time rate depending on actual hours on workday(s), weekend(s) and Howden locally observed holiday(s).

Howden will supply equipment from Howden workshops/manufacturing sites and via Howden Supply chain approved suppliers sourced worldwide, optimized to give our customers the best value option.

Non Inventory parts are non returnable; returned inventory parts are subject to restocking fee, and will not be accepted without agreement with Howden.

In the event an account has an overdue balance with Howden, Howden reserves the right to hold shipment until payments are received, and the account is current.

Terms and Conditions:

This offer is made expressly subject to and conditioned upon acceptance of Seller's North American Standard Terms for Sale of Goods (available at:

https://www.chartindustries.com/Terms-Conditions).

Unless otherwise negotiated and agreed to by Seller in writing, no other terms shall apply regardless of any statement on Buyer's documents to the contrary.

Purchase Order Submission:

A purchase order or a letter of acceptance is required as written notification of acceptance of this Proposal. Please ensure that your purchase order clearly states the Proposal number and is issued to:

Howden USA Company

Emailed to: Orderdesk.USA@chartindustries.com

Howden minimum order value is \$500. For any failure to pick up or direct shipment of goods within 10 Business days after written notice of availability, Howden will invoice a storage fee of \$500 per week for the duration of the storage.

For Prepay and Charge Orders, there will be a 10% charge of the net selling price applied to the order to cover the standard transportation and handling expenses to the first North American or Canadian destination. This will be added as s separate item or an invoice will be issued separately to the Buyer. This does not apply to overseas or expedited shipments. In addition, any expenses incurred by Seller because of special delivery arrangements requested by Buyer shall be billed to Buyer. Howden does not provide copies of freight invoices.

For Credit Card Payments a 2% surcharge will be added onto orders over \$3,000 when a credit card is the method of payment. The order value, including the surcharge, will be payable at the time of order placement and shall not be accepted at any point hereafter. Please note that your purchase order is still required as part of the new policy.

Delivery Terms:

Payment Terms: Payment Terms are Net 30 days from invoice date: Invoice will be issued for the full amount

upon receipt of Order.

Warranty: Twelve (12) months from installation or eighteen (18) months after date of shipment, which ever

occurs first.

Price Validity: This proposal expires in 90 days

General: This Proposal and acceptance of any Purchase Order is subject to credit approval from Coface.

Pricing does not include Federal, State or Export taxes or duties.

In order to schedule a Service or Supervision to your site, your acknowledgement requesting the dispatch of a Service or Supervision technician and a copy of an approved purchase order is

required.

Please note that in case the Steel Price Index changes more than +/- 3% from the time of the proposal to the time of receiving the Purchase Order from Buyer, Howden reserves the right to

adjust the price accordingly.

Upon submittal of orders to Howden, Buyer acknowledges its name will be added to a confidential list of customers that purchased Howden product(s), and agrees that from time to time, Seller, in its discretion, may provide its name as a reference for these products to new customers or to contractors to demonstrate where these products have been sold.

Howden is ISO 9001:2015 Certified.

Regards,

Calvin Kelly

Howden Aftermarket